



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

| Contract # | Lot Number | Contractor Name & Address | FED.ID. # / NYS Vendor # |
|------------|------------|--|--------------------------|
| PM20860 | 2 Hardware | HP, Inc. 1501 Page Mill Road Palo Alto, CA 94304 | 94-1081436 1000009783 |

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

| Contract Role | Contact Name / Phone | Address | Contact E-Mail |
|------------------------|--|---|--|
| Contract Administrator | Elizabeth Leach Contract Sales Manager (501) 849-4740 | HP Inc 10300 Energy Drive Spring, TX 77389 | elizabeth.leach@hp.com |
| | Debra Lee Public Sector Contract Management Director (847) 537-0344 Office (847) 922-2977 Cell | HP Inc 10300 Energy Drive Spring, TX 77389 | debra.lee@hp.com |
| Account Manager | Glen Thompson Inside Sales Account Manager (518) 461-0295 | 1 Compton Road Clifton Park, NY 12065 | Glen.Thompson@hp.com |
| Sales Manager | Glen Thompson Inside Sales Account Manager (518) 461-0295 | 1 Compton Road Clifton Park, NY 12065 | Glen.Thompson@hp.com |
| Billing Manager | Glen Thompson Inside Sales Account Manager (518) 461-0295 | HP Inc. 1 Compton Road Clifton Park, NY 12065 | Glen.Thompson@hp.com |
| | Matthew Montoya Inside Sales Account Manager (505) 349-9833 | HP Inc. 2351 HP Way NE Rio Rancho, NM 87144 | Matthew.Montoya@hp.com |

| Contract Role | Contact Name / Phone | Address | Contact E-Mail |
|--------------------------|---|---------|--|
| RFQs | | | debra.lee@hp.com elizabeth.leach@hp.com Glen.Thompson@hp.com Matthew.Montoya@hp.com |
| Emergency Contact | 518-461-0295 / Glen.Thompson@hp.com | | |

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|--|--------------------------|--|--|---------------------------------------|
| ABRZ International Ltd dba Atlaz International 244 E. Merrick Rd Freeport, NY 11520 https://www.atlaz.com (Print Supplies) | 81-4868273 1100184590 | Andre Zalta Sales (516) 239-1854 | andrez@atlaz.com | Lot 2 Hardware |
| Acture Solutions Inc 1462 Erie Blvd Schenectady, NY, 12305 www.acturesolutions.com (Print and PC products) | 14-1662031 1000027625 | Kristina Dubrey Director of Operations (518) 377-4057 | dubreyK@acturesolutions.com | Lot 2 Hardware (Equipment Only) |
| Adorama Inc. 42 W. 18 th Street, Floor 2 New York, NY 10011 https://www.adorama.com (Print and PC Products) <i>SBE</i> | 13-2918676 1000012821 | Matthew Gee Account Manager (212)741-0401 X2271 | Matthewg@adorama.com | Lot 2 Hardware |
| Agilant Solutions, Inc 3 Seaview Boulevard Port Washington, NY 11050 www.GoAgilant.com (Print and PC products and Services) | 20-3074058 1000041888 | Mark Romanowski Executive Vice President (212) 736-0111 Ext 1224 | mromanowski@GoAgilant.com | Lot 2 Hardware |
| Alternative Info Systems, Inc. 489 Ellicott St., Suite 40 Buffalo, NY 14203 www.aisbuffalo.com (Print and PC products and Services) | 16-1319778 1000028983 | Brian Conley VP Business Development (716) 831-9929 | bconley@aisbuffalo.com | Lot 2 Hardware |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|--|--------------------------|---|--|--|
| AM Exclusive Business Machines Inc 7963 77th Ave Glendale, NY 11385 https://www.amexclusive.com (Print and PC products) | 11-2796803 1000011913 | Jaclyn Morse Sales (800) 349-3763 X228 | HPOGS@amexclusive.com | Lot 2 Hardware |
