



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM20830	1 Software 2 Hardware 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	EMC Corporation d/b/a EMC of Massachusetts 2999 Douglas Blvd., Suite 275 Roseville, CA 95661	04-2680009 1000053979

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Jenne Tamayo Contract Program Manager (512) 728-4408	EMC Corporation d/b/a EMC of Massachusetts One Dell Way Round Rock, TX 78682	jenne_t@dell.com
	Karen Klein SLED Pricing & Compliance Advisor (512) 643-9377		Karen_Klein@dell.com
Account Manager	Melanie Meeson Account Executive (518) 430-8136	EMC Corporation d/b/a EMC of Massachusetts One Dell Way Round Rock, TX 78682	melanie.meeson@Dell.com
Sales Manager	Thomas Brown Credit Manager (508) 346-4773	EMC Corporation d/b/a EMC of Massachusetts 50 Constitution Blvd. Franklin, MA 02038	thomas.brown@emc.com
Billing Manager	Thomas Brown Credit Manager (508) 346-4773	EMC Corporation d/b/a EMC of Massachusetts 50 Constitution Blvd. Franklin, MA 02038	thomas.brown@emc.com
RFQs			new.york.public.team@emc.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Emergency Contact	(651) 338-3637 / Renee.Brand@emc.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABS Solutions 30 Corporate Circle, Suite 107 Albany, NY 12203 www.abs-solutions.com SB	74-3192124 1000032556	Laura Smith Business Manager (518) 608-5805	laura@abs-solutions.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Annese & Associates, Inc. 100 Elwood Davis Rd, 1st Floor N. Syracuse, NY 13212 www.annese.com WBE	16-0984328 1000003417	Steve Heath VP of Sales (315) 457-4333	sales@annese.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Arrosoft Solutions LLC 15 Corporate Place South Ste 320 Piscataway, NJ 08854 www.arrosoft.com	46-4617525 1100173401	Vincent Chang President (201) 468-4908	cv@arrosoft.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Aspire Technology Partners LLC 100 Village Court Suite 300 Hazlet, NJ 07730 www.atp-us.com	42-1628916 1100088137	Frost Schroeder Exec Acct Manager (732) 847-9612	teamaspire@aspiretransform.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Cambridge Computer Services, Inc. Suite 301, 271 Waverly Oaks Rd Waltham, MA 02452 www.cambridgecomputer.com	04-3124822 1000005271	Jim Gordon Director Client Services (508) 686-6745	jgordon@cambridgecomputer.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Carousel Industries of North America, LLC 10 Petra Lane Albany, NY 12205 www.carouselindustries.com	06-1502254 1000036559	Brian Christein, Regional Sales Director (518) 724-2122	nystatecontract@carouselindustries.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CASO, Inc. 110 Williams St New York, NY 10038 www.caso.com SB	13-4020673 1000006521	Richard Tamaro CEO & Owner (212) 566-8580	richard.tamaro@caso.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

CDW Government LLC 230 N Milwaukee Ave Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Heather Kohls Sr. Program Manager (331) 231-8729	Heather.kohls@cdwg.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Compulink Technologies, Inc. 260 West 9th St, #302 New York, NY 10018 www.compu-link.com	11-2967448 1000000634	Denise Arboleda Vice President (212) 695-5465	denise@compu-link.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>MBE / SB</i>				
Computer Design & Integration LLC 646 Route 46 West Teterboro, NJ 07608 www.cdillc.com	13-3823827 1100014833	Dave Reid COO (201) 446-1973	Dave.reid@cdillc.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ComSource, Inc. 8104 Cazenovia Road Manlius, NY 13104 www.comsourceny.com	16-1346170 1100094045	Eileen Beacham Manager of Contract Administration Gregory Lang Account Manager (315) 682-4115	Bids@comsourceny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Coranet Corp., d/b/a Camelot Communications Group 2 Washington Street Suite 701 New York, NY 10004 www.coranet.com	22-2866196 1000008797	Albert Humphreys Senior Manager (212) 635-2671	ahumphreys@coranet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>WBE</i>				
