NEW YORK STATE | Office of General Services
Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/procurement | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM20860	2 Hardware	HP, Inc. 1501 Page Mill Road Palo Alto, CA 94304	94-1081436 1000009783

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? ☐ No ☒ Yes – Up to $**N/A**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Elizabeth Leach Contract Sales Manager (501) 849-4740 Debra Lee Public Sector Contract Management Director (847) 537-0344 Office (847) 922-2977 Cell	HP Inc 10300 Energy Drive Spring, TX 77389 HP Inc 10300 Energy Drive Spring, TX 77389	elizabeth.leach@hp.com debra.lee@hp.com
Account Manager	Mark Sokoloff Account Manager (860) 262-0882	HP Inc. 1 Compton Road Clifton Park, NY 12065	Mark.Sokoloff@hp.com
Sales Manager	Cameron Frye Inside Sales (505) 433-6802	HP Inc 1 Compton Road Clifton Park, NY 12065	Cameron.Frye@hp.com
Billing Manager	Mark Sokoloff Account Manager (860) 262-0882 Matthew Montoya Inside Sales Account Manager (505) 349-9833	HP Inc. 1 Compton Road Clifton Park, NY 12065 HP Inc. 2351 HP Way NE Rio Rancho, NM 87144	Mark.Sokoloff@hp.com Matthew.Montoya@hp.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs			debra.lee@hp.com elizabeth.leach@hp.com Matthew.Montoya@hp.com Mark.Sokoloff@hp.com
Emergency Contact	860-262-0882 / Mark.Sokoloff@hp.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABRZ International Ltd d/b/a Atlaz International 244 E. Merrick Rd Freeport, NY 11520 https://www.atlaz.com (Print and PC products)	81-4868273 1100184590	Andre Zalta Sales (516) 239-1854	andrez@atlaz.com	Lot 2 Hardware (Print and PC)
Acture Solutions Inc 1462 Erie Blvd Schenectady, NY, 12305 www.acturesolutions.com (Print and PC products)	14-1662031 1000027625	Kristina Dubrey Director of Operations (518) 377-4057	dubreyK@acturesolutions.com	Lot 2 Hardware (Equipment Only)
Adorama Inc. 42 W. 18th Street, Floor 2 New York, NY 10011 https://www.adorama.com (Print and PC Products) *SBE*	13-2918676 1000012821	Matthew Gee Account Manager (212)741-0401 X2271	Matthewg@adorama.com	Lot 2 Hardware
Agilant Solutions, Inc 3 Seaview Boulevard Port Washington, NY 11050 www.GoAgilant.com (Print and PC products and Services)	20-3074058 1000041888	Mark Romanowski Executive Vice President (212) 736-0111 Ext 1224	mromanowski@GoAgilant.com	Lot 2 Hardware
Alternative Info Systems, Inc. 489 Ellicott St., Suite 40 Buffalo, NY 14203 www.aisbuffalo.com (Print and PC products and Services)	16-1319778 1000028983	Brian Conley VP Business Development (716) 831-9929	bconley@aisbuffalo.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
B2B Supplies USA LLC dba Printing Supplies USA LLC 10 Schalks Crossing Road Suite 501A-301 Plainsboro, NJ 08536 https://www.printingsuppliesUSA.com	26-2714678 1100045801	Luke Xu President (609) 799-3800	customercare@printingsuppliesusa.com	Lot 2 Hardware (Print Products)
Bluum USA Inc 4675 E Cotton Center Blvd Ste 155 Phoenix, AZ 85040 https://www.Bluum.com (Print and PC products)	86-0716114 1000009741	Trista Reuter Contracts Manager (612) 800-5197	Contracts@bluum.com	Lot 2 Hardware (Equipment Only)
CB20 2165 Technology Drive Schenectady, NY 12308 https://wwwCB20.com (Print and PC products)	36-3902573 1000055858	DJ Hansen VP of Sales (518) 881-1700	NYSSALES@CB20.com	Lot 2 Hardware
