



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69732	3 Cloud (High Risk) 4 Implementation	Rubrik, Inc. 3495 Deer Creek Road Palo Alto, CA 94304	46-4560494 1100233779

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Esthel Brennan Contracts Manager 844-478-2745	Rubrik, Inc. 3495 Deer Creek Road Palo Alto, CA 94304	esthel.brennan@rubrik.com
Account Manager	Brett Biestek Account Executive NYS 203-909-1075	Rubrik, Inc. 3495 Deer Creek Road Palo Alto, CA 94304	brett.biestek@rubrik.com
Sales Manager	Chris Iannachino Sales Manager 914-424-3864	Rubrik, Inc. 3495 Deer Creek Road Palo Alto, CA 94304	chris.iannacchino@rubrik.com
Billing Manager	Esthel Brennan Contracts Manager 844-478-2745	Rubrik, Inc. 3495 Deer Creek Road Palo Alto, CA 94304	esthel.brennan@rubrik.com
RFQs	Esthel Brennan 844-478-2745 617-680-6079	Rubrik, Inc. 3495 Deer Creek Road Palo Alto, CA 94304	NYITumbrella@rubrik.com
Emergency Contact	203-909-1075 / 1-844-478-2745/ brett.biestek@rubrik.com esthel.brennan@rubrik.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Aptimized LLC. 155 46W Suite 108 Wayne, NJ 07470 www.aptimized.com	46-4152650 1100264684	Mario Spallarossa SVP Sales 973-979-5373	mspallarossa@aptimized.com	Lot 3 - Cloud Lot 4 - Implementation
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL, 60061 www.CDWG.com	36-4230110 1000009217	Meghan Mercado Account Representative 855-822-9410	megmerc@cdwg.com	Lot 3 - Cloud Lot 4 - Implementation
DynTek Services Inc 5241 California Ave Irvine, CA 92617 https://www.dyntek.com/	13-4067484 1000006526	Steven Sanchez Sales Director 518-207-3410	steven.sanchez@dyntek.com	Lot 3 - Cloud Lot 4 - Implementation
ePlus Technology Inc. 13595 Dulles Technology Dr Herndon, VA 20171 www.eplus.com	54-1904151 1000032149	Whit Sprague Senior Account Executive 585-899-8507	NYSOGS@eplus.com	Lot 3 - Cloud Lot 4 - Implementation
Innovee Consulting, LLC 1345 Avenue of the Americas FL 2 New York, NY 10105 https://www.innovee.com <i>MBE / SBE</i>	46-5767661 1100219563	Sachin Garg CEO 646-531-4899	sachin.garg@innovee.com	Lot 3 - Cloud Lot 4 - Implementation
Insight Public Sector, Inc. 6820 S. Harl Ave Tempe, AZ 85283 www.ips.insight.com	36-3949000 1000031484	Jeff Starusnak Field Sales Market Leader 646-883-2820	newyork@insight.com	Lot 3 - Cloud Lot 4 - Implementation
Presidio Networked Solutions Group LLC One Penn Plaza, Suite 2501 New York, NY 10119 www.presidio.com	76-0515249 1100138220	Brett Hardy Director, Sales, NYC Public Sector 212-324-4328	bretthardy@presidio.com	Lot 3 - Cloud Lot 4 - Implementation
SHI International Corp 290 Davidson Avenue Somerset, NJ 08873 www.shi.com/nys	22-3009648 1000008811	Dean Howell Account Manager 888.764.8888	NYSLED@shi.com	Lot 3 - Cloud Lot 4 - Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Thundercat Technology, LLC 1925 Isaac Newton Square E. Suite 180 Reston, VA 20190 www.thundercattech.com <i>SDVOB</i>	26-1638572 1100186596	Kent Stokely Director, SLED 703-674-0216	kstokley@thundercattech.com	Lot 3 - Cloud Lot 4 - Implementation
Webhouse, Inc. 226 7th Street Ste 201 Garden City, NY 11530 www.webhse.com <i>SDVOB / SBE</i>	11-3369453 1000012241	Dan Kerning President 516-764-6300	danny@webhse.com	Lot 3 - Cloud Lot 4 - Implementation
World Wide Technology, LLC 1 World Wide Way St. Louis, MO 63146 www.wwt.com	43-1912895 1000033745	Carol Harting Contracts Manager 314-995-6103	NY-SLED@wwt.com	Lot 3 - Cloud Lot 4 - Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.