



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69801	1 Software 2 Hardware	Nutanix Inc. 1740 Technology Drive, Suite 150 San Jose, CA 95110	27-0989767 1100082718

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Sharon Williams Senior Contract Manager 240-463-8028	Nutanix Inc. 1740 Technology Drive, Suite 150 San Jose, CA 95110	sharon.williams@nutanix.com
Account Manager	Daria Kolonias Account Manager Sled NYC 347-419-5693	Nutanix Inc. 1740 Technology Drive, Suite 150 San Jose, CA 95110	daria.kolonias@nutanix.com
Sales Manager	Stephen Devir SLED Regional Sales Director 978-604-0506	Nutanix Inc. 1740 Technology Drive, Suite 150 San Jose, CA 95110	stephen.devir@nutanix.com
Billing Manager	Jessica Vaquera AR & Billings Manager 408-606-9208	Nutanix Inc. 1740 Technology Drive, Suite 150 San Jose, CA 95110	ar@nutanix.com
RFQs			rfp@nutanix.com
Emergency Contact	1-855-688-2649, Ext. 3 / portal.nutanix.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Advizex Technologies, LLC 6480 Rockside Woods Blvd. South, Suite 190 Independence, OH 44131 www.advizex.com	37-1504931 10000009235	Cindy Manley VP of Operations 216-901-1818	cmanley@advizex.com	Lot 1 – Software Lot 2 – Hardware
Derive Technologies LLC 40 Wall Street New York, NY 10005 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	Mitch Martinez Executive Vice President 917-868-0486 / 212- 363-1111	mmartinez@derivetech.com	Lot 1 – Software Lot 2 – Hardware
NewBeg, Inc. 61 Lake Shore Drive South Rock Hill, NY 12775 www.newbeginc.com	47-2148442 1100190385	Alex Reyf VP, Sales 718-924-8838	areyf@newbeginc.com	Lot 1 – Software Lot 2 – Hardware
PKA Technologies, Inc. 3 Paragon Drive, Ste 205 Montvale, NJ 07645 www.pkatech.com <i>WBE</i>	13-3919056 1100010089	Felise Katz CEO 845-729-307	felise.katz@pkatech.com	Lot 1 – Software Lot 2 – Hardware
Quality and Assurance Technology Corporation dba QNA Tech 18 Marginwood Dr Ridge, NY 11961 https://qnatech.com/ <i>MBE / SBE</i>	27-0943877 1100015240	Marcos Merced Business Manager 646-453-7119	sales@qnatech.com	Lot 1 – Software Lot 2 – Hardware
Universal E-Business Solutions LLC 70 Adams St. Hoboken, NJ 07030 https://www.uebiz.com/	20-5092680 1100018382	Erica Delgado Executive Administrative Assistant and Purchasing 646-706-4035	edelgado@uebiz.com	Lot 1 – Software Lot 2 – Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.