Core BTS, Inc. 3 Tallow Wood Dr Clifton Park, NY 12065 www.corebts.com	20-3873764 1000030088	Tony DeFeciani Vice President (518) 831-8910	tony.defeciani@corebts.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Currier McCabe & Associates, nc., d/b/a CMA Consulting Services 700 Troy Schenectady Road Latham, NY 12110 www.cma.com	22-2580799 1000004603	Kenneth Romanski Executive Vice President (518) 783-9003	kromanski@cma.com proposals@cma.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>WBE</i>				
Custom Computer Specialists LLC 70 Suffolk Ct. Hauppauge, NY 11788 www.customtech.com	11-2497640 1000005692	Laura Gavey Associate Director, Sales Operations (631) 761-1428	lgavey@customonline.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Distributed Technology Group LLC 6913 Jillian Rise Victor, NY 14564 www.dtg.com	27-1011510 1000058314	Mark Matheson President (585) 943-5100	Matheson.mark@distechgroup.com sales@dtg.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>SB / SDVOB</i>				

Dyntek Services, Inc. 255 Washington Avenue Extension, Suite 102 Albany, NY 12205 www.dyntek.com SB	13-4067484 1000006526	Denise Leonard Director of Sales Operations (518) 207-3402	Denise.leonard@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Eastern Computer Exchange, Inc. 105 Cascade Blvd. Milford, CT 06460 www.ecei.com	06-1321818 1100017407	Jim Soja VP Services (212) 946-2781	jimsoja@ecei.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 1 Penn Plaza, 46th Floor, Suite 4630, New York, NY 10119 www.eplus.com	54-1904151 1000032149	Whit Sprague Senior Account Executive (585) 899-8507	NYSOGS@eplus.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Flexible Business Systems, Inc. 85 Corporate Drive Hauppauge, NY 11788 www.flexiblesystems.com	11-2772357 1000038009	Marty Schmitt Vice President (631) 815-1720	mschmitt@flexiblesystems.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 www.ftei.com SB	11-3350196 1000000724	Diane Kremindas (631) 472-8624	dkremidas@ftei.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Gotham Government Solutions LLC One Paragon drive, Suite 200 Montvale, NJ 07656 www.gothamtg.com	27-1638877 1100090015	Fara Smith Senior Account Manager (212) 444-4528	fsmith@gothamtg.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
GSS Infotech NY, Inc. d/b/a Atec Group 1762 Central Ave Albany, NY 12205 www.gssinfotech.com	72-1563114 1000048422	Lewis Needham Vice President Sales (518) 724-3118	lewis.needham@atecgroup.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Horizon Tek Incorporated 50 North New York Avenue Huntington, NY 11743 www.horizontek.com SB	11-3448259 1000012285	Don McNaughton VP of Sales	don@horizontek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Info Advantage, Inc. 155 Sanford Street Rochester, NY 14620 https://www.info-adv.com WBE	16-1425281 1000052608	Chris Chan Sales Manager (585) 331-8706	cchan@info-adv.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

International Integrated Solutions, LTD 137 Commercial ST, STE 100 Plainview, NY 11803 www.iisl.com SB	11-3006645 1000024528	Elise Starr VP Operations & Finance Manager (516) 396-6718	estarr@iisl.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
