



## Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

# Contractor and Reseller Information

### Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

#### Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69799	3 Cloud (Low Risk)	Motorola Solutions, Inc. 123 Tice Boulevard Suite 202, Woodcliff Lake	36-1115800 1000031408

#### Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? ☐ No ☒ Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

#### Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Christina Albanese Senior Administrative Assistant (201) 949-5503	Motorola Solutions, Inc. 123 Tice Boulevard Suite 202, Woodcliff Lake	<a href="mailto:tina.albanese@motorolasolutions.com">tina.albanese@motorolasolutions.com</a>
Account Manager	Kevin Ryan Senior Account Manager (518) 817-1118	Motorola Solutions, Inc. 123 Tice Boulevard Suite 202, Woodcliff Lake	<a href="mailto:kevinryan@motorolasolutions.com">kevinryan@motorolasolutions.com</a>
Sales Manager	Chris Meyer Area Sales Manager (518) 407-7134	Motorola Solutions, Inc. 123 Tice Boulevard Suite 202, Woodcliff Lake	<a href="mailto:christopher.meyer@motorolasolutions.com">christopher.meyer@motorolasolutions.com</a>
Billing Manager	Kamila Oszczypko Accounts Receivable Team Leader +48 (12) 2979014	Motorola Solutions, Inc. 76 Podole Street Krakow, Poland 30-394 Krakow PL	<a href="mailto:kamila.oszczypko@motorolasolutions.com">kamila.oszczypko@motorolasolutions.com</a>
RFQs			<a href="mailto:kevinryan@motorolasolutions.com">kevinryan@motorolasolutions.com</a>
Emergency Contact	(800) 814-0601 / (888) 325-9336 / <a href="mailto:customercare.services@motorolasolutions.com">customercare.services@motorolasolutions.com</a>		

## Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

**This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G – How to Use the Manufacturer Umbrella Contract.**

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Frontier Communications of America, Inc. D/B/A Frontier Communications Corporation 401 Merritt 7 Norwalk, CT 06851  <a href="http://www.Frontier.com">www.Frontier.com</a>	06-0619596 1000005331	Mark Concannon Sr. Account Manager 570-709-3064	<a href="mailto:mark.concannon@ftr.com">mark.concannon@ftr.com</a>	Lot 3 Cloud
Kraus Associates, Inc. AK Associates 326 Porta Rosa Circle St. Augustine, FL 32092  <a href="http://www.akassociates911.com">www.akassociates911.com</a>	02-0529836 1000010927	Tom Kraus VP of Operations (603) 432-5755 extension 213	<a href="mailto:tkraus@akassociates911.com">tkraus@akassociates911.com</a>	Lot 3 Cloud
TuWay Mobile Communications, Inc. TuWay Communications 2115 City Line Road Bethlehem, PA 18017  <a href="http://www.tuway.com">www.tuway.com</a>	23-2693146 1100178941	Arthur F. Taschler, Jr. COO / Treasurer 610-865-3811 x224	<a href="mailto:taschler@tuway.com">taschler@tuway.com</a>	Lot 3 Cloud

## Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Altech Electronics 2234 McDonald Avenue Brooklyn, NY 11223  <a href="https://altechradio.com/">https://altechradio.com/</a>	Keith Brooks Owner (718) 266-7863	<a href="mailto:keith@altechradio.com">keith@altechradio.com</a>	Lot 3 Cloud
Communication Services of WNY Eagle Radio 19 Cross Street PO Box 161 Falconer, NY 14733  <a href="https://www.eagleradiotech.com/">https://www.eagleradiotech.com/</a>	Frank Buttafarro Communication Consultant (888) 740-9595	<a href="mailto:frankb@eagleradiotech.com">frankb@eagleradiotech.com</a>	Lot 3 Cloud

Sales Agent Name	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Electronic Service Solutions Inc ESS 250 Clearbrook Road Elmsford, NY 10523  <a href="http://www.gotoess.com">www.gotoess.com</a>	Robert Dale President (877) 359-5350	<a href="mailto:bdale@gotoess.com">bdale@gotoess.com</a>	Lot 3 Cloud
Metrocom 31 Plainview Avenue, Bedford Hills, NY 10507 250 West 40th Street, 4th Floor, New York, NY 10018  <a href="https://www.metrocomradio.com">https://www.metrocomradio.com</a> SB	Bob Colten Manager (914) 244-3500 (212) 532-7400	<a href="mailto:bob@metrocomradio.com">bob@metrocomradio.com</a>	Lot 3 Cloud
Mid-State Communications 185 Clear Road Oriskany, NY 13424  <a href="http://www.midstatecomm.com/">http://www.midstatecomm.com/</a> WBE / SB	Lewis Menning Senior Account Representative (800) 926-7277	<a href="mailto:lmanning@midstatecomm.com">lmanning@midstatecomm.com</a>	Lot 3 Cloud
New York Communications Co., Inc. 53 West Cedar Street Poughkeepsie, NY 12601  <a href="https://www.nycomco.com/">https://www.nycomco.com/</a> SB	Michele Pisanelli Executive Vice President (845) 471-5520	<a href="mailto:michele43@nycomco.com">michele43@nycomco.com</a>	Lot 3 Cloud
Pittsfield Communications Systems, Inc. 18 Wade Road Latham, NY 12110  <a href="https://www.pittsfieldcommunications.com/">https://www.pittsfieldcommunications.com/</a> SB	John Ullrich President (518) 250-5190	<a href="mailto:jullrich@pittsfieldcommunications.com">jullrich@pittsfieldcommunications.com</a>	Lot 3 Cloud
Saia Communications, Inc. 100 Stradtman Street Buffalo, NY 14206  <a href="http://www.saiacomm.com">www.saiacomm.com</a> WBE / SB	Linda Saia President (716) 892-2900	<a href="mailto:lyn.saia@saiacomm.com">lyn.saia@saiacomm.com</a>	Lot 3 Cloud
Skywave Communications, Inc. 51 Goodway Drive South Rochester, NY 14623  <a href="https://www.skywave.org/">https://www.skywave.org/</a> WBE / SB	Elizabeth Patterson Owner and Director (585) 484-8400	<a href="mailto:liz@skywave.org">liz@skywave.org</a>	Lot 3 Cloud
United Radio 5703 Enterprise Parkway East Syracuse, NY 13057  <a href="https://www.unitedradio.com/">https://www.unitedradio.com/</a>	Heather Reed General Manager (315) 445-3298	<a href="mailto:hreed@unitedradio.com">hreed@unitedradio.com</a>	Lot 3 Cloud

<b>Sales Agent Name</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Fire Safety Systems, Inc. 525 Aero Drive Buffalo, NY 14225  <a href="http://www.firesafetysystemsinc.com">www.firesafetysystemsinc.com</a> SB / SDVOB	John Boggs (716) 894-9700	<a href="mailto:jboggs@firesafetysystemsinc.com">jboggs@firesafetysystemsinc.com</a>	Lot 3 Cloud