



# Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

## Contractor and Reseller Information

### Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

#### Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM67301	1 Software 4 Implementation	Compulink Management Center Inc. D/B/A Laserfiche 3545 Long Beach Boulevard Long Beach, CA 90807	95-3010597 1100141635

#### Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

#### Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Wylie Strout General Counsel (562) 988-2301	Compulink Management Center Inc. D/B/A Laserfiche 3443 Long Beach Boulevard Long Beach, CA 90807	<a href="mailto:Wylie.strout@laserfiche.com">Wylie.strout@laserfiche.com</a>
	Catherine Larrenaga Director of Pricing and Packaging (562) 988-1688		<a href="mailto:Catherine.Wilson@laserfiche.com">Catherine.Wilson@laserfiche.com</a>
	Rosa Choi Associate General Counsel (562) 988-1688		<a href="mailto:rosa.choi@laserfiche.com">rosa.choi@laserfiche.com</a>
Account Manager	Elliot Ammon Sales Operations Associate (562) 988-1688	Compulink Management Center Inc. D/B/A Laserfiche 3443 Long Beach Boulevard Long Beach, CA 90807	<a href="mailto:Elliot.Ammon@laserfiche.com">Elliot.Ammon@laserfiche.com</a>
	Catherine Larrenaga Director of Pricing and Packaging (562) 988-1688		<a href="mailto:Catherine.Wilson@laserfiche.com">Catherine.Wilson@laserfiche.com</a>

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Sales Manager	Ellen Castillo Credit Manager (562) 988-1688	Compulink Management Center Inc. D/B/A Laserfiche 3443 Long Beach Boulevard Long Beach, CA 90807	<a href="mailto:ellen.castillo@laserfiche.com">ellen.castillo@laserfiche.com</a>
	Landon Devault Sales Operations Analyst (562) 988-1688		<a href="mailto:landon.devault@laserfiche.com">landon.devault@laserfiche.com</a>
	Alex Matos Associate Director – East (562) 988-1688		<a href="mailto:alex.matos@laserfiche.com">alex.matos@laserfiche.com</a>
	Will Talbot Acting Enterprise Sales Manager (562) 988-1688		<a href="mailto:will.talbot@laserfiche.com">will.talbot@laserfiche.com</a>
Billing Manager	Ellen Castillo Credit Manager (562) 988-1688	Compulink Management Center Inc. D/B/A Laserfiche 3443 Long Beach Boulevard Long Beach, CA 90807	<a href="mailto:ellen.castillo@laserfiche.com">ellen.castillo@laserfiche.com</a>
RFQs			<a href="mailto:Catherine.Wilson@laserfiche.com">Catherine.Wilson@laserfiche.com</a> <a href="mailto:landon.devault@laserfiche.com">landon.devault@laserfiche.com</a> <a href="mailto:alex.matos@laserfiche.com">alex.matos@laserfiche.com</a> <a href="mailto:will.talbot@laserfiche.com">will.talbot@laserfiche.com</a>
<b>Emergency Contact</b>	Anna Kyritsis / 562-988-1688/ <a href="mailto:anna.kyritsis@laserfiche.com">anna.kyritsis@laserfiche.com</a>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Accelerated Information Systems, Inc. 25 Newbridge Road, Suite 300 Hicksville, NY 11801 <a href="http://www.aisww.com">www.aisww.com</a>  <i>MBE / SB</i>	20-2730212 1100015234	Zaheer K. Master President (516) 822-4466 x101	<a href="mailto:zkm@aisww.com">zkm@aisww.com</a>	Lot 1 Software Lot 4 Implementation
Continental Imaging and Technology LLC 460 Hartford Avenue Newington, CT 06111 <a href="http://www.continentalit.com">www.continentalit.com</a>	20-3982421 1100141569	John McNickle President (860) 953-8649	<a href="mailto:jmcnickle@continentalit.com">jmcnickle@continentalit.com</a>	Lot 1 Software Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Duplitron Inc. 205 East First Avenue Roselle, NJ 07203 <a href="http://www.duplitron.com">www.duplitron.com</a>	22-2713279 1100017808	Michael McDonough Director of Technology (781) 831-0021	<a href="mailto:michael.mcdonough@kda-ne.com">michael.mcdonough@kda-ne.com</a>	Lot 1 Software Lot 4 Implementation
General Code, LLC 781 Elmgrove Road Rochester, NY 14624 <a href="http://www.cms.generalcode.com">www.cms.generalcode.com</a>	20-8015087 1000008672	Daniel S. Foster General Manager, CMS Division (585) 328-1810	<a href="mailto:dfoster@generalcode.com">dfoster@generalcode.com</a>	Lot 1 Software Lot 4 Implementation
MCCi, LLC 1958A Commonwealth Lane Tallahassee, FL 32303 <a href="http://www.mccinnovations.com">www.mccinnovations.com</a>	33-1069550 1100207788	Lindsey Fearington, Comptroller (850) 701-0725	<a href="mailto:lfearington@mccinnovations.com">lfearington@mccinnovations.com</a>	Lot 1 Software Lot 4 Implementation
Ricoh USA, Inc. D/B/A Ricoh 5 Dedrick Place West Caldwell, NJ 07006 <a href="http://www.ricoh-usa.com">www.ricoh-usa.com</a>	23-0334400 1000030648	Mike Pallotta Area Manager – State & Local Government (978) 621-1276	<a href="mailto:Mike.Pallotta@Ricoh-USA.com">Mike.Pallotta@Ricoh-USA.com</a>	Lot 1 Software Lot 4 Implementation

## Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**