



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM21160	2 Hardware	Samsung Electronics America, Inc. 85 Challenger Road Ridgefield Park, NJ 07660	13-2951153 1100119185

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$ _____
 Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: _____ %
 Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: _____ %

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Dierdre Curran Manager, Contracts & Proposals (201) 229-4782	Samsung Electronics America, Inc. 85 Challenger Road Ridgefield Park, NJ 07660	d.curran@sea.samsung.com
Account Manager	Donna Gill State & Local Account Manager Display Division (201) 957-6838	Samsung Electronics America, Inc. 85 Challenger Road Ridgefield Park, NJ 07660	dgill@sea.samsung.com
	Akhil Mehrotra S&L Govt-Account Executive- Mobile Division (917) 502-8569		a1.mehrotra@sea.samsung.com
	Brian Mihalik Education-Account Manager- Display Division (201) 229-4000		b.mihalik@sea.samsung.com
Sales Manager	Michelle Lawrence Sr. Contract Manager (712) 351-1089	Samsung Electronics America, Inc. 85 Challenger Road Ridgefield Park, NJ 07660	m.lawrence@sea.samsung.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Billing Manager	Michelle Lawrence Sr. Contract Manager (712) 351-1089	Samsung Electronics America, Inc. 85 Challenger Road Ridgefield Park, NJ 07660	m.lawrence@sea.samsung.com
RFQ's			d.curran@sea.samsung.com
Emergency Contact	(712) 351-1089 / m.lawrence@sea.samsung.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Absolute Connections Inc 1520 Route 9W West Park, NY 12493 https://www.absoluteconnections.com/ <i>SBE</i>	05-0566475 1100125900	Yass Chamas Vice President 845-594-5992	chamasy@absoluteconnections.com	Lot 2 Hardware
Audio-Video Corporation 213 Broadway Albany, NY 12204 https://www.audiovideocorp.com <i>SBE</i>	14-1426006 1000001596	Scott VanRoy Director, Business Development (518) 449-7213	vanroy@audiovideocorp.com	Lot 2 Hardware
CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Francie Gribble Program Manager (629) 208-8229	nygov@cdwg.com	Lot 2 Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 http://corporatecomputersol.com/ <i>WBE / SB</i>	13-3352744 1000006353	Ann Martino President (800) 356-3666	amartino@corporatecomputersol.com	Lot 2 Hardware
Fusion Digital 300 Main Street, Suite 4-104 East Rochester, NY 14445 https://www.fusiondig.com <i>SBE</i>	74-3093219 1100014715	Kevin Kulik VP Sales (585) 218-7390	kkulik@fusiondig.com	Lot 2 Hardware
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 www.ftai.com <i>SB</i>	11-3350196 1000000724	Diane Kremidas (631) 472-5500	dkremidas@ftei.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Samantha Jarok Contract Specialist (800) 800-0014 x33059	nysledteam@connection.com	Lot 2 Hardware
Howard Technology Solutions, a division of Howard Industries, Inc. 36 Howard Drive Ellisville, Mississippi 39437 https://www.howardcomputers.com	64-0466143 1100005502	Brandey Boyd Bids & Contracts Manager (601) 399-5831	bboyd@howard.com	Lot 2 Hardware
Insight Public Sector, Inc. 6820 S. Harl Ave. Tempe, AZ 85283 www.ips.insight.com	36-3949000 1000031484	Pam Potter SLED Contract Manager (480) 366-7027	sledcontracts@insight.com	Lot 2 Hardware
NEWCOM Wireless Services LLC 575 Washington Pembroke, MA 02359 https://www.newcomglobal.com <i>SBE</i>	04-3499728 1000011107	Todd Hagen Sales Executive (781) 424-1438	todd.hagen@newcomglobal.com	Lot 2 Hardware
Presentation Concepts Corporation 6517 Basile Rowe East Syracuse, New York 13057 https://www.pccav.com <i>SBE/WBE</i>	16-2535373 1000029419	Samantha Haun President 315-437-1314, Ext. 120	shaun@pccav.com	Lot 2 Hardware
Radiant Resources, Inc. 524 Brighton Avenue Spring Lake, NJ 07762 https://www.radiantresources.com <i>SBE</i>	22-3286826 1100014741	Lois Marie Nealon COO (732) 292-9100, Ext. 107	lois@radiantresources.com	Lot 2 Hardware
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	NY SLED Team (888) 744 4084 Dean Howell - Sales - Downstate & NYC Govt.	nysled@shi.com dean_howell@shi.com	Lot 2 Hardware
Southern Computer Warehouse Inc. 1395 S. Marietta Parkway, Building 300 Suite 106 Marietta, GA 30067 www.scw.com	58-2214685 1100106302	Kelly Swing Sales Manager (770) 579-8927	kelly.swing@scw.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Southtown Electronics Inc. 75 Lake St. Hamburg, NY 14075 https://www.southtownav.com <i>SBE/WBE</i>	16-1233040 1100065329	Heather Sidorowicz Owner (716) 648-6565	orders@southtown.com	Lot 2 Hardware
Staples Contract & Commercial LLC 1096 East Newport Center Drive Suite 300 Deerfield Beach, FL 33442 http://www.staples.com	04-3390816 1000005286	Mike Mayberry Director/SLED Technology (407) 704-9179	michael.mayberry@staples.com	Lot 2 Hardware
Tony Baird Electronics Inc. 461 E. Brighton Ave. Syracuse, NY 13210 https://www.tonybairdelectronics.com <i>SBE/MBE/SDVOB</i>	20-2548047 1100022038	Gerard Galluzzo COO (315) 422-4430, Ext. 105	igalluzzo@tonybairdelectronics.com	Lot 2 Hardware
Video Hi-Tech Corp. dba Adwar Video 125 Gazza Blvd. Farmingdale, NY 11735 https://www.adwarvideo.com <i>SBE/MBE</i>	11-2765013 1000005772	Michael Adwar President (631) 777-7070	mike@adwarvideo.com	Lot 2 Hardware
Y&S Technologies 383 Kingston Avenue Suite 357 Brooklyn, NY 11213 http://www.yandstech.com <i>SB WBE</i>	61-1569225 1100014846	Mordy Finck VP Operations (718) 473-0284	mordy@yandstech.com	Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.