



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information**  
**Group 73600 – Award 22802**  
**Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20990	2 Hardware	Trippe Manufacturing Company d/b/a Tripp Lite 1111 West 35th Street Chicago, IL 60609	36-1881000 1000049179

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Ed Nelson Segment Development Manager - Government (779) 339-8019	Trippe Manufacturing Company DBA Tripp Lite 1111 West 35th Street Chicago, IL 60609	<a href="mailto:EdNelson@eaton.com">EdNelson@eaton.com</a>
Account Manager	Ed Nelson Segment Development Manager - Government (779) 339-8019		<a href="mailto:EdNelson@eaton.com">EdNelson@eaton.com</a>
Sales Billing	Ed Nelson Segment Development Manager - Government (779) 339-8019		<a href="mailto:EdNelson@eaton.com">EdNelson@eaton.com</a>
RFQs			<a href="mailto:EdNelson@eaton.com">EdNelson@eaton.com</a> <a href="mailto:orderadmin@tripplite.com">orderadmin@tripplite.com</a>
<b>Emergency Contact</b>	(773) 869-1797/ (888) 447-6227 / <a href="mailto:orderadmin@tripplite.com">orderadmin@tripplite.com</a>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract.

Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
A Plus Technology & Security Solutions 1490 North Clinton Avenue Bay Shore, NY 11706 <a href="http://www.aplustechnology.com">www.aplustechnology.com</a>	11-3571518 1100005450	Drew Cassara Inside Sales Manager (631) 675-2286	<a href="mailto:dcassara@aplustechnology.com">dcassara@aplustechnology.com</a>	Lot 2 Hardware
Acture Solutions, Inc. 1462 Erie Blvd, Suite 207A Schenectady, NY 12305 <a href="http://www.Acturesolutions.com">www.Acturesolutions.com</a>	14-1662031 1000027625	Gabriel Stacy Owner (518) 377-4057	<a href="mailto:Stacyg@acturesolutions.com">Stacyg@acturesolutions.com</a> <a href="mailto:sales@acturesolutions.com">sales@acturesolutions.com</a>	Lot 2 Hardware
<i>SB</i>				
Agilant Solutions Inc 3 Seaview Boulevard Port Washington, NY 11050 <a href="https://www.goagilant.com">https://www.goagilant.com</a>	20-3074058 1000041888	Mark Romanowski Exec, VP, GM (212) 736-0111 x1224	<a href="mailto:mromanowski@GoAgilant.com">mromanowski@GoAgilant.com</a>	Lot 2 Hardware
Anixter Inc 325 Washington Ave. Albany, NY 12205 <a href="http://www.anixter.com">www.anixter.com</a>	36-2361285 1000004825	Daryl Thrasher Sales Director (518) 248-1008	<a href="mailto:snl.albany@anixter.com">snl.albany@anixter.com</a>	Lot 2 Hardware
Aspire Technology Partners LLC 25 James Way Eatontown, NJ 07724 <a href="https://www.aspiretransforms.com/">https://www.aspiretransforms.com/</a>	42-1628916 1100088137	Robin Schmidt Contract Specialist (732) 847-9562	<a href="mailto:ny_sales@aspiretransforms.com">ny_sales@aspiretransforms.com</a>	Lot 2 Hardware
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061 <a href="http://www.cdwg.com">www.cdwg.com</a>	36-4230110 1000009217	Sean Hart Regional Sales Manager – Northeast (203) 851-7208	<a href="mailto:NYGov@cdwg.com">NYGov@cdwg.com</a>	Lot 2 Hardware
Communications Supply Corp. (WESCO) 104 Sunfield Ave. Edison, NJ 08837	06-0961848 1000005346	John Tutunjian Regional Manager Security Solutions (732) 346-1550	<a href="mailto:jtutunjian@wesco.com">jtutunjian@wesco.com</a>	Lot 2 Hardware
ConvergeOne, Inc. 10900 Nesbit Ave. S. Bloomington, MN 55437 <a href="http://www.convergeone.com">www.convergeone.com</a>	41-1763228 1100026771	Shala Pelloni Public Sector Contracts Manager (518) 309-6367	<a href="mailto:SalesSupport@convergeone.com">SalesSupport@convergeone.com</a>	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Core BTS, Inc. 1373-10 Veteran's Memorial Highway Hauppauge, NY 11788 <a href="http://www.corebts.com">www.corebts.com</a>	20-3873764 1000030088	Christine Barrington Account Manager (631) 982-4761	<a href="mailto:Christine.Barrington@corebts.com">Christine.Barrington@corebts.com</a>	Lot 2 Hardware
