



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM21280	1 Software 2 Hardware	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	54-2072041 1100137052

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 2%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 1%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Cindy Jaramillo Dour Contracts Administrator (512) 968-4969	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	<a href="mailto:cindy.jaramillodour@commscope.com">cindy.jaramillodour@commscope.com</a>
	SLED Team (408) 829-6077	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	<a href="mailto:Sledteam@Commscope.com">Sledteam@Commscope.com</a>
Account Manager	Darin Rotoli Territory Account Manager (516) 508-2849	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	<a href="mailto:darin.rotoli@commscope.com">darin.rotoli@commscope.com</a>
	Rudy Iannetta Territory Account Manager (203) 470-4698		<a href="mailto:rudy.iannetta@commscope.com">rudy.iannetta@commscope.com</a>
	Conor Fitzgerald Partner Account Manager (908) 300-9713		<a href="mailto:conor.fitzgerald@commscope.com">conor.fitzgerald@commscope.com</a>
Sales Billing	Mark Elworthy Account Manager	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	<a href="mailto:Mark.Elworthy@commscope.com">Mark.Elworthy@commscope.com</a>
RFQs			<a href="mailto:Sledteam@commscope.com">Sledteam@commscope.com</a>
<b>Emergency Contact</b>	(831) 359-1669 / Lynn Defoe <a href="mailto:Lynn.Defoe@commscope.com">Lynn.Defoe@commscope.com</a>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABS Solutions 30 Corporate Circle, Suite 107, Albany, NY 12203 <a href="http://www.abs-solutions.com">www.abs-solutions.com</a>	74-3192124 1000032556	Laura Smith Sales Manager (518) 608-5805	<a href="mailto:laura@abs-solutions.com">laura@abs-solutions.com</a>	Lot 1 Software Lot 2 Hardware
Accessium Group, Inc. 2821 Wehrle Drive, Suite 10 Williamsville, NY 14221 <a href="http://www.accessiumgroup.com">www.accessiumgroup.com</a>	26-4194277 1100127474	Kenneth D. Tirohn Chief Operating Officer Support Desk: (716) 828-8324 Main Office: (716) 568-7990 Direct: (716) 828-8322 Mobile: (716) 479-3480 Fax: (716) 810-9177	<a href="mailto:ktirohn@accessiumgroup.com">ktirohn@accessiumgroup.com</a>	Lot 1 Software Lot 2 Hardware
Acture Solutions, Inc. (FKA New England Systems and Software/NESS) 1462 Erie Blvd. Suite 207A Schenectady, NY 12305 <a href="http://www.acturesolutions.com">www.acturesolutions.com</a>  <i>SBE</i>	14-1662031 1000027625	Gabriel Stacy, Owner (518) 377-4057	<a href="mailto:stacyg@acturesolutions.com">stacyg@acturesolutions.com</a>	Lot 1 Software Lot 2 Hardware
Adirondack Technical Solutions, LLC 5457 State Route 40 Argyle, NY 12809 <a href="http://www.adktechs.com">www.adktechs.com</a>	26-1847587 1100188525	Jared Humiston President (518) 628-2020	<a href="mailto:jhumiston@adktechs.com">jhumiston@adktechs.com</a>	Lot 1 Software Lot 2 Hardware
All County Business Machines, Inc. 60 W. Jericho Turnpike Syosset, NY 11791 <a href="http://www.allcountybusiness.com">www.allcountybusiness.com</a>	11-2358081 1100014710	Donald H. Gallant President (516) 921-4660	<a href="mailto:donjr@allcountybusiness.com">donjr@allcountybusiness.com</a>	Lot 1 Software Lot 2 Hardware
