



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68234	2 – Hardware	Schneider Electric IT USA, Inc. 132 Fairgrounds Road West Kingston, RI 02892	05-0495780 1100012585

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Michael Mulligan (401) 789-5735	132 Fairgrounds Road West Kingston, RI 02892	Michael.Mulligan@Schneider-Electric.com
Account Manager	Michael Mulligan (401) 789-5735	132 Fairgrounds Road West Kingston, RI 02892	Michael.Mulligan@Schneider-Electric.com
Sales Manager	James Bogosian (401) 935-5669	281 Meadow Lane Middletown, RI 02842	Jay.Bogosian@Schneider-Electric.com
Billing Manager	Michael Mulligan (401) 789-5735	132 Fairgrounds Road West Kingston, RI 02892	Michael.Mulligan@Schneider-Electric.com
RFQ's			Michael.Mulligan@Schneider-Electric.com Jay.Bogosian@Schneider-Electric.com
Emergency Contact	(401) 789-5735 / Toll-Free Telephone (800) 800-4272 E-Mail govteam@Schneider-Electric.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Agilant Solutions, Inc. 3 Seaview Boulevard Port Washington, NY 11050 www.Goagilant.com MBE	20-3074058 1000041888	Mark Romanowski Executive VP (212) 736-0111, ext. 1224	MRomanowski@GoAgilant.com	Lot 2 – Hardware
Anixter, Inc. 325 Washington Avenue Ext., Suite 100 Albany, NY 12205 www.anixter.com	36-2361285 1000004825	Dan Keller Account Manager (800) 423-4249	Snl.Albany@anixter.com	Lot 2 – Hardware
CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Ben Estes Program Manager (469)587-0448	NYGOV@cdwg.com	Lot 2 – Hardware
CompuLink Technologies, Inc. 260 West 39th St. Suite 302 New York, NY 10018 www.compu-link.com SB / MBE	11-2967448 1000000634	Denise Arboleda Account Executive (212) 695-5465	GovernmentSales@compu-link.com	Lot 2 – Hardware
Comsource Inc. 8104 Cazenovia Road Manlius, NY 13104 www.ComSourceNY.com	16-1346170 1100094045	Elissa Soulia Account Executive (315) 800-6084	esoulia@comsourceny.com	Lot 2 – Hardware
Contemporary Computer Services, Inc. 200 Knickerbocker Ave. Bohemia, NY 11716 www.ccsinet.com	11-2339385 1000000513	Joseph R. Riccio Director of K12 Sales & Operations (631) 218-5215	JRiccio@CCSINET.com	Lot 2 – Hardware
ConvergeOne Inc. 3344 Highway 149 Eagan, MN 55121 www.convergeone.com	41-1763228 1100026771	Kristin Garbiros Public Sector Contracts Manager (518) 309-6123	ghogben@convergeone.com	Lot 2 – Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue New York, NY 10528 www.corporatecomputersol.com WBE	13-3352744 1000006353	Larry Grippo (914) 998-8575	lgrippo@corporatecomputersol.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 http://www.customtech.com	11-2497640 1000005692	Jim Lochrie (800) 598-8989 Director of Sales	JLochrie@customonline.com	Lot 2 - Hardware
Derive Technologies, LLC 110 William Street, 14th Floor New York, NY 10038 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	Madhu Royal Account Executive (212) 656-0446	MRoyal@derivetech.com	Lot 2 – Hardware
Dyntek Services, Inc. 255 Washington Avenue Ext., Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard (518) 207-3402	denise.leonard@dyntek.com	Lot 2 – Hardware
enDevelopment LLC 67 Enright Lane Montgomery, NY 12549 www.endevelopment.com <i>SB / SDVOB</i>	26-0726668 1100245855	Steve Josey Director of Operations and Finance (919) 622-5619	Steve.Josey@enDevelopment.com	Lot 2 – Hardware
ePlus Technology Inc. 1 Penn Plaza, 6 th Floor Suite 600 New York, NY 10119 www.eplus.com	54-1904151 1000032149	Nick D'Archangelo VP SLED Business Development (610) 495-1293	NYOGS@eplus.com	Lot 2 – Hardware
