



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68020	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Extreme Networks, Inc. 6480 Via Del Oro San Jose, CA 95119	77-0430270 1000057901

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Michael Swierk Sales Operations Analyst (603) 952-5221	Extreme Networks, Inc. 6480 Via Del Oro San Jose, CA 95119	mswierk@extremenetworks.com
Account Manager	Scott Kephart Account Executive (518) 461-7686	Extreme Networks, Inc. Remote – New York	skephart@extremenetworks.com
Sales Manager	Holly O’Gara Director of Field Sales (978) 869-4579	Extreme Networks, Inc. 9 Northeastern Boulevard Salem, NH 03079	hogara@extremenetworks.com
Billing Manager	Denise D’Agostino Credit and Collections (919) 595-4140	Extreme Networks, Inc. 2121 RDU Center Drive Morrisville, NC 27560	ddagostino@extremenetworks.com
RFQ’s			skephart@extremenetworks.com jwillett@extremenetworks.com gbleaux@extremenetworks.com jberthol@extremenetworks.com
Emergency Contact	(603) 952-5221 / Toll-Free Telephone (888) 257-3000 / E-Mail mswierk@extremenetworks.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ATS Consulting Group Corp d/b/a Advanced Technical Solutions 3159 Winton Rd. South Rochester, NY 14623 www.atscgc.com <i>SBE</i>	59-3800511 1100018006	Dan Garrett Owner (585) 475-0605	dgarrett@atscgc.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Calculator & Computer Center, Inc. 555 Theodore Fremd Ave., Ste. B-102 Rye, NY 10580 www.ccccomputer.com	13-3023762 1000049208	John Carideo (914) 967-1200	icarideo@ccccomputer.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Carousel Industries of North America, Inc. 10 Petra Lane Albany, NY 12205 www.carouselindustries.com	06-1502254 1000036559	Brian Christein Regional Sales Director (518) 724-2122	nystatecontract@carouselindustries.com	Lot 1 – Software Lot 2 – Hardware Lot 4 – Implementation
CDW Government LLC 75 Remittance Dr. Ste.1515 Chicago, IL 60675 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (800) 808-4239	NYGOV@cdwg.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Command and Control Solutions, Corp. 15 Spice Mill Blvd. Clifton Park, NY 12065 www.cacsolns.com <i>SB / SDVOB</i>	27-2986627 1100137302	Anthony DiNallo CEO (518) 643-3566	adinallo@cacsolns.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Communication Analysis Systems and Service, Inc. (CASS) 17 Smull Place Port Washington New York 11050 http://cassbts.com/ <i>WBE</i>	11-2731509 1100041608	Bernie Yatauro CEO (516) 247-7101	bernie@cassbts.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ConvergeOne, Inc. NW5806 P.O. Box 1450 Minneapolis, MN 55485 www.convergeone.com	41-1763228 1100026771	Kristin Garbiras Public Sector Contracts Manager, Team Lead 518-309-6123	team_psc@convergeone.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Distributed Technology Group LLC 499 S Warren Street Suite 501 Syracuse NY 13224 https://www.dtg.com	27-1011510 1000058314	Mark Matheson CEO (585) 943-5100	sales@dtg.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
SDVOB				
ePlus Technology, Inc. 1 Penn Plaza, 6th Floor Suite 600 New York, NY 10119 https://www.eplus.com	54-1904151 1000032149	Tony Annese Account Manager (518) 469-8898	tony.annese@eplus.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Empire Electronics Inc. 103 Fort Salonga Road Northport, NY 11768 https://www.empireusa.com	11-2660404 1100039203	Julian Beneforti (631) 544-9111	julian@empireusa.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
WBE				
GSS Infotech NY Inc d/b/a Atec Group 1762 Central Ave. Albany, NY 12205 www.gssinfotech.com	72-1563114 1000048422	Ken McKenna Client Director (518) 724-3121	Ken.McKenna@atecgroup.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
SB				
HarpData LLC 50 Fountain Plaza Ste. 1400 Buffalo, NY 14202 www.harpdata.com	81-1038108 1100180037	Ivory Robinson President / CEO (716) 249-2185	ivory@harpdata.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
MBE / SB / SDVOB				