Allegretto Funding Group, Inc. D/B/A Infnit Technology Solutions 7037 Fly Road, East Syracuse, NY 13057 <a href="http://www.infnit-tech.com">www.infnit-tech.com</a>	01-0596720 1000051036	Tom Klink, President (315) 728-3136	<a href="mailto:tklink@infnit-tech.com">tklink@infnit-tech.com</a>	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Ann Enterprises 214 Foltim Way Congers, NY 10920  <i>M/WBE</i>	27-2421854 1100184040	Ann Jacob President (646) 926-6765	<a href="mailto:ajacob@annsolutions.com">ajacob@annsolutions.com</a>	Lot 1 Software Lot 2 Hardware
CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061 <a href="http://www.cdw.com">www.cdw.com</a>	36-4230110 1000009217	Yolanda Blomquist Contracts manager (312) 705-1880	<a href="mailto:NYGOV@cdwg.com">NYGOV@cdwg.com</a>	Lot 1 Software Lot 2 Hardware
Computerized Inventory Concepts, DBA Integrated Systems 50 Victor Heights Parkway Victor, NY 14564 <a href="http://www.integratednet.com">www.integratednet.com</a>  <i>SBE</i>	16-1206834 1000039701	Mark Hamilton, President (585) 924-8670	<a href="mailto:sales@integratednet.com">sales@integratednet.com</a>	Lot 1 Software Lot 2 Hardware
ComSource Inc. 8104 Cazenovia Road, Manlius NY 13104 <a href="http://www.comsourceny.com">www.comsourceny.com</a>	16-1346170 1100094045	Mike Fay Exec VP (315) 682-4115	<a href="mailto:mfay@comsourceny.com">mfay@comsourceny.com</a>	Lot 1 Software Lot 2 Hardware
Corporate Biznis, Inc. 200 Broadhollow Road, Suite 207 Melville, NY 11747 <a href="http://www.sky-packets.com">www.sky-packets.com</a>  <i>MBE</i>	20-2441796 1100081653	Henry Quintin President (516) 864-4621	<a href="mailto:henry@sky-packets.com">henry@sky-packets.com</a>	Lot 1 Software Lot 2 Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 <a href="http://corporatecomputersol.com/">http://corporatecomputersol.com/</a>  <i>WBE</i>	13-3352744 1000006353	Larry Grippo VP Sales (914) 835-1105	<a href="mailto:lgrippo@corporatecomputersol.com">lgrippo@corporatecomputersol.com</a>	Lot 1 Software Lot 2 Hardware
CREG Systems Corp 1039 Water Street Watertown, NY 13601 <a href="http://www.cregsystems.com">www.cregsystems.com</a>	16-1077011 1000028635	Michael Peto President (315) 788-0000	<a href="mailto:mpeto@cregsystems.com">mpeto@cregsystems.com</a>	Lot 1 Software Lot 2 Hardware
CSF Technologies, Inc. 200 Federal Street, Suite 307 Camden, NJ 08103 <a href="http://www.csftechnologies.com">www.csftechnologies.com</a>  <i>MBE</i>	22-3882137 1100152215	Laurette Gibbs Vice President (888) 495-7561	<a href="mailto:lgibbs@csftechnologies.com">lgibbs@csftechnologies.com</a>	Lot 1 Software Lot 2 Hardware
Deep Blue Communications LLC 7 Century Hill Road Latham, NY 12110 <a href="http://www.deepbluecommunications.com">www.deepbluecommunications.com</a>	20-0264339 1000016509	Brian Epstein CEO (518) 389-2711	<a href="mailto:brian@deepbluecommunications.com">brian@deepbluecommunications.com</a>	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Distributed Technology Group LLC 499 South Warren St Suite 501 Syracuse, NY 13202  <i>SDVOB</i>	27-1011510 1000058314	Mark Matheson Owner (585) 943-5100	<a href="mailto:mark@dtg.com">mark@dtg.com</a>	Lot 1 Software Lot 2 Hardware
