



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information  
Group 73600 – Award 22802  
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68118	Lot 3 – Cloud (Low Risk)	Cylance, Inc. 18201 Von Karman Ave, Suite 700 Irvine, CA 92612	45-5180781 1100183342

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Chris Russo SLED Director (404) 759-1110	Cylance Inc. 400 Spectrum Center Drive, Suite 900 Irvine, CA 92618	chrusso@blackberry.com
Account Manager	Chris Russo SLED Director (404) 759-1110	Cylance Inc. 400 Spectrum Center Drive, Suite 900 Irvine, CA 92618	chrusso@blackberry.com
Sales Manager	Chris Russo SLED Director (404) 759-1110	Cylance Inc. 400 Spectrum Center Drive, Suite 900 Irvine, CA 92618	chrusso@blackberry.com
Billing Manager	Chris Russo SLED Director (404) 759-1110	Cylance Inc. 400 Spectrum Center Drive, Suite 900 Irvine, CA 92618	chrusso@blackberry.com
RFQs			chrusso@blackberry.com
<b>Emergency Contact</b>	<b>(404) 759-1110 / chrusso@blackberry.com</b>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Cambridge Computer Services, Inc. Suite 301, 271 Waverley Oaks Road Waltham MA 02452 www.cambridgecomputer.com	04-3124822 1000005271	Jim Gordon Director Client Services (508) 686-6745	jgordon@cambridgecomputer.com	Lot 3 Cloud
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (800) 808-4239	nygov@cdwg.com	Lot 3 Cloud
Contemporary Computer Services, Inc. d/b/a CCSI 200 Knickerbocker Ave Bohemia, NY 11716 www.ccsi.net	11-2339385 1000000513	Steve Webber Business Development Manager (631) 218-5200 ext. 4219	swebber@ccsinet.com	Lot 3 Cloud
ConvergeOne, Inc. 3344 Highway 149 Eagan, MN 55121 www.convergeone.com	41-1763228 1100026771	Shala Pelloni Director of Contracts (518) 309-6367	spelloni@convergeone.com	Lot 3 Cloud
Dyntek Services, Inc. 255 Washington Ave Ext, Suite 102 Albany NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Director, Sales Operations NE (518) 207-3402	NYSOGSsales@dyntek.com	Lot 3 Cloud
ePlus Technology, Inc. 1250 Pittsford-Victor Road Suite 120 Pittsford, NY 14534 www.eplus.com	54-1904151 1000032149	Damon Buffum Sales Director (585) 764-1804	damon.buffum@eplus.com	Lot 3 Cloud
Presidio Networked Solutions Group LLC 110 Parkway Drive South Hauppauge, NY 11788 www.presidio.com	76-0515249 1100138220	Carter Yepsen Title Inside Sales (518) 478-6533	govtsales@presidio.com	Lot 3 Cloud
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell Sr. AE (888) 764-8888	nysled@shi.com	Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Sirius Computer Solutions, Inc. 10100 Reunion Place, Suite 500 San Antonio, TX 78216 www.siriuscom.com	74-2836721 1000041163	Phyllis Byrd Director, Public Sector and RFP's (210) 369-0617	phyllis.byrd@siriuscom.com	Lot 3 Cloud
Upstate Wholesale Supply, Inc. d/b/a Brite Computers 7647 Main Street Fishers Victor, NY 14564 www.britecomputers.com	16-1382350 1000008125	Trevor Smith VP of Sales (212) 874-1519	tsmith@britecomputers.com	Lot 3 Cloud
Vandis, Inc. 1 Albertson Avenue Suite 1 Albertson NY 11507 www.vandis.com  SBE	11-2650266 1000011819	Alexandra Jaycox Business Relationship Manager (516) 281-2200	nyscontract@vandis.com	Lot 3 Cloud
Washington Computer Services Inc. 225 W. 35th St. 17th Floor New York, NY 10001 www.washcomp.com  SBE	13-3086643 1000032987	Ron Ben-Yishay Managing Partner (518) 225-0342	ronb@washglobal.com	Lot 3 Cloud

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**