CDW Government LLC 230 North Milwaukee Avenue Vernon Hills, IL 60061 www.cdwg.com (Print and PC products and Services)	36-4230110 1000009217	Heather Kohls Program Manager (331) 231-8729	NYGOV@cdwg.com	Lot 2 Hardware
Compulink Technologies, Inc. 260 West 39th St., Suite 302 New York, NY 10018 www.compu-link.com (Print and PC products and Services) *MBE*	11-2967448 1000000634	Rafael Arboleda President (212) 695-5465	Governmentsales@compu-link.com	Lot 2 Hardware (Equipment Only)
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com (Print and PC products) *WBE*	13-3352744 1000006353	Ann Martino President (914) 835-1105	amartino@corporatecomputersol.com	Lot 2 Hardware (Equipment Only)

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CS Business Systems, Inc. 1236 Main Street Buffalo, NY 14209 www.csbusiness.com (Print and PC products and Services) *MBE*	16-1171177 1000048151	Kevin J. Peterson Sr. Account Manager/ Vendor Relations (716) 886-6521, ext. 251	kpeterson@csbusiness.com	Lot 2 Hardware
Data Center Warehouse LLC 23041 Avenida De La Carlota, Suite 325 Laguna Hills, CA 92653 https://www.4dcw.com	46-2895804 1100324157	Sergio Ramalho Contract Specialist (973) 552-4987	sergio.ramalho@4dcw.com	Lot 2 Hardware (Print and PC products)
DCI Technology Solutions, LLC d/b/a Transtec 520 White Plains Road Tarrytown, NY 10591 https://www.arktci.com (Equipment Only)	46-0995682 1100212447	Karen Gilbert Sales Coordinator (201) 440-8585	Kgilbert@dcis.com	Lot 2 Hardware (Equipment Only)
Derive Technologies LLC 110 William Street, 14th floor New York, NY 10038 www.derivetech.com (Print and PC products and Services) *MBE*	52-2295534 1000009467	Madhu Royal Vice President (212) 363-1111	mroyal@derivetech.com	Lot 2 Hardware
ePlus Technology Inc 13595 Dulles Technology Drive Herndon, VA 20171	54-1904151 1000032149	Marie Davis Sr. Sales Operation Manager (757) 419-2204	NYSOGS@eplus.com	Lot 2 Hardware (Print and PC products)
Flexible Business Systems, Inc. 380 Oser Avenue Hauppauge, NY 11788 www.flexiblesystems.com (Print and PC products and Services)	11-2772357 1000038009	Marty Schmitt Managing Partner (631) 756-0404	mschmitt@flexiblesystems.com	Lot 2 Hardware
Fusion Digital 300 Main Street, Suite 4-104 East Rochester, NY 14445 www.fusiondigitalus.com (Print and PC products)	74-3093219 1100014715	Taylor Ferranti Partner (585) 310-7918	tferranti@fusiondig.com	Lot 2 Hardware (Equipment Only)

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Garic Inc. 249 Smith Street - PMB 2024 Brooklyn, NY 11231 https://www.garicinc.com (Print Supplies) *SBE / MBE*	06-1591198 1000051984	Patrick O'Keefe VP of Sales (646) 487-0103 x 105	patrick@garicinc.com	Lot 2 Hardware
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH 03054 www.govconnection.com (Print and PC products)	52-1837891 1000009448	Samantha Jarok Contract Specialist (800) 800-0019, ext. 75070	Samantha.jarok@connection.com	Lot 2 Hardware (Equipment Only)
Government Goods Inc. 1040 East 17th Street Brooklyn, NY 11230 https://www.govgoods.com (Print and PC Products)	26-0168352 1100179287	Amy Berger President (718) 809-3254	ab@govgoods.com	Lot 2 Hardware
GSS Infotech NY, Inc. d/b/a ATEC Group 1762 Central Avenue, Suite 1 Albany, NY 12205 www.atecgroup.com (Print and PC products)	72-1563114 1000048422	Scott Brown Sales Manager (518) 724-3129	Scott.Brown@atecgroup.com	Lot 2 Hardware (Equipment Only)
