



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM67534	Lot 1 - Software Lot 2 – Hardware Lot 3 – Cloud (Low, Moderate & High Risk) Lot 4 – Implementation	Xerox Corporation d/b/a Xerox 100 Clinton Avenue South Rochester, NY 14644	16-0468020 1000014781

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Yvonne Hickey Account General Manager Northeast Public Sector Center of Excellence (857) 241-6317	Xerox Corporation 201 Merritt 7 Norwalk, CT 06851-1056	yvonne.hickey@xerox.com
Account Manager	Yvonne Hickey Account General Manager Northeast Public Sector Center of Excellence (857) 241-6317	Xerox Corporation 201 Merritt 7 Norwalk, CT 06851-1056	yvonne.hickey@xerox.com
Sales Manager	Yvonne Hickey Account General Manager Northeast Public Sector Center of Excellence (857) 241-6317	Xerox Corporation 201 Merritt 7 Norwalk, CT 06851-1056	yvonne.hickey@xerox.com
Billing Manager	Yvonne Hickey Account General Manager Northeast Public Sector Center of Excellence (857) 241-6317	Xerox Corporation 201 Merritt 7 Norwalk, CT 06851-1056	yvonne.hickey@xerox.com
RFQs			yvonne.hickey@xerox.com
Emergency Contact	(703)-430-2354 / Toll-Free Telephone (800) 334-6200 / E-Mail Pat.Quinn@xerox.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Abrahams Consulting LLC 172-61 Highland Ave Jamaica, NY 11432 <i>MBE, WBE</i>	20-4788388 1100019042	Angela Gibson President (718) 524-7933	agibson@abrahamsconsulting.com	Lot 2 – Hardware
All-Citi Toner, Inc. 178 Hewes St. Brooklyn, NY 11211	11-3415704 1100038107	Joel Zupnick Manager 718-302-0971 ext. 333	joel@actsupplies.com	Lot 2 – Hardware
Alternative Info Systems, Inc. 489 Ellicott St Buffalo, NY 14203 <i>SBE</i>	16-1319778 1000028983	Brian Conley CFO (716) 831-9929	bconley@aisbuffalo.com	Lot 2 – Hardware
Atlaz International Ltd. 298 Lawrence Ave, 1 st Fl. Lawrence, NY 11559	11-2672323 1100011086	Andre Zalta Vice President (516) 239-1854	andrez@atlaz.com	Lot 2 – Hardware
B&H Photo & Electronics Corp. 420 Ninth Avenue New York, NY 10001	13-2768071 1000006215	Baila Hersko NY Gov/Ed Sales Team Lead (212) 239-7503	NY@bhphoto.com	Lot 2 – Hardware
BASE Technologies 23 Francis J Clarke Circle Bethel, CT 060801-0542	06-1423919 1100155726	Lisa Emmons Sales Manager (203) 830-2455	lemmons@baseinc.com	Lot 2 – Hardware
Baum Control Systems, Inc. dba The Computing Center 15 Thornwood Dr Ithaca, NY 14850 <i>WBE, SBE</i>	16-1106161 1000007760	Mary Stazi CEO (607) 257-3524 x 204	mary@compcenter.com	Lot 2 – Hardware
Blazey Graphics Systems LLC 697 Scottsville Mumford Rd Scottsville, NY 14546	04-3829429 1000020472	Larry Blazey Owner, President (585) 802-0099	lblazey@rochester.rr.com	Lot 2 – Hardware
BlueStorm Technologies, Inc. dba CYBERcity 455 Court Street Binghamton, NY 13904 <i>SBE</i>	22-3691634 1000019784	Darrell Dennison Sales Manager (607) 762-5401	ddennison@bluestormtech.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Buffalo Xerographix dba BXI Consultants 33 Pequet Pkwy Tonawanda, NY 14150 <i>MBE, SBE, WBE</i>	16-1434187 1100018250	Mitch Gawrys Product Specialist (716) 693-0343 x 231	mgawrys@bxiconsultants.com	Lot 2 – Hardware
Business Machines and Equipment, Inc. 6731 Collamer Road East Syracuse, NY 13057	16-1582755 1100009576	Laura Vona Director of Operations (315) 733-2033	lvona@bmecompany.com	Lot 2 – Hardware
