



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM67305	3 Cloud (Low Risk)	GovDelivery, LLC dba Granicus 408 St. Peter Street Suite 600 St. Paul, MN 55102	41-1941088 1100002596

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Dawn Kubat Director of Contracts and Sales Operations (651) 757-4154	GovDelivery, LLC dba Granicus 408 St. Peter Street Suite 600 St. Paul, MN 55102	salesoperations@granicus.com
Account Manager	Stephanie DelSignore Regional Accounts Manager (617) 947-4002	GovDelivery, LLC dba Granicus 408 St. Peter Street Suite 600 St. Paul, MN 55102	stephanie.delsignore@granicus.com
Account Manager	Mark Western Director of Sales (202) 407-7442	GovDelivery, LLC dba Granicus 408 St. Peter Street Suite 600 St. Paul, MN 55102	Mark.Western@granicus.com
Sales Billing	Accounts Receivable (720) 240-9586	GovDelivery, LLC dba Granicus 408 St. Peter Street Suite 600 St. Paul, MN 55102	ar@granicus.com
Emergency Contact	(800) 439-1420 / support@govdelivery.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. See “How to Use the Manufacturer Umbrella Contract,” Example Procurement Scenarios for additional information about Contractor pool for RFQ participation.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Regiment Technology Group 81 Pondfield Road, Suite D279 Bronxville, New York 10708-0850 www.regtech.com <i>SB / SDVOB</i>	47-3815120 1100147146	Myles Bartley Managing Member (914) 222-3071	Myles.bartley@regtech.com	Lot 3 Cloud
Vanguard Tech Group 44 Dalliba Avenue, Suite 204 Watervliet, New York 12189-4017 <i>SDVOB</i>	20-2015569 1000034729	Heidi Sullivan Business Manager (518) 366-6757	Heidi.Sullivan@vanguardtechgroup.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.