



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM69844	2 – Hardware	Schneider Electric IT Corporation 70 Mechanic Street Foxboro, MA 02035	04-2722013 1100262019

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Michael Mulligan (401) 789-5735	70 Mechanic Street Foxboro, MA 02035	Michael.Mulligan@Schneider-Electric.com
Account Manager	Michael Mulligan (401) 789-5735	70 Mechanic Street Foxboro, MA 02035	Michael.Mulligan@Schneider-Electric.com
Sales Manager	James Bogosian (401) 935-5669	70 Mechanic Street Foxboro, MA 02035	Jay.Bogosian@Schneider-Electric.com
Billing Manager	Michael Mulligan (401) 789-5735	70 Mechanic Street Foxboro, MA 02035	Michael.Mulligan@Schneider-Electric.com
RFQ's			Michael.Mulligan@Schneider-Electric.com Jay.Bogosian@Schneider-Electric.com
Emergency Contact	(401) 789-5735 / Toll-Free Telephone (800) 800-4272 E-Mail govteam@Schneider-Electric.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Agilant Solutions, Inc. 3 Seaview Boulevard Port Washington, NY 11050 www.Goagilant.com	20-3074058 1000041888	Mark Romanowski Executive VP (212) 736-0111, ext. 1224	MRomanowski@GoAgilant.com	Lot 2 – Hardware
CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Heather Kohls Program Manager (331) 231-8729	Heather.Kohls@cdwg.com	Lot 2 – Hardware
CompuLink Technologies, Inc. 260 West 39th St. Suite 302 New York, NY 10018 www.compu-link.com	11-2967448 1000000634	Denise Arboleda Account Executive (212) 695-5465	GovernmentSales@compu-link.com	Lot 2 – Hardware
<i>SB / MBE</i>				
Comsource Inc. 8104 Cazenovia Road Manlius, NY 13104 www.ComSourceNY.com	16-1346170 1100094045	Elissa Soulia Account Executive (315) 800-6084	esoulia@comsourceny.com	Lot 2 – Hardware
Contemporary Computer Services, Inc. 200 Knickerbocker Ave. Bohemia, NY 11716 www.ccsinet.com	11-2339385 1000000513	Joseph R. Riccio Director of K12 Sales & Operations (631) 218-5215	JRiccio@CCSINET.com	Lot 2 – Hardware
Converge Technology Solutions US LLC 6 Blackstone Valley Place Suite 205 Lincoln, RI 02865 https://ConvergeTP.com	82-2782457 1100247635	Lynda Thomas Operations Specialist (704) 618-8316	Lynda.Thomas@ConvergeTP.com	Lot 2 – Hardware
Core BTS Inc. 3 Tallow Wood Drive Clifton Park, NY 12065 www.corebts.com	203873764 1000030088	Tony DeFeciani Vice President 855-267-3287	tony.defeciani@corebts.com	Lot 2 – Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue New York, NY 10528 www.corporatecomputersol.com	13-3352744 1000006353	Larry Grippo (914) 998-8575	lgrippo@corporatecomputersol.com	Lot 2 – Hardware
<i>WBE</i>				