Corporate Computer Solutions Inc 55 Halstead Ave Harrison, NY 10528 <a href="http://www.corporatecomputersol.com">www.corporatecomputersol.com</a> WBE	13-3352744 1000006353	Larry Grippo VP of Sales (914) 835-1105 x, 103	<a href="mailto:lgrippo@corporatecomputersol.com">lgrippo@corporatecomputersol.com</a>	Lot 2 Hardware
CREG Systems Corp. 1039 Water Street Watertown, NY 13601 <a href="http://www.cregsystems.com">http://www.cregsystems.com</a> SB	16-1077011 1000028635	Michael Peto President (315) 788-0000	<a href="mailto:mpeto@cregsystems.com">mpeto@cregsystems.com</a>	Lot 2 Hardware
Custom Computer Specialists LLC 70 Suffolk Court Hauppauge, NY 11788 <a href="http://www.customonline.com">www.customonline.com</a>	11-2497640 1000005692	Laura Gavey Associate Director, Sales Operations (631) 761-1428	<a href="mailto:lgavey@customonline.com">lgavey@customonline.com</a>	Lot 2 Hardware
Dyntek Services, Inc. 255 Washington Avenue Extension, Suite 102 Albany, NY <a href="http://www.dyntek.com">www.dyntek.com</a>	13-4067484 1000006526	Denise Leonard Director of Sales Operations – Northeast (518) 207-3402	<a href="mailto:Denise.leonard@dyntek.com">Denise.leonard@dyntek.com</a>	Lot 2 Hardware
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 <a href="http://www.ftei.com">www.ftei.com</a>	11-3350196 1000000724	Patricia Green Sales (631) 472-5500 x 7501	<a href="mailto:pgreen@ftei.com">pgreen@ftei.com</a>	Lot 2 Hardware
GEMBA Security Solutions 22 Somerset Lane Warwick, NY 10990 <a href="http://www.gembasecurity.com">www.gembasecurity.com</a> WBE	27-0675631 1100132503	Debi Parker President (845) 988-6960	<a href="mailto:dparker@gembasecurity.com">dparker@gembasecurity.com</a>	Lot 2 Hardware
Global Computer Supplies 2139 Highway 35N Holmdel, NJ 07733 <a href="http://www.globalcomputer.com">www.globalcomputer.com</a>	11-2724281 1000054362	Robert Buenaventura Contract Administrator (732) 234-5434	<a href="mailto:robert.buenaventura@globalcomputer.com">robert.buenaventura@globalcomputer.com</a>	Lot 2 Hardware
GM Data Communications Inc 10 Vandewater St. Farmingdale, NY 11735 <a href="http://www.gmdatacom.com">www.gmdatacom.com</a>	20-2468886 1000049148	George Knoblach B. (516) 302-0009 C. (516) 467-9724	<a href="mailto:gknoblach@gmdatacom.com">gknoblach@gmdatacom.com</a>	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
GovConnection Inc d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 <a href="http://www.govconnection.com">www.govconnection.com</a>	52-1837891 1000009448	Brianna Pappas Contracts Specialist (800) 800-0019, x33767	<a href="mailto:Brianna.pappas@connection.com">Brianna.pappas@connection.com</a>	Lot 2 Hardware
Graybar Electric Company, Inc. 229 Church Street Albany, NY 12202_ <a href="http://www.graybar.com">www.graybar.com</a>	13-0794380 1000025919	Adam Gentile Account Manager, Government Group (917) 417-0161	<a href="mailto:adam.gentile@graybar.com">adam.gentile@graybar.com</a>	Lot 2 Hardware
ICAS (Interface Cable Assemblies & Services) Corp. 42-19 23 <sup>rd</sup> Avenue Long Island City, NY 11105 <a href="http://www.icascorp.com">www.icascorp.com</a>	11-2590354 1000005726	Jim Caridi (718) 278-1100, X129	<a href="mailto:jcaridi@icascorp.com">jcaridi@icascorp.com</a>	Lot 2 Hardware
Insight Public Sector, Inc. 6820 S. Harl Ave, Tempe, AZ 85283 <a href="http://www.insight.com">www.insight.com</a>	36-3949000 1000031484	Pam Potter SLED Contract Compliance Manager (480) 760-6412	<a href="mailto:NewYork@insight.com">NewYork@insight.com</a>	Lot 2 Hardware
Iron Bow Technologies LLC 2121 Cooperative Way Ste 500 Herndon, VA 20171 <a href="https://www.ironbow.com">https://www.ironbow.com</a>	45-2595803 1100269974	Don Cook Sales (703) 279-3000	<a href="mailto:don.cook@ironbow.com">don.cook@ironbow.com</a>	Lot 2 Hardware
