



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20840	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	FireEye, Inc. 601 McCarthy Blvd. Milpitas, CA 95035	20-1548921 1100140004

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Tom Gosse Sales Director (603) 413-5399	FireEye, Inc. 601 McCarthy Blvd. Milpitas, CA 95035	thomas.gosse@fireeye.com
	Tony Galieti Channel Account Manager (216) 978-5277		anthony.galieti@fireeye.com
	Vernon Aldershoff Enterprise Account Manager - SLED (518) 878-3429		Vernon.aldershoff@fireeye.com
Account Manager	Vernon Aldershoff Enterprise Account Manager - SLED (518) 878-3429	FireEye, Inc. 601 McCarthy Blvd. Milpitas, CA 95035	Vernon.aldershoff@fireeye.com
Sales Billing	Vernon Aldershoff Enterprise Account Manager - SLED (518) 878-3429	FireEye, Inc. 601 McCarthy Blvd. Milpitas, CA 95035	Vernon.aldershoff@fireeye.com
Emergency Contact	(603) 556-0718/ E-Mail: thomas.gosse@fireeye.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
AMR Networks, LLC 856 Maplecrest Ct. Schenectady, NY 12309 www.AMR-Networks.com	03-0498415 1100004349	Michele Rubino President (518) 374-2200 (T) (518) 374-0400 (F)	mrubino@amr-networks.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Blackwood Associates, Inc. d/b/a BAI 1835-A Forest Drive Annapolis, MD 21401 www.blackwoodassociates.com	52-1076172 1100152198	Steve Martinelli Account Team Lead, Northeast (443) 951-0561	steve@baicommercial.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Carahsoft Technology Corporation 11493 Sunset Hills Road Suite 100 Reston, VA 20190 www.carahsoft.com	52-2189693 1100223119	Drew Berry Sales Manager (703) 871-8549	Drew.berry@carahsoft.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CBTS Technology Solutions 221 E 4 th St. Cincinnati, Oh 45202 www.cbts.com	82-3783886 1100254219	Cara Jestadt Product Manager (614) 495-9823	Cara.jestadt@cbts.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave. Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	yaguilar@cdw.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ConvergeOne, Inc. 10900 Nesbit Ave S Bloomington, MN 55437 www.convergeone.com	41-1763228 1100026771	Shala Pelloni Public Sector Contracts Manager (518) 309-6367	upstatenysales@convergeone.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Dyntek Services, Inc. 12 Metro Park Rd. Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Senior Inside Sales (518) 207-3402	Denise.leonard@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Empower Solutions, LLC 11710 Plaza America Drive, Suite 2000 Reston, VA 20190 www.EmpowerSolutions-LLC.com	80-0931506 1100242991	Dale Dunlap Director of Operations (571) 414-8503	Contracts@Empower.Solutions	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
enDevelopment LLC 67 Enright Ln Montgomery, NY, 12549- 2002 www.endevelopment.com	26-0726668 1100245855	Steve Josey Director of Finance and Operations (919) 622-5619	Steve.josey@enDevelopment.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ePlus Technology, Inc. 1250 Pittsford-Victor Rd., Suite 120 Pittsford, NY 14534 www.eplus.com	54-1904151 1000032149	Jim Murray Regional VP, President of Sales (585) 899-8517	nyssales@eplus.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
G-Net Solutions, Inc. 110 Cooper Street #364 Babylon, NY 11702 www.gnet-inc.com	20-0591136 1100115945	Nick Giampietro (516) 458-6525	nickg@gnet-inc.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.connection.com	52-1837891 1000009448	Lisa Trisciani VP SLED (603) 533-0916	Lisa.trisciani@connection.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Insight Public Sector 13755 Sunrise Valley Drive, Suite 750 Herndon, VA 20171 www.ips.insight.com	36-3949000 1000031484	AJ D'agostini Insight Sales Manager (480) 111-5308	Aj.dagostini@insight.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
International Data Link, Inc. d/b/a IDL 720 East Avenue, Suite 201 Rochester, NY 14607 www.internationaldatalink.com	90-0840821 1100043407	John Gaudu (585) 319-6556	rjgaudu@wellingtonsteele.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Maureen Data Systems, Inc. 307 West 38 th Street, Suite 1801 New York, NY 10018 www.mdsny.com <i>SB / WBE</i>	13-3817821 1000006466	Robert Irvin Director of Government Channels (212) 239-2448	robert@mdsny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Presidio Networked Solutions 20 Corporate Woods Blvd., Suite 306 Albany, NY 12211 www.presidio.com	58-1667655 1000053117	Kevin Carpenter Senior Account Manager (518) 213-9317	govtsales@presidio.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell Account Executive (845) 265-9439 Kevin Carpenter (888) 744-4084	NYSLED@shi.com dean_howell@shi.com kevin_carpenter@shi.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ThunderCat Technology LLC 1925 Isaac Newton Square Suite 180 Reston, VA 20190 www.thundercattech.com <i>SDVOB</i>	28-1638572 1100186596	Kent Stockley Director	kstockley@thundercattech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Vandis, Inc. 1 Albertson Avenue, Suite 1 Albertson, NY 11507 www.vandis.com SB	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator (516) 281-2223	nyscontract@vandis.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Washington Computer Services 225 West 35 th St., 17 th Floor New York, NY 10001 www.washcomp.com SB	13-3086643 1000032987	Jeff Singer President (212) 997-9882	jeff.singer@washcomp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
World Wide Technology, LLC 1 World Wide Way St. Louis, MO 63146 www.wwt.com	43-1912895 1000033745	Carol Harting Contracts Manager (314) 995-6103	Carol.harting@wwt.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.