| Barnelap Ind Inc 3118 38th Ave Long Island, NY 11101 https://www2.ecinteractiveplus.com (Print Supplies) <i>SBE</i> | 13-2985307 1100055047 | Barry Apfelbaum Sales (718) 706-0800 | barry@obena.com | Lot 2 Hardware |
| Bluum USA Inc 4675 E Cotton Center Blvd Ste 155 Phoenix, AZ 85040 https://www.Bluum.com (Print and PC products) | 86-0716114 1000009741 | Beth Rogness Director of Bid Operations (612) 455-8312 | Beth.Rogness@Bluum.com | Lot 2 Hardware (Equipment Only) |
| CB20 2165 Technology Drive Schenectady, NY 12308 https://wwwCB20.com (Print and PC products) | 36-3902573 1000055858 | DJ Hansen VP of Sales (518) 881-1700 | NYSSALES@CB20.com | Lot 2 Hardware |
| CDW Government LLC 230 North Milwaukee Avenue Vernon Hills, IL 60061 www.cdwg.com (Print and PC products and Services) | 36-4230110 1000009217 | Heather Kohls Program Manager (312) 231-8729 | Heather.Kohls@cdwg.com | Lot 2 Hardware |
| Compulink Technologies, Inc. 260 West 39 th St., Suite 302 New York, NY 10018 www.compu-link.com (Print and PC products and Services) <i>MBE</i> | 11-2967448 1000000634 | Rafael Arboleda President (212) 695-5465 | Governmentsales@compu-link.com | Lot 2 Hardware (Equipment Only) |
| Corporate Coffee Systems 140 West 37th St Floor 5, New York NY 10018 https://officeuniverse.com (Print Supplies) | 20-0414225 1000029834 | Christina Alonso Sales (347) 536-3385 | Christina@officeuniverse.com | Lot 2 Hardware |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|---|----------------------------------|--|--|---------------------------------------|
| Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com (Print and PC products) <i>WBE</i> | 13-3352744 1000006353 | Ann Martino President (914) 835-1105 | amartino@corporatecomputersol.com | Lot 2 Hardware (Equipment Only) |
| Court Street Office Suppl Inc 139 11th Street Brooklyn, NY 11215 https://www.courtofficesupplies.com (Print Supplies) | 11-2602580 1000005730 | Julius Bleich Sales (718) 499-3015 | Julius@courtstreet.net | Lot 2 Hardware |
| CS Business Systems, Inc. 1236 Main Street Buffalo, NY 14209 www.csbusiness.com (Print and PC products and Services) <i>MBE</i> | 16-1171177 1000048151 | Kevin J. Peterson Sr. Account Manager/ Vendor Relations (716) 886-6521, ext. 251 | kpeterson@csbusiness.com | Lot 2 Hardware |
| CVR Computer Supplies Inc d/b/a Inky Toners 621 Dahill Road Brooklyn, NY 11218 https://www.inkytoners.com (Print Supplies) | 11-3280922 1100006797 | Abe Reinhold Sales (718) 236-9200 | cvsupplies@gmail.com | Lot 2 Hardware |
| DCI Technology Solutions, LLC d/b/a Transtec DCI 520 White Plains Road Tarrytown, NY 10591 https://www.arktci.com (Equipment Only) | 46-0995682 1100212447 | Karen Gilbert Sales Coordinator (201) 440-8585 | Kgilbert@dcis.com | Lot 2 Hardware (Equipment Only) |
| Derive Technologies LLC 110 William Street, 14 th floor New York, NY 10038 www.derivetech.com (Print and PC products and Services) <i>MBE</i> | 52-2295534 1000009467 | Madhu Royal Vice President (212) 363-1111 | mroyal@derivetech.com | Lot 2 Hardware |
| Flexible Business Systems, Inc. 380 Oser Avenue Hauppauge, NY 11788 www.flexiblesystems.com (Print and PC products and Services) | 11-2772357 1000038009 | Marty Schmitt Managing Partner (631) 756-0404 | mschmitt@flexiblesystems.com | Lot 2 Hardware |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|--|--------------------------|--|--|---------------------------------------|