International Professional Marketing, Inc. 151 W 30th Street 8th Floor New York, NY 10001 www.ipm.com	13-3243834 1100026738	Andrew Sontag Sales Executive (908) 892-4666	asontag@newtekone.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Island Computer Products, Inc. d/b/a ICP, Inc. 20 Clifton Avenue Staten Island, NY 10305 www.icpcorp.com WBE	13-3536167 1100010822	Erik Lieberman ICP, EVP Sales & Business Development (917) 841-4335	icpnysogsdellemc@icpcorp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ITsavvy LLC 313 South Rohlwing Road Addison, IL 60101 https://www.itsavvy.com/	55-0865845 1100022000	Brian Fields (630) 396-6343	NYOGS@ITsavvy.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Mainline Information Systems, Inc. 1700 Summit Lake Dr. Tallahassee, FL 32317 www.mainline.com	59-2960721 1000004953	Ray Smith Account Executive (585) 356-5309	Ray.smith@mainline.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Marcum Technology 10 Melville Park Road Melville, NY 11747 https://marcumtechnology.com	30-0011802 1000032988	Michael Lappin Title VP Strategic Partnerships (631) 414-4816	Michael.Lappin@MarcumTechnology.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Maureen Data Systems, Inc. 500 West 43rd Street Suite 33C New York, New York 10036 www.mdsny.com WBE/ SB	13-3817821 1000006466	Maureen Lande President (646) 744-1000	government@mdsny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Mercury Networks of NY LLC 182 Hillrise Drive Penfield, NY 14526 http://www.mercurynetworksny.com/ SB	56-2579768 1000044997	Larry Meister VP of Sales (585) 377-3682	larry.meister@mercurynetworks-ny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Net at Work, Inc. 575 Eighth Avenue, 10 th Floor New York, NY 10018 www.netatwork.com SB	11-3354501 1100010721	Ralph Serzo IT Service and Operations Manager (646) 293-1783	NYSBids@netatwork.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Networked Educational Technologies LTD d/b/a CSDNet 874 Montauk Highway Bayport, NY 11705 www.csdnet.com	11-3410788 1100008294	Rob Mealey CAO (631) 924-7474	robert.mealey@csdnet.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
New Computech, Inc. 39 Broadway #1630 New York, NY 10006 www.newcomputech.com	13-3892505 1000026874	Andrew Mina Federal Account Executive (212) 406-1801	Andrew@newcomputech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>WBE / SB</i>				
Nexus Consortium, Inc. 1933 Hwy 35, #356 Wall, NJ 07719 www.nexusnet.com	54-1756965 1000032143	George Riesco Principal (732) 643-1700	George@nexusnet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>MBE</i>				
Nfrastructure Technologies LLC d/b/a Nfrastructure 5 Enterprise Avenue Clifton Park, NY 12065 www.nfrastructure.com	22-3771456 1000017165	Chris Picket Executive Vice President (518) 652-4053	nyssales@nfrastructure.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Presidio Networked Solutions Group LLC 110 Parkway Drive South Hauppauge, NY 11788 www.presidio.com	76-0515249 1100138220	Kevin Carpenter (518) 242-1119	govtsales@presidio.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Protek Information Technology 492 Mitchell Dr. Valley Cottage, NY 10989 www.protekitservices.com	26-2489773 1100041635	Jill Pittore CEO (845) 267-0453	sales@protekitservices.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>WBE</i>				
Q.E.D., Inc., d/b/a QED National 350 Seventh Ave. 10th Flr New York, NY 10001 www.qednational.com	11-3162897 1000000681	Dustin Molter Sales Representative (212) 481-6868, Ext. 115	DMolter@qednational.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>WBE / SB</i>				
Quality and Assurance Technology, d/b/a QNA Tech 18 Marginwood Dr. Ridge, NY 11961 www.qnatech.com	27-0943877 1100015240	Marcos Merced CEO (646) 450-6762	sales@qnatech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>MBE / SB</i>				
Regiment Technology Group LLC 81 Pondfield Road, Suite D279 Bronxville, NY 10708 www.regtech.com	47-3815120 1100147146	Myles Bartley Managing Member (914) 222-3071	Myles.bartley@regtech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>SB / SDVOB</i>				

