



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM67987	1 Software 3 Cloud (Low Risk) 4 Implementation	Open Text, Inc. 951 Mariners Island Blvd., Suite 700 San Mateo, CA 94404	46-0525483 1000033520

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Amy Vernon Sr. GSA Administrator (301) 340-4069	9711 Washingtonian Blvd., Suite 700 Gaithersburg, MD 20878	avernon@opentext.com
Account Manager	Paul Rudin Sr. GSA Administrator (518) 821-8575	370 Seventh Ave., Ste. 912 New York, NY 10001	prudin@opentext.com
Sales Billing	Paul Rudin Account Executive (518) 821-8575	370 Seventh Ave., Ste. 912 New York, NY 10001	prudin@opentext.com
RFQ's			prudin@opentext.com avernon@opentext.com
Emergency Contact	(301) 340-4000 / Toll-Free Telephone (800) 499-6544 / E-Mail cvatidis@opentext.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CASO Document Management 134 West 29 th St. Suite 702 New York, NY 20001 www.caso.com	13-4020673 1000006521	Richard Tamaro CEO/Owner (212) 566-8580	Richard.Tamaro@caso.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Compulink Technologies, Inc. 260 West 39th St., Ste 302 New York, NY 10018 www.compu-link.com <i>MBE</i>	11-2967448 1000000634	Rafael Arboleda, President (212) 695-5465	GovernmentSales@compu-link.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
IntelliPeak Solutions, Inc. 7600 Downstream Court Fredericksburg, VA 22408-8806 www.intellipeaksolutions.com	45-3833468 1100207391	Phil Flores President & CEO (202) 744-1262	phil@intellipeaksolutions.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
MetaSource Holdings d/b/a MetaSource LLC 67 West 13490 South, Suite 200 Draper, UT 84020 www.metasource.com	46-3947797 1100191073	Weston Knowles Vice President, Enterprise Content Solutions (267) 552-6341	wknowles@metasource.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Ricoh USA, Inc. 15 British American Blvd. Latham, NY 12110 www.ricoh-usa.com <i>SBE</i>	23-0334400 1000030648	Mike Pallotta Area Manager – State & Local Gov't (518) 279-0900	Mike.Pallotta@ricoh-usa.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
SHI International Corp. 290 Davidson Avenue, Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Nick Grappone Public Sector Contracts Specialist (732) 564-8189	NYSLED@shi.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Stellar Services, Inc. 70 West 36 th St., 7 th Floor New York, NY 10018 www.stellarservices.com <i>MBE</i>	11-3189413 1000012144	Liang Chen CEO / President (917) 776-0620	lchen@stellarservices.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.