Calculator & Computer Center, Inc. 555 Theodore Fremd Ave, Suite B102 Rye, NY 10580 <i>SBE</i>	13-3023762 1000049208	Chas A Borrelli CFO (914) 967-1200	bjohansen@ccccomputer.com	Lot 2 – Hardware
CBS (Connecticut Business Systems, LLC) 108 Corporate Park Dr. White Plains, NY 10604	06-1164954 1100004423	Jay Cartisano (914) 696-1900 x 1628	jcartisano@cbs-gisx.com	Lot 2 – Hardware
CDW Government LLC 203 N. Milwaukee Ave Vernon Hills, IL 60061	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (800) 808-4239	CDWG-PremiumPages@cdw.com	Lot 2 – Hardware
Click & Associates 35 Vedder Ave Staten Island, NY 10314	13-4132915 1100018251	Michael Mastromarino Sale Manager (718) 701-0690	sales@clickandassociates.com	Lot 2 – Hardware
Cognito, Inc. 303 Park Ave So., Suite 405 New York, NY 10010 <i>SBE</i>	13-3680227 1100008441	Mike Franklin Owner (212) 366-9600 x 2020	mike@cognito.com	Lot 2 – Hardware
CompuByte, Inc. 11 Wagon Wheel Lane Center Center Moriches, NY 11934	11-3559030 1100018285	Joe Martins President (631) 471-6798, X 323	jmartins@compu-byte.com	Lot 2 – Hardware
Corporate Computer Solutions, Inc. 55 Halstead Ave Harrison, NY 10528 <i>WBE, SBE</i>	13-3352744 1000006353	Ann Martino President (914) 835-1105 x 101	amartino@corporatecomputersol.com	Lot 2 – Hardware
Custom Computer Specialists, Inc. 70 Suffolk Ct Hauppauge, NY 11788	11-2497640 1000005692	Peter Hazen Director (800) 598-8989	sales@customonline.com	Lot 2 – Hardware
Derive Technologies LLC 100 William St New York, NY 10038 <i>MBE</i>	52-2295534 1000009467	Terri Stuart Senior Account Executive (212) 363-6210	tstuart@derivetech.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Document Solutions of the North Country Division North Country Xerographics 534 Queensbury Ave Queensbury, NY 12804 <i>SBE</i>	14-1777958 1100015239	Rick Gallup President (518) 792-9101	info@ncxi.com	Lot 2 – Hardware
Electronic Business Products Incorporated 4 Airport Park Blvd Latham, NY 12110 <i>SBE</i>	14-1640393 1000006939	Stan Wilock Sale Manager (518) 783-0737 x 205	swilock@ebp-inc.com	Lot 2 – Hardware
Empire Electronics, Inc. dba Empire USA 103 Fort Salonga Rd Northport, NY 11768 <i>WBE</i>	11-2660404 1100039203	Krista Fisher Manager (631) 544-9111	kfisher@empireusa.com	Lot 2 – Hardware
The Ergonomic Group, Inc. 609-3 Cantiague Rock Rd Westbury, NY 11590 <i>WBE</i>	11-2685111 1000005750	Jami Hall Vendor Manager (516) 746-7777	jami.hall@ergogroup.com	Lot 2 – Hardware
Fusion Digital 300 Main Street, Suite 4-104 East Rochester, NY 14445 <i>SBE</i>	74-3093219 1100014715	Philip Ferranti CEO (585) 218-7390 x102	pferranti@fusiondigitalus.com	Lot 2 – Hardware
Future Tech Enterprise, Inc. 101-8 Colin Dr Holbrook, NY 11741 <i>SBE</i>	11-3350196 1000000724	Diane Kremidas Vendor Relations Manager (631) 472-5500	dkremidas@ftei.com	Lot 2 – Hardware
G A Blanco & Sons, Inc. PO Box 149 RT 71 at the Alford Line Great Barrington, MA 01230	02-0327245 1100012283	Michelle DeMellier Account Executive (413) 528-9500 x128	mdemellier@gablanc.com	Lot 2 – Hardware
GovConnection, Inc. dba Connection Public Sector Solutions 732 Milford Rd Merrimack, NH 03054	52-1837891 1000009448	Deborah Varga Contracts Specialist (800) 800-0019 x 33050	dvarga@govconnection.com	Lot 2 – Hardware
