



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information  
Group 73600 – Award 22802  
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM20860	2 Hardware	HP, Inc. 1501 Page Mill Road Palo Alto, CA 94304	94-1081436 1000009783

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Elizabeth Leach Contract Sales Manager (501) 849-4740	HP Inc 10300 Energy Drive Spring, TX 77389	<a href="mailto:elizabeth.leach@hp.com">elizabeth.leach@hp.com</a>
	Debra Lee Public Sector Contract Management Director (847) 537-0344 Office (847) 922-2977 Cell	HP Inc 10300 Energy Drive Spring, TX 77389	<a href="mailto:debra.lee@hp.com">debra.lee@hp.com</a>
Account Manager	Glen Thompson Account Manager (404) 774-7042	1 Compton Road Clifton Park, NY 12065	<a href="mailto:Glen.Thompson@hp.com">Glen.Thompson@hp.com</a>
Sales Billing	DJ Apodaca Inside Sales Account Manager (505) 415-7343	HP Inc 2351 HP Way Rio Rancho, NM 87144	<a href="mailto:dj.apodaca@hp.com">dj.apodaca@hp.com</a>
RFQs			<a href="mailto:debra.lee@hp.com">debra.lee@hp.com</a> <a href="mailto:elizabeth.leach@hp.com">elizabeth.leach@hp.com</a> <a href="mailto:Glen.Thompson@hp.com">Glen.Thompson@hp.com</a> <a href="mailto:alexa.silva@hp.com">alexa.silva@hp.com</a> <a href="mailto:dj.apodaca@hp.com">dj.apodaca@hp.com</a>
<b>Emergency Contact</b>	(716) 207-0998 / <a href="mailto:Glen.Thompson@hp.com">Glen.Thompson@hp.com</a>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Acture Solutions Inc 1462 Erie Blvd Schenectady, NY, 12305 <a href="http://www.acturesolutions.com">www.acturesolutions.com</a>  (Print and PC products)	14-1662031 1000027625	Kristina Dubrey Director of Operations (518) 377-4057	<a href="mailto:dubreyK@acturesolutions.com">dubreyK@acturesolutions.com</a>	Lot 2 Hardware (Equipment Only)
Agilant Solutions, Inc 3 Seaview Boulevard Port Washington, NY 11050 <a href="http://www.GoAgilant.com">www.GoAgilant.com</a>  Print and PC products and Services)  <i>MBE</i>	20-3074058 1000041888	Mark Romanowski Executive Vice President (212) 736-0111 Ext 1224	<a href="mailto:mromanowski@GoAgilant.com">mromanowski@GoAgilant.com</a>	Lot 2 Hardware
Alternative Info Systems, Inc. 489 Ellicott St., Suite 40 Buffalo, NY 14203 <a href="http://www.aisbuffalo.com">www.aisbuffalo.com</a>  (Print and PC products and Services)	16-1319778 1000028983	Brian Conley VP Business Development (716) 831-9929	<a href="mailto:bconley@aisbuffalo.com">bconley@aisbuffalo.com</a>	Lot 2 Hardware
Baum Control Systems, Inc. d/b/a The Computing Center 15 Thornwood Drive, Suite 4 Ithaca, NY 14850 <a href="http://www.compcenter.com">www.compcenter.com</a>  (Print and PC products and Services)  <i>SB / WBE</i>	16-1106161 1000007760	Mary Stazi President (607) 257-3524, ext.124	<a href="mailto:mary@compcenter.com">mary@compcenter.com</a>	Lot 2 Hardware
CDW Government LLC 230 North Milwaukee Avenue Vernon Hills, IL 60061 <a href="http://www.cdwg.com">www.cdwg.com</a>  (Print and PC products and Services)	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	<a href="mailto:NYGOV@cdwg.com">NYGOV@cdwg.com</a>	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
<p>CompuLink Technologies, Inc. 260 West 39<sup>th</sup> St., Suite 302 New York, NY 10018 <a href="http://www.compu-link.com">www.compu-link.com</a></p> <p>(Print and PC products and Services)</p> <p><i>MBE</i></p>	11-2967448 100000634	Rafael Arboleda President (212) 695-5465	<a href="mailto:Governmentsales@compu-link.com">Governmentsales@compu-link.com</a>	Lot 2 Hardware (Equipment Only)
<p>Core BTS Inc 5875 Castle Creek Pkwy N Dr Ste 320 Indianapolis, IN, 46250 <a href="http://www.corebts.com">www.corebts.com</a></p> <p>(Print and PC products)</p>	20-3873764 1000030088	Tony DeFeciani Regional Vice- President (518) 831-8910	<a href="mailto:Tony.DeFeciani@CoreBTS.com">Tony.DeFeciani@CoreBTS.com</a>	Lot 2 Hardware (Equipment Only)
<p>Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 <a href="http://www.corporatecomputersol.com">www.corporatecomputersol.com</a></p> <p>(Print and PC products)</p> <p><i>WBE</i></p>	13-3352744 1000006353	Ann Martino President (914) 835-1105	<a href="mailto:amartino@corporatecomputersol.com">amartino@corporatecomputersol.com</a>	Lot 2 Hardware (Equipment Only)
<p>CS Business Systems, Inc. 1236 Main Street Buffalo, NY 14209 <a href="http://www.csbusiness.com">www.csbusiness.com</a></p> <p>(Print and PC products and Services)</p> <p><i>MBE</i></p>	16-1171177 1000048151	Kevin J. Peterson Sr. Account Manager/ Vendor Relations (716) 886-6521, ext. 251	<a href="mailto:kpeterson@csbusiness.com">kpeterson@csbusiness.com</a>	Lot 2 Hardware
