



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM69224	1 Software 2 Hardware 4 Implementation	Hitachi Vantara LLC (fka Hitachi Data Systems Corporation) 2535 Augustine Drive Santa Clara, CA 95054	84-3098448 1100254514

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	David Andrews Financial Solutions Manager (212) 827-1707	Hitachi Vantara LLC 101 Park Avenue 10 <sup>th</sup> Floor New York, NY 10178	<a href="mailto:david.andrews@hitachivantara.com">david.andrews@hitachivantara.com</a>
Account Manager	Reid Lawton Account Executive – Enterprise Team (610) 869-8988  Christina Strack Enterprise Account Manager (917) 596-1896	Hitachi Vantara LLC 101 Park Avenue 10 <sup>th</sup> Floor New York, NY 10178	<a href="mailto:reid.lawton@hitachivantara.com">reid.lawton@hitachivantara.com</a>  <a href="mailto:Christina.Strack@hitachivantara.com">Christina.Strack@hitachivantara.com</a>
Sales Manager	Reid Lawton Account Executive – Enterprise Team (610) 869-8988  Christina Strack Enterprise Account Manager (917) 596-1896	Hitachi Vantara LLC 101 Park Avenue 10 <sup>th</sup> Floor New York, NY 10178	<a href="mailto:reid.lawton@hitachivantara.com">reid.lawton@hitachivantara.com</a>  <a href="mailto:Christina.Strack@hitachivantara.com">Christina.Strack@hitachivantara.com</a>
Billing Manager	Paritosh Ranjan Senior Revenue Performance Analyst (800) 356-0606	Tower VII Magarpatta City SEZ 3 <sup>rd</sup> Flr, Hadapsar Pune, India 411001	<a href="mailto:Paritosh.Ranjan@Hitachivantara.com">Paritosh.Ranjan@Hitachivantara.com</a>

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQs			<a href="mailto:david.andrews@hitachivantara.com">david.andrews@hitachivantara.com</a> <a href="mailto:rob.counter@hitachivantara.com">rob.counter@hitachivantara.com</a> <a href="mailto:david.Estrella@hitachivantara.com">david.Estrella@hitachivantara.com</a> <a href="mailto:reid.lawton@hitachivantara.com">reid.lawton@hitachivantara.com</a> <a href="mailto:Christina.Strack@hitachivantara.com">Christina.Strack@hitachivantara.com</a>
<b>Emergency Contact</b>	(860) 305-9114 / <a href="mailto:rob.counter@hitachivantara.com">rob.counter@hitachivantara.com</a> (860) 808-9576 / <a href="mailto:david.Estrella@hitachivantara.com">david.Estrella@hitachivantara.com</a>		

## Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Affinity Enterprises LLC 176 Canfield Rd. Pittsford, NY 14534 <a href="http://www.affinityenterprises.net">www.affinityenterprises.net</a>  <i>WBE</i>	11-3738361 1000024992	Amy Palka CEO (585) 704-8471	<a href="mailto:apalka@affinityenterprises.net">apalka@affinityenterprises.net</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
AMR Networks LLC 856 Maplecrest Ct. Schenectady, NY 12309 <a href="http://www.amr-networks.com">www.amr-networks.com</a>  <i>WBE / SB</i>	03-0498415 1100004349	Michele Rubino President (518) 374-2200	<a href="mailto:mrubino@amr-networks.com">mrubino@amr-networks.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Arrosoft Solutions LLC 100 Wood Ave South Suite 119 Iselin, NJ 08830 <a href="http://www.arrosoft.com">www.arrosoft.com</a>	46-4617525 1100173401	Vincent Chang President (201) 468-4908	<a href="mailto:vincent.chang@arrosoft.com">vincent.chang@arrosoft.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Cambridge Computer Services Inc. 271 Waverley Oaks Road, Suite 301 Waltham, MA 02453 <a href="http://www.cambridgecomputer.com">www.cambridgecomputer.com</a>	04-3124822 1000005271	Jim Gordon Director Client Services (781) 250-3000	<a href="mailto:jgordon@cambridgecomputer.com">jgordon@cambridgecomputer.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
CBTS Technology Solutions, LLC 5 Penn Plaza #1400 New York, NY 10001 <a href="https://go.cbts.com/apo-h1">https://go.cbts.com/apo-h1</a>	72-1122018 1100254219	Chris Haydon Sr Account Manager SLED (631) 245-7385	<a href="mailto:christopher.haydon@cbts.com">christopher.haydon@cbts.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
CDW Government, LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061 <a href="http://www.cdw.com">www.cdw.com</a>	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	<a href="mailto:yolanda.blomquist@cdw.com">yolanda.blomquist@cdw.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Continental Resources Inc. 14 Penn Plaza, Suite 1607 New York, NY 10122 <a href="http://www.conres.com">www.conres.com</a>	04-2297141 1000011024	Chris Ross District Manager (917) 475-9101	<a href="mailto:cross@conres.com">cross@conres.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
CS Business Systems Inc. 1236 Main Street Buffalo, NY 14209 <a href="http://www.csbusiness.com">www.csbusiness.com</a>  <i>MBE / SB</i>	16-1171177 1000048151	Kevin Peterson Vendor Relations Manager (716) 886-6521 Ext. 251	<a href="mailto:kpeterson@csbusiness.com">kpeterson@csbusiness.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Datalink Corporation 10050 Crosstown Circle Suite 500 Ede Prairie, MN, 55344 <a href="http://www.datalink.com">www.datalink.com</a>	41-0856543 1100017418	Kevin Conlan District Manager (646) 462-3133	<a href="mailto:kevin.conlan@datalink.com">kevin.conlan@datalink.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Dimension Data North America, Inc. 1 Pennsylvania Plaza #1820 New York, NY 10119 <a href="http://www.dimensiondata.com">www.dimensiondata.com</a>	13-2554344 1000038797	Scott E. Miller Senior Business Development Manager – Digital Infrastructure – East (631) 439-6684	<a href="mailto:Scott.miller@dimensiondata.com">Scott.miller@dimensiondata.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DynTek Services, Inc 255 Washington Ave Ext, Suite 102 Albany, NY 12205 <a href="http://www.dyntek.com">www.dyntek.com</a>	13-4067484 1000006526	Denise Leonard Sales Operations NE (518) 207-3402	<a href="mailto:NYSOGSsales@dyntek.com">NYSOGSsales@dyntek.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
enDevelopment LLC 67 Enright Lane Montgomery, NY 12549  <i>SDVOB</i>	26-0726668 1100245855	Steve Josey Director of Operations (919) 622-5619	<a href="mailto:Steve.Josey@enDevelopment.com">Steve.Josey@enDevelopment.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Island Computer Products, Inc. dba ICP, Inc. 20 Clifton Avenue Staten Island, NY 10305 <a href="http://www.icpcorp.com">www.icpcorp.com</a>  <i>WBE / SB</i>	13-3536167 1100010822	Annette Fabozzi Executive Vice President (917) 750-0132	<a href="mailto:afabozzi@icpcorp.com">afabozzi@icpcorp.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Mainline Information Systems Inc. 1700 Summit Lake Drive Tallahassee, FL 32317 <a href="http://www.mainline.com">www.mainline.com</a>	59-2960721 1000004953	Debbie Roberts Manager of Operations (850) 219-5214	<a href="mailto:debbie.roberts@mainline.com">debbie.roberts@mainline.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
NobleTec LLC 418 Eisenhower Lane North Lombard, IL 60148 <a href="https://www.nobletecllc.com">https://www.nobletecllc.com</a>  <i>SB</i>	84-4859550 1100315373	Larry Rienton VP of Sales (630) 974-5649	<a href="mailto:newyork@nobletecllc.com">newyork@nobletecllc.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Probity3, LLC 6 Partridge Lane Falmouth, ME 04105 <a href="https://www.probity3.com/">https://www.probity3.com/</a>  SB	92-3382164 1100319637	Gregory Smestad Vice President (516) 652-2799	<a href="mailto:gsmestad@probity3.com">gsmestad@probity3.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Q.E.D., Inc. d/b/a QED National 350 Seventh Avenue, 10th Floor New York, NY 10001 <a href="http://www.qednational.com">http://www.qednational.com</a>  WBE	11-3162897 1000000681	Dustin Molter Account Executive (212) 481-6868	<a href="mailto:dmolter@qednational.com">dmolter@qednational.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Quality and Assurance Technology d/b/a QNA Tech 27-01 Queens Plaza N. Long Island City, NY 11101 <a href="https://qnatech.com">https://qnatech.com</a>  MBE	27-0943877 1100015240	Marcos Merced Chief Executive Officer (646) 453-7119	<a href="mailto:mmerced@Qnatech.com">mmerced@Qnatech.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Sirius Computer Solutions, Inc. 10100 Reunion Place Suite 500 San Antonio, TX 78216 <a href="http://www.siriuscom.com">www.siriuscom.com</a>	74-2836721 1000041163	Phyllis (PJ) Byrd Director, Public Sector (210) 369-0617	<a href="mailto:Phyllis.byrd@siriuscom.com">Phyllis.byrd@siriuscom.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Source IT Technologies, LLC 24 East Avenue #244 New Canaan, CT 06840 <a href="http://www.sourceittech.com">www.sourceittech.com</a>  WBE	45-4600436 1100094920	Kara Homan CEO (203) 252-0439	<a href="mailto:khoman@sourceittech.com">khoman@sourceittech.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
UNIVERSAL Technologies LLC 28 Madison Avenue Extension Albany, NY 12203 <a href="http://www.univstech.com">www.univstech.com</a>  WBE	05-0589142 1000000089	Ima Maray Principal & NYS Business Manager (212) 971-1320	<a href="mailto:imaray@univstech.com">imaray@univstech.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ViON Corp 196 Van Burren St, Ste 300 Herndon, VA 20170 <a href="http://www.vion.com">www.vion.com</a>	52-1167763 1100017501	Dwayne Dahl Operations Manager (571) 353-6071	<a href="mailto:dwayne.dahl@vion.com">dwayne.dahl@vion.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Washington Computer Services 225 West 35 <sup>th</sup> 17 <sup>th</sup> Floor New York, NY 10001 <a href="http://www.washcomp.com">www.washcomp.com</a>  SB	13-3086643 10000032987	Jeff Singer President (212) 997-9882	<a href="mailto:jeffs@washcomp.com">jeffs@washcomp.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

## **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**