| Fusion Digital 300 Main Street, Suite 4-104 East Rochester, NY 14445 www.fusiondigitalus.com (Print and PC products) | 74-3093219 1100014715 | Taylor Ferranti Partner (585) 310-7918 | tferranti@fusiondig.com | Lot 2 Hardware (Equipment Only) |
| Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 www.ftei.com (Print and PC products and Services) | 11-3350196 1000000724 | Diane Kremidas Vendor Manager (631) 472-5500 | dkremidas@ftei.com | Lot 2 Hardware |
| Garic Inc. 68 35th Street Suite 653, Brooklyn NY 11232 https://www.garicinc.com (Print Supplies) <i>SBE / MBE</i> | 06-1591198 1000051984 | Patrick O'Keefe VP of Sales (646) 487-0105 | patrick@garicinc.com | Lot 2 Hardware |
| GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH 03054 www.govconnection.com (Print and PC products) | 52-1837891 1000009448 | Samantha Jarok Contract Specialist (800) 800-0019, ext. 75070 | Samantha.jarok@connection.com | Lot 2 Hardware (Equipment Only) |
| Government Goods Inc. 1040 East 17 th Street Brooklyn, NY 11230 https://www.govgoods.com (Print and PC Products) | 26-0168352 1100179287 | Amy Berger President (718) 809-3254 | ab@govgoods.com | Lot 2 Hardware |
| GSS Infotech NY, Inc. d/b/a ATEC Group 1762 Central Avenue, Suite 1 Albany, NY 12205 www.atecgroup.com (Print and PC products) | 72-1563114 1000048422 | Scott Brown Sales Manager (518) 724-3129 | Scott.Brown@atecgroup.com | Lot 2 Hardware (Equipment Only) |
| Howard Industries Inc. 32 Howard Drive Ellisville, MS 39437 https://www.howardcomputers.com (Print and PC Products) | 64-0466143 1100005502 | Brandey Boyd Bids and Contract Manager (601) 399-5831 | bboyd@howard.com | Lot 2 Hardware |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|--|--------------------------|---|--|-------------------|
| Insight Public Sector 6820 S. Harl Ave. Tempe, AZ 85283 www.ips.insight.com (PC products and Services) | 36-3949000 1000031484 | Fred Tafoya Account Executive (800) 467-4448, ext. 5386 | newyork@insight.com | Lot 2 Hardware |
| Intivity Inc 106 Despatch Drive East Rochester, NY 14445 https://intivity.com (Print Supplies) <i>MBE</i> | 16-1478699 1000008256 | Dana Morales Procurement Manager (585) 673-2723 | dlmorales@intivity.com | Lot 2 Hardware |
| McPc Inc da McPc Technology Products and Solutions 21500 Aerospace Parkway Cleveland, OH 44142 https://www.mcpc.com (Print Supplies) | 32-0012228 1000055812 | Matthew Curtis Director of Partner Management and Channels (440) 268-3137 | mcurtis@mcpc.com | Lot 2 Hardware |
| MicroCAD Training & Consulting 77 Arkay Drive Hauppauge, NY 11788 https://www.microcad3d.com (Print products and Services) | 20-4206550 1100025009 | Jesse Battaglia Sales Account Mgr (631) 348-7400, x214 | JBattaglia@microcad3d.com | Lot 2 Hardware |
| MRA International, Inc. 295 Morris Ave Long Branch, NJ 07740 www.mrainternational.com (Print and PC products and Services) | 22-3743226 1100025056 | Bruno Tirone Manager (732) 222-0997 | sales@mrainternational.com | Lot 2 Hardware |
| National Business Equipment LLC aka National Business Technologies 15 Corporate Circle Albany, NY 12203 https://national1927.com (Print and PC Products) | 26-2693993 1000017518 | John Arabio Business Manager (518) 724-6455, x3129 | jarabio@national1927.com | Lot 2 Hardware |
