



# Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

## Contractor and Reseller Information

### Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

#### Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM67310	1 Software 3 Cloud (Low, Medium, High Risk) 4 Implementation	VMware, Inc. 3401 Hillview Ave Palo Alto, CA 94304	94-3292913 1100004398

#### Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? ☐ No ☒ Yes – Up to \$ **NA**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

#### Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Melani Powell Sr. Contracts Manager (470) 247-0933	VMware, Inc. 12100 Sunset Hills Road Reston, VA 20190	<a href="mailto:mpowell@vmware.com">mpowell@vmware.com</a>
Account Manager	Fred Zering Client Executive (203) 482-1067	VMware, Inc. 2 Penn Plaza, 17 <sup>th</sup> Floor New York, NY 10121	<a href="mailto:fzering@vmware.com">fzering@vmware.com</a>
Sales Billing	Fred Zering Client Executive (203) 482-1067	VMware, Inc. 2 Penn Plaza, 17 <sup>th</sup> Floor New York, NY 10121	<a href="mailto:fzering@vmware.com">fzering@vmware.com</a>
RFQ's			<a href="mailto:NYumbrella@vmware.com">NYumbrella@vmware.com</a> <a href="mailto:Contracts-SLED@vmware.com">Contracts-SLED@vmware.com</a> <a href="mailto:fzering@vmware.com">fzering@vmware.com</a> <a href="mailto:mpowell@vmware.com">mpowell@vmware.com</a>
Emergency Contact	(203) 482-1067 Fred Zering <a href="mailto:NYumbrella@vmware.com">NYumbrella@vmware.com</a> or <a href="mailto:fzering@vmware.com">fzering@vmware.com</a>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Cambridge Computer Services, Inc. 271 Waverley Oaks Road Suite 301 Waltham, MA 02452-8469 <a href="https://www.cambridgecomputer.com">https://www.cambridgecomputer.com</a>	04-3124822 1000005271	Cambridge Bid Desk Sales Team (508) 686-6745	<a href="mailto:biddesk@cambridgecomputer.com">biddesk@cambridgecomputer.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061-9740 <a href="http://www.cdwg.com">www.cdwg.com</a>  eRate SPIN: 143005588	36-4230110 1000009217	Heather Kohls Program Manager (331) 231-8729	<a href="mailto:Heather.kohls@cdwg.com">Heather.kohls@cdwg.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Computer Design & Integration LLC 500 5 <sup>th</sup> Avenue, Suite 1010 New York, NY 10110 <a href="http://www.cdillc.com">www.cdillc.com</a>  eRate SPIN: N/A	13-3823827 1100014833	Robert Burgess AVP (201) 426-9330	<a href="mailto:Robert.Burgess@cdillc.com">Robert.Burgess@cdillc.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ComSource, Inc. 500 Plum St. Suite 400 Syracuse, NY 13204 <a href="http://www.comsourceny.com">www.comsourceny.com</a>  eRate SPIN: 143049421	16-1346170 1100094045	Adam Puccia Executive Director of Operations (315) 682-4115	<a href="mailto:apuccia@comsourceny.com">apuccia@comsourceny.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ConvergeOne, Inc. 10900 Nesbitt Ave S. Bloomington, MN 55437 <a href="http://www.convergeone.com">www.convergeone.com</a>  eRate SPIN: 143011994	41-1763228 1100026771	Gordon Hogben Northeast Sales Director (585) 310-0118	<a href="mailto:ghogben@convergeone.com">ghogben@convergeone.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Core BTS, Inc. Executive Woods 3 Tallow Wood Drive Clifton Park, NY 12065 <a href="https://www.corebts.com/">https://www.corebts.com/</a>  eRate SPIN: 143030838	20-3873764 1000030088	Tony DeFeciani Region Vice President, US Northeast (518) 831-8910	<a href="mailto:Tony.defeciani@corebts.com">Tony.defeciani@corebts.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

