



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information  
Group 73600 – Award 22802  
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM21110	2 Hardware	Fujitsu America, Inc. 1250 East Arques Ave. Sunnyvale, CA 94085-3470	77-0554941 1000018592

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Duane Wichman Senior Commercial Manager (712) 389-6209	Fujitsu America, Inc. 1250 East Arques Ave. Sunnyvale, CA 94085-3470	duane.wichman@fujitsu.com
Account Manager	Alan Fulcher Client Executive Fujitsu America, Inc. Phone: (781) 270-5343 Cell: (617) 699-6470	Fujitsu America, Inc. 1250 East Arques Ave. Sunnyvale, CA 94085-3470	afulcher@fujitsu.co
Sales Billing	Alan Fulcher Client Executive Fujitsu America, Inc. Phone: (781) 270-5343 Cell: (617) 699-6470	Fujitsu America, Inc. 1250 East Arques Ave. Sunnyvale, CA 94085-3470	afulcher@fujitsu.com
<b>Emergency Contact</b>	Alan Fulcher (617) 699-6470 afulcher@fujitsu.com		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
1 <sup>st</sup> Run Computer Services, Inc. 500 Old Country Rd. #105 Garden City, NY 11530 www.1strun.net	11-2877788 1000011954	Rhea Schultzberg (212) 779-0800	rheas@1strun.com	Lot 2 Hardware
Cambridge Computer Services, Inc. 271 Waverly Oaks Road, Suite 301 Waltham, MA 02452 www.cambridgecomputer.com	04-3124822 1000005271	Joseph Hickson (781) 250-3000	Jhickson@cambridgecomputer.com	Lot 2 Hardware
CDW Government LLC 230 N Milwaukee Ave Verona Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	yaguilar@cdw.com	Lot 2 Hardware
Continental Resources Inc. 175 Middlesex Turnpike Suite 1 Bedford, MA 01730 www.conres.com	04-2297141 1000011024	Christopher Ross Regional Sales Manager (917) 250 6806	cross@conres.com	Lot 2 Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com  <i>WBE</i>	13-3352744 1000006353	Ann Martino Owner (914) 835-1105 x101	amartino@corporatecomputersol.com	Lot 2 Hardware
CS Business Systems Inc 1260 Scottsville Rd. Rochester, NY 14624 http://www.csbus.biz  <i>SB / MBE</i>	16-1171177 1000048151	Peter Bartula Senior Account Executive (585) 295-2650	pbartula@csbusiness.com	Lot 2 Hardware
Custom Computer Specialists Inc 70 Suffolk Court Hauppauge, NY 11788 www.customtech.com	11-2497640 1000005692	Laura Gavey Associate Director, Sales Operations (631) 761-1428 Direct (631) 543-2400	lgavey@customonline.com	Lot 2 Hardware
Derive Technologies LLC 116 John St. New York, NY 10038 www.derivetech.com  <i>MBE</i>	52-2295534 1000009467	Bill Eggers Vice President (212) 363-1111	beggers@derivetech.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
DynTek Services, Inc. 255 Washington Ave Ext. Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Director, Sales Operations NE (518) 207-3402	NYSOGSsales@dyntek.com	Lot 2 Hardware
eBiz Docs Inc. 85 Broadway Menands, NY 11530 www.ebizdocs.com	14-1832684 1000039386	Howard Gross (518) 456-1011	hgross@ebizdocs.com	Lot 2 Hardware
The Ergonomic Group Inc. Garden City Park, NY, 11040 www.ergogroup.com  <i>WBE</i>	11-2685111 1000005750	Chris DiChiara Senior Account Executive (516) 746-7777	Chris.DiChiara@ergogroup.com	Lot 2 Hardware
Flexible Business Systems Inc. 85 Corporate Dr. Hauppauge, NY 11788 www.flexiblesystems.com  <i>SB</i>	11-2772357 1000038009	Rob Ree Account Manager (631) 815-1714	rree@flexiblesystems.com	Lot 2 Hardware
FrontBlade Systems Inc. 297 Kingsbury Grade Suite 100 Mail Box 4470 Stateline, NV, 89449 www.frontblade.com  <i>SB</i>	45-3296334 1100098016	Rob White President (914) 886-8688	Rob.White@frontblade.com	Lot 2 Hardware
Future Tech Enterprise Inc. 101-8 Colin Drive Holbrook, NY 11741 www.ftei.com	11-3350196 1000000724	Diane Kremidas Vendor Relations Manager (631) 472-5500 x7611	dkremidas@ftei.com	Lot 2 Hardware
GovConnection Inc. d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Eric Brideau Sales Manager (800) 800-0019 x75070	nysledteam@govconnection.com	Lot 2 Hardware
GSS Infotech NY Inc. d/b/a Atec Group 1762 Central Ave. Albany, NY 12205 www.atecgroup.com	72-1563114 1000048422	Scott Brown Sales- Purchasing Agent (518) 724-3129	Scott.Brown@gssinfotech.com	Lot 2 Hardware
Image Access Corp. 22 Paris Avenue Rockleigh, NJ 07647 www.imageaccess.com	22-2762602 1000030462	Claire Feulner (201) 342-7878	cfeulner@imageaccesscorp.com	Lot 2 Hardware
Minoria Tech LLC 326 Broad Street Utica, NY 13501 www.minoriatech.com  <i>SB / M/WBE</i>	82-1866757 1100196330	Joe Phoenix Senior Sales Executive (315) 628-0020	joe@minoriatech.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Power Edge Inc. 5 Terry Dr. Bethel, CT 06801 413-230-7740 www.PowerEdgeServices.com  <i>SB / SDVOB</i>	81-3738515 1100185497	Rob Lockwood (413) 230-7740	Rob@poweredgeservices.com	Lot 2 Hardware
Regiment Technology Group LLC Suite D279 81 Pondfield Road Bronxville, New York 10708-0850 www.regtech.com  <i>SB / SDVOB</i>	47-3815120 1100147146	John Kunik Client Manager (770) 542-9411	john.kunik@regt-tech.com	Lot 2 Hardware
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Team Alias (888) 744-4084	NYSLED@shi.com	Lot 2 Hardware
Upstate Wholesale Supply Inc d/b/a Brite Computers 7647 Main Street Fishers Victor, NY 14564 www.britecomputers.com	16-1382350 1000008125	Lindsey Sengle Public Safety Account Manager (585) 869-6037	lsengle@britecomputers.com	Lot 2 Hardware
VirtuIT Systems Inc. 101 Airport Executive Park Nanuet, NY 10954 www.virtuitsystems.com  <i>SB</i>	20-5087762 1000034502	Dan Romano Senior Account Manager (203) 545-8963	dromano@virtuitsystems.com	Lot 2 Hardware
Washington Computer Services 32 West 39 <sup>th</sup> Street, Suite 900 New York, NY 10018 www.washcomp.com  <i>SB</i>	13-3086643 1000032987	Fran Koenig Contract Specialist (212) 997-9882	Fran.Koenig@washcomp.com	Lot 2 Hardware
Whalley Computer Associates One Whalley Way Southwick, MA 010771 www.wca.com	04-2902969 1100041604	Jake Brown Compliance Officer (508) 634-1152	jbb@wca.com	Lot 2 Hardware
Zones, LLC 1102 15 <sup>th</sup> Street SW, Suite 102 Auburn, WA 98001 www.zones.com	91-1431894 1100005917	David Hansen (800) 408-9663	TeamNY.goved@zones.com	Lot 2 Hardware

## Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**