<p>Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 <a href="http://www.customtech.com">www.customtech.com</a></p> <p>(Print and PC products and Services)</p>	11-2497640 1000005692	Laura Gavey Senior Manager, Sales Operations (800) 598-8989	<a href="mailto:lgavey@customonline.com">lgavey@customonline.com</a>	Lot 2 Hardware
<p>Derive Technologies LLC 110 William Street, 14<sup>th</sup> floor New York, NY 10038 <a href="http://www.derivetech.com">www.derivetech.com</a></p> <p>(Print and PC products and Services)</p> <p><i>MBE</i></p>	52-2295534 1000009467	Madhu Royal Vice President (212) 363-1111	<a href="mailto:mroyal@derivetech.com">mroyal@derivetech.com</a>	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Flexible Business Systems, Inc. 380 Oser Avenue Hauppauge, NY 11788 <a href="http://www.flexiblesystems.com">www.flexiblesystems.com</a>  (Print and PC products and Services)	11-2772357 1000038009	Marty Schmitt Managing Partner (631) 756-0404	<a href="mailto:mschmitt@flexiblesystems.com">mschmitt@flexiblesystems.com</a>	Lot 2 Hardware
Fusion Digital 300 Main Street, Suite 4-104 East Rochester, NY 14445 <a href="http://www.fusiondigitalus.com">www.fusiondigitalus.com</a>  (Print and PC products)	74-3093219 1100014715	Philip Ferranti, Jr. CEO (585) 218-7390, ext. 102	<a href="mailto:pferranti@fusiondigitalus.com">pferranti@fusiondigitalus.com</a>	Lot 2 Hardware (Equipment Only)
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 <a href="http://www.ftei.com">www.ftei.com</a>  (Print and PC products and Services)	11-3350196 1000000724	Diane Kremidas Vendor Manager (631) 472-5500	<a href="mailto:dkremidas@ftei.com">dkremidas@ftei.com</a>	Lot 2 Hardware
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH 03054 <a href="http://www.govconnection.com">www.govconnection.com</a>  (Print and PC products)	52-1837891 1000009448	Nicole Poulin Contract Specialist (800) 800-0019, ext. 2791	<a href="mailto:nysledteam@connection.com">nysledteam@connection.com</a>	Lot 2 Hardware (Equipment Only)
GSS Infotech NY, Inc. d/b/a ATEC Group 1762 Central Avenue, Suite 1 Albany, NY 12205 <a href="http://www.atecgroup.com">www.atecgroup.com</a>  (Print and PC products)	72-1563114 1000048422	Scott Brown Sales Manager (518) 724-3129	<a href="mailto:Scott.Brown@atecgroup.com">Scott.Brown@atecgroup.com</a>	Lot 2 Hardware (Equipment Only)
Insight Public Sector 6820 S. Harl Ave. Tempe, AZ 85283 <a href="http://www.ips.insight.com">www.ips.insight.com</a>  (PC products and Services)	36-3949000 1000031484	Fred Tafoya Account Executive (800) 467-4448, ext. 5386	<a href="mailto:newyork@insight.com">newyork@insight.com</a>	Lot 2 Hardware
MicroCAD Training & Consulting 77 Arkay Dr. Hauppauge, NY 11788 <a href="http://www.microcad3d.com">www.microcad3d.com</a>  (Print products and Services)  MBE	20-4206550 1100025009	Jesse Battaglia Sales (631) 348-7400 x214	<a href="mailto:JBattaglia@microcad3d.com">JBattaglia@microcad3d.com</a>	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
MRA International, Inc. 295 Morris Ave Long Branch, NJ 07740 <a href="http://www.mrainternational.com">www.mrainternational.com</a>  (Print and PC products and Services)	22-3743226 1100025056	Bruno Tirone Manager (732) 222-0997	<a href="mailto:sales@mrainternational.com">sales@mrainternational.com</a>	Lot 2 Hardware
Networking Technologies LLC 3910 Caughey Rd Ste 207 Erie, PA 16506 <a href="http://www.net-cloud.com">www.net-cloud.com</a>  (Print and PC products)  SB	87-2001027 1100164812	Wendy DeArment Operations Manager (814) 836-0000, ext. 122	<a href="mailto:wdearment@net-cloud.com">wdearment@net-cloud.com</a>	Lot 2 Hardware
PNJ Technology Partners, Inc. d/b/a P&J Computers, Inc. 426 New Karner Rd Albany, NY 12205 <a href="http://www.pjcomp.com">www.pjcomp.com</a>  (Print and PC products and Services)	14-1716131 1000007080	Scott Joralemon President (518) 459-6712	<a href="mailto:Scott@pjcomp.com">Scott@pjcomp.com</a>	Lot 2 Hardware
PC University Distributors, Inc. 99 West Hawthorne Ave, Suite 521 Valley Stream, NY 11580 <a href="http://www.pcuniversity.com">www.pcuniversity.com</a>  (Print and PC products)	11-3318287 1000005921	Geoffrey Miller President (516) 596-1500	<a href="mailto:gmm@pcuniversity.com">gmm@pcuniversity.com</a>	Lot 2 Hardware (Equipment Only)
PKA Technologies, Inc. 1 Executive Boulevards, Suite 101 Suffern, New York 10901 <a href="http://www.pkatech.com">www.pkatech.com</a>  (Print and PC products)	13-3919056 1100010089	Felise Katz CEO (845) 738-2307	<a href="mailto:felise.katz@pkatech.com">felise.katz@pkatech.com</a>	Lot 2 Hardware (Equipment Only)
S3 LLC 516 Cherry Lane Floral Park, NY 11001 <a href="http://www.s3mps.com">www.s3mps.com</a>  (Print products only)	27-1210009 1100008244	Salvatore Lupo Partner Manager (718) 938-7871	<a href="mailto:slupo@s3mps.com">slupo@s3mps.com</a>	Lot 2 Hardware (Equipment Only)

