



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69875	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Pitney Bowes Inc 3001 Summer Street Stamford, CT 06926	06-0495050 100000122

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Vickie Smith Billing Account Rep 844-256-6444	Pitney Bowes Inc. 27 Waterview Drive Shelton, CT 06848	governmentcustomersupport@pb.com
Account Manager	Robert Posson Major Account Manager 518-210-9245	Pitney Bowes Inc. 3001 Summer Street Stamford, CT 06926	robert.posson@pb.com
Sales Manager	Denise Beychok- Stevens Government Channel Sales Director 255-931-8780	Pitney Bowes Inc. 3001 Summer Street Stamford, CT 06926	denise.beychok@pb.com
Billing Manager	Vickie Smith Billing Account Rep 844-256-6444	Pitney Bowes Inc. 27 Waterview Drive Shelton, CT 06848	governmentcustomersupport@pb.com
RFQs			denise.beychok@pb.com governmentcustomersupport@pb.com
Emergency Contact	480-206-2984 / 888-598-9551, option 3 / bill.walter@pb.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. Refer to Section 2.2.1 RFQ Competition Requirements of Appendix G – How to Use the Manufacturer Umbrella Contract.

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.