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Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 <a href="http://www.customtech.com">www.customtech.com</a>  eRate SPIN: 143004965	11-2497640 1000005692	Gregory Allocca Inside Sales Manager (631) 864-6699	<a href="mailto:gallocca@customonline.com">gallocca@customonline.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Dell Marketing LP 1 Dell Way Round Rock, TX 78682 <a href="http://www.dell.com">www.dell.com</a>  eRate SPIN: 143030838	74-2616805 1000041162	Ed Cichone Director, Sales (908) 878-9426	<a href="mailto:NYSOGS_Dell@dell.com">NYSOGS_Dell@dell.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Distributed Technology Group LLC 499 S Warren Street Suite 501, Syracuse NY 13202 <a href="https://www.dtg.com">https://www.dtg.com</a>  eRate SPIN 143052504  <i>SDVOB</i>	27-1011510 1000058314	Lisa Seguin Regional Sales Manager 518-320-6167	<a href="mailto:sales@dtg.com">sales@dtg.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Dyntek Services, Inc. 255 Washington Ave. Extension, Suite 102 Albany, NY 12205 <a href="http://www.dyntek.com">www.dyntek.com</a>	13-4067484 1000006526	Denise Leonard VP, Sales Operations (518) 207-3402	<a href="mailto:Denise.Leonard@dyntek.com">Denise.Leonard@dyntek.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 13595 Dulles Technology Drive Herndon, VA 20171 <a href="http://www.eplus.com">www.eplus.com</a>	54-1904151 1000032149	Chris Fox Sales Director (585) 324-0853	<a href="mailto:NYOGS@eplus.com">NYOGS@eplus.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
GSS Infotech NY, Inc. d/b/a Atec Group 1762 Central Avenue Albany, NY 12205 <a href="http://www.atecgroup.com">www.atecgroup.com</a>	72-1563114 1000048422	Scott Brown Inside Sales Manager (518) 452-3700	<a href="mailto:scott.brown@atecgroup.com">scott.brown@atecgroup.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

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International Integrated Solutions, Ltd. 137 Commercial Street Plainview, NY 11803 <a href="http://www.iisl.com">www.iisl.com</a>  SB	11-3006645 1000024528	Elise Starr VP, Operations and Finance (516) 396-6700	<a href="mailto:sales@iisl.com">sales@iisl.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
PKA Technologies, Inc. 3 Paragon Drive Suite 205 Montvale, NJ 07645 <a href="http://www.pkatech.com">www.pkatech.com</a>  eRate SPIN: 143042925  WBE / SB	13-3919056 1100010089	Ricky Liber Director of Operations (845) 738-2305	<a href="mailto:vmwnys@pkatech.com">vmwnys@pkatech.com</a>	Lot 1 Software Lot 4 Implementation
Presidio Networked Solutions Group LLC 110 Parkway Drive South, Hauppauge, NY 11788 <a href="http://www.presidio.com">www.presidio.com</a>	76-0515249 1100138220	Kevin Carpenter Sr. Account Manager (518) 242-1119	<a href="mailto:govtsales@presidio.com">govtsales@presidio.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ProTech IT Group, Inc. 200 Broadhollow Rd, Suite 207 Melville, NY 11747 <a href="http://www.protechit.com">www.protechit.com</a>  SB	26-1765956 1100200952	Sal Marotta Vice President/Treasurer (631) 830-6261	<a href="mailto:sales@protechit.com">sales@protechit.com</a>	Lot 1 Software Lot 4 Implementation
Quality and Assurance Technology d/b/a QnA Tech 29 Crystal Brook Hollow Rd. Mt. Sinai, NY 11766 <a href="http://www.qnatech.com">www.qnatech.com</a>  eRate SPIN: 143049384  MBE / SB	27-0943877 1100015240	Marcos Merced CEO (646) 453-7119	<a href="mailto:sales@qnatech.com">sales@qnatech.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Rolta Advizex Technologies LLC 632 Cross Keys Office Park Fairport, NY 14450 <a href="http://www.advizex.com">www.advizex.com</a>	37-1504931 1000009235	Dave Crean Regional Sales Manager (585) 223-4050	<a href="mailto:NYOGS@advizeX.com">NYOGS@advizeX.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

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SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873 <a href="http://www.shi.com">www.shi.com</a>  eRate SPIN: 143012572	22-3009648 1000008811	Nick Grappone (732) 564-8189	<a href="mailto:nygov@shi.com">nygov@shi.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Source IT Technologies, LLC 24 East Avenue, #244 New Canaan, CT 06840 <a href="http://www.sourceittech.com">www.sourceittech.com</a>  WBE	45-4600436 1100094920	Kara Homan Chief Executive Officer (203) 252-0439	<a href="mailto:Khoman@sourceittech.com">Khoman@sourceittech.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
z7 Solutions, LLC 7380 W. Sand Lake Road Suite 500-110 Orlando, FL 32819 <a href="https://www.z7solutions.com">https://www.z7solutions.com</a>  WBE / MBE	46-0724209 1100247684	Zack Aleksic Chief Technical Officer (833) 384-3464	<a href="mailto:nyogs@z7solutions.com">nyogs@z7solutions.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Zones, LLC. 1102 15th Street SW, Suite 102 Auburn, WA 98001-6524 <a href="https://www.zones.com">https://www.zones.com</a>  eRate SPIN: 143030023	91-1431894 1100005917	Michael Savage Advanced Technology Executive (516) 316-7003	<a href="mailto:TeamNY.Goved@Zones.com">TeamNY.Goved@Zones.com</a>	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

## Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**