



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68145	1 Software 3 Cloud (Low & Moderate Risk) 4 Implementation	NICE Systems, Inc. 221 River St. 10 th Floor Hoboken, NJ 07030	77-0250126 1000018579

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$0

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Chris Gallahan Account Executive - Sales (703) 451-6038	221 River St. 10 th Floor Hoboken, NJ 07030	Chris.Gallahan@nice.com
	Barry Barney NY OGS Contract Administrator at NICE 214-886-8298		barry.barney@nice.com
Account Manager	Chris Gallahan Account Executive - Sales (703) 451-6038	221 River St. 10 th Floor Hoboken, NJ 07030	Chris.Gallahan@nice.com
	Jim Snyder Regional Account Executive (214) 433-7972		jsnyder@nice.com
Sales Manager	Joe Scaffidi Regional VP Sales (216) 409-9734	221 River St. 10 th Floor Hoboken, NJ 07030	Joe.Scaffidi@nice.com
Billing Manager	David Hawryluk Senior Credit and Collections Analyst (551) 256-5352	221 River St. 11 th Floor Hoboken, NJ 07030	David.Hawryluk@nice.com
RFQs			Chris.Gallahan@nice.com
Emergency Contact	(703) 451-6038 / Toll-Free Telephone (866) 999-NICE / E-Mail Chris.Gallahan@nice.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. See “How to Use the Manufacturer Umbrella Contract,” Example Procurement Scenarios for additional information about Contractor pool for RFQ participation.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
BEI Holdings, Inc. D/B/A Business Electronics 6 Capital Drive Wallingford, CT 06492 www.beiinc.com	47-5384621 1000011194	Rich Bartoli VP, General Manager (203) 741-9337	rich.bartoli@beiinc.com	Lot 1 – Software
NWN Corporation 659 South County Trail Exeter, RI 02822 https://nwncarousel.com/	04-3532235 1100138331	Kathy Thomas National Public Sector Program Manager (585) 278-0262	kthomas@nwncarousel.com	Lot 1 – Software Lot 3 – Cloud Lot 4 – Implementation
Wilmac Business Equipment Co., Inc. D/B/A Wilmac Company 73 State Street Rochester, NY 14614 www.wilmacco.com SB	16-0875039 1000014978	James Giblin Vice President (716) 481-9955	jgiblin@wilmacco.com	Lot 1 – Software

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.