GSS InfoTech NY, Inc. dba Atec Group 1762 Central Ave Albany, NY 12205 <i>SBE</i>	72-1563114 1000048422	Lewis Needham Sales Consultant (518) 452-3700 x 118	lewis.needham@gssinfotech.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Integrated Computer Solutions 111 Grant Avenue, Ste 103, Endicott, NY 13760	16-1533690 1000055423	Kevin Blake Owner (607) 757-9551	KBlake@icsnewyork.com	Lot 2 – Hardware
Integrated Computer Solutions of Syracuse LLC 2518 Erie Blvd E Syracuse, NY 13224	38-3816397 1100017309	Don Federman Account Manager (315) 446-5321 x 109	Dfederman@microtechusa.net	Lot 2 – Hardware
Janco Business Systems, Inc. 14 Town Line Road, Unit 1-A Wolcott, CT 06716	06-1155386 1100178456	James Jannetty Vice President & Secretary (203) 879-4936	jimj@janco.us	Lot 2 – Hardware
Just Solutions, Inc. PO Box 118 Fairport, NY 14450 <i>SBE</i>	16-1523958 1100022918	David J. Ondra Division Manager (585) 425-3420	djo@justinc.com	Lot 2 – Hardware
Kristt Company 369 Broadway Monticello, NY 12701	22-3845061 1000055693	Les Kristt President (845) 794-6639	les@kristtco.com	Lot 2 – Hardware
Liberteks 1648 Western Ave Albany, NY 12203 <i>SBE</i>	14-1747322 1100025227	Larry Zimble President	larryz@liberteks.com	Lot 2 – Hardware
Magnum Alliance Group, Inc. 92 Main St. Suite 215 Yonkers, NY 10701	20-2037050 1100025229	Philip John Owner (800) 893-1183 x 777	Philip.john@usamagnum.com	Lot 2 – Hardware
MCPC, Inc. 1801 Superior Ave, Suite 300 Cleveland, OH 44114	32-0012228 1000055812	Wendy Lewis Billing & Inventory Control Manager (440) 268-4000	Wendy.lewis@mcpc.com	Lot 2 – Hardware
Metro Wide Format LLC 855 Conklin St # K Farmingdale, NY 11735	45-3912831 1100136269	David Kachadourian President (631) 465-9555	davekach@metrowideformat.com	Lot 2 – Hardware
National Business Equipment LLC dba National Business Technologies 505 Bradford St. Albany, NY 12206 <i>SBE</i>	26-2693993 1000017518	John Arabio Business Manager (518) 724-6455	jarabio@national1927.com	Lot 2 – Hardware
New Computech, Inc. 39 Broadway Suite 1630 New York, NY 10006 <i>WBE, SBE</i>	13-3892505 1000026874	Mona Abraham CEO (212) 406-1801	mona@newcomputech.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Nfrastructure Technologies LLC dba Nfrastructure 5 Enterprise Ave Clifton Park, NY 12065	22-3771456 1000017165	Tony Riccio Director – Sales Operations (518) 652-4053	nyssales@nfrastructure.com	Lot 2 – Hardware
North County Digital Solutions, Inc. 2 Crestwood Drive Alexandria Bay, NY 13607	20-8652691 1100170017	Daniel J McAloon	mcaloon27@verizon.net	Lot 2 – Hardware
Office Equipment Source, Inc. 227 W Water St Elmira, NY 14901 <i>SBE</i>	16-1441145 1000029201	Mike Mitchell President (607) 737-0539	copyxpres@aol.com	Lot 2 – Hardware
Omni Funding Corp. of America 957 Route 109 West Babylon, NY 11704 <i>SBE</i>	11-2974527 1100025230	Arthur Sanders Controller (631) 957-0101	asanders@omnifc.com	Lot 2 – Hardware
PC Innovations of Rochester, Inc. 1555 E. Henrietta Rd Rochester, NY 14623 <i>WBE, SBE</i>	16-1600825 1100015026	John Reed President (585) 340-1555	john@pcinnovations.com	Lot 2 – Hardware
PC University Distributors, Inc. 99 W Hawthorne Ave Valley Stream, NY 11580 <i>SBE</i>	11-3318287 1000005921	Geoffrey M Miller President (516) 596-1500	gmm@pcuniversity.com	Lot 2 – Hardware
PCMG, Inc. dba PCM Gov, Inc. 6450 Poe Ave, Suite 200 Dayton, OH 45414	33-0964088 1000009106	Penny Musser Contracts Administrator (800) 625-5468 x4505	contract@pcmg.com	Lot 2 – Hardware
