



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM69224	1 Software 2 Hardware 4 Implementation	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) 2535 Augustine Drive Santa Clara, CA 95054	84-3098448 1100254514

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	David Andrews Financial Solutions Manager (212) 827-1707	101 Park Avenue 10 th Floor New York, NY 10178	david.andrews@hitachivantara.com
Account Manager	Joe DeSantis Client Executive - Enterprise SLED (732) 865-0806	Trenton, NJ 08601	joe.desantis@hitachivantara.com
Sales Manager	Jim Gennis Northeast District Sales Manager (781) 953-8017	Boston, MA 02108	jim.gennis@hitachivantara.com
Billing Manager	Paritosh Ranjan Senior Revenue Performance Analyst (800) 356-0606	Tower VII Magarpatta City SEZ 3 rd Flr, Hadapsar Pune, India 411001	Paritosh.Ranjan@Hitachivantara.com
RFQs			Mike.Ammann@HitachiVantara.com david.andrews@hitachivantara.com rob.counter@hitachivantara.com joe.desantis@hitachivantara.com david.estrella@HitachiVantara.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Emergency Contact		(571) 233-5853 / Mike.Ammann@HitachiVantara.com (860) 305-9114 / rob.counter@hitachivantara.com (860) 808-9576 / david.estrella@HitachiVantara.com	

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Affinity Enterprises LLC 176 Canfield Rd. Pittsford, NY 14534 www.affinityenterprises.net <i>WBE</i>	11-3738361 1000024992	Amy Palka CEO (585) 704-8471	apalka@affinityenterprises.net	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
AMR Networks LLC 856 Maplecrest Ct. Schenectady, NY 12309 www.amr-networks.com <i>WBE / SB</i>	03-0498415 1100004349	Michele Rubino President (518) 374-2200	mrubino@amr-networks.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Arrosoft Solutions LLC 100 Wood Ave South Suite 119 Iselin, NJ 08830 www.arrosoft.com	46-4617525 1100173401	Vincent Chang President (201) 468-4908	vincent.chang@arrosoft.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Cambridge Computer Services Inc. 271 Waverley Oaks Road, Suite 301 Waltham, MA 02453 www.cambridgecomputer.com	04-3124822 1000005271	Jim Gordon Director Client Services (781) 250-3000	jgordon@cambridgecomputer.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
CBTS Technology Solutions, LLC 5 Penn Plaza #1400 New York, NY 10001 https://go.cbts.com/apo-h1	72-1122018 1100254219	Chris Haydon Sr Account Manager SLED (631) 245-7385	christopher.haydon@cbts.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
CDW Government, LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdw.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	yolanda.blomquist@cdw.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Continental Resources Inc. 14 Penn Plaza, Suite 1607 New York, NY 10122 www.conres.com	04-2297141 1000011024	Chris Ross District Manager (917) 475-9101	cross@conres.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
CS Business Systems Inc. 1236 Main Street Buffalo, NY 14209 www.csbusiness.com <i>MBE / SB</i>	16-1171177 1000048151	Kevin Peterson Vendor Relations Manager (716) 886-6521 Ext. 251	kpeterson@csbusiness.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Datalink Corporation 10050 Crosstown Circle Suite 500 Ede Prairie, MN, 55344 www.datalink.com	41-0856543 1100017418	Kevin Conlan District Manager (646) 462-3133	kevin.conlan@datalink.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Dimension Data North America, Inc. 1 Pennsylvania Plaza #1820 New York, NY 10119 www.dimensiondata.com	13-2554344 1000038797	Scott E. Miller Senior Business Development Manager – Digital Infrastructure – East (631) 439-6684	Scott.miller@dimensiondata.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DynTek Services, Inc 255 Washington Ave Ext, Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Sales Operations NE (518) 207-3402	NYSOGSsales@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
enDevelopment LLC 67 Enright Lane Montgomery, NY 12549 <i>SDVOB</i>	26-0726668 1100245855	Steve Josey Director of Operations (919) 622-5619	Steve.Josey@enDevelopment.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Island Computer Products, Inc. dba ICP, Inc. 20 Clifton Avenue Staten Island, NY 10305 www.icpcorp.com <i>WBE / SB</i>	13-3536167 1100010822	Annette Fabozzi Executive Vice President (917) 750-0132	afabozzi@icpcorp.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Mainline Information Systems Inc. 1700 Summit Lake Drive Tallahassee, FL 32317 www.mainline.com	59-2960721 1000004953	Debbie Roberts Manager of Operations (850) 219-5214	debbie.roberts@mainline.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
NobleTec LLC 418 Eisenhower Lane North Lombard, IL 60148 https://www.nobletecllc.com <i>SB</i>	84-4859550 1100315373	Larry Rienton VP of Sales (630) 974-5649	newyork@nobletecllc.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Probity3, LLC 6 Partridge Lane Falmouth, ME 04105 https://www.probity3.com/ SB	92-3382164 1100319637	Gregory Smestad Vice President (516) 652-2799	gsmestad@probity3.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Q.E.D., Inc. d/b/a QED National 350 Seventh Avenue, 10th Floor New York, NY 10001 http://www.qednational.com WBE	11-3162897 1000000681	Dustin Molter Account Executive (212) 481-6868	dmolter@qednational.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Quality and Assurance Technology d/b/a QNA Tech 27-01 Queens Plaza N. Long Island City, NY 11101 https://qnatech.com MBE	27-0943877 1100015240	Marcos Merced Chief Executive Officer (646) 453-7119	mmerced@Qnatech.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Sirius Computer Solutions, Inc. 10100 Reunion Place Suite 500 San Antonio, TX 78216 www.siriuscom.com	74-2836721 1000041163	Phyllis (PJ) Byrd Director, Public Sector (210) 369-0617	Phyllis.byrd@siriuscom.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Source IT Technologies, LLC 24 East Avenue #244 New Canaan, CT 06840 www.sourceittech.com WBE	45-4600436 1100094920	Kara Homan CEO (203) 252-0439	khoman@sourceittech.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
UNIVERSAL Technologies LLC 28 Madison Avenue Extension Albany, NY 12203 www.univstech.com WBE	05-0589142 1000000089	Ima Maray Principal & NYS Business Manager (212) 971-1320	imaray@univstech.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ViON Corp 196 Van Burren St, Ste 300 Herndon, VA 20170 www.vion.com	52-1167763 1100017501	Dwayne Dahl Operations Manager (571) 353-6071	dwayne.dahl@vion.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Washington Computer Services 225 West 35 th 17 th Floor New York, NY 10001 www.washcomp.com SB	13-3086643 10000032987	Jeff Singer President (212) 997-9882	jeffs@washcomp.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.