



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68232	2 Hardware	Sharp Electronics Corporation 100 Paragon Drive Montvale, NJ 07645	13-1968872 1000054628

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000.00

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Lucy Jarvis Associate Marketing Manager (201) 529-6315	100 Paragon Drive Montvale, NJ 07645	jarvisl@sharpsec.com
Account Manager	Matt Huggins Government & Major Account Manager (201) 669-9669	100 Paragon Drive Montvale, NJ 07645	hugginsm@sharpsec.com
Sales Manager	Jeffrey Alexander Director of Sales – Government (404) 805-9800	100 Paragon Drive Montvale, NJ 07645	alexanderj@sharpsec.com
	Matt Huggins Government & Major Account Manager (201) 669-9669		hugginsm@sharpsec.com
	David Suaviso Sr. Regional Sales Manager, NY-NJ (631) 487-7488		suavisod@sharpsec.com
Billing Manager	Allison Terry Finance Admin Analyst (201) 529-8527	100 Paragon Drive Montvale, NJ 07645	terrya@sharpsec.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQ's			jarvisl@sharpsec.com hugginsm@sharpsec.com
Emergency Contact	(201) 669-9669 / Toll-Free Telephone (800) 813-6127 E-Mail jarvisl@sharpsec.com / hugginsm@sharpsec.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
A+ Technology & Security Solutions 1490 N Clinton Ave Bay Shore, NY 11706 https://aplustechnology.com/ <i>SBE / SDVOB</i>	11-3571518 1100005450	Peter Noonan Director of Sales (631) 969-2600	sales@aplustechnology.com	Lot 2 Hardware (AV Products Only)
Acture Solutions Inc. 1462 Erie Blvd., Suite 207A Schenectady, NY 12305 https://acturesolutions.com/ <i>SBE</i>	14-1662031 1000027625	Gabe Stacy Owner (518) 377-4057	Stacyg@acturesolutions.com	Lot 2 Hardware (AV Products Only)
Adorama Inc. 42 West 18th St. New York, NY 10011 https://www.adorama.com	13-2918676 1000012821	Alba Castillo Bid Manager (212) 741-0401, Ext. 2119	albac@adorama.com	Lot 2 Hardware (AV Product Only)
Astoria Communications, LLC 130 Sea Lane Farmingdale, NY 11735	38-4095155 1100227097	Nancy Grappone Office Manager (631) 694-3334	Nancy@ASTORIA.PRODUCTIONS.com	Lot 2 Hardware (AV Product Only)
Atlas Star Corporation 753 Route 9, P.O. Box 436 Fishkill, NY 12524 www.atlastar.com <i>SBE</i>	14-1809859 1000027945	Gary Bradford President (845) 765-8321	GB@atlastar.com	Lot 2 Hardware
Audio-Video Corporation 213 Broadway Albany, NY 12204 www.audiovideocorp.com <i>SBE / SDVOB</i>	14-1426006 1000001596	Scott Vanroy Director of Business Development (518) 449-7213	vanroy@audiovideocorp.com	Lot 2 Hardware (AV Product Only)

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
AVS Installations LLC 400 Raritan Center Pkwy Suite D Edison, NJ 08837 https://www.avsillc.com/	22-3828020 1100068305	Robert Leggio President 732-634-7903	rleggio@avsillc.com	Lot 2 Hardware (AV Product Only)
B&H Photo & Electronics Corp. 420 Ninth Ave. New York, NY 10001 https://www.bhphotovideo.com/	13-2768071 1000006215	Yelena Kataeva Sr. Business Development Manager (212) 239-7500	yelenak@bhphoto.com	Lot 2 Hardware (AV Product Only)
Bluum USA Inc. 1623 Military Rd., #529 Niagara Falls, NY 14304	86-0716114 1000009741	Joel Ryan Account Executive (602) 437-7240	joel.ryan@bluum.com	Lot 2 Hardware (AV Products Only)
