



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM21280	1 Software 2 Hardware	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	54-2072041 1100137052

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 2%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 1%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Cindy Jaramillo Dour Contracts Administrator (512) 968-4969	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	cindy.jaramillodour@commscope.com
	SLED Team (408) 829-6077	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	Sledteam@Commscope.com
Account Manager	Darin Rotoli Territory Account Manager (516) 508-2849	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	darin.rotoli@commscope.com
	Rudy Iannetta Territory Account Manager (203) 470-4698		rudy.iannetta@commscope.com
	Conor Fitzgerald Partner Account Manager (908) 300-9713		conor.fitzgerald@commscope.com
Sales Billing	Mark Elworthy Account Manager	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	Mark.Elworthy@commscope.com
RFQs			Sledteam@commscope.com

Emergency Contact	(831) 359-1669 / Lynn Defoe Lynn.Defoe@commscope.com
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Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABS Solutions 30 Corporate Circle, Suite 107, Albany, NY 12203 www.abs-solutions.com	74-3192124 1000032556	Laura Smith Sales Manager (518) 608-5805	laura@abs-solutions.com	Lot 1 Software Lot 2 Hardware
Accessium Group, Inc. 2821 Wehrle Drive, Suite 10 Williamsville, NY 14221 www.accessiumgroup.com	26-4194277 1100127474	Kenneth D. Tirohn Chief Operating Officer Support Desk: (716) 828-8324 Main Office: (716) 568-7990 Direct: (716) 828-8322 Mobile: (716) 479-3480 Fax: (716) 810-9177	ktirohn@accessiumgroup.com	Lot 1 Software Lot 2 Hardware
Acture Solutions, Inc. (FKA New England Systems and Software/NESS) 1462 Erie Blvd. Suite 207A Schenectady, NY 12305 www.acturesolutions.com <i>SBE</i>	14-1662031 1000027625	Gabriel Stacy, Owner (518) 377-4057	stacyg@acturesolutions.com	Lot 1 Software Lot 2 Hardware
Adirondack Technical Solutions, LLC 5457 State Route 40 Argyle, NY 12809 www.adktechs.com	26-1847587 1100188525	Jared Humiston President (518) 628-2020	jhumiston@adktechs.com	Lot 1 Software Lot 2 Hardware
All County Business Machines, Inc. 60 W. Jericho Turnpike Syosset, NY 11791 www.allcountybusiness.com	11-2358081 1100014710	Donald H. Gallant President (516) 921-4660	donjr@allcountybusiness.com	Lot 1 Software Lot 2 Hardware
Allegretto Funding Group, Inc. D/B/A Infnit Technology Solutions 7037 Fly Road, East Syracuse, NY 13057 www.infnit-tech.com	01-0596720 1000051036	Tom Klink, President (315) 728-3136	tklink@infnit-tech.com	Lot 1 Software Lot 2 Hardware
Ann Enterprises 214 Foltim Way Congers, NY 10920 <i>M/WBE</i>	27-2421854 1100184040	Ann Jacob President (646) 926-6765	ajacob@annsolutions.com	Lot 1 Software Lot 2 Hardware
CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdw.com	36-4230110 1000009217	Yolanda Blomquist Contracts manager (312) 705-1880	NYGOV@cdwg.com	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Computerized Inventory Concepts, DBA Integrated Systems 50 Victor Heights Parkway Victor, NY 14564 www.integratednet.com <i>SBE</i>	16-1206834 1000039701	Mark Hamilton, President (585) 924-8670	sales@integratednet.com	Lot 1 Software Lot 2 Hardware
ComSource Inc. 8104 Cazenovia Road, Manlius NY 13104 www.comsourceny.com	16-1346170 1100094045	Mike Fay Exec VP (315) 682-4115	mfay@comsourceny.com	Lot 1 Software Lot 2 Hardware
Corporate Biznis, Inc. 200 Broadhollow Road, Suite 207 Melville, NY 11747 www.sky-packets.com <i>MBE</i>	20-2441796 1100081653	Henry Quintin President (516) 864-4621	henry@sky-packets.com	Lot 1 Software Lot 2 Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 http://corporatecomputersol.com/ <i>WBE</i>	13-3352744 1000006353	Larry Grippo VP Sales (914) 835-1105	lgrippo@corporatecomputersol.com	Lot 1 Software Lot 2 Hardware
CREG Systems Corp 1039 Water Street Watertown, NY 13601 www.cregsystems.com	16-1077011 1000028635	Michael Peto President (315) 788-0000	mpeto@cregsystems.com	Lot 1 Software Lot 2 Hardware
CSF Technologies, Inc. 200 Federal Street, Suite 307 Camden, NJ 08103 www.csftechnologies.com <i>MBE</i>	22-3882137 1100152215	Laurette Gibbs Vice President (888) 495-7561	lgibbs@csftechnologies.com	Lot 1 Software Lot 2 Hardware
