



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM70065	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Infoblox, Inc. 2390 Mission College Blvd, Suite 501 Santa Clara, CA 95054	20-0062867 1100022430

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? ☒ No ☐ Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Brian McTevia SLED Channel Manager 303-507-2803	Infoblox Inc. 2390 Mission College Blvd, Suite 501, Santa Clara, CA 95054	bmctevia@infoblox.com
Account Manager	Justin H Gagnon Territory Account Manager – SLED 201-954-8433	Infoblox Inc. 2390 Mission College Blvd, Suite 501, Santa Clara, CA 95054	jgagnon@infoblox.com
Sales Manager	Rufus Coleman Director & GM - SLED 415-728-5523	Infoblox Inc. 2390 Mission College Blvd, Suite 501, Santa Clara, CA 95054	rcoleman@infoblox.com
Billing Manager	Tammy Cooley Manager Accounting Operations 408-986-4000		tcooley@infoblox.com
RFQs			bmctevia@infoblox.com
Emergency Contact	303-507-2803 / 303-507-2803 / bmctevia@infoblox.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Carahsoft Technology Corporation 11493 Sunset Hills Road Suite 100 https://www.carahsoft.com/	52-2189693 1000009462	Alex Cord Contract Administrator (703) 889-9734	Alex.Cord@Carahsoft.com	1 Software 2 Hardware 3 Cloud 4 Implementation
CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061-9740 https://www.cdwg.com/	36-4230110 1000009217	Greg Nellis Field Account Executive 518-424-2639	Gregnel@cdwg.com	1 Software 2 Hardware 3 Cloud 4 Implementation
Dell Marketing L.P. dba Dell Technologies / Dell One Dell Way, Box RR8-07 Round Rock, TX 78682	74-2616805 1000041162	Jennifer Sherman Sr. Contracts Advisor (512) 720-7343	Jennifer.Sherman@dell.com	1 Software 2 Hardware 3 Cloud 4 Implementation
DynTek Services, Inc. 255 Washington Avenue Extension, Suite 102, Albany, NY 12205 https://www.dyntek.com/	13-4067484 1000006526	Denise Leonard VP of Sales Operations 518-207-3402	Denise.Leonard@dyntek.com	1 Software 2 Hardware 3 Cloud 4 Implementation
ePlus Technology, Inc. 1020 John Street West Henrietta, NY 14586	54-1904151 1000032149	Whit Sprague Sr. Account Executive 585-899-8507	Whit.Sprague@eplus.com	1 Software 2 Hardware 3 Cloud 4 Implementation
International Data Link Inc d/b/a IDL 720 East Avenue Rochester, NY 14607 https://www.i-datalink.com	90-0840821 1100043407	Robert Gaudu President 585-565-4570	RJGaudu@i-datalink.com	1 Software 2 Hardware 3 Cloud 4 Implementation
SDVOB				
Mainline Information Systems Inc. 1700 Summit Lake Drive Tallahassee, FL 32317 https://mainline.com/	59-2960721 1000004953	Rob Butler Government Contracts Specialist (850) 219-5183	Rob.Butler@mainline.com	1 Software 2 Hardware 3 Cloud 4 Implementation
Newbeg Inc 61 Lakeshore Dr S Rock Hill, N 12775 https://www.newbeginc.com/	47-2148442 1100190385	Andrei Patergin CTO (718) 974-8983	apatergin@newbeginc.com	1 Software 2 Hardware 3 Cloud 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SHI International Corp 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell NY Gov't Account Manager (888) 764-8888	Dean_Howell@shi.com	1 Software 2 Hardware 3 Cloud 4 Implementation
ThunderCat Technology, LLC 1925 Isaac Newton Square E. Ste 180 Reston, VA 20190 https://www.thundercattech.com/ <i>SB/SDVOB</i>	26-1638572 1100186596	Kent Stokley Director: State, Local, and Education (703) 568-3378	Kstokley@thundercattech.com	1 Software 2 Hardware 3 Cloud 4 Implementation
World Wide Technology, LLC 1 World Wide Way St. Louis, MO 63146 https://wwt.com	43-1912895 1000033745	Carol Harting Contracts Administrator 314-995-6103	NY-SLED@wwt.com	1 Software 2 Hardware 3 Cloud 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.