



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Numbers	Contractor & Address	FED.ID. # / NYS Vendor #
PM68161	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Juniper Networks, (US) Inc. 1133 Innovation Way Sunnyvale, CA 94089	77-0559888 1000045169

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Roxanne Bieniek Business Development, Government, Education and Medical (978) 589-0636	10 Technology Park Drive Westford, MA 01886	rbieniek@juniper.net
Account Manager	Brian Siira Senior Commercial Account Manager (845) 637-9680	Juniper Networks 1133 Innovation Way Sunnyvale, CA 94089	bsiira@juniper.net
Account Manager	Rich Grabinski Major Account Manager (201) 674-0567	Juniper Networks 1133 Innovation Way Sunnyvale, CA 94089	rgrabinski@juniper.net
Account Manager	David Durant Territory Account Manager (315) 794-0407	Juniper Networks 1133 Innovation Way Sunnyvale, CA 94089	ddurant@juniper.net
Sales Manager	Chris Sacco Senior Director Sales (646) 937-3483	Juniper Networks One Penn Plaza -19th Floor, Suite 1901-5, New York, NY 10119	csacco@juniper.net
Billing Manager	Cynthia Phelps Credit & Collections Manager (978) 589-0827	1133 Innovation Way Sunnyvale, CA 94089	cphelps@juniper.net
RFQs			bsiira@juniper.net rgrabinski@juniper.net ddurant@juniper.net
Emergency Contact	(408) 936-1965 / Toll-Free Telephone (408) 936-1965/ E-Mail bminnis@juniper.net		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Affigent LLC 13873 Park Center Rd., Suite 127 Herndon, VA 20171 www.affigent.com	80-0084341 1100169309	Sanjeev Hirani Sr. Contracts Manager (703) 766-6260	Sanjeev.hirani@akima.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Blue Spruce Technologies, Inc. 1 Emerson Road Durham, NH 03824 www.bluesprucetechnologies.com	20-0697638 1000048168	Mike Nadeau Operations Director (603) 812-8420	ops@bluesprucetechnologies.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
CABLEExpress Corp d/b/a CXtec 5404 South Bay Road Syracuse, NY 13212 www.cxtec.com	16-1105670 1000048218	Dave McCormick Juniper Product Manager (315) 883-3722	dmccormick@cxtec.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Carousel Industries of North America, Inc. 6510 Basile Rowe Syracuse, NY 13027 www.carouselindustries.com	06-1502254 1000036559	Brian Christein, Regional Sales Director (518) 724-2122	bchristein@carouselindustries.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
CDW Government LLC 230 Milwaukee Ave. Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist (800) 808-4239	PSO@cdwg.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Compulink Technologies, Inc. 260 West 39 th Street, Suite 302 New York, NY 10018 www.compu-link.com MBE	11-2967448 1000000634	Rafael Arboleda President (212) 695-5560	sales@compu-link.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
ConvergeOne, Inc. 1290 6th Ave, New York, NY 10104 www.convergeone.com	41-1763228 1100026771	Shala Pelloni Director of Contracts and Sales Support (401) 481-8027	spelloni@convergeone.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Copper River Information Technology 1577 C Street Suite 201 Anchorage, AK 99501 www.copperriverit.com SB	20-4375501 1100121507	Paul Pflieger Sr. Account Manager (703) 234-3825	paul.pflieger@copperriverit.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Corporate Computer Solutions, Inc. 55 Halstead Ave. Harrison, NY 10528 www.corporatecomputersol.com <i>SB / WBE</i>	13-3352744 1000006353	Ann Martino President (914) 835-1105 x101	amartino@corporatecomputersol.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
ePlus Technology, Inc. 1250 Pittsford-Victor Road, Suite 120 Pittsford, NY 14534 www.eplus.com	54-1904151 1000032149	Nick D'Archangelo VP SLED Business Development (610) 495-1293	ndarchangelo@eplus.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
HarpData LLC 50 Fountain Plaza Suite 1400 Buffalo, NY 14202 www.harpdata.com <i>SB / MBE / SDVOB</i>	81-1038108 1100180037	Kennetha Quarles Strategic Diversity Partner (716) 562-3400 x210	kennetha.quarles@harpdata.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
International Business Machines Corporation d/b/a IBM 80 State Street Albany, NY 12205 www.ibm.com	13-0871985 1000001053	Michael F. Beckett Services Client Executive (215) 208-9980	beckettm@us.ibm.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Integration Partners 12 Hartwell Ave. Lexington, MA 02421 www.integrationpartners.com	04-3467289 1100018237	Lisa Ostlund Sales Operations Specialist (317) 813-6399	lostlund@integrationpartners.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Mainline Information Systems, Inc. 1700 Summit Lake Drive Tallahassee, FL 32317 www.mainline.com	59-2960721 1000004953	Rob Butler Government Contracts Specialist (850) 219-5183	Rob.butler@mainline.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
MCI Communications Services, Inc. One Verizon Way Basking Ridge, NJ 07920 nyscts1@verizon.com	47-0751768 1000009377	Denise Atkins Manager (518) 815-2743	denise.atkins@verizon.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Meridian IT, Inc. 9 Parkway North, Suite 500 Deerfield, IL 60015 www.meridianitinc.com	36-3818238 1100018665	Thomas Donahue Director of Sales (518) 694-3909	Tom.donahue@meridianitinc.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
NTT America Solutions, Inc. 11006 Rushmore Drive, Suite 300 Charlotte, NC 28277 www.dimensiondata.com	13-2554344 1000038797	Bret Batman Manager SVM, Finance (704) 943-2703 (704) 808-9145 (cell)	bret.batman@global.ntt	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Red River Solutions LLC 21 Water Street, Suite #500 Claremont, NH 03743 www.redriver.com	81-4010210 1100181202	Todd Koehler Sales Director (978) 783-7520	Todd.koehler@redriver.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
SHI International Corp. 290 Davidson Ave Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Nick Grappone NY Inside Sales (888) 764-8888	nysled@shi.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
ThunderCat Technology LLC 1925 Isaac Newton Sq. E Suite 200 Reston, VA 20190 www.thundercattech.com	26-1638572 1100186596	Kent Stokley Director (703) 568-3378	kstokley@thundercattech.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
SDVOB				
Vandis, Inc. 1 Albertson Ave. Albertson, NY 11507 www.vandis.com	11-2650266 1000011819	Alexandra Jaycox Business Relationship Manager (516) 281-2200	NYSContract@vandis.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Verizon Network Integration Corporation 1050 Virginia Drive Fort Washington, PA 19034 nyscts1@verizon.com	23-2743964 1000040366	Denise Atkins Manager (518) 815-2743	denise.atkins@verizon.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Verizon Select Services, Inc. 22001 Loudoun County Parkway Ashburn, VA 20147 nyscts1@verizon.com	16-1337624 1000039769	Denise Atkins Manager (518) 815-2743	denise.atkins@verizon.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.