



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM67310	1 Software 3 Cloud (Low, Medium, High Risk) 4 Implementation	VMware, Inc. 3401 Hillview Ave Palo Alto, CA 94304	94-3292913 1100004398

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?

No Yes – Up to \$ **NA**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Melani Powell Sr. Contracts Manager (470) 247-0933	VMware, Inc. 12100 Sunset Hills Road, 6 th Floor Reston, VA 20190	melani.powell@broadcom.com
	Amy Mendez Contracts Specialist, US Public Sector (571) 375-3500		amy.mendez@broadcom.com
Account Manager	Fred Zering Client Executive (203) 482-1067	VMware, Inc. 2 Penn Plaza, 17 th Floor New York, NY 1012	fred.zering@broadcom.com
Sales Billing	Fred Zering Client Executive (203) 482-1067	VMware, Inc. 2 Penn Plaza, 17 th Floor New York, NY 10121	fred.zering@broadcom.com
RFQs			ny-umbrella.pdl@broadcom.com fred.zering@broadcom.com melani.powell@broadcom.com amy.mendez@broadcom.com
Emergency Contact	(203) 482-1067 Fred Zering fred.zering@broadcom.com or (877) 486-9273 email to: ny-umbrella.pdl@broadcom.com / contracts-sled.pdl@broadcom.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Cambridge Computer Services, Inc. 271 Waverley Oaks Road, Suite 301 Waltham, MA 02452-8469 https://www.cambridgecomputer.com	04-3124822 1000005271	Cambridge Bid Desk Sales Team (508) 686-6745	biddesk@cambridgecomputer.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061-9740 www.cdwg.com eRate SPIN: 143005588	36-4230110 1000009217	Heather Kohls Program Manager (331) 231-8729	Heather.kohls@cdwg.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Computer Design & Integration LLC 500 5 th Avenue, Suite 1010 New York, NY 10110 www.cdillc.com eRate SPIN: N/A	13-3823827 1100014833	Robert Burgess AVP (201) 426-9330	Robert.Burgess@cdillc.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ComSource, Inc. 500 Plum St., Suite 400 Syracuse, NY 13204 www.comsourceny.com eRate SPIN: 143049421	16-1346170 1100094045	Adam Puccia Executive Director of Operations (315) 682-4115	apuccia@comsourceny.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ConvergeOne, Inc. 10900 Nesbitt Ave S. Bloomington, MN 55437 www.convergeone.com eRate SPIN: 143011994	41-1763228 1100026771	Gordon Hogben Northeast Sales Director (585) 310-0118	ghogben@convergeone.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Core BTS, Inc. Executive Woods 3 Tallow Wood Drive Clifton Park, NY 12065 https://www.corebts.com/ eRate SPIN: 143030838	20-3873764 1000030088	Tony DeFeciani Region Vice President, US Northeast (518) 831-8910	Tony.defeciani@corebts.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 www.customtech.com eRate SPIN: 143004965	11-2497640 1000005692	Gregory Allocca Inside Sales Manager (631) 864-6699	gallocca@customonline.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Dell Marketing LP 1 Dell Way Round Rock, TX 78682 www.dell.com eRate SPIN: 143030838	74-2616805 1000041162	Ed Cichone Director, Sales (908) 878-9426	NYSOGS_Dell@dell.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Distributed Technology Group LLC 499 S Warren Street, Suite 501 Syracuse, NY 13202 https://www.dtg.com eRate SPIN 143052504 <i>SDVOB</i>	27-1011510 1000058314	Lisa Seguin Regional Sales Manager 518-320-6167	sales@dtg.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Dyntek Services, Inc. 255 Washington Ave. Extension, Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard VP, Sales Operations (518) 207-3402	Denise.Leonard@dyntek.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 13595 Dulles Technology Drive Herndon, VA 20171 www.eplus.com	54-1904151 1000032149	Chris Fox Sales Director (585) 324-0853	NYOGS@eplus.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
GSS Infotech NY, Inc. d/b/a Atec Group 1762 Central Avenue Albany, NY 12205 www.atecgroup.com	72-1563114 1000048422	Scott Brown Inside Sales Manager (518) 452-3700	scott.brown@atecgroup.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
International Integrated Solutions, Ltd. 137 Commercial Street Plainview, NY 11803 www.iisl.com <i>SB</i>	11-3006645 1000024528	Elise Starr VP, Operations and Finance (516) 396-6700	sales@iisl.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
PKA Technologies, Inc. 3 Paragon Drive Suite 205 Montvale, NJ 07645 www.pkatech.com eRate SPIN: 143042925 <i>WBE / SB</i>	13-3919056 1100010089	Ricky Liber Director of Operations (845) 738-2305	vmwnys@pkatech.com	Lot 1 Software Lot 4 Implementation
Presidio Networked Solutions Group LLC 110 Parkway Drive South Hauppauge, NY 11788 www.presidio.com	76-0515249 1100138220	Kevin Carpenter Sr. Account Manager (518) 242-1119	govtsales@presidio.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ProTech IT Group, Inc. 200 Broadhollow Rd, Suite 207 Melville, NY 11747 www.protechit.com <i>SB</i>	26-1765956 1100200952	Sal Marotta Vice President/ Treasurer (631) 830-6261	sales@protechit.com	Lot 1 Software Lot 4 Implementation
Quality and Assurance Technology d/b/a QnA Tech 29 Crystal Brook Hollow Rd. Mt. Sinai, NY 11766 www.qnatech.com eRate SPIN: 143049384 <i>MBE / SB</i>	27-0943877 1100015240	Marcos Merced CEO (646) 453-7119	sales@qnatech.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Rolta Advizex Technologies LLC 632 Cross Keys Office Park Fairport, NY 14450 www.advizex.com	37-1504931 1000009235	Dave Crean Regional Sales Manager (585) 223-4050	NYOGS@advizeX.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873 www.shi.com eRate SPIN: 143012572	22-3009648 1000008811	Nick Grappone (732) 564-8189	nygov@shi.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Source IT Technologies, LLC 24 East Avenue, #244 New Canaan, CT 06840 www.sourceittech.com <i>WBE</i>	45-4600436 1100094920	Kara Homan Chief Executive Officer (203) 252-0439	Khoman@sourceittech.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
z7 Solutions, LLC 7380 W. Sand Lake Road Suite 500-110 Orlando, FL 32819 https://www.z7solutions.com <i>WBE / MBE</i>	46-0724209 1100247684	Zack Aleksic Chief Technical Officer (833) 384-3464	nyogs@z7solutions.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Zones, LLC. 1102 15th Street SW, Suite 102 Auburn, WA 98001-6524 https://www.zones.com eRate SPIN: 143030023	91-1431894 1100005917	Michael Savage Advanced Technology Executive (516) 316-7003	TeamNY.Goved@Zones.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.