



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM67310	1 Software 3 Cloud (Low, Medium, High Risk) 4 Implementation	VMware, Inc. 3401 Hillview Ave Palo Alto, CA 94304	94-3292913 1100004398

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$ **NA**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Elena Boras Sr. Contracts Manager (571) 375-3269	VMware, Inc. 12100 Sunset Hills Road 6 th Floor Reston, VA 20190	NYumbrella@vmware.com <u>Contracts-SLED@vmware.com</u>
Account Manager	Kevin Frisoli Client Executive (617) 233-8148	VMware, Inc. 2 Penn Plaza, 26 th Floor New York, NY 10121	kfrisoli@vmware.com
Sales Billing	Kevin Frisoli Client Executive (617) 233-8148	VMware, Inc. 2 Penn Plaza, 26 th Floor New York, NY 10121	kfrisoli@vmware.com
Emergency Contact	(877) 486-9273 / Kevin Frisoli NYumbrella@vmware.com or kfrisoli@vmware.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Annese & Associates Inc. Clifton Park, NY 12065 www.annese.com WBE	16-0984328 1000003417	Kara Rudy Director of Marketing (315) 457-4333	jaiello@annese.com jbleichert@annese.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Candoris Technologies 9 E. Main St. Annville, PA 17003 www.candoris.com eRate SPIN: 143045301	27-4101387 1100139609	Lucas Van Der Ploog Account Executive (717) 228-1600	bids@candoris.com	Lot 1 Software Lot 4 Implementation
Carousel Industries of North America, Inc. 659 South County Trail Exeter, RI 02822 www.carouselindustries.com eRate SPIN: 143025324	06-1502254 1000036559	Brian Christein Regional Sales Director (518) 724-2122	nystatecontract@carouselindustries.com	Lot 1 Software Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061-9740 www.cdwg.com eRate SPIN: 143005588	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (800) 808-4239	NYGOV@cdwg.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Computer Design & Integration LLC 500 5 th Avenue, Suite 1010 New York, NY 10110 www.cdillc.com eRate SPIN: N/A	13-3823827 1100014833	Robert Burgess AVP (201) 426-9330	Robert.Burgess@cdillc.com	Lot 1 Software Lot 4 Implementation
ComSource, Inc. 8104 Cazenovia Road Manlius, NY 13104 www.comsourceny.com eRate SPIN: 143049421	16-1346170 1100094045	Ron Terra Regional Sales Manager (31) 395-4502	rterra@comsourceny.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Core BTS, Inc. Executive Woods 3 Tallow Wood Drive Clifton Park, NY 12065 https://www.corebts.com/ eRate SPIN: 143030838	20-3873764 1000030088	Tony DeFeciani Region Vice President, US Northeast (518) 831-8910	Tony.defeciani@corebts.com	Lot 1 Software Lot 4 Implementation
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 www.customtech.com eRate SPIN: 143004965	11-2497640 1000005692	Laura Gavey Associate Director, Sales Operations (631) 761-1428	lgavey@customonline.com	Lot 1 Software Lot 4 Implementation
Dell Marketing LP 1 Dell Way Round Rock, TX 78682 www.dell.com eRate SPIN: 143030838	74-2616805 1000041162	Mike Mooney Sales Specialist (917) 683- 9204	NYSOGS_Dell@dell.com Mike_P_Mooney@dell.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Dyntek Services, Inc. 12 Metro Park Rd Suite 206 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Dir. Sales Operation, NE (518) 207-3402	Denise.Leonard@dyntek.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 1250 Pittsford-Victor Rd Pittsford, NY 14534 www.eplus.com	54-1904151 1000032149	Lori Tarallo Sales Operations Manager (860) 331-2532	nyssales@eplus.com	Lot 1 Software Lot 4 Implementation
GSS Infotech NY, Inc. d/b/a Atec Group 1762 Central Avenue Albany, NY 12205 www.atecgroup.com	72-1563114 1000048422	Lisa Seguin Business Development Virtualization/Storage (518) 724-3158	Lisa.Seguin@atecgroup.com	Lot 1 Software Lot 4 Implementation
Infinite Group, Inc. 175 Sully's Trail, Suite 202 Pittsford, NY 14534 www.igius.com SB	52-1490422 1100139422	Andrew Hoyen Chief Administrative Officer (585) 385-0610 x237	ahoyen@igius.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