eTribeca, LLC 134 West 26th Street, 3rd Floor New York, NY 10001 <a href="http://www.tribeca.com">www.tribeca.com</a>	27-0031727 1000020032	Gary Berzack COO/CTI (888) 219-0207	<a href="mailto:esales@etribeca.com">esales@etribeca.com</a>	Lot 1 Software Lot 2 Hardware
Forerunner Technologies Inc. 1430 Church Street, Unit A, Bohemia, NY 11716 <a href="http://www.frtinc.com">www.frtinc.com</a>	59-2937938 1000009575	Ed Shiksnis Operations Manager (631) 337-2100	<a href="mailto:ed.shiksnis@frtinc.com">ed.shiksnis@frtinc.com</a>	Lot 1 Software Lot 2 Hardware
Howard Technology Solutions, A Division of Howard Industries, Inc. PO Box 1590 Laurel, MS 39441 <a href="http://www.howardcomputers.com">www.howardcomputers.com</a>	64-0466143 1100005502	Yareasia Ellis Bids and Contracts Supervisor (888) 912-3151	<a href="mailto:yellis@howard.com">yellis@howard.com</a> <a href="mailto:bids@howardcomputers.com">bids@howardcomputers.com</a>	Lot 1 Software Lot 2 Hardware
Hudson Valley Communications 34 Russell Road Colonie, NY 12205 <a href="http://www.hvcomm.com">http://www.hvcomm.com</a>  <i>SBE</i>	14-1654345 1000027610	Nancy Guzzo Business Administrator (518) 458-6090	<a href="mailto:nancy@hvcomm.com">nancy@hvcomm.com</a>	Lot 1 Software Lot 2 Hardware
The Innovia Group LLC 1 Pierrepont Plaza, 12th Floor Brooklyn, New York, 11201 <a href="http://innoviaweb.com">http://innoviaweb.com</a>  <i>MBE</i>	20-8932462 1100124058	Robert Brissett Owner (347) 414-5270	<a href="mailto:rbrissett@innoviacloud.com">rbrissett@innoviacloud.com</a>	Lot 1 Software Lot 2 Hardware
Insight Public Sector 6820 S. Harl Avenue Tempe, AZ 85283 <a href="http://www.ips.insight.com">www.ips.insight.com</a>	36-3949000 1000031484	Jeff Mikosz IPS Account Executive (800) 467-4448, ext. 6831 (480) 409-6831	<a href="mailto:NewYork@Insight.com">NewYork@Insight.com</a>	Lot 1 Software Lot 2 Hardware
JRC Technologies LLC 304 Scottholm Ter Syracuse 13224 NY <a href="https://www.jrcnow.com">https://www.jrcnow.com</a>  <i>SBE</i>	87-3720647 1100269806	Joshua Carroll President (315) 362-1586	<a href="mailto:jcarroll@jrcnow.com">jcarroll@jrcnow.com</a>	Lot 1 Software Lot 2 Hardware
Keenan Systems 6 Joseph Court East Hampton, CT, 06424 <a href="http://keenansystems.com">http://keenansystems.com</a>  <i>SBE</i>	32-0017202 1100211045	Jeff Keenan, President/CEO (860)748-4110	<a href="mailto:keenani@keenansystems.com">keenani@keenansystems.com</a>	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Layer2 Networks, LLC 68 S. Main Street Castleton, NY 12033 <a href="http://www.layer2-networks.com">www.layer2-networks.com</a>  SBE	82-5384731 1100213358	Douglas Lloyd Owner (888) 475-4432	<a href="mailto:dllloyd@layer2-networks.com">dllloyd@layer2-networks.com</a>	Lot 1 Software Lot 2 Hardware
Let's Think Wireless, LLC 26 Chapin Road, Unit 1112 Pine Brook, NJ 07058  SBE	35-2226793 1100017896	Craig Lerman President and CEO (973) 882-3981	<a href="mailto:clerman@ltw.com">clerman@ltw.com</a>	Lot 1 Software Lot 2 Hardware
Lincoln Computer Services LLC dba Lincoln IT 25 Bloomindale Road Hicksville, NY 11801 <a href="http://www.lincolnit.com">www.lincolnit.com</a>  SBE	11-3413965 1000012268	AnnMarie Santamarina,  Director Business Development and Strategy  (516) 520-6463 x4034	<a href="mailto:ams@lincolnit.com">ams@lincolnit.com</a>	Lot 1 Software Lot 2 Hardware