JEM Computers Inc d/b/a JEM Tech Group 23537 Lakepointe Drive Clinton Township, MI 48036 <a href="http://www.jemtechgroup.com">www.jemtechgroup.com</a>	38-2805345 1100168324	Annette Bakic Sr Tech Consultant (607) 723-3101	<a href="mailto:a.bakic@jemtechgroup.com">a.bakic@jemtechgroup.com</a>	Lot 2 Hardware
WBE				
KOP Communications, LLC 346 Summit Ave Mount Vernon, NY 10552 <a href="https://www.kopcommunications.com">https://www.kopcommunications.com</a>	82-1665064 1100271354	P. Odetta Knott President (646) 761-8949	<a href="mailto:sales@kopcommunications.com">sales@kopcommunications.com</a>	Lot 2 Hardware
WBE/MBE				
Langistic Networks, Inc. 101-3 Colin Drive Holbrook, NY 11741 <a href="http://www.langistic.com">www.langistic.com</a>	11-3594616 1000056670	Steven Greco Sales Manager (631) 951-3292	<a href="mailto:steveng@langistic.com">steveng@langistic.com</a>	Lot 2 Hardware
SB				

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
LANRover Network Service, Inc. 85 S. Snedecor Ave Bayport, NY 11705 <a href="http://www.lanrover.net">www.lanrover.net</a>  SB	82-0560550 1100121881	Rich Sallustro CEO (631) 576-5847	<a href="mailto:Rich.sallustro@lanrover.net">Rich.sallustro@lanrover.net</a>	Lot 2 Hardware
LI Computer Networks Inc. 1200 Veterans Highway Suite 107 Hauppauge, NY 11788 <a href="http://www.licn.com">www.licn.com</a>	26-0431178 1000057535	Christopher Milian Sr. Account Executive (631) 443-4050	<a href="mailto:info@artilus.net">info@artilus.net</a>	Lot 2 Hardware
Myriad Supply Co. 22 West 19th Street 4th Floor New York, NY 11011_ <a href="http://www.myriadsupply.com">www.myriadsupply.com</a>  SB	81-0586437 1100022002	Michael Ambroselli Account Executive (212) 257-6269	<a href="mailto:gsa@myriadsupply.com">gsa@myriadsupply.com</a>	Lot 2 Hardware
Networked Educational Technologies LTD d/b/a CSDNet 874 Montauk Hwy Bayport, NY 10528 <a href="http://www.csdnet.net">www.csdnet.net</a>	11-3410788 1100008294	Rob Mealey CAO (631) 924-7474	<a href="mailto:robert.mealey@csdnet.net">robert.mealey@csdnet.net</a>	Lot 2 Hardware
New Computech, Inc. 39 Broadway Suite 1630 New York, NY 10006 <a href="http://www.newcomputech.com">www.newcomputech.com</a>  WBE / SB	13-3892505 1000026874	Elena Hanna State & Local Gov. Account Executive (212) 406-1801	<a href="mailto:elena@newcomputech.com">elena@newcomputech.com</a>	Lot 2 Hardware
PC University Distributors, Inc. 99 West Hawthorne Ave Valley Stream NY 11580_ <a href="http://www.pcuniversity.com">www.pcuniversity.com</a>	11-3318287 1000005921	Geoffrey M. Miller President (516) 596-1500	<a href="mailto:gmm@pcuniversity.com">gmm@pcuniversity.com</a>	Lot 2 Hardware
Peak Power Metro 1 The Lane Middletown, NY 10940 <a href="http://www.ppmetro.com">http://www.ppmetro.com</a>  SB	81-0934945 1100179654	Carl Long President (866) 329-4464	<a href="mailto:carllong@ppmetro.com">carllong@ppmetro.com</a>	Lot 2 Hardware
Phaeton Solutions 12110 Sunset Hills Rd, STE 600 Reston, VA 20190 <a href="https://www.phaeton-solutions.com/">https://www.phaeton-solutions.com/</a>	84-4420324 1100305453	Anthony Cole President and CEO (202)805-1359	<a href="mailto:acole@phaeton-solutions.com">acole@phaeton-solutions.com</a>	Lot 2 Hardware
PKA Technologies 1 Executive Blvd Suite 101 Suffern, NY 10901_ <a href="http://www.pkatech.com">www.pkatech.com</a>  WBE	13-3919056 1100010089	Felise Katz CEO (845) 729-3071	<a href="mailto:felise.katz@pkatech.com">felise.katz@pkatech.com</a>	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Power Edge, Inc. 5 Terry Drive Bethel, CT 06801 <a href="http://www.PowerEdgeServices.com">www.PowerEdgeServices.com</a>  <i>SDVOB</i>	81-3738515 1100185497	Robert Lockwood President (413) 230-7740	<a href="mailto:rob@poweredgeservices.com">rob@poweredgeservices.com</a>	Lot 2 Hardware
