



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69811	2 Hardware	Promethean Inc. 720 Olive Way Suite 1500 Seattle, WA 98101	04-3647203 1100017897

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Nicole Blair RFP and Contracts Specialist 678-393-1001	Promethean Inc. 4550 North Point Parkway, Suite 370 Alpharetta, GA 30022	us.bids@prometheanworld.com
Account Manager	John Mohar Head of North Region 216-375-9137	Promethean Inc. 720 Olive Way, Suite 1500 Seattle, WA 98101	John.Mohar@prometheanworld.com
Sales Manager	Drew Stockmal Regional Channel Manager, North 215-961-7815	Promethean Inc. 720 Olive Way, Suite 1500 Seattle, WA 98101	Drew.Stockmal@prometheanworld.com
Billing Manager	Nicole Blair RFP and Contracts Specialist 678-393-1001	Promethean Inc. 4550 North Point Parkway, Suite 370 Alpharetta, GA 30022	us.bids@prometheanworld.com
RFQs			us.bids@prometheanworld.com
Emergency Contact	678-393-1001 / (888) 652-2848 / us.bids@prometheanworld.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
A+ Technology & Security Solutions 1490 North Clinton Avenue Bay Shore, NY 11706 https://aplustechnology.com/	11-3571518 1100005450	Drew Cassara Inside Sales Manager (631) 969-2600 Ext. 2286	Dcassara@APlusTechnology.com	Lot 2 Hardware
Absolute Connections Inc 1520 Route 9W West Park, NY 12493 https://www.absoluteconnections.com/	05-0566475 1100125900	Yass Chamas President (845) 594-5992	chamasy@absoluteconnections.com	Lot 2 Hardware
Audio-Video Corporation 213 Broadway Albany, NY 12204 http://www.audiovideocorp.com	14-1426006 1000001596	Scott VanRoy Director of Business Development (518) 449-7213	vanroy@audiovideocorp.com	Lot 2 Hardware
CDW Government LLC 230 N Milwaukee Avenue Vernon Hills, IL 60061 www.cdw.com/promethean	36-4230110 1000009217	John Skidmore Regional Sales Manager, CDW K- 12 New York (203) 851-7081	john.skidmore@cdwg.com	Lot 2 Hardware
Docutrend, Inc 575 8th Avenue, 10th Floor New York, NY 10018 https://www.docutrend.com/	11-3657253 1000024987	Michael Fialkoff Senior Account Executive (973) 261-8134	mfialkoff@docutrend.com	Lot 2 Hardware
EduTek Ltd 99 Fulton St. White Plains, NY 10606 https://edutek.com/	13-3853668 1100013810	Daniel Caravella Director of Sales (914) 686-7777	daniel.caravella@edutek.com	Lot 2 Hardware
Interworld Highway LLC d/b/a Touchboards.com 205 Westwood Avenue Long Branch, New Jersey 07740 www.touchboards.com	20-2111443 1000008584	Robert McGurrin Sales Manager (732) 222-7077	RobM@touchboards.com	Lot 2 Hardware
Keyboard Consultants Inc 6 Kingsbridge Road Fairfield, NJ 07004 https://www.keyconsult.com/	22-3213158 1100192938	Wayne Copeland Vice President (973) 882-0063	waynecopeland@keyconsult.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Konica Minolta Business Solutions USA 100 Williams Drive Ramsey, NJ 07446 https://www.allcovered.com/	13-1921089 1000006138	Victoria Jacobs Mason Project Coordinator (773) 234-4333	vjacobs@allcovered.com	Lot 2 Hardware
MetComm Net, LLC 150 Lake Avenue Yonkers, NY 10703 https://metcomm.net/promethean-activpanel/	13-4192233 1100124828	Tony Pupello Account Manager (347) 633-0586 - OR- (646) 845-0061	tony@metcomm.net	Lot 2 Hardware
Pacific OneSource, Inc. d/b/a STS Education 130-A W Cochran Street Simi Valley, CA 93065 https://stseducation-us.com/	26-4053225 1100211409	Steve Omlor Business Development Manager (866) 499-2580	steve.omlor@stseducation-us.com	Lot 2 Hardware
PC University Distributors Inc 99 West Hawthorne Avenue, Suite 521 Valley Stream, NY 11580 https://pcuniversity.com/	11-3318287 1000005921	Geoffrey Miller President (516) 596-1500 - OR- (888) 728-0001	gmm@pcuniversity.com	Lot 2 Hardware
Presentation Concepts Corporation 6517 Basile Rowe East Syracuse, NY 13057 https://pccav.com/	16-1535373 1000029419	Timothy J. Butz President (315) 437-1314	sales@pccav.com	Lot 2 Hardware
Ray Supply Inc 9 Pine Street Glens Falls, NY 12801 https://raysupply.com/	14-1418124 1000006687	David Clough Vice President (518) 792-5848	dave.clough@raysupply.com	Lot 2 Hardware
SHI International Corp 290 Davidson Avenue Somerset, NJ 08873 https://www.shi.com/	22-3009648 1000008811	John Akerson Account Executive (888) 764-8888	NYSLED@shi.com	Lot 2 Hardware
Trafera LLC 2550 University Avenue West Suite 416-S St. Paul, MN 55114 https://www.trafera.com/	84-3460434 1100274406	Eric Ogden Director of Field Marketing and Contracts (651) 888-7922	eric.ogden@trafera.com	Lot 2 Hardware
Y&S Technologies 383 Kingston Ave #357 Brooklyn, NY 11213 https://www.yandstech.com	61-1569225 1100014846	Mordy Finck VP of Operations (718) 395-5392	mordy@yandstech.com	Lot 2 Hardware
WBE				

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.