Pioneer Business Systems, Inc. 165 West 29 th St New York, NY 10001 <i>MBE</i>	26-4492925 1100094833	James Breland Director of Business Development (212) 594-2614	jamesb@pioneerocopier.com	Lot 2 – Hardware
Professional Graphics Systems & Services 3 W Main St Elmsford, NY 10523 <i>SBE</i>	13-3523526 1000006396	Karen Rice Vice President (914) 345-3033	krice@prographics.com	Lot 2 – Hardware
Proftech LLC 200 Clearbrook Road Elmsford, NY 10523 <i>MBE</i>	13-3978457 1000006511	John Ballini Sale Manager (914) 347-3000 x116	jballini@aol.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Q.E.D, Inc. dba QED National 350 Seventh Ave, 10 th Floor New York, NY 10001 <i>WBE</i>	11-3162897 1000000681	Janice Marron Manager of Corporate Services 212-481-6868 ext 129	jmarron@qednational.com	Lot 2 – Hardware
The Ray-Block Stationery Co, Inc. 3 Plainfield Ave Floral Park, NY 11001-2193	11-1679348 1000023883	George Garcia CEO (516) 437-2222	ggarcia@rbxerox.com	Lot 2 – Hardware
S3 LLC 516 Cherry Lane Floral Park, NY 11001 <i>SBE</i>	27-1210009 1100008244	Ed Scherer President (516) 993-7547	escherer@s3mps.com	Lot 2 – Hardware
SHI International Corp. 290 Davidson Ave Somerset, NJ 08873	22-3009648 1000008811	Dean Howell Sr. Account Executive (845) 265-9439	dean_howell@shi.com	Lot 2 – Hardware
Sirius Computer Solutions, Inc. 10100 Reunion Place, Suite 500 San Antonio, TX 78216	74-2836721 1000041163	Phyllis Byrd Director (210) 369-0617	phyllis.byrd@siriuscom.com	Lot 2 – Hardware
SoHo Imaging, Inc. 607 Phillips Rd Webster, NY 14580 <i>SBE</i>	56-2331734 1100014836	Mary Plummer VP Sales & Marketing (585) 671-8350	maryp@sohoimaging.com	Lot 2 – Hardware
Stellar Services, Inc. 57 West 38 th St 11 th FL New York, NY 10018 <i>SBE, MBE</i>	11-3189413 1000012144	Han Lim Vice President (212) 432-2848	sales@stellarservices.com	Lot 2 – Hardware
Synergy IT Solutions of NYS, Inc. d/b/a Western NY Computing 7871 Lehigh Crossing Victor, NY 14564	16-0985336 1000015161	Lisa Furlong Account Rep. Education/Gover nment (315) 413-7682	lfurlong@synergyits.com	Lot 2 – Hardware
Systems Management Planning, Inc. dba SMP 1020 John St West Henrietta, NY 14586 <i>SBE</i>	16-1545953 1000029454	Chris Fox VP of Business Development (585) 475-0670	cfox@smp-corp.com	Lot 2 – Hardware
TEC Document Solutions, Inc. 231 West 29 th St, Suite 905 New York, NY 10001 <i>SBE</i>	11-3222099 1100025234	Claudio Urena President (212) 201-3580	c.urena@tecxerox.com	Lot 2 – Hardware
Washington Computer Services 32 W 39 th Street, Ste 900 New York, NY 10018 <i>SBE</i>	13-3086643 1000032987	Jeff Singer President (888) 955-9214	nybids@washcomp.com	Lot 2 – Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Whalley Computer Associates One Whalley Way Southwick, MA 01077	04-2902969 1100041604	Paul Whalley Compliance Manager (413) 569-4200	pw@wca.com	Lot 2 – Hardware
Usherwood Business Equipment, Inc. 1005 W Fayette Street Syracuse, NY 13204	16-1135311 1000007794	Katherine Cullen Sales Admin (800) 724-2119	KCullen@usherwood.com	Lot 2 – Hardware
XCL Business Products 1767 Veterans Highway Suite 46 Islandia, NY 11749	11-3174989 1000054435	Michael David President (631) 231-1456	mdavid@xclbusiness.com	Lot 2 – Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.