



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69836	3 Cloud (High Risk) 4 Implementation	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	26-1173892 1100223027

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? ☒ No ☐ Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Mary Burr Channel Operations Manager - U.S. Public Sector 704-230-9231	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	mburr@zscaler.com
Account Manager	Pete Kennedy Regional Sales Manager, NY SLED 631-617-7184	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	pkennedy@zscaler.com
Sales Manager	Sean McCann Sales Director, SLED East 631-618-5227	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	SMcCann@zscaler.com
Billing Manager	Tarkeshwar Thakur Manager, Global Collections 1-844-971-0010	Zscaler, Inc. 120 Holger Way San Jose, CA 95134	tthakur@zscaler.com
RFQs			pkennedy@zscaler.com ; smccann@zscaler.com ; kpetrucelli@zscaler.com
Emergency Contact	732-266-9591 / kpetrucelli@zscaler.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
BlackHawk Data LLC 505 8 th Avenue Suite 12A-03 New York, NY 10018 www.blackhawk11.com WBE	83-0830484 1100217242	Maryann Pagano CEO 646-343-9860	Sales@blackhawk11.com	Lot 3 Cloud Lot 4 Implementation
Carahsoft Technology Corporation 11493 Sunset Hills Rd. Suite 100 Reston, VA 20190 www.carahsoft.com	52-2189693 1000009463	Eric Pankau Public Sector Manager 703-230-7411	eric.pankau@carahsoft.com	Lot 3 Cloud Lot 4 Implementation
CenturyLink Communications LLC d/b/a Lumen Technologies Group 931 14 th Street Suite 900 Denver, CO 80202 https://www.lumen.com/en-us/home.html	04-6141739 1000000078	Brad Haar SLED Sales 585-255-1246	Brad.Haarr@lumen.com	Lot 3 Cloud Lot 4 Implementation
CDW Government LLC 230 N Milwaukee Ave Vernon Hills, IL 60061 http://www.cdwg.com/	36-4230110 1000009217	Duncan Macpherson Sr Client executive 518-877-5151	Duncan.Macpherson@cdw.com	Lot 3 Cloud Lot 4 Implementation
DynTek Services, Inc 255 Washington Ave. Extension, Suite 102 Albany, NY 12205 http://www.dyntek.com/	13-4067484 1000006526	Steven Sanchez Sr. Director of Sales and National Alliance Director 518-207-3410	Steven.Sanchez@DynTek.com	Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 13595 Dulles Technology Drive Herndon, VA 20171 https://www.eplus.com/	54-1904151 1000032149	Whit Sprague SLED BDE 585-310-5399	Whit.Sprague@eplus.com	Lot 3 Cloud Lot 4 Implementation
Mainline Information Systems, Inc. 1700 Summit Lake Drive Tallahassee, FL 32317 http://www.mainline.com/	59-2960721 1000004953	Dave Santeramo Lead Security Architect 518-441-5754	dave.santeramo@mainline.com	Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Protek Information Technology 225 West 35th Street New York, NY 10001 https://protekitsolutions.com/ WBE	26-2489773 1100041635	Jill Pittore CEO (914) 260-0596	Jill@protekitservices.com	Lot 3 Cloud Lot 4 Implementation
Presidio Networked Solutions Group LLC One Penn Plaza, Suite 2832 New York, NY 10119 http://www.presidio.com/	76-0515249 1100138220	Clay Godshalk NYS Account Manager 860-819-1708	govtsales@presidio.com	Lot 3 Cloud Lot 4 Implementation
Quality and Assurance Technology Corp. d/b/a QnA Tech 18 Margin Wood Drive Ridge, NY 11961 www.qnatech.com MBE	27-0943877 1100015240	Marcos Merced Chief Executive Officer (646) 453-7119	mmerced@qnatech.com	Lot 3 Cloud Lot 4 Implementation
SHI International House d/b/a SHI 290 Davidson Ave Somerset NJ 08873 www.shi.com	22-3009648 1000008811	Jim Kegelmeyer New York State Government Account Manager 585-728-6326	jim_kegelmeyer@shi.com	Lot 3 Cloud Lot 4 Implementation
ThunderCat Technology, LLC 1925 Isaac Newton Square STE 180 Reston, VA 20190 http://www.thundercattech.com SDVOB	26-1638572 1100186596	Kent Stokley Director (703) 568-3378	kstokley@thundercattech.com	Lot 3 Cloud Lot 4 Implementation
Verizon Business Network Services LLC One Verizon Way Basking Ridge, NJ 07920 http://www.verizon.com/	13-2745892 1000012731	Bill Reed Associate Director, Public Sector 781-927-5577	william.reed1@verizon.com	Lot 3 Cloud Lot 4 Implementation
World Wide Technology, LLC 1 World Wide Way St. Louis, MO 63146	43-1912895 1000033745	Carol Harting Business Development Manager, SLED Contracts 314-995-6103	NY-SLED@wwt.com	Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.