| Networking Technologies LLC 3910 Caughey Rd Ste 207 Erie, PA 16506 www.net-cloud.com (Print and PC products) <i>SB</i> | 87-2001027 1100164812 | Wendy DeArment Operations Manager (814) 836-0000, ext. 122 | wdearment@net-cloud.com | Lot 2 Hardware |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|--|--------------------------|---|--|---------------------------------------|
| ODP Business Solutions, LLC 6600 N. Military Trail Boca Raton, FL 33496 https://www.odpbusiness.com (Print and PC Products) | 86-2161688 1100277366 | Danielle Nurick Senior Business Development Manager (215)-740-9933 | Danielle.Nurick@odpbusiness.com | Lot 2 Hardware |
| Patriot Blueprinting Systems LLC 602 Ryan Ave Building T3 Westville, NJ 08093 http://patriotblueprint.com (Print and PC products) | 41-2106523 1100274428 | John Santaniello President (856) 231-7474 | Johns@patriotblueprint.com | Lot 2 Hardware |
| PC University Distributors Inc 99 West Hawthorne Ave, Ste 521 Valley Stream, NY 11580 https://pcuniversity.com/ (Print and PC products) | 11-3318287 1000005921 | Geoffrey Miller President (516) 596-1500 | gmm@pcuniversity.com | Lot 2 Hardware (Equipment Only) |
| Photikon Corporation 481 Penbrook Drive Suite 3a, Penfield NY 14526 https://photikon.com (Print Supplies) <i>WBE</i> | 16-1341115 1000019480 | Doreen Mussler VP of Sales and Operations (585) 421-0540 | dmussler@photikon.com | Lot 2 Hardware |
| PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ 07645 https://www.pkatech.com (Print and PC products) <i>WBE</i> | 13-3919056 1100010089 | Felise Katz CEO/President (845) 738-2307 | nys@pkatech.com | Lot 2 Hardware (Equipment Only) |
| PNJ Technology Partners, Inc. d/b/a P&J Computers, Inc. 426 New Kamer Rd Albany, NY 12205 www.pjcomp.com (Print and PC products and Services) | 14-1716131 1000007080 | Scott Joralemon President (518) 459-6712 | Scott@pjcomp.com | Lot 2 Hardware |
| Premier & Companies 212 W 35th Street, Floor 2 New York NY 10001 https://www.premiersupplies.com (Print Supplies) | 13-3750244 1100217550 | Michael Abroselli Bid Desk Supervisor (212) 359-3228 | mambroselli@premierandco.com | Lot 2 Hardware |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|---|--------------------------|--|---|--|
| Red Hill Ventures LLC d/b/a Sourcenow 1764 W. Sam Houston Pkwy N Houston, TX 77043 https://www.govsourcenow.com (Print and PC products) | 20-2584082 1100310764 | Jessea Bowe Operations Support (800) 548-0277 | jessea@govsourcenow.com | Lot 2 Hardware |
| S&B Computer and Office Products Inc 17 Wood Road, Suite 700 Round Lake, NY 12151 https://sbcomputers-office.com (Print Supplies) <i>MBE/WBE</i> | 14-1752798 1000007137 | Ramnik Sarang Vice President (518) 877-9500 | nick@sbcomputers-office.com | Lot 2 Hardware |
| S3 LLC 516 Cherry Lane Floral Park, NY 11001 www.s3mps.com (Print products only) | 27-1210009 1100008244 | Salvatore Lupo Partner Manager (718) 938-7871 | slupo@s3mps.com | Lot 2 Hardware (Equipment Only) |
| SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873 www.shi.com (Print and PC products and Services) | 22-3009648 1000008811 | Jim Kegelmeyer NYS Account Exec (585) 738-6326 | NYGov@shi.com | Lot 2 Hardware |
| Staples Contract & Commercial, LLC 21A Railroad Avenue Albany, NY 12205 www.Staplesadvantage.com (Print and PC products and Services) | 04-3390816 1000005286 | Solomon A. Massey Technology Account Executive (315) 877-0074 | NYS- StaplesTech@staples.com | Lot 2 Hardware |