Liriano Communications Inc. D/B/A Stream Solutions 176-25 Union Turnpike Suite 202 Fresh Meadows, NY 11366 <a href="http://www.streamsolutionsusa.com">www.streamsolutionsusa.com</a>	27-4667302 1100180389	Samuel Liriano (516) 500-1833	<a href="mailto:Sliriano@streamsolutionsusa.com">Sliriano@streamsolutionsusa.com</a>	Lot 1 Software Lot 2 Hardware
Lynx Technologies Inc. 2680 Grand Island Blvd STE 2, Grand Island NY 14072 <a href="https://www.LynxTechnologies.net">https://www.LynxTechnologies.net</a>	16-1585914 1100001106	Kevin Schoener President (716) 774-1341	<a href="mailto:khschoener@LynxTechnologies.NET">khschoener@LynxTechnologies.NET</a>	Lot 1 Software Lot 2 Hardware
Maureen Data Systems Inc. 307 West 38th Street, 18 <sup>th</sup> Floor New York, NY 10018 <a href="http://www.mdsny.com">www.mdsny.com</a>  WBE / SBE	13-3817821 1000006466	Bill Mielko Owner (646) 744-1000	<a href="mailto:bmielko@mdsny.com">bmielko@mdsny.com</a>	Lot 1 Software Lot 2 Hardware
Myriad Supply Co. 22 W 19th Street, 4th floor New York, NY 11011 <a href="http://www.myriadsupply.com">www.myriadsupply.com</a>  SBE	81-0586437 1100022002	Michael Ambroselli Account Executive (212) 257-6269	<a href="mailto:gsa@myriadsupply.com">gsa@myriadsupply.com</a>	Lot 1 Software Lot 2 Hardware
Network Outsource Inc. 135 Denton Avenue New Hyde Park, NY 11040 <a href="http://www.networkoutsource.com">www.networkoutsource.com</a>	11-3582091 1000034543	Howie Weinstein Director of Professional Services (516) 488-5888	<a href="mailto:hweinstein@networkoutsource.com">hweinstein@networkoutsource.com</a>	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Northeast IS, LLC 880 Watervliet-Shaker Road Albany, NY 12205 <a href="http://www.northeast-is.com">www.northeast-is.com</a>	82-5423749 1100236116	C.G. Frink President (518)867-4111	<a href="mailto:cgfrink@northeast-is.com">cgfrink@northeast-is.com</a>	Lot 1 Software Lot 2 Hardware
Rel Comm Inc. 250 Cumberland Street Rochester, NY 14605 <a href="http://rcomm.com">http://rcomm.com</a>  <i>SBE</i>	16-1308853 1000039751	Joe Marasco VP, Sales (585) 697-5029	<a href="mailto:jmarasco@rcomm.com">jmarasco@rcomm.com</a>	Lot 1 Software Lot 2 Hardware
Sai Systems International Inc. 5 Research Drive Shelton, CT, 06484 <a href="http://www.saisystems.com">www.saisystems.com</a>  <i>SBE</i>	06-1384395 1100246201	Don Shownkeen Sr. VP (203) 567-5206	<a href="mailto:Dshownkeen@tech.saisystems.com">Dshownkeen@tech.saisystems.com</a>	Lot 1 Software Lot 2 Hardware
Twinstare Voice Data Video Inc. DBA Twinstare Technologies 291 Rand Hill Road Morrisonville, NY 12962 <a href="http://www.twinstare.com">www.twinstare.com</a>  <i>WBE</i>	14-1514722 1000006787	Dawn Juneau VP, Sales (518) 563-7100	<a href="mailto:Gov-services@twinstare.com">Gov-services@twinstare.com</a>	Lot 1 Software Lot 2 Hardware
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA 98001 <a href="http://www.zones.com">www.zones.com</a>	91-1431894 1100005917	Wilson Garcia (253) 205-3403	<a href="mailto:Teamny.goved@zones.com">Teamny.goved@zones.com</a>	Lot 1 Software Lot 2 Hardware

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**