



# Office of General Services

## Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69841	3 Cloud (Medium Risk) 4 Implementation	Iron Mountain Information Management Services, Inc. One Federal Street Boston, MA 02171	61-1701138 1100265153

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to **\$15,000**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Sheila Poggi Sr. Manager, Public Sector Contracts and Compliance 202-503-9806	Iron Mountain Information Management Services, Inc. 1821 Michael Faraday Drive Suite 100 Reston, VA 20190	<a href="mailto:imgs-contracts@ironmountain.com">imgs-contracts@ironmountain.com</a>
Account Manager	Jamie Craig Customer Success Manager 506-566-1851	Iron Mountain Information Management Services, Inc. One Federal Street Boston, MA 02171	<a href="mailto:Jamie.Craig@ironmountain.com">Jamie.Craig@ironmountain.com</a>
Sales Manager	Vicki Judd Business Development Executive 315-867-0168	Iron Mountain Information Management Services, Inc. 12901 Worldgate Drive Suite 560 Herndon, VA 20170	<a href="mailto:vicki.judd@ironmountain.com">vicki.judd@ironmountain.com</a>
Billing Manager	Richard O'Brien Federal Invoicing Manager 703-889-6141	Iron Mountain Information Management Services, Inc. 1821 Michael Faraday Drive Suite 100 Reston, VA 20190	<a href="mailto:Richard.O'Brien@ironmountain.com">Richard.O'Brien@ironmountain.com</a>
RFQs			<a href="mailto:imgs-contracts@ironmountain.com">imgs-contracts@ironmountain.com</a> <a href="mailto:michael.smith1@ironmountain.com">michael.smith1@ironmountain.com</a>
Emergency Contact	1-800-934-3453/ <a href="mailto:imgs-contracts@ironmountain.com">imgs-contracts@ironmountain.com</a>		

## Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

**This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G – How to Use the Manufacturer Umbrella Contract.**

## Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**