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Bob Marconi (800) 800-0019	bob.marconi@connection.com	Lot 2 – Hardware
Graybar Electric Company, Inc. 229 Church Street Albany, NY 12202 www.graybar.com	13-0794380 1000025919	Adam Gentile (917) 417-0161	adam.gentile@graybar.com	Lot 2 – Hardware
Hi-Tec Computer Power Inc. Suite 205 Packetts Landing Fairport, NY 14450 www.hiteccomputerpower.com	16-1567917 1000008388	Ted Perkins President (585) 223-5922	trevor@hiteccomputerpower.com	Lot 2 – Hardware
Insight Public Sector 6820 S. Harl Avenue Tempe, AZ 85283 www.ips.insight.com	36-3949000 1000031484	Jeff Mikocz Account Executive (480) 409-6831	newyork@insight.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
JEM Computers Inc. d/b/a JEM Tech Group 23537 Lakepointe Drive Clinton Township, MI 48036 www.jemtechgroup.com <i>WBE</i>	38-2805345 1100168324	Annette Bakic Sr Tech Consultant (607) 723-3101	a.bakic@jemtechgroup.com	Lot 2 – Hardware
Logicalis, Inc. One Penn Plaza 51 st Floor Suite 5130 New York, NY 10119 www.us.logicalis.com	13-4000122 1100017520	Nancy Damin Account Executive (716) 432-0638	Nancy.Damin@us.Logicalis.com	Lot 2 – Hardware
NEXUS Consortium, Inc. 1933 Route 35, #356 Wall, NJ 07719 www.nexusnet.com <i>MBE</i>	54-1756965 1000032143	George Riesco (732) 921-5417	george@nexusnet.com	Lot 2 – Hardware
Ocean Computer Group, Inc. 90 Matawan Road, Suite 105 Matawan, NJ 07747 www.oceancomputer.com	22-2595133 1000030439	Peter Wolf (732) 493-1900	pwolf@oceancomputer.com	Lot 2 – Hardware
PKA Technologies, Inc. 1 Executive Boulevard Suffern, NY 10901 www.pkatech.com	13-3919056 1100010089	Paul Cohen Sales Executive (860) 863-9331	paul.cohen@pkatech.com	Lot 2 – Hardware
Power Edge, Inc. 5 Terry Drive Bethel, CT 06801 www.PowerEdgeServices.com <i>SDVOB</i>	81-3738515 1100185497	Rob Lockwood President (413) 230-7740	RLockwood@PowerEdgeServices.com	Lot 2 – Hardware
Presidio Networked Solutions Group, LLC One Penn Plaza Suite 2501 New York, NY 10119 http://www.presidio.com	76-0515249 1100138220	Brett Hardy Sales (212) 324-4328	bhardy@presidio.com	Lot 2 – Hardware
PTS Data Center Solutions, Inc. 16 Thornton Road Oakland, NJ 07436 www.ptsdcs.com	22-3545316 1000017143	Michael Petrino Vice President (201) 337-3833	mpetrino@ptsdcs.com	Lot 2 – Hardware
QED, Inc. d/b/a QED National 350 Seventh Avenue, 10th Floor New York, NY 10001 www.qednational.com <i>SB / WBE</i>	11-3162897 1000000681	Dustin Molter (212) 481-6868, ext. 115	dmolter@qednational.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.SHI.com	22-3009648 1000008811	Kevin Carpenter NYS Team (888) 764-8888	NYSLED@shi.com	Lot 2 – Hardware
SKAE Power Solutions, LLC 348 Route 9W PO Box 615 Palisades, NY 10964 www.skaepower.com	13-4037174 1000034006	John M. McPartland (845) 365-9105 x105	JMcPartland@skaepower.com	Lot 2 – Hardware
Vicom Computer Services, Inc. 400 Broadhollow Road Suite 1 Farmingdale, NY, 11735 www.Vicomnet.com	11-2616959 1000011790	Joe Barone (631) 694-3900 x316	Vicomsled@vicomnet.com	Lot 2 – Hardware
Washington Computer Services 225 West 35th Street, 17th Floor New York, NY 10001 www.washcomp.com SB	13-3086643 1000032987	Fran Koenig (212) 997-9882 x112	fran.koenig@washcomp.com	Lot 2 – Hardware
World Wide Technology, LLC 1 World Wide Way St Louis, MO 63146 http://www.wwt.com	43-1912895 1000033745	Carol Harting Contracts Manager (314) 995-6103	NY-SLED@wwt.com	Lot 2 – Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.