Camcor Inc. PO Box 1899 Burlington, NC 27216 https://www.camcor.com/	56-0818892 1000048475	Nelson Oldfield Territory Manager (800) 868-2462 Ext. 345	noldfield@camcor.com	Lot 2 Hardware (AV Product Only)
Capstream Technologies LLC 1204 Vine St. Olean, NY 14760 https://capstreamtech.com/ <i>SBE</i>	27-0434478 1000052922	Kevin McWhite Partner (716) 945-7100 Ext. 210	kmcwhite@capstreamtech.com	Lot 2 Hardware (AV Product Only)
Carousel Industries of North America LLC 10 Petra Ln. Albany, NY 12205 https://nwncarousel.com/	06-1502254 1000036559	Lauren Testa Contract Admin (401) 583-4465	nystatecontract@carouselinindustries.com	Lot 2 Hardware (AV Product Only)
CCI Capital LLC d/b/a Colortone Audio Visual 181 Westchester Ave Suite 408B Port Chester, NY 10573 https://www.colortone-av.com/	47-2722695 1100140889	Olivier Peardon President & CEO (914) 592-4151	opeardon@colortone-av.com	Lot 2 Hardware (AV Product Only)
Central Business Solutions 209 West 40th Street, 5th Floor New York, NY 10018 www.printingmycbsteam.com	13-4174067 1000006550	Damien McClave CEO (646) 223-1044	dmcclave@mycbsteam.com	Lot 2 Hardware
Central Digital Solutions, Inc. 1219 Walt Whitman Road Melville, NY 11747 www.centralcopiers.net	01-0587178 1000010883	Bob Mesa Vice President of Sales (631) 249-1990	rmesas@centralcopiers.com	Lot 2 Hardware
Cicchinelli Enterprises, Inc. d/b/a Universal Office Products 43 Broad Street Waterford, NY 12188 www.uopalbany.com <i>SBE</i>	16-1524418 1100046723	Michael Cicchinelli President (518) 238-1315	universal5690@yahoo.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Copier Fax Business Technologies Inc. 465 Elliot St Buffalo, NY 14203 https://www.copierfaxbt.com	16-1386578 1000055340	David Scibetta President (716) 853-5000	dscibetta@copierfaxbt.com	Lot 2 Hardware
Corporate Computer Solutions Inc. 55 Halstead Ave. Harrison, NY 10528 https://corporatecomputersol.com/ <i>SBE / WBE</i>	13-3352744 1000006353	Ann Martino President (914) 835-1105	amartino@corporatecomputersol.com	Lot 2 Hardware (AV Products Only)
Delaware Business Systems, Inc. 89 Main Street Delhi, NY 13753 www.dbs-inc.net <i>WBE</i>	16-1505594 1000048148	Elizabeth Brosi President (607) 746-3533	dbscopiers@gmail.com	Lot 2 Hardware
Direct Packet Inc. d/b/a OneVision Solutions 165 Jordan Rd. Troy, NY 12180 https://www.onevisionsolutions.com/	20-1005886 1000008553	Joshua Haase Regional Manager 518-283-9060 Ext. 203	jhaase@onevisionsolutions.com	Lot 2 Hardware (AV Products Only)
Diversified Media Group LLC 385 Market St. Kenilworth, NJ 07033 https://onediversified.com/	01-0550281 1100151206	Brian Lees Sr. Vice President & General Manager (908) 245-4833	blees@divmedia.net	Lot 2 Hardware (AV Products Only)
Dobil Laboratories Inc. 727 Butler St. Pittsburgh, PA 15223 https://www.dobil.com/	25-1234618 1100010478	Dan Rosenberger President (412) 782-3399	DRosenberger@dobil1.com	Lot 2 Hardware (AV Products Only)
DynTek Services Inc. 255 Washington Ave. Ext. Suite 102 Albany, NY 12205 https://www.dyntek.com/	13-4067484 1000006526	Denise Leonard Director, Sales Operations NE (518) 207-3402	NYSOGSales@dyntek.com	Lot 2 Hardware (AV Products Only)
Eagle Systems Incorporated 2421 Harlem Road, P.O. Box 3302 Buffalo, NY 14225 https://eagleny.com	16-1410112 1000055352	Marilou Smith Office Manager (716) 893-0506	admin@eagleny.com	Lot 2 Hardware