Rolta AdvizeX Technologies LLC 632 Cross Keys Office Park Fairport, NY 14450 www.advizex.com	37-1504931 1000009235	Devon Files Account Manager (585) 730-0610	dfikes@advizex.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Saturn Business Systems 228 E. 45th Street NY, NY 10017 www.saturnb2b.com	13-3122353 1000054721	George Pappas Regional Sales Manager (212) 557-8134	gpappas@saturnb2b.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Inside Team Alias (888) 744-4084	NYSLED@shi.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Sirius Computer Solutions, Inc. 10100 Reunion Place, Suite 500 San Antonio, TX 78216 www.mysiriuszone.com	74-2836721 1000041163	Phyllis (PJ) Byrd RFP & Public Sector Manager (210) 369-0617	DL-NYS_sled_salesteam@sirius.com.com rfp.rfp@siriuscom.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Sourcepass Contemporary LLC 515 Broadhollow Rd Melville, NY 11747 www.ccsinet.com	11-2339385 1000000513	Kristina Mextorf Gov Sales Supervisor (631) 388-7166	govsales@sourcepass.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Synergy IT Solutions of NYS Inc, d/b/a Western NY Computing 7871 Lehigh Crossing #1 Victor, NY 14564 www.synergyits.com	16-0985336 1000015161	Lisa Furlong Gov/Ed Rep (315) 413-7682	lfurlong@synergyits.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Tech Valley Talent LLC 1360 Kania Road Amsterdam, NY 12010 www.techvtal.com <i>WBE / SB</i>	26-2582540 1100088904	Renee Roth-O'Neil President/CEO (518) 339-2845	tech@techvtal.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
The Drala Project, INC d/b/a The Redesign Group 2629 Manhattan Ave Suite 307 Hermosa Beach, CA 90254 https://www.redesign-group.com/	81-1775342 1100309835	Phil Sanginario CEO (424) 207-1600	public-contracts@redesign-group.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
The Ergonomic Group, Inc. 609-3 Cantiague Rock Road Westbury, NY 11590 www.ergogroup.com <i>WBE / SB</i>	11-2685111 1000005750	Chris DiChiara Director of Sales Operation (516) 746-7777	Chris.DiChiara@ergogroup.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
The Walker Group 20 Waterside Drive Farmington, CT 06032 www.thewalkergroup.com	06-1138181 1100153283	Diana Sutcliffe Sales Executive (860) 678-3530	sales@thewalkergroup.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Thomas Gallaway Corporation, d/b/a Technologent 80 Rector Place, Suite 20B New York, NY 10280 www.technologent.com	04-3589773 1100041601	Greg Hoffman Sales (303) 296-3020	greg.hoffman@technologent.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Sq. E., Suite 180 Reston, VA 20190 www.thundercattech.com	26-1638572 1100186596	Kent Stokley, Director (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SDVOB				
Tri-Delta Resources Corp. 15 North Street Canandaigua, NY 14424 http://tri-delta.com/contact	16-1363868 1000029059	Jeffrey Grant VP of Sales (585) 412-7010	jgrant@tri-delta.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SB				
Unisys Corporation 10B Madison Ave Extension Albany, NY 12203-5383 www.unisys.com	38-0387840 1000004843	Ron Sautter Client Executive (518) 452-6287	ron.sautter@unisys.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
VirtuIT Systems, Inc. 101 Airport Executive Park Nanuet, NY 10954 www.virtuitsystems.com	20-5087762 1000034502	Michael Perez Sales (201) 574-3243	mperez@virtuitsystems.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SB				
Winslow Technology Group LLC 303 Wyman Street, Suite 210 Waltham, MA 02451 www.winslowtg.com	30-0213189 1100015243	Antonio Blum Sr. Financial Analyst (781) 208-5573	WinslowNYSC@winslowtg.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
World Wide Technology, Inc. 5 Penn Plaza, 23rd Floor New York, NY 10001 www.wwt.com	43-1912895 1000033745	Carol Harting Business Development Manager (314) 995-6103	NY-SLED@wwt.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ZiBiz Corp. 2155 Ocean Ave Suite C Ronkonkoma, NY 11779 www.zibiz.com	51-0397349 1000009403	Paul Franco Owner (631) 738-1100	pfranco@zibiz.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
MBE / SB				
Zones LLC 1102 15 th St SW, Ste 102 Auburn, WA 98001-6524 www.zones.com	91-1431894 1100005917	Wilson Garcia Contract Capture and Utilization Manger (253) 205-3885	TeamNY.goved@zones.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.