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873 <a href="http://www.shi.com">www.shi.com</a>  (Print and PC products and Services)	22-3009648 1000008811	Dean Howell Account Executive (845) 265-9439	<a href="mailto:NYSLED@shi.com">NYSLED@shi.com</a>	Lot 2 Hardware
Staples Contract & Commercial, LLC 21A Railroad Avenue Albany, NY 12205 <a href="http://www.Staplesadvantage.com">www.Staplesadvantage.com</a>  (Print and PC products and Services)	04-3390816 1000005286	Solomon A. Massey Technology Account Executive (315) 877-0074	<a href="mailto:NYS-StaplesTech@staples.com">NYS-StaplesTech@staples.com</a>	Lot 2 Hardware
Synergy IT Solutions of NYS, Inc. d/b/a Western NY Computing 7871 Lehigh Crossing Drive, Suite 1 Victor, NY 14534 <a href="http://www.synergyits.com">www.synergyits.com</a>  (Print and PC products and Services)	16-0985336 1000015161	Lisa Furlong Public Sector Sales (315) 413-7682	<a href="mailto:LFurlong@synergyits.com">LFurlong@synergyits.com</a>	Lot 2 Hardware
Toshiba America Business Solutions, Inc. 9740 Irvine Blvd Irvine, CA 92618 <a href="http://business.toshiba.com">business.toshiba.com</a>  (Print products only)	33-0865305 1000009105	William Melchior Director of Sales (518) 250-5502	<a href="mailto:william.melchior@tbs.toshiba.com">william.melchior@tbs.toshiba.com</a>	Lot 2 Hardware (Equipment Only)
Troxell Communications, Inc. 4675 E Cotton Center Blvd Ste 155 Phoenix, AZ 85040 <a href="http://www.trox.com">www.trox.com</a>  (Print and PC products)	86-0716114 1000009741	Jerry Scacchitti Regional VP (585) 622-6268	<a href="mailto:jerry.scacchitti@trox.com">jerry.scacchitti@trox.com</a>	Lot 2 Hardware (Equipment Only)
W B Mason Co, Inc. 59 Centre St. Brockton, MA 02303 <a href="http://www.wbmason.com">www.wbmason.com</a>  (Print and PC products)	04-2455641 1000011030	Steve Hegedus Regional Technology Manager (717) 917-6128	<a href="mailto:Steve.hegedus@wbmason.com">Steve.hegedus@wbmason.com</a>	Lot 2 Hardware (Equipment Only)

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Washington Computer Services 225 W 35th Street, Floor 17 New York, NY 10001 <a href="http://www.washcomp.com">www.washcomp.com</a>  (Print and PC products)	13-3086643 1000032987	Fran Koenig Contract Specialist (212) 997-9882	<a href="mailto:Fran.Koenig@washcomp.com">Fran.Koenig@washcomp.com</a>	Lot 2 Hardware (Equipment Only)
Zones, LLC 1102 15 <sup>th</sup> St. SW, Suite 102 Auburn, WA 99001-6509 <a href="http://www.Zones.com">www.Zones.com</a>  (Print and PC products and Services)	91-1431894 1100005917	David Ransom Account Manager (518) 652-4236	<a href="mailto:Teamny.goved@zones.com">Teamny.goved@zones.com</a>	Lot 2 Hardware

### Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**