Eastern Office Supply of Upstate New York, Inc. d/b/a EOS Technologies 139 Erie Blvd. Schenectady, NY 12305 www.eostechny.com <i>WBE/ SBE</i>	42-1682614 1000017946	Michele German General Manager (518) 377-8000	michele@easternoffice.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
EBE Office Source, Inc. 70 Travis Avenue Binghamton, NY 13904 http://ebeofficesource.com	16-1451147 1100000073	Lisa Williams Principal (607) 723-0000	Lisa@ebe-cms.com	Lot 2 Hardware
Electrosonic Inc. 4501 Vineland Rd., #105 Orlando, FL 32811 https://www.electrosonic.com/	41-0989729 1000031677	Christine Delaney Procurement Manager (407) 839-1154	Christine.Delaney@electrosonic.com	Lot 2 Hardware (AV Products Only)
Executex, Inc. 50 Broadway Hawthorne, NY 10532 2417 Jericho Turnpike, Suite 104 Garden City Park, NY 11040 www.executex.com	13-3920885 1100037438	Dominick Mastrocola President (914) 345-0930	Dominick@executex.com	Lot 2 Hardware
Francis Audio-Visual LLC 6780 Northern Blvd., Suite 400 East Syracuse, NY 13057 https://francisav.net/	82-5220063 1100262842	Bill Francis CEO (315) 463-4187	bfrancis@francisav.net	Lot 2 Hardware (AV Products Only)
Fusion Digital 300 Main St. Suite 4-104 East Rochester, NY 14445 https://www.fusiondig.com/	74-3093219 1100014715	Alyse Ferranti President (585) 310-7924	Aferranti@fusiondig.com	Lot 2 Hardware (AV Products Only)
Future Tech Enterprise Inc. 101-8 Colin Dr. Holbrook, NY 11741 https://www.ftei.com	11-3350196 1000000724	Diane Kremidas Vendor Relations Manager (631) 472-5500	vendormgmt@ftei.com	Lot 2 Hardware (AV Products Only)
GovConnection Inc. d/b/a Connection Public Sector Solutions 732 Milford Rd. Merrimack, NH 03054 https://www.govconnection.com/	52-1837891 1000009448	Peter Digennaro Account Manager SLED (800) 800-0019	Peter.digennaro@connection.com	Lot 2 Hardware (AV Products Only)
Hudson Valley Audio Visual Inc 1914 Route 44-55 Modena, NY 12548 https://hudsonvalleyav.com/ <i>MBE/ SBE</i>	41-2095792 1100016740	Jeff Zupan Sales Manager 845-797-7000	Jeff@hudsonvalleyav.com	Lot 2 Hardware (AV Products Only)
Interface Cable Assemblies and Services 42-19 23rd Ave. Long Island City, NY 11105 https://www.icascorp.com/	11-2590354 1000005726	Michael Marangelli Product Consultant (718) 278-1100	mmarangelli@icascorp.com	Lot 2 Hardware (AV Products Only)

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
IVCI LLC 601 Old Willets Path Hauppauge, NY 11788 https://ivci.com/	20-0399584 1000016518	Jennifer Eagen Director of Sales Administration (631) 525-5870	NYSOGS@ivci.com	Lot 2 Hardware (AV Products Only)
Kinly Inc. 2 Ridgedale Ave Suite 100 Cedar Knolls, NJ 07927 https://www.kinly.com/	20-2788939 1100034504	Barbara Armenti Sales Operations Coordinator (973) 585-3022	barmenti@kinly.com	Lot 2 Hardware (AV Products Only)
Leslie Digital Imaging, LLC 50 Jericho Quadrangle, Suite 115 Jericho, NY 11753 Time Square Plaza 1500 Broadway, 10th Floor New York, NY 10036 http://www.myldi.com	11-3523525 1000012327	Dolores Coppola Comptroller (516) 348-2227	DCoppola@myLDI.com	Lot 2 Hardware
Metroland Business Machines, Inc 25 Kraft Avenue Albany, NY 12205 http://www.metrobusma.com SBE	14-1560263 1000001682	Edward Neary President (518) 452-2600	ed@metrobusma.com	Lot 2 Hardware