Deep Blue Communications LLC 7 Century Hill Road Latham, NY 12110 www.deepbluecommunications.com	20-0264339 1000016509	Brian Epstein CEO (518) 389-2711	brian@deepbluecommunications.com	Lot 1 Software Lot 2 Hardware
eTribeca, LLC 134 West 26th Street, 3rd Floor New York, NY 10001 www.etribece.com	27-0031727 1000020032	Gary Berzack COO/CTI (888) 219-0207	esales@etribece.com	Lot 1 Software Lot 2 Hardware
Forerunner Technologies Inc. 1430 Church Street, Unit A, Bohemia, NY 11716 www.frtinc.com	59-2937938 1000009575	Ed Shiksnis Operations Manager (631) 337-2100	ed.shiksnis@frtinc.com	Lot 1 Software Lot 2 Hardware
Howard Technology Solutions, A Division of Howard Industries, Inc. PO Box 1590 Laurel, MS 39441 www.howardcomputers.com	64-0466143 1100005502	Yareasia Ellis Bids and Contracts Supervisor (888) 912-3151	yellis@howard.com bids@howardcomputers.com	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Hudson Valley Communications 34 Russell Road Colonie, NY 12205 http://www.hvcomm.com <i>SBE</i>	14-1654345 1000027610	Nancy Guzzo Business Administrator (518) 458-6090	nancy@hvcomm.com	Lot 1 Software Lot 2 Hardware
The Innovia Group LLC 1 Pierrepont Plaza, 12th Floor Brooklyn, New York, 11201 http://innoviaweb.com <i>MBE</i>	20-8932462 1100124058	Robert Brissett Owner (347) 414-5270	rbrissett@innoviacloud.com	Lot 1 Software Lot 2 Hardware
Insight Public Sector 6820 S. Harl Avenue Tempe, AZ 85283 www.ips.insight.com	36-3949000 1000031484	Jeff Mikosz IPS Account Executive (800) 467-4448, ext. 6831 (480) 409-6831	NewYork@Insight.com	Lot 1 Software Lot 2 Hardware
Keenan Systems 6 Joseph Court East Hampton, CT, 06424 http://keenansystems.com <i>SBE</i>	32-0017202 1100211045	Jeff Keenan, President/CEO (860)748-4110	keenanj@keenansystems.com	Lot 1 Software Lot 2 Hardware
Layer2 Networks, LLC 68 S. Main Street Castleton, NY 12033 www.layer2-networks.com <i>SBE</i>	82-5384731 1100213358	Douglas Lloyd Owner (888) 475-4432	dlloyd@layer2-networks.com	Lot 1 Software Lot 2 Hardware
Let's Think Wireless, LLC 26 Chapin Road, Unit 1112 Pine Brook, NJ 07058 <i>SBE</i>	35-2226793 1100017896	Craig Lerman President and CEO (973) 882-3981	clerman@ltw.com	Lot 1 Software Lot 2 Hardware
Lincoln Computer Services LLC dba Lincoln IT 25 Bloomindale Road Hicksville, NY 11801 www.lincolnit.com <i>SBE</i>	11-3413965 1000012268	AnnMarie Santamarina, Director Business Development and Strategy (516) 520-6463 x4034	ams@lincolnit.com	Lot 1 Software Lot 2 Hardware
Liriano Communications Inc. D/B/A Stream Solutions 176-25 Union Turnpike Suite 202 Fresh Meadows, NY 11366 www.streamsolutionsusa.com	27-4667302 1100180389	Samuel Liriano (516) 500-1833	Sliriano@streamsolutionsusa.com	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Maureen Data Systems Inc. 307 West 38th Street, 18 th Floor New York, NY 10018 www.mdsny.com <i>WBE / SBE</i>	13-3817821 1000006466	Bill Mielko Owner (646) 744-1000	bmielko@mdsny.com	Lot 1 Software Lot 2 Hardware
Myriad Supply Co. 22 W 19th Street, 4th floor New York, NY 11011 www.myriadsupply.com <i>SBE</i>	81-0586437 1100022002	Michael Ambroselli Account Executive (212) 257-6269	gsa@myriadsupply.com	Lot 1 Software Lot 2 Hardware
Network Outsource Inc. 135 Denton Avenue New Hyde Park, NY 11040 www.networkoutsource.com	11-3582091 1000034543	Howie Weinstein Director of Professional Services (516) 488-5888	hweinstein@networkoutsource.com	Lot 1 Software Lot 2 Hardware
Northeast IS, LLC 880 Watervliet-Shaker Road Albany, NY 12205 www.northeast-is.com	82-5423749 1100236116	C.G. Frink President (518)867-4111	cgfrink@northeast-is.com	Lot 1 Software Lot 2 Hardware
Rel Comm Inc. 250 Cumberland Street Rochester, NY 14605 http://rcomm.com <i>SBE</i>	16-1308853 1000039751	Joe Marasco VP, Sales (585) 697-5029	jmarasco@rcomm.com	Lot 1 Software Lot 2 Hardware
Sai Systems International Inc. 5 Research Drive Shelton, CT, 06484 www.saisystems.com <i>SBE</i>	06-1384395 1100246201	Don Shownkeen Sr. VP (203) 567-5206	Dshownkeen@tech.saisystems.com	Lot 1 Software Lot 2 Hardware
Twinstat Voice Data Video Inc. DBA Twinstat Technologies 291 Rand Hill Road Morrisonville, NY 12962 www.twinstat.com <i>WBE</i>	14-1514722 1000006787	Dawn Juneau VP, Sales (518) 563-7100	Gov-services@twinstat.com	Lot 1 Software Lot 2 Hardware
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA 98001 www.zones.com	91-1431894 1100005917	Wilson Garcia (253) 205-3403	Teamny.goved@zones.com	Lot 1 Software Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.