



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68095	1 Software 2 Hardware	Fortinet, Inc. 899 Kifer Road Sunnyvale, CA 94086-5205	77-0560389 1000045170

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to **\$15,000**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Cyd Stevenson Public Contracts Administrator (650) 804-4690	Fortinet, Inc. 899 Kifer Road Sunnyvale, CA 94086	cstevenson@fortinet.com
Account Manager	Jim Gallucci Sales Manager (518) 275-7374	Fortinet, Inc. One Penn Plaza Suite 4400 New York, NY 10119	jgallucci@fortinet.com
Sales Manager	Mike Bracken Regional Director 518-588-7062	Fortinet, Inc. One Penn Plaza Suite 4400 New York, NY 10119	nysrfq@fortinet.com
Billing Manager	Tram Tran Senior AP Manager (408) 235-7700 ext. 81864	899 Kifer Road Sunnyvale, CA 94086	ttran@fortinet.com
RFQs			nysrfq@fortinet.com
Emergency Contact	(267) 788-0467 / Toll-Free Telephone (866) 868-3678 / E-Mail mbracken@fortinet.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Allegretto Funding Group, Inc. d/b/a Infnit Technology Solutions 7037 Fly Road East Syracuse, NY www.infnit-tech.com SB	01-0596720 1000051036	John Spiridigliozzi Chief Operating Officer (315) 728-3125	john@infnit-tech.com	Lot 1 Software Lot 2 Hardware
Atlantic Data Security 7 Tanglewood Dr North Chelmsford, MA 01824 www.atlanticdatasecurity.com	45-3304424 1100190751	Lawrence T. More (716) 313-6108	lt@atlanticdatasecurity.com	Lot 1 Software Lot 2 Hardware
Blackhawk Data, LLC 350 5 th Avenue 59 th Floor New York, NY 10118 www.blackhawk11.com SBE/WBE	83-0830484 1100217242	Maryann Pagano Director of Sales Operations (646) 343-9861	mpagano@blackhawk11.com	Lot 1 Software Lot 2 Hardware
Carousel Industries of North America Inc. 659 South County Trail Exeter, RI 02822 www.carouselindustries.com	06-1502254 1000036559	Brian Christein Regional Sales Director (518) 725-2122	nystatecontract@carouselindustries.com	Lot 1 Software Lot 2 Hardware
CB20 2165 Technology Drive Schenectady, NY 12308 http://www.cb20.com SB	36-3902573 1000055858	Chris Pickett (518) 836-2758	NYSSales@cb20.com	Lot 1 Software Lot 2 Hardware
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Mgr (312) 705-1880	nygov@cdwg.com	Lot 1 Software Lot 2 Hardware
Computer Connection of Central New York 11206 Cosby Manor Rd Utica, NY 13502 www.ccnitech.com	16-1397143 1000039819	Scott Fluty (315) 724-2209	scott.fluty@ccnytech.com	Lot 1 Software Lot 2 Hardware
Computer Design & Integration 696 Route 46 West Teterboro, NJ 07608 www.cdillc.com	13-3823827 1100014833	Dave Reid COO (201) 426-9329	Dave.reid@cdillc.com	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Day Automation Systems 7931 Rae Blvd Victor, NY 14564 http://www.dayautomation.com	16-1576146 1000008400	Jennifer Stout Office and Accounting Staff Supervisor (585) 924-4630	accounting@dayautomation.com	Lot 1 Software Lot 2 Hardware
Dice Communications, Inc. 3000 Farnham St. STE S1-B Omaha, NE 68131 https://www.dicellc.com	27-0508953 1100077337	Fred Zappolo Northeast Sales Director (631) 704-4499	fzappolo@dicellc.com	Lot 1 Software Lot 2 Hardware
<i>WBE</i>				
Distributed Technology Group 499 S. Warren Street Suite 501 Syracuse, NY 13202 www.dtg.com	27-1011510 1000058314	Mark Matheson CEO (585) 943-5100	mark@dtg.com	Lot 1 Software Lot 2 Hardware
<i>SDVOB</i>				
Dox Electronics, Inc. 105 College Ave Rochester, NY 14607 http://www.doxnet.com	16-1252404 1000015619	Ken Schwartz Acting COO (585) 295-1925	kens@doxnet.com	Lot 1 Software Lot 2 Hardware
<i>WBE</i>				
DynTek Services, Inc. 255 Washington Ave. Ext. Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Sales Operations NE (518) 207-3402	NYSOGSsales@dyntek.com	Lot 1 Software Lot 2 Hardware
Edu Tek Ltd. 354 N. 178 E. Boston Post Road Mamaroneck, NY 10543 www.edutekltd.com	13-3853668 1100013810	Mario Caliguri Chief Operating Officer (914) 686-7777	mario.caligiuri@edutekltd.com	Lot 1 Software Lot 2 Hardware
<i>SB</i>				