International Business Machines Corporation d/b/a IBM 1 New Orchard Road Armonk, NY 10504-1722 www.ibm.com eRate SPIN: 143005607	13-0871985 1000001053	Michael F. Beckett Services Client Executive (215) 208-9980	mynscont@us.ibm.com	Lot 1 Software Lot 4 Implementation
International Integrated Solutions, Ltd. 137 Commercial Street Plainview, NY 11803 www.iisl.com SB	11-3006645 1000024528	Elise Starr Vice President – Operations (516) 396-6700	sales@iisl.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Networked Educational Technologies, Ltd. d/b/a CSDNET 874 Montauk Highway Bayport, NY 11705 www.csdnet.net	11-3410788 1100008294	Robert Mealey Chief Administrative Officer (631) 924-7474	Robert.mealey@csdnet.net	Lot 1 Software Lot 4 Implementation
NWN Corporation 303 Fellowship Rd Suite 110 Mt. Laurel, NJ 08054 www.nwnit.com eRate SPIN: 143017706	04-3532235 1100138331	Jen Golden Director of Sales North Region (860) 606-2865	jgolden@nwnit.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
PCMG Inc. d/b/a PCM Gov, Inc. 14120 Newbrook Drive, Suite 100, Chantilly, VA 20151 http://www.pcmg.com eRate SPIN: 143006068	33-0964088 1000009106	Pam Shamblin Director of Sales (866) 310-0214	ogssoftware@pcmg.com	Lot 1 Software Lot 4 Implementation
PKA Technologies, Inc. 1 Executive Boulevard Suite 101 Suffern, NY 10901 www.pkatech.com eRate SPIN: 143042925 WBE / SB	13-3919056 1100010089	Felise Katz CEO (845) 357-0170	vmwnys@pkatech.com	Lot 1 Software Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Presidio Networked Solutions Group LLC 110 Parkway Drive South, Hauppauge, NY 11788 www.presidio.com	76-0515249 1100138220	Craig Reardon, SVP (860) 384-2501	creardon@presidio.com	Lot 1 Software Lot 4 Implementation
ProTech IT Group, Inc. 200 Broadhollow Rd, Suite 207 Melville, NY 11747 www.protechit.com SB	26-1765956 1100200952	Sal Marotta Vice President/Treasurer (631) 830-6261	sales@protechit.com	Lot 1 Software Lot 4 Implementation
Quality and Assurance Technology d/b/a QnA Tech 29 Crystal Brook Hollow Rd Mt. Sinai, NY 11766 www.qnatech.com eRate SPIN: 143049384 MBE / SB	27-0943877 1100015240	Marcos Merced CEO (646) 453-7119	sales@qnatech.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Regiment Technology Group LLC 81 Pondfield Rd, Suite D279 Bronxville, NY 10708-0850 www.regtech.com SDVOB	47-3815120 1100147146	Tony Gaines VP-Technology (678) 596-2807	Tony.gaines@regtech.com	Lot 1 Software Lot 4 Implementation
Rolta Advizex Technologies LLC 632 Cross Keys Office Park Fairport, NY 14450 www.advizex.com	37-1504931 1000009235	Dave Crean Regional Sales Manager (585) 223-4050	NYOGS@advizeX.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Source IT Technologies, LLC 24 East Avenue, #244 New Canaan, CT 06840 www.sourceittech.com WBE	45-4600436 1100094920	Kara Homan Chief Executive Officer (203) 252-0439	Khoman@sourceittech.com	Lot 1 Software Lot 4 Implementation
SHI International Corp 290 Davidson Ave Somerset, NJ 08873 www.shi.com eRate SPIN: 143012572	22-3009648 1000008811	Dean Howell Senior Account Executive (845) 265-9439	nysled@shi.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Systems Management Planning, Inc. d/b/a SMP 1020 John Street W. Henrietta, NY 14586 www.smp-corp.com eRate SPIN: 143034465 SB	16-1545953 1000029454	Mike Keller Director of Sales (585) 475-0670	dcrist@smp-corp.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Vicom Computer Services, Inc. 400 Broadhollow Rd Farmingdale, NY 11735 www.vicomnet.com	11-2616959 1000011790	Joe Barone VP of Sales (631) 694-3900	vicomsled@vicomnet.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Zones, LLC. 1102 15th Street SW, Suite 102 Auburn, WA 98001-6524 https://www.zones.com eRate SPIN: 143030023	91-1431894 1100005917	David Ransom Global Account Manager (518) 652-4236	TeamNY.Goved@Zones.com <u>wilson.garcia@zones.com</u>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.