Insight Public Sector, Inc. 6820 S. Harl Ave. Tempe, AZ 85283 www.ips.insight.com (PC products and Services)	36-3949000 1000031484	Fred Tafoya Account Executive (800) 467-4448, ext. 5386	newyork@insight.com	Lot 2 Hardware
MicroCAD Training & Consulting 175 Commerce Drive Suite O. Hauppauge, NY 11788 www.microcad3d.com	20-4206550 1100025009	Jesse Battaglia Sales (631) 348-7400, x214	JBattaglia@microcad3d.com	Lot 2 Hardware
MRA International, Inc. 295 Morris Ave Long Branch, NJ 07740 www.mrainternational.com (Print and PC products and Services)	22-3743226 1100025056	Bruno Tirone Manager (732) 222-0997	sales@mrainternational.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
National Business Equipment LLC d/b/a National Business Technologies 15 Corporate Circle Albany, NY 12203 https://national1927.com (Print and PC Products)	26-2693993 1000017518	John Arabio Business Manager (518) 724-6455, x3129	jarabio@national1927.com	Lot 2 Hardware
Networking Technologies LLC 3910 Caughey Rd Ste 207 Erie, PA 16506 www.net-cloud.com (Print and PC products) *SB*	87-2001027 1100164812	Wendy DeArment Operations Manager (814) 836-0000, ext. 122	wdearment@net-cloud.com	Lot 2 Hardware
ODP Business Solutions, LLC 6600 N. Military Trail Boca Raton, FL 33496 https://www.odpbusiness.com (Print and PC Products)	86-2161688 1100277366	Danielle Nurick Senior Business Development Manager (215)-740-9933	Danielle.Nurick@odpbusiness.com	Lot 2 Hardware
Patriot Blueprinting Systems LLC 602 Ryan Ave Building T3 Westville, NJ 08093 http://patriotblueprint.com (Print and PC products)	41-2106523 1100274428	John Santaniello President (856) 231-7474	Johns@patriotblueprint.com	Lot 2 Hardware
PC University Distributors Inc 99 West Hawthorne Ave, Ste 521 Valley Stream, NY 11580 https://pcuniversity.com/ (Print and PC products)	11-3318287 1000005921	Geoffrey Miller President (516) 596-1500	gmm@pcuniversity.com	Lot 2 Hardware (Equipment Only)
PKA Technologies 3 Paragon Dr., Suite 205 Montvale, NJ 07645 https://www.pkatech.com (Print and PC products) *WBE*	13-3919056 1100010089	Felise Katz CEO/President (845) 738-2307	nys@pkatech.com	Lot 2 Hardware (Equipment Only)
PNJ Technology Partners, Inc. d/b/a P&J Computers, Inc. 426 New Karner Rd Albany, NY 12205 www.pjcomp.com (Print and PC products and Services)	14-1716131 1000007080	Scott Joralemon President (518) 459-6712	Scott@pjcomp.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Premier & Companies 212 W 35th Street, Floor 2 New York NY 10001 https://www.premiersupllies.com (Print Supplies)	13-3750244 1100217550	Michael Abroselli Bid Desk Supervisor (212) 359-3228	mambroselli@premierandco.com	Lot 2 Hardware
Red Hill Ventures LLC d/b/a Sourcenow 1764 W. Sam Houston Pkwy N Houston, TX 77043 https://www.govsourcenow.com (Print and PC products)	20-2584082 1100310764	Jessea Bowe Operations Support (800) 548-0277	jessea@govsourcenow.com	Lot 2 Hardware
S&B Computer and Office Products Inc 17 Wood Road, Suite 700 Round Lake, NY 12151 https://sbcomputers-office.com (Print Supplies) *MWBE*	14-1752798 1000007137	Ramnik Sarang Vice President (518) 877-9500	nick@sbcomputers-office.com	Lot 2 Hardware
S3 LLC 516 Cherry Lane Floral Park, NY 11001 www.s3mps.com (Print products only)	27-1210009 1100008244	Salvatore Lupo Partner Manager (718) 938-7871	slupo@s3mps.com	Lot 2 Hardware (Equipment Only)
SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873 www.shi.com (Print and PC products and Services)	22-3009648 1000008811	Jim Kegelmeyer NYS Account Exec (585) 738-6326	NYGov@shi.com	Lot 2 Hardware
Staples Contract & Commercial, LLC 21A Railroad Avenue Albany, NY 12205 www.Staplesadvantage.com (Print and PC products and Services)	04-3390816 1000005286	MaryAnn Furino Key Account Executive (347) 234-7145	MaryAnn.Furino@Staples.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Supplies Hotline Corporation 2285 Schoenersville Road Suite 204 Bethlehem, NY 18017 https://www.redcheetah.com (Print Supplies)	23-2653680 1100289647	Robert Suarez Sales (610) 865-1155	rsuarez@suppliesho tline.com	Lot 2 Hardware
Symerix Business Essentials Inc 172 Broadway Suite 110, Woodcliff Lake NJ 07677 http://symerix.com (Print Supplies)	13-3071245 1100073830	Eric Goodman President (212) 736-5868	Eric@symerix.com	Lot 2 Hardware
Synergy IT Solutions of NYS, Inc. d/b/a Western NY Computing 452 Sonwil Drive Buffalo, NY 14225 www.synergyits.com	16-0985336 1000015161	Lisa Furlong Account Rep. EDU/GOV (315) 413-7682	LFurlong@synergyit s.com	Lot 2 Hardware
T&G Industries d/b/a TGI Office Automation 120 3rd Street Brooklyn, NY 11231 https://www.tgioa.com (Print, Print supplies and PC products)	11-2202153 1000011522	Cary Adler Sales	cadler@tgioa.com	Lot 2 Hardware (Print, Print Supplies and PC products)
Toshiba America Business Solutions, Inc. 9740 Irvine Blvd Irvine, CA 92618 business.toshiba.com (Print products only)	33-0865305 1000009105	William Melchior Director of Sales (518) 250-5502	william.melchior@tb s.toshiba.com	Lot 2 Hardware (Equipment Only)
Trafera LLC 2550 University Ave W. St. Paul, MN 55114 https://www.trafera.com/	84-3460434 1100274406	Eric Ogden (651) 242-5692	eric.ogden@trafera. com	Lot 2 Hardware
Usherwood Business Equipment Inc 1005 West Fayette St Syracuse, NY 13204 https://www.usherwood.com/	16-1135311 1000007794	Andrew Flamik (315) 412-0020	aflamik@usherwood .com	Lot 2 Hardware
Vivacity Tech Pbc 641 Fairview Ave N Ste 150 St. Paul, MN 55104 https://www.vivacitytech.com	82-3945356 1100278544	Leila Jones Contract & Bid Specialist (864) 990-3334	contracts@vivacityte ch.com	Lot 2 Hardware (Equipment Only)

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
W B Mason Co, Inc. 59 Centre St. Brockton, MA 02303 www.wbmason.com (Print and PC products)	04-2455641 1000011030	Steve Hegedus Regional Technology Manager (717) 917-6128	Steve.hegedus@wbmason.com	Lot 2 Hardware (Equipment Only)
Xerox Corporation d/b/a Xerox 201 Merrit 7, Suite 201 Norwalk, CT 06851 https://www.xerox.com (Print and PC Products)	16-0468020 1000014781	Yvonne Hickey GM Public Sector Center of Excellence (508) 208-5556	yvonne.hickey@xerox.com	Lot 2 Hardware
Y&S Technologies 183 Empire Blvd. Brooklyn, NY 11225 https://www.yandstech.com (Print and PC Products) *SBE / WBE*	61-1569225 1100014846	Mordy Finck VP of Operations (718) 395-5392	mordy@yandstech.com	Lot 2 Hardware
Zones, LLC 1102 15th St. SW, Suite 102 Auburn, WA 99001-6509 www.Zones.com (Print and PC products and Services)	91-1431894 1100005917	David Ransom Account Manager (518) 652-4236	Teamny.goved@zones.com	Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.