



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69871	2 Hardware	Epson America, Inc. 3131 Katella Ave. Los Alamitos, CA 90720	95-2935679 1000057967

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Janille Miyake Senior Contracts Specialist 562-290-4115	Epson America, Inc. 3131 Katella Ave. Los Alamitos, CA 90720	janille.miyake@ea.epson.com
Account Manager	Timothy O'Brien Account Manager, East Region 551-329-7526	Epson America, Inc. 3131 Katella Ave. Los Alamitos, CA 90720	timothy.obrien@ea.epson.com
Sales Manager	Ted Marcus North American Sales Manager, East Region (610) 659-9187	Epson America, Inc. 3131 Katella Ave. Los Alamitos, CA 90720	Ted.marcus@ea.epson.com
Billing Manager	Ellen Meehan Regional Sales Manager (203) 216-9438	Epson America, Inc. 3131 Katella Ave. Los Alamitos, CA 90720	ellen.meehan@ea.epson.com
RFQs			janille.miyake@ea.epson.com
Emergency Contact	(800) 873-7766 / (800) 463-7766 / timothy.obrien@ea.epson.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Advanced Presentation Systems, Inc. D/B/A CCS Presentation Systems 132 Northeastern Blvd. Nashua, NH 03062 www.ccsnewengland.com <i>MBE/WBE</i>	04-3428899 1100033130	Cheryl Gamst President 978-256-2001	cheryl@ccsnewengland.com	Lot 2 Hardware
ARESCO 304 West John Street Hicksville, New York 11801 www.aresco.com	11-1970828 1100013120	Denny Mezzapesa Sales Representative 516-433-7440	dmezz@arescoinc.com	Lot 2 Hardware
Audio-Video Corporation 213 Broadway Albany, NY 12204 www.audiovideocorp.com	14-1426006 1000001596	Scott VanRoy Director of Business Development 518-449-7213	vanroy@audiovideocorp.com	Lot 2 Hardware
Bluum USA Inc. 4675 E Cotton Center Blvd Phoenix, AZ 85040 https://www.bluum.com/	86-0716114 1000009741	Tricia Interrante Account Executive	tricia.interrante@bluum.com	Lot 2 Hardware
B&H Foto and Electronics Corp. 420 Ninth Ave. New York NY 10001 www.bhphotovideo.com	13-2768071 1000006215	Israel Mamann Contract Manager 212-239-7500 Ext. 7742	ny@bhphoto.com	Lot 2 Hardware
CDW Government, LLC 230 N. Milwaukee Ave. Vernon Hills, IL 60061 www.cdw.com	36-4230110 1000009217	Ralph Sharkis Executive Account Manager K12 866-643-9333	ralph.sharkis@cdwg.com	Lot 2 Hardware
Communication Audio Visual 55 West 45th St., 7th Floor New York City, NY 10036 www.commav.net <i>SBE</i>	23-3096738 1000040371	Peter Gordon President 800-769-2740	pete@CommAV.net	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Corporate Computer Solutions, Inc. 55 Halstead Ave. Harrison, NY 10525 www.corporatecomputersol.com <i>WBE</i>	13-3352744 1000006353	Ann Martino President 914-835-1105	amartino@corporatecomputersol.com	Lot 2 Hardware
Derive Technologies LLC 40 Wall St. New York, NY 10005 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	Uena Xharo Inside Sales Account Executive 646-503-2384	uxharo@derivetech.com	Lot 2 Hardware
Eastern Business Systems 3320A Veteran's Highway Bohemia, NY 11716 www.gotoebs.com	11-2441616 1100007801	Anthony Williams Owner/President 631-567-8111	anthony@gotoebs.com	Lot 2 Hardware
eBizDocs 85 Broadway Menands, NY 12204 www.ebizdocs.com	14-1832684 1000039386	Howard Gross President 518-456-1011 X222	hgross@ebizdocs.com	Lot 2 Hardware
Garden State Micro Inc DBA Educate-Me.net 155 US HWY 46 Wayne, NY 07470 https://www.educate-me.net/	22-2866183 1100184425	Mark Menzella Vice President 973-244-1110	mmenzella@educate-me.net	Lot 2 Hardware
GovConnection, Inc. 732 Milford Rd. Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Nicole Poulin Contracts Specialist 800-800-0019	nysledteam@connection.com	Lot 2 Hardware
Howard Industries, Inc. D/B/A Howard Technology Solutions 32 Howard Dr. Ellisville, MS 39437 www.howard.com	64-0466143 1100005502	Frank Blanco Vice President of Purchasing 601-399-5026	fblanco@howard.com	Lot 2 Hardware
Maureen Data Systems 500 W 43rd Street, Suite 33C New York, NY 10036 www.mdsny.com <i>WBE</i>	13-3817821 1000006466	Bill Mielko VP-Sales 646-744-1074	bmielko@mdsny.com	Lot 2 Hardware
National Reprographics BluEdge 575 Eight Avenue New York, NY 10018 www.bluedge.com	13-5582590 1000027131	Daniel Gabrich VP-Operations 212-335-3363	Daniel.Gabrich@bluedge.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
National Sound Industries Inc. D/B/A Advance Sound Company 157 Rome St. Farmingdale, NY 11735 www.advancesound.com <i>WBE</i>	11-2926525 1000024480	Gerard Verdi Sales Manager 631-667-0973	gverdi@advancesound.com	Lot 2 Hardware
PC University Distributors, Inc. 99 W. Hawthorne Ave., Suite 521 Valley Stream, NY 11580 www.pcuniversity.com <i>SBE</i>	11-3318287 1000005921	Geoffrey Miller President / CEO 516-596-1500	gmm@pcuniversity.com	Lot 2 Hardware
Presentation Concepts Corp. 6517 Basile Rowe East Syracuse, NY 13057 www.pccav.com <i>SBE</i>	16-1535373 1000029419	Samantha Haun President 315-437-1314	shaun@pccav.com	Lot 2 Hardware
RTS Solutionz, Inc. 85 Schmitt Blvd. Farmingdale, NY 11735 www.solutionzinc.com	47-3765043 1100150986	Jill Armand President 516-931-7144, Ext. 6003	jarmand@solutionzinc.com	Lot 2 Hardware
S3 LLC 516 Cherry Lane Floral Park, NY 11001 https://www.s3mps.com	27-1210009 1100008244	Salvatore Lupo Business Owner 718-938-8781	slupo@s3mps.com	Lot 2 Hardware
Tony Baird Electronics, Inc. 461 E. Brighton Ave. Syracuse, NY 13210 www.tonybairdelectronics.com <i>MBE / SDVOB</i>	20-2548047 1100022038	Jerry Galluzzo Vice President 315-422-4430	jgalluzzo@tonybairdelectronics.com	Lot 2 Hardware
Video Hi-Tech Corp d/b/a Adwar Video 125 Gaza Boulevard Farmingdale, NY 11735 https://www.adwarvideo.com <i>SBE</i>	11-2765013 1000005772	Michael Adwar President/CEO 631-777-7070	mike@adwarvideo.com	Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.