



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69723	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	Microsoft Corporation d/b/a Microsoft One Microsoft Way Redmond, WA 98052-7329	91-1144442 1000009764

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? ☒ No ☐ Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Anna Corley Business Development Director 512-750-9331	Microsoft Corporation One Microsoft Way Redmond, WA 98052-7329	anna.corley@microsoft.com
Account Manager	Matt Purse Client Director 610-240-7109	Microsoft Corporation One Microsoft Way Redmond, WA 98052-7329	matt.purse@microsoft.com
Sales Manager	Matt Purse Client Director 610-240-7109	Microsoft Corporation One Microsoft Way Redmond, WA 98052-7329	matt.purse@microsoft.com
Billing Manager	Matt Purse Client Director 610-240-7109	Microsoft Corporation One Microsoft Way Redmond, WA 98052-7329	matt.purse@microsoft.com
RFQs			nysumbrella@microsoft.com
Emergency Contact	610-240-7109/1-800-642-7676 / matt.purse@microsoft.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CDW Government LLC 230 N. Milwaukee Vernon Hills, IL 60061	36-4230110 1000009217	Ty Robles Deputy Program Manager, State and Local Government 203-218-3859	NYGOV@cdwg.com	Lot 1 - Software Lot 2 - Hardware Lot 3 - Cloud
Compulink Technologies Inc 260 West 39th St. Suite 30 New York, NY 10018 <i>MBE</i>	11-2967448 1000000634	Denise Arboleda Vice-president of Sales 212-695-5465	governmentsales@compulink.com	Lot 2 - Hardware
Currier McCabe and Associates Inc dba CMA Consulting Services 700 Troy Schenectady Road Latham, NY 12110 <i>WBE</i>	22-2580799 1000004603	Lindsay Wall Partner Sales Manager 518-928-5543	lw@mma.com	Lot 2 - Hardware
Dell Marketing LP One Dell Way MS RR 1-33 Round Rock, TX 78682 https://www.dell.com	74-2616805 1000041162	Brian J. Vaughn Account Executive 908-878-9426	ny.partner.software@dell.com	Lot 1 - Software Lot 3 - Cloud
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 https://www.govconnection.com/	52-1837891 1000009448	Samantha Jarok Contract Specialist 800-800-0019 x33913	samantha.jarok@connection.com	Lot 1 - Software Lot 2 – Hardware Lot 3 - Cloud
HPI International Inc. 1040 East 17 th Street Brooklyn, NY 11230 https://www.hpi.com	13-3140252 1100004486	Amy Berger Corporate Secretary 718-705-6804	ab@hpi.com	Lot 2 – Hardware
Insight Public Sector, Inc. 13755 Sunrise Valley Dr., Ste. 750 Herndon, VA 20171 http://www.ips.insight.com	36-3949000 1000031484	Fred Tafoya Account Executive 800-467-4448 x5386	newyork@insight.com	Lot 1 - Software Lot 2 - Hardware Lot 3 - Cloud
PruTech Solutions Inc. 555 U.S. Highway 1 South Iselin, NJ 08830 http://www.pru-tech.com/ <i>MBE / WBE</i>	22-3606232 1000044517	Jacqueline Emmert Sales Administrator 804-926-8957	Jacqueline.emmert@prutech.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SHI International Corp. d/b/a SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873 https://www.shi.com/	22-3009648 1000008811	Patrick Mahoney Account Executive 315-525-5724	NYOGS@shi.com	Lot 1 - Software Lot 2 - Hardware Lot 3 - Cloud
Softchoice Corporation d/b/a Softchoice Corporation 314 W Superior St. Suite 400 Chicago, IL 60654 https://www.softchoice.com/	13-3827773 1100006236	David Butkiewicz Contracts Program Manager 312-655-9002	NYOGS@softchoice.com	Lot 1 - Software Lot 2 - Hardware Lot 3 - Cloud
SoftwareOne 320 E Buffalo Street, Suite 200 Milwaukee, WI 53202 https://www.softwareone.com	39-1501504 1000031629	David Stangel SLED Market Leader 262-317-5536	Gov-Bids.us@softwareone.com	Lot 1 - Software Lot 3 - Cloud
Southern Computer Warehouse, Inc 1395 S. Marietta Parkway, Building 300 Suite 106 Marietta, GA 30067 https://www.scw.com/	58-2214685 1100106302	Valerie State President 770-579-8927	valerie.state@scw.com	Lot 2 - Hardware
Zones, LLC 1102 15th Street SW Auburn, WA, USA, 98001-6524 https://www.zones.com/	91-1431894 1100005917	Bob Spencer Account Executive SLED 516-316-7003	teamny.goved@zones.com	Lot 1 - Software Lot 2 - Hardware Lot 3 - Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.