



# Contract Award Notification

<b>Title:</b>	<b>Group 73600 – Information Technology Umbrella Contract – Manufacturer Based (Statewide)</b>
<b>Award Number:</b>	<a href="#"><u>22802</u></a>
<b>Contract Period:</b>	<b>November 30, 2015 to November 29, 2020</b>
<b>Bid Opening Date:</b>	<b>June 30, 2015</b>
<b>Date of Issue:</b>	<b>December 10, 2015 (Revised September 27, 2019)</b>
<b>Contractor Information:</b>	<b>Begins on Page 2 of this Award Notification</b>

## Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : <b>Jordan Marryott or Alexis Bredenکو</b> Phone: (518) 486-2043 (518) 474-1358 E-mail: <b>Authorized Users:</b> MfrUmbrella.AuthorizedUsers@ogs.ny.gov <b>Contractors:</b> MfrUmbrella.Contractors@ogs.ny.gov	<b>Procurement Services</b> <b>Customer Services</b> Phone: 518-474-6717 Fax: 518-474-2437 E-mail: customer.services@ogs.ny.gov

**Procurement Services values your input.**  
**Complete and return "Contract Performance Report" at end of document.**

## Description

Information Technology Umbrella Contract – Manufacturer Based (Statewide), including:

- Lot 1 – Software
- Lot 2 – Hardware
- Lot 3 – Cloud
- Lot 4 – Implementation Services

PR # 22802

<u>CONTRACT #</u>	<u>LOT NUMBER(s)</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>FED.ID. # / NYS VENDOR #</u>
PM68467	3 Cloud (Low & Moderate Risk)	8x8, Inc. 2125 O'Nel Drive San Jose, CA 95131	77-0142404 1100190235
PM67316	1 Software 4 Implementation	Accenture LLP 5700 South MoPac Expressway Building E Austin, Texas 78749	72-0542904 1000042525
PM68115	3 Cloud (Low & Moderate Risk)	Acquia, Inc. 53 State St Boston, MA 02109	26-0493001 1000042127
PM67378	1 Software	Admit Computer Services, Inc. d/b/a Impact 500 Bi-County Boulevard Farmingdale, NY 11735	11-2524979 1000005704
PM21020	2 Hardware	Aerohive Network, Inc. 330 Gibraltar Drive Sunnyvale, CA 94089	20-4524700 1100133105
PM67992	3 Cloud (Low Risk) 4 Implementation	AgileAssets Inc. 3001 Bee Caves Rd., Ste 200 Austin, Texas 78746	74-2715168 1100013118
PM20770	1 Software 2 Hardware 4 Implementation	ALE USA Inc. 26801 W. Agoura Rd Calabasas, CA 91301	47-1007498 1100128093
PM21040	1 Software 2 Hardware	Arista Network, Inc. 5453 Great America Parkway Santa Clara, CA 95054	201751121 1100152865
PM67997	3 Cloud (Low Risk) 4 Implementation	AskReply, Inc. d/b/a B2Gnow 3225 N Central Ave #120 Phoenix, AZ 85012	33-0897731 1000049133
PM20780	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Assetworks LLC 998 Old Eagle School Rd Suite 1215 Wayne, PA 19087	46-0521049 1000031863
PM67299	3 Cloud (Low Risk)	AT&T Corporation One AT&T Way Bedminster, NJ 07921	13-4924710 1000006563
PM67988	1 Software	AutoMon, LLC 6621 North Scottsdale Road Scottsdale, AZ 85250	26-2521148 1000048511
PM20790	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Avaya, Inc. 211 Mt. Airy Road Basking Ridge, NJ 07920	22-3713430 1000004630