Northco Products, Inc. 1612 State Route 7 Troy, NY 12180 https://www.northcoproducts.com SBE	14-1714064 1000027715	Arthur J Crandall President (518) 869-6056	ajcrandall@northcoproducts.com	Lot 2 Hardware
Northern Copy Products 307 South Hamilton Street Watertown, NY 13601 http://northerncopy.com	16-1195464 1000015543	Kevin Chamberlain President (315) 788-8040	Kevin@northerncopy.com	Lot 2 Hardware
One Diversified LLC 10 Vantage Point Dr., Ste. 3 Rochester, NY 14624 https://onediversified.com/	42-1617340 1100186865	Garry Krause Account Executive (716) 695-9382	gkrause@onediversified.com	Lot 2 Hardware (AV Products Only)
PC University Distributors Inc. 99 West Hawthorne Ave Suite 521 Valley Stream, NY 11580 https://pcuniversity.com/ SBE	11-3318287 1000005921	Geoffrey Miller President (516) 596-1500	gmm@pcuniversity.com	Lot 2 Hardware (AV Products Only)
PKA Technologies 3 Paragon Drive, Suite 205 Montvale, NJ 07645 https://www.pkatech.com SBE / WBE	13-3919056 1100010089	Felise Katz CEO /President (845) 738-2307	NYS@PKATECH.COM	Lot 2 Hardware (AV Products Only)

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Presentation Concepts Corporation 6517 Basile Rowe East Syracuse, NY 13057 https://pccav.com/ <i>SBE</i>	16-1535373 1000029419	Samantha Haun President (315) 437-1314	shaun@pccav.com	Lot 2 Hardware (AV Products Only)
Presentation Products Inc. 171 Madison Ave. New York, NY 10016 https://presentationproducts.com/ <i>SBE</i>	22-3348910 1000017114	Christine Laughren Marketing & Brand Manager (212) 736-6350	claughren@presentationproducts.com	Lot 2 Hardware (AV Products Only)
Quality and Assurance Technology d/b/a QNA Tech 18 Marginwood Dr. Ridge, NY 11961 https://qnatech.com/ <i>MBE</i>	27-0943877 1100015240	Marcos Merced CEO (646) 453-7119	sales@qnatech.com	Lot 2 Hardware (AV Products Only)
Ray Supply Inc dba Ray Audio Video 9 Pine Street Glen Falls, NY 12801 <i>SBE</i>	14-1418124 1000006687	David Clough Vice President 518-792-5848 x205	dave.clough@rayav.com	Lot 2 Hardware (AV Products Only)
RDI Solutions, LLC 80 Maiden Lane, Suite 2100 New York, NY 10038 www.rdisolutions.com <i>SBE</i>	26-2792642 1100020762	Lourdes Regan President (212) 244-9480	lregan@rdisolutions.com	Lot 2 Hardware
RnB Enterprises Inc. 115 Hurley Rd., #4 B/C Oxford, CT 06478 https://www.rnbenterprises.com/	06-1064825 1100006765	Susan Boutote Contract Manager (800) 998-8865	Susan@RnBEnterprises.com	Lot 2 Hardware (AV Products Only)
RTS Solutionz Inc. 85 Schmitt Blvd. Farmingdale, NY 11735	47-3765043 1100150986	Jill Armand President – Northeast (484) 913-1720	jarmand@solutionzinc.com	Lot 2 Hardware (AV Products Only)
S3 LLC 516 Cherry Ln. Floral Park, NY 11001 https://s3mps.com/	27-1210009 1100008244	Veronica Podlewski Client Services Manager (212) 729-5502	vpodlewski@s3mps.com	Lot 2 Hardware
South Shore Office Products Inc. d/b/a Shore Office Systems 60 Enter Lane Islandia, NY 11749 http://www.shoreos.com	11-2207510 1100006827	Douglas Mullen President (631) 581-5000	dmullen@shoreos.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Southtown Electronics Inc. d/b/a Southtown Audio Video 75 Lake St. Hamburg, NY 14075 http://www.southtownav.com/ <i>SBE / WBE</i>	16-1233040 1100065329	Heather Sidorowicz Owner / President (716) 648-6565	heather@southtownav.com	Lot 2 Hardware (AV Products Only)