Presentation Products, Inc. 632 West 28th Street, 7th Floor New York, NY 10001 <a href="http://www.presentationproducts.com">www.presentationproducts.com</a>  <i>SB</i>	22-3348910 1000017114	Sam Bloomberg Purchasing Manager(212) 584- 4747	<a href="mailto:purchasing@presentationproducts.com">purchasing@presentationproducts.com</a>	Lot 2 Hardware
PTS Data Center Solutions, Inc. 16 Thornton Road Oakland, NJ 07436 <a href="http://www.ptsdcs.com/">http://www.ptsdcs.com/</a>	22-3545316 1000017143	Michael Petrino Executive Vice President (201) 337-3833 x102	<a href="mailto:mpetrino@ptsdcs.com">mpetrino@ptsdcs.com</a>	Lot 2 Hardware
Regiment Technology Group LLC 81 Pondfield Rd Suite D279 Bronxville, NY 10708 <a href="http://www.regtech.com">www.regtech.com</a>  <i>SB / SDVOB</i>	47-3815120 1100147146	Myles K Bartley Managing Member (914) 222-3071	<a href="mailto:myles.bartley@regtech.com">myles.bartley@regtech.com</a>	Lot 2 Hardware
S&B Computer & Office Products, Inc. 17 Wood Road, Suite 700 Round Lake, NY 12151 <a href="http://www.sbcomputers-office.com">www.sbcomputers-office.com</a>  <i>MBE / WBE</i>	14-1752798 1000007137	Nick Sarang Vice President (518) 877-9500	<a href="mailto:nick@sbcomputers-office.com">nick@sbcomputers-office.com</a>	Lot 2 Hardware
SHI International Corp. 290 Davidson St. Somerset, NJ 08873 <a href="http://www.shi.com">www.shi.com</a>	22-3009648 1000008811	Jim Kegelmeyer NYS Account Exec (585) 738-6326	<a href="mailto:nygov@shi.com">nygov@shi.com</a>	Lot 2 Hardware
Sourcepass Contemporary LLC 515 Broadhollow Road, Suite 140 Melville, NY 11747 <a href="https://www.sourcepass.com/">https://www.sourcepass.com/</a>	11-2339385 1000000513	Thomas Ednie General Manager 631-218-5233	<a href="mailto:tednie@sourcepass.com">tednie@sourcepass.com</a>	Lot 2 Hardware
Staples Contract & Commercial LLC 500 Staples Drive Framingham, MA 01702 <a href="http://www.staplesadvantage.com">www.staplesadvantage.com</a>	04-3390816 1000005286	Mike Mayberry Director of SLED, Technology (407) 704-9179	<a href="mailto:Michael.Mayberry@Staples.com">Michael.Mayberry@Staples.com</a>	Lot 2 Hardware
Switch Technologies, Inc. 7 Old Dock Road, Suite 2 Yaphank, NY 11980 <a href="http://www.switchtechnologies.com">www.switchtechnologies.com</a>	01-0895491 1100018125	David Pijacki Partner (631) 228-4405	<a href="mailto:davep@switchtechnologies.com">davep@switchtechnologies.com</a>	Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Synergy IT Solutions of NYS Inc d/b/a Western NY Computing 1100 Pittsford - Victor Road Pittsford, NY 14534 <a href="http://www.synergygs.com">www.synergygs.com</a>	16-0985336 1000015161	Nicholas Devore Purchasing (585) 758-7259	<a href="mailto:ndevore@synergyits.com">ndevore@synergyits.com</a>	Lot 2 Hardware
Washington Computer Services 32 West 39th Street, Suite 900 New York, NY 10018 <a href="http://www.washcomp.com">www.washcomp.com</a>  SB	13-3086643 1000032987	Fran Koenig Contract Specialist (212) 997-9882	<a href="mailto:Fran.Koenig@washcomp.com">Fran.Koenig@washcomp.com</a>	Lot 2 Hardware
Whalley Computer Associates One Whalley Way Southwick, MA 01077 <a href="http://www.wca.com">www.wca.com</a>	04-2902969 1100041604	Michael Roberts Account Executive m: (413) 519-1173 w: (413) 569-4248	<a href="mailto:mjr@wca.com">mjr@wca.com</a>	Lot 2 Hardware
Wise Components, Inc. 79 Harborview Ave Stamford, CT 06902 <a href="http://www.wisecomponents.com">www.wisecomponents.com</a>  SB	13-2895657 1000006241	Michael Visci Sales Manager (800) 543-4333 x136	<a href="mailto:mvisci@wisecomponents.com">mvisci@wisecomponents.com</a>	Lot 2 Hardware
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA 98001-6509 <a href="http://www.zones.com">www.zones.com</a>	91-1431894 1100005917	Michael Nirenberg Sales Manager (253) 205-2530	<a href="mailto:teamny.goved@zones.com">teamny.goved@zones.com</a>	Lot 2 Hardware

### Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**