ePlus Technology, Inc. 1 Penn Plaza, 6 th Floor Suite 600 New York, NY 10019 www.eplus.com	54-1904151 1000032149	Nick D'Archangelo VP Sled Business Development (610) 495-1293	NYOGS@eplus.com	Lot 1 Software Lot 2 Hardware
Gandiva Networks, Inc 44 Sycamore Dr. Plainsboro, NJ 08536 https://www.gandivanetworks.com	20-2094526 1100267762	Srikanth Nagarajan Founder & CTO (732) 494-0003	sri@gandivanetworks.com	Lot 1 Software Lot 2 Hardware
GSS Infotech NY Inc 1762 Central Ave Albany, NY 12205 US www.atecgroup.com	72-1563114 1000048422	Lane Zugalla Sr. Account Executive – Cyber Security Champion (515) 588-8059	Lane.Zugalla@atecgroup.com	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Integration Partners 12 Hartwell Ave Lexington, MA 02421 US www.integrationpartners.com	04-3467289 1100018237	Brian McGlynn Account Executive (781) 761-7562	bmcglynn@integrationpartners.com	Lot 1 Software Lot 2 Hardware
International Business Machines Corporation d/b/a IBM 12902 Federal Systems Pkwy Drive Fairfax, VA 22032 www.ibm.com	13-0871985 1000001053	Dawn Mack IBM Services (518) 522-7826	stmeade@us.ibm.com	Lot 1 Software Lot 2 Hardware
iSecure, LLC 354 N. Goodman Street Building H Rochester, NY 14607 www.isecurenet.net <i>WBE / SB</i>	80-0690740 1100020100	Annette Warren CEO (585) 419-8265 Andrea Vink (585) 419-8265	NYSBids@isecurenet.net	Lot 1 Software Lot 2 Hardware
Mainline Information Systems 1700 Summit Lake Dr. Tallahassee, FL 32317 https://www.mainline.com	59-2960721 1000004953	Rob Butler Government Contracts Specialist (850) 219-5183	rob.butler@mainline.com	Lot 1 Software Lot 2 Hardware
Marcum Technology 10 Melville Park Rd. Melville, NY 11747 www.marcumtechnology.com	30-0011802 1000032988	Ted Carlson President (631) 414-4804	ted.carlson@marcumtechnology.com	Lot 1 Software Lot 2 Hardware
Network Experts of New York, Inc. 220 Washington Ave Ext#4 Albany, NY 12203 http://www.netxny.com <i>M/WBE</i>	26-3694379 1100064023	Anu McGowan President (518) 269-9963	anu@albany-technology.com	Lot 1 Software Lot 2 Hardware
Networking Technologies LLC 3910 Caughey Rd. Erie, PA 16506 www.net-cloud.com	87-2001027 1100265189	Wendy DeArment Operations Manager (716) 216-3104	wdearment@net-cloud.com	Lot 1 Software Lot 2 Hardware
Optiv Security 1144 Fifteenth St. 289th Floor Denver, CO 80202 https://www.optiv.com	43-1806449 1100022107	Bill Pappas Client Manager (908) 966-0396	william.pappas@optiv.com	Lot 1 Software Lot 2 Hardware
Presidio Networked Solutions, LLC One Penn Plaza, Suite 2832 New York, NY 10119 www.presidio.com	76-0515249 1100138220	Alex Cody, Contracts Manager (212) 324-4342	govtsales@presidio.com	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Quality and Assurance Technology DBA QnA Tech 18 Marginwood Drive Ridge, NY 11961 www.qnatech.com <i>MBE</i>	27-0943877 1100015240	Marcos Merced Chief Executive Officer (646) 484-0046	mmerced@qnatech.com	Lot 1 Software Lot 2 Hardware
SHI International Corp 290 Davidson Ave Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell Account Executive (845) 265-9439	dean_howell@shi.com	Lot 1 Software Lot 2 Hardware
Sirius Computer Solutions, Inc. 10100 Reunion Place San Antonio, TX 78216 www.siriuscom.com	74-2836721 1000041163	PJ Byrd Director, Public Sector & RFPs (210) 369-0617	Phyllis.byrd@siriuscom.com	Lot 1 Software Lot 2 Hardware
The Ergonomic Group, Inc. 609-3 Cantiague Rock Road Westbury, NY 11590 www.ergogroup.com <i>WBE</i>	11-2685111 1000005750	Chris Dichiara Director of Sales Operations (516) 746-7777	Chris.Dichiara@ergogroup.com	Lot 1 Software Lot 2 Hardware
Vandis, Inc. 1 Alberton Ave Suite 1 Albertson, NY 11507 www.vandis.com <i>SB</i>	11-2650266 1000011819	Alexandra Jaycox Business Relationship Admin. (516) 281-2200	nyscontract@vandis.com	Lot 1 Software Lot 2 Hardware
Webhouse, Inc. 226 7th Street Suite 201 Garden City, NY 11530 www.webhse.com <i>SB / SDVOB</i>	11-3369453 1000012241	Dan Kerning President/CEO (516) 764-6300	dkerning@webhse.com	Lot 1 Software Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.