Specialty Business Solutions 260 West 35th Street New York, NY 10001 http://specialtybusiness.com	41-2244293 1000055902	Jason Gauthier Vice President (212) 587-9600	jason@specialtybusiness.com	Lot 2 Hardware
Spruce Technology Inc. 1149 Bloomfield Ave. Clifton, NJ 07012 https://www.sprucetech.com/ <i>MBE</i>	20-5656502 1100124930	Noelle Hanerfeld Infrastructure and Pro/AV Procurement Specialist (862) 225-9300	nhanerfeld@sprucetech.com	Lot 2 Hardware (AV Products Only)
Stangtek Services LLC d/b/a Prizm Document & Technology Solutions 6 Liberty Street Arcade, NY 14009 http://www.prizmtech.com	45-1609052 1100160698	Andrew Stang Operations Director (585) 653-5041	andrew@prizmtech.com	Lot 2 Hardware
TC Technologies 1000 Young Street, Suite 490 Tonawanda, NY 14150 http://tctechnologies-inc.com <i>SBE</i>	16-1342911 1000029037	Richard Hemann President (716) 743-9900	rhemann@e-tct.com	Lot 2 Hardware
Tele-Measurements Inc. 145 Main Avenue Clifton, NJ 07014 www. https://tele-measurements.com/	22-1694543 1000016841	Gary Gorski Vice President (973) 473-8822	ggorski@tele-measurements.com	Lot 2 Hardware (AV Products Only)
Tony Baird Electronics Inc. 461 E. Brighton Ave. Syracuse, NY 13210 https://tonybairdelectronics.com/ <i>MBE / SDVOB</i>	20-2548047 1100022038	Jerry Galluzzo VP of Distribution (315) 422-4430	jgalluzzo@tonybairdelectronics.com	Lot 2 Hardware (AV Products Only)
Universal Business Solutions, Inc. 90 John Street, Suite 600 New York, NY 10038 http://www.intrinsicamerica.com	20-5290103 1100015258	Abe Thomas CEO (212) 643-4808	abe@ubsna.com	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Video Hi-Tech Corp. d/b/a Adwar Video 125 Gazza Blvd. Farmingdale, NY 11735 https://adwarvideo.com/ <i>SBE/MBE</i>	11-2765013 1000005772	Michael J. Adwar President (631) 777-7070	sales@adwarvideo.com	Lot 2 Hardware (AV Products Only)
VTC Specialties Inc. d/b/a Visual Technologies 1620 Burnet Ave. Syracuse, NY 13206 https://www.visualtec.com/	56-2357679 1000009518	David Foor President & CEO (315) 423-2000	dfoor@visualtec.com	Lot 2 Hardware (AV Products Only)
Washington Computer Services Inc. 225 West 35th St., 17th Floor New York, NY 10001 https://www.washcomp.com/ <i>SBE</i>	13-3086643 1000032987	Fran Koenig Contract Specialist (212) 997-9882	fran@washcomp.com	Lot 2 Hardware (AV Products Only)
WB Mason Company, Inc. 59 Centre Street Brockton, MA 02303 http://www.wbmason.com/default.aspx	04-2455641 1000011030	Bonnie Leithead Sales Manager (888) 926-2766	bonnie.leithead@wbmason.com	Lot 2 Hardware
XSE Group, Inc. d/b/a Aztec 35 Philmack Drive, Suite A100 Middletown, CT 06457 http://xsegroup.com	06-1355634 1100156553	Gerald Crean CEO (800) 533-6552	creang@xsegroup.com	Lot 2 Hardware
York Telecom Corporation 81 Corbett Way Eatontown, NJ 07724 https://www.yorktel.com/	22-2624906 1000008778	Rebecca Kane Contracts Administrator (732) 413-6000	contracts@yorktel.com	Lot 2 Hardware (AV Products Only)
Zones LLC 1102 15th St. SW, Suite 102 Auburn, WA 98001 https://www.zones.com/	91-1431894 1100005917	David Hansen Senior Account Executive (518) 652-4243	TeamNY.goved@zones.com	Lot 2 Hardware (AV Products Only)

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.