| Supplies Hotline Corporation 2285 Schoenersville Road Suite 204 Bethlehem, NY 18017 https://www.redcheetah.com (Print Supplies) | 23-2653680 1100289647 | Robert Suarez Sales (610) 865-1155 | rsuarez@supplieshotline.com | Lot 2 Hardware |
| Symerix Business Essentials Inc 172 Broadway Suite 110, Woodcliff Lake NJ 07677 http://symerix.com (Print Supplies) | 13-3071245 1100073830 | Eric Goodman President (212) 736-5868 | Eric@symerix.com | Lot 2 Hardware |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|---|--------------------------|---|--|---------------------------------------|
| Synergy IT Solutions of NYS, Inc. d/b/a Western NY Computing 7871 Lehigh Crossing Drive, Suite 1 Victor, NY 14534 www.synergyits.com (Print and PC products and Services) | 16-0985336 1000015161 | Lisa Furlong Public Sector Sales (315) 413-7682 | LFurlong@synergyits.com | Lot 2 Hardware |
| Toshiba America Business Solutions, Inc. 9740 Irvine Blvd Irvine, CA 92618 business.toshiba.com (Print products only) | 33-0865305 1000009105 | William Melchior Director of Sales (518) 250-5502 | william.melchior@tbs.toshiba.com | Lot 2 Hardware (Equipment Only) |
| Trafera LLC 2550 University Ave W. St. Paul, MN 55114 https://www.trafera.com/ | 84-3460434 1100274406 | Eric Ogden (651) 242-5692 | eric.ogden@trafera.com | Lot 2 Hardware |
| Transtec LLC 520 White Plains Road Tarrytown, NY 10591 https://www.arktci.com (Print and PC products) | 46-0995682 1100212447 | Karen Gilbert Sales Coordinator (201) 440-8585 | Kgilbert@dcis.com | Lot 2 Hardware |
| Usherwood Business Equipment Inc 1005 West Fayette St Syracuse, NY 13204 https://www.usherwood.com/ | 16-1135311 1000007794 | Andrew Flamik (315) 412-0020 | aflamik@usherwood.com | Lot 2 Hardware |
| Vivacity Tech Pbc 641 Fairview Ave N Ste 150 St. Paul, MN 55104 https://www.vivacitytech.com | 82-3945356 1100278544 | Samantha Kuhn Staneart Contract Specialist (877) 731-2069 x125 | contracts@vivacitytech.com | Lot 2 Hardware (Equipment Only) |
| W B Mason Co, Inc. 59 Centre St. Brockton, MA 02303 www.wbmason.com (Print and PC products) | 04-2455641 1000011030 | Steve Hegedus Regional Technology Manager (717) 917-6128 | Steve.hegedus@wbmason.com | Lot 2 Hardware (Equipment Only) |
| Washington Computer Services 225 W 35th Street, Floor 17 New York, NY 10001 www.washcomp.com (Print and PC products) | 13-3086643 1000032987 | Fran Koenig Contract Specialist (212) 997-9882 | Fran.Koenig@washcomp.com | Lot 2 Hardware (Equipment Only) |

| Reseller Name | Federal ID # SFS ID # | Contact Name / Phone | Contact E-Mail | Applicable Lot(s) |
|--|--------------------------|---|--|-------------------|
| Xerox Corporation d/b/a Xerox 201 Merrit 7, Suite 201 Norwalk, CT 06851 https://www.xerox.com (Print and PC Products) | 16-0468020 1000014781 | Yvonne Hickey GM Public Sector Center of Excellence (508) 208-5556 | yvonne.hickey@xerox.com | Lot 2 Hardware |
| Y&S Technologies 183 Empire Blvd. Brooklyn, NY 11225 https://www.yandstech.com (Print and PC Products) <i>SBE / WBE</i> | 61-1569225 1100014846 | Mordy Finck VP of Operations (718) 395-5392 | mordy@yandstech.com | Lot 2 Hardware |
| Zones, LLC 1102 15 th St. SW, Suite 102 Auburn, WA 99001-6509 www.Zones.com (Print and PC products and Services) | 91-1431894 1100005917 | David Ransom Account Manager (518) 652-4236 | Teamny.goved@zones.com | Lot 2 Hardware |

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.