Holland Mobile d/b/a Northland Communications 317 Court St. Utica, NY 13502 www.northland.net	16-1594957 1000052655	Mary Ann Moshier Customer Support (315) 671-6200	mmoshier@northland.net	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Integration Partners 12 Hartwell Ave. Lexington, MA 02421 www.integrationpartners.com	04-3467289 1100018237	Lisa Ostlund Sales Operations Specialist (317) 813-6399	lostlund@integrationpartners.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
International Data Link Inc. d/b/a IDL 720 East Avenue Rochester, NY 14607 www.i-datalink.com	90-0840821 1100043407	Robert Gaudu VP (585) 319-6556	rjgaudu@wellingtonsteele.com	Lot 1 – Software Lot 2 – Hardware Lot 4 – Implementation
Logicalis Inc One Penn Plaza 51 st Floor, Ste. 5130 New York, NY 10119 www.us.logicalis.com	13-4000122 1100017520	Nancy Damin Account Manager (716) 432-0638	nancy.damin@us.logicalis.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Lyon Micro, LLC 302 Eastern Blvd Ste 1077 Canandaigua, NY 14424 https://www.lyonmicro.com	81-1129655 1100295929	Kyle Lyon Managing Director (716) 863-6756	kyle@lyonmicro.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Marketing Matters, Inc d/b/a Networking Matters, Inc. Beverly, NJ 08016 www.marketingmatters.net	01-0586505 1100184979	William Osterman Vice President (917) 603-8354	william.osterman@networkingmatters.net	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Meridian IT Inc. 509 Erie Blvd. West Syracuse, NY 13204 www.meridianitinc.com	36-3818238 1100018665	Kelly Johst Director of Sales, NE (315) 450-2938	kelly.johst@meridianitinc.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Networked Educational Technologies, Ltd d/b/a CSDNET 874 Montauk Hwy Bayport, NY 11705 www.csdnet.net	11-3410788 1100008294	Robert Mealey COO (631) 924-7474	robert.mealey@csdnet.net	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Network Outsource 135 Denton Ave New Hyde Park, NY 11040 https://www.networkoutsource.com SBE	11-3582091 1000034543	Adam Mahoney Account Manager (516) 488-5888	adam@networkoutsource.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Quality and Assurance Technology Corporation 18 Margin Dr. Ridge, NY 11961 http://qnatech.com MBE	27-0943877 1100015240	Javier Tejada Sales Representative (646) 453-7119	jtejada@qnatech.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
R & D Data Products, Inc. 4105 Route 1 South Monmouth, NJ 08852 www.rddata.com <i>MBE</i>	22-3286634 1100018149	Richard Diatlo President (732) 329-0555	rdiatlo@rddata.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Reabah, Inc. d/b/a Networking Technologies 3910 Caughey Rd. Erie, PA 16506 www.teceri.com <i>SB</i>	25-1844080 1100164812	Wendy DeArment Operations Manager (716) 216-3104 x122	wdearment@net-cloud.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Ronco Communications P.O. Box 419897 Boston, MA 02241 www.ronco.net	16-0905768 1000007574	Allison Wallace Strategic Account Manager (518) 724-2527	awallace@ronco.net	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
SHI International Corp. 290 Davidson Ave. Somerset, NJ 08879 www.shi.com	22-3009648 1000008811	Dean Howell Senior Account Executive (845) 265-9439	NYSLED@shi.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Switch Technologies, Inc. P.O. Box 5529 Rocky Point, NY 11778 www.switchtechnologies.com <i>SB</i>	01-0895491 1100018125	Mr. David Pijacki Partner (631) 228-4405	manage@switchtechnologies.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Systems Management Planning, Inc. d/b/a SMP 1020 John St. W. Henrietta, NY 14586 www.smp-corp.com <i>SB</i>	16-1545953 1000029454	Dan Gostomski Sales Support Manager (585) 475-0670	dgostomski@smp-corp.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
The Ergonomic Group, Inc. 609-3 Cantiague Rock Rd. Westbury, NY 11590 www.ergogroup.com <i>WBE</i>	11-2685111 1000005750	Jami Hall (516) 408-4282	jami.hall@ergogroup.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Turn-Key Technologies, Inc. 2400 Main St. Ext. Ste.10 Sayreville, NJ 08872 www.turn-keytechnologies.com	22-3136494 1000047941	Craig Badrick CEO (732) 553-9100 Ext. 212	Cbadrick@tti-wireless.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Vandis, Inc. 1 Albertson Ave. Ste. 1 Albertson, NY 11507 www.vandis.com SB	11-2650266 1000011819	Alexandra Jaycox Business Relationship Manager (516) 281-2223	NYSContract@vandis.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.