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 http://www.customtech.com	11-2497640 1000005692	Jim Lochrie (800) 598-8989 Director of Sales	JLochrie@customonline.com	Lot 2 - Hardware
Derive Technologies, LLC 110 William Street, 14th Floor New York, NY 10038 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	Madhu Royal Account Executive (212) 656-0446	MRoyal@derivetech.com	Lot 2 – Hardware
Dyntek Services, Inc. 255 Washington Avenue Ext., Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard (518) 207-3402	denise.leonard@dyntek.com	Lot 2 – Hardware
enDevelopment LLC 67 Enright Lane Montgomery, NY 12549 www.endevelopment.com <i>SB / SDVOB</i>	26-0726668 1100245855	Steve Josey Director of Operations and Finance (919) 622-5619	Steve.Josey@enDevelopment.com	Lot 2 – Hardware
ePlus Technology Inc 13595 Dulles Technology Drive Herndon, VA 20171 https://www.eplus.com	54-1904151 1000032149	Whit Sprague Senior Account Executive (585) 899-8507	Whit.Sprague@eplus.com	Lot 2 – Hardware
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Bob Marconi (800) 800-0019	bob.marconi@connection.com	Lot 2 – Hardware
Graybar Electric Company, Inc. 229 Church Street Albany, NY 12202 www.graybar.com	13-0794380 1000025919	Adam Gentile (917) 417-0161	adam.gentile@graybar.com	Lot 2 – Hardware
Hi-Tec Computer Power Inc. Suite 205 Packetts Landing Fairport, NY 14450 www.hiteccomputerpower.com	16-1567917 1000008388	Ted Perkins President (585) 223-5922	trevor@hiteccomputerpower.com	Lot 2 – Hardware
Insight Public Sector 6820 S. Harl Avenue Tempe, AZ 85283 www.ips.insight.com	36-3949000 1000031484	Jeff Mikocz Account Executive (480) 409-6831	newyork@insight.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
JEM Computers Inc. d/b/a JEM Tech Group 23537 Lakepointe Drive Clinton Township, MI 48036 www.jemtechgroup.com <i>WBE</i>	38-2805345 1100168324	Annette Bakic Sr Tech Consultant (607) 723-3101	a.bakic@jemtechgroup.com	Lot 2 – Hardware
Logicalis, Inc. One Penn Plaza 51 st Floor Suite 5130 New York, NY 10119 www.us.logicalis.com	13-4000122 1100017520	Charles Nadolny Account Executive (716) 392-0880	Charles.Nadolny@us.logicalis.com	Lot 2 – Hardware
NEXUS Consortium, Inc. 1933 Route 35, #356 Wall, NJ 07719 www.nexusnet.com <i>MBE</i>	54-1756965 1000032143	George Riesco (732) 921-5417	george@nexusnet.com	Lot 2 – Hardware
Ocean Computer Group, Inc. 90 Matawan Road, Suite 105 Matawan, NJ 07747 www.oceancomputer.com	22-2595133 1000030439	Peter Wolf (732) 493-1900	pwolf@oceancomputer.com	Lot 2 – Hardware
PKA Technologies. 3 Paragon Drive Suite 205 Montvale, NJ 07645 www.pkatech.com <i>WBE</i>	13-3919056 1100010089	Paul Cohen Sales Executive (860) 863-9331	paul.cohen@pkatech.com	Lot 2 – Hardware
Presidio Networked Solutions Group, LLC One Penn Plaza Suite 2501 New York, NY 10119 http://www.presidio.com	76-0515249 1100138220	NY Presidio SLED (212) 324-4328	govtsales@presidio.com	Lot 2 – Hardware
PTS Data Center Solutions, Inc. 16 Thornton Road Oakland, NJ 07436 www.ptsdcs.com	22-3545316 1000017143	Michael Petrino Vice President (201) 337-3833	mpetrino@ptsdcs.com	Lot 2 – Hardware
SKAE Power Solutions, LLC 348 Route 9W PO Box 615 Palisades, NY 10964 www.skaepower.com	13-4037174 1000034006	John M. McPartland (845) 365-9105 x105	JMcPartland@skaepower.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Sourcepass Contemporary LLC 515 Broadhollow Road Melville, NY 11747 https://www.sourcepass.com/	11-2339385 1000000513	Kristina Mextorf Sales (631) 388-7166	govsales@sourcepass.com	Lot 2 – Hardware
Washington Computer Services 225 West 35th Street, 17th Floor New York, NY 10001 www.washcomp.com SB	13-3086643 1000032987	Fran Koenig (212) 997-9882 x112	fran.koenig@washcomp.com	Lot 2 – Hardware
World Wide Technology, LLC 1 World Wide Way St Louis, MO 63146 http://www.wwt.com	43-1912895 1000033745	Carol Harting Contracts Manager (314) 995-6103	NY-SLED@wwt.com	Lot 2 – Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.