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PM21050	2 Hardware	Aver Information Inc. 668 Mission Court Fremont, CA 94539	94-3148296 1000057960
PM68126	2 Hardware 4 Implementation	Aviat U.S., Inc. 860 N. McCarthy Blvd #200 Milpitas, CA 95035	77-0016028 1000045162
PM67381	1 Software 3 Cloud (Low Risk)	BMC Software, Inc. 2101 CityWest Boulevard Houston, TX 77402	74-2126120 1000032525
PM67382	1 Software 4 Implementation	Buffalo Computer Graphics, Inc. 4185 Bayview Road Blasdell, NY 14219	16-1190997 1000015534
PM67976	3 Cloud (Low Risk)	Business Purchasing Solution LLC d/b/a SpendBridge 101 West Ohio Street, Suite 1601 Indianapolis, IN 46204	20-4544023 1100189292
PM68151	2 Hardware 4 Implementation	Canon U.S.A., Inc. 1 Canon Park Melville, NY 11747	13-2561772 1000006161
PM68178	3 Cloud (Low & Moderate Risk)	Carahsoft Technology Corporation 1860 Michael Faraday Drive Suite 100 Reston, VA 20190	52-2189693 1000009462
PM68093	3 Cloud (Low, Moderate, & High Risk)	Center for Internet Security, Inc. 31 Tech Valley Drive East Greenbush, NY 12061	52-2278213 1000040927
PM68119	3 Cloud (Low Risk)	Centripetal Networks, Inc. 99 Bow Street, Ste. 300W Portsmouth, NH 03801-3995	26-4357130 1100192519
PM67343	3 Cloud (Low, Moderate, & High Risk) 4 Implementation	Century Link Communications LLC 1801 California Street Denver, CO 80202	04-6141739 1000000078
PM68023	1 Software 4 Implementation	CGI Technologies and Solutions Inc. 11325 Random Hills Road Fairfax, VA 22030	54-0856778 1000004915
PM21070	1 Software 2 Hardware	Check Point Software Technologies, Inc. 959 Skyway Rd. Suite 300 San Carlos, CA 94070	94-3229135 1000009804
PM21080	3 Cloud (Low & Moderate Risk) 4 Implementation	Ciena Government Solutions, Inc. 7035 Ridge Road Hanover, Maryland 21076	20-1362886 1100144644
PM20800	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Cisco Systems Inc. 170 West Tasman Drive San Jose, CA 95134	77-0059951 1000005003

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PM20810	1 Software 2 Hardware 3 Cloud (Low Risk)	Citrix Systems, Inc. 851 West Cypress Creek Rd. Ft. Lauderdale, FL 33309	75-2275152 1000032569
PM68124	1 Software	Colyar Technology Solutions, LLC 22420 N 18 <sup>th</sup> Drive Phoenix, AZ 85027	86-0866675 1000032741
PM67301	1 Software	Compulink Management Center Inc. d/b/a Laserfiche 3545 Long Beach Boulevard Long Beach, CA 90807	95-3010597 1100141635
PM67994	1 Software	Compuware Corporation One Campus Martius Detroit, MI 48226	38-2007430 1000009247
PM68125	3 Cloud (Low & Moderate Risk) 4 Implementation	Contemporary Computer Services, Inc. 200 Knickerbocker Ave Bohemia, NY 11716	11-2339385 1000000513
PM68470	3 Cloud (Low, Moderate, & High Risk)	ConvergeOne, Inc. (fka Annese & Associates, Inc.) 3344 Highway 149 Eagan, MN 55121	41-1763228 1100026771
PM68183	3 Cloud (Low & Moderate Risk)	Crowdstrike Inc 150 Mathilda Place, Third Floor Sunnyvale, CA, 94086	45-3135639 1100188326
PM67302	1 Software 3 Cloud (Low Risk) 4 Implementation	Currier, McCabe and Associates, Inc. d/b/a CMA Consulting Services 700 Troy Schenectady Road Latham, NY 12110	22-2580799 1000004603
CMA Offers 2% Discount (Without use of Credit Card) if Payment Within 15 Days of Delivery and/or Receipt of Voucher			
PM68118	3 Cloud (Low Risk)	Cylance, Inc. 18201 Von Karman Ave, Suite 700 Irvine, CA 92612	45-5180781 1100183342
PM67977	3 Cloud (Low Risk)	Dataminr, Inc. 6 East 32nd Street, 2nd Floor New York, NY 10016	01-0928154 1100176988
PM20820	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	Dell Marketing LP One Dell Way Round Rock, Texas 78682	74-2616805 1000041162
PM67303	3 Cloud (Low Risk) 4 Implementation	Dirad Technologies, Inc. 9 Corporate Drive Clifton Park, NY 12065	14-1655746 1000001741
PM68094	1 Software	Docker, Inc. 144 Townsend St San Francisco, CA 94107	27-2461415 1100191080

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PM68140	1 Software 3 Cloud (Low & Moderate Risk) 4 Implementation	DocuSign, Inc. 221 Main Street Suite 1000 San Francisco, CA 94105	91-2183967 1100124309
PM68136	3 Cloud (Low & Moderate Risk) 4 Implementation	Eccentex Corporation 6101 W Centinela Ave Suite 110 Culver City, CA 90230	20-3189161 1100106127
PM20830	1 Software 2 Hardware 3 Cloud (Low & Moderate Risk) 4 Implementation	EMC Corporation d/b/a EMC of Massachusetts 2999 Douglas Blvd Suite 275 Roseville, CA 95661	04-2680009 1000053979
PM21090	1 Software 2 Hardware	Enforcement Video, LLC d/b/a WatchGuard Video 415 Century Parkway Allen, TX 75013	11-3717781 1000047027
PM67323	3 Cloud (Low Risk) 4 Implementation	Enterprise Services, LLC (formerly known as HP Enterprise Services, LLC) 15052 Conf Center Dr Chantilly, VA 20151	75-2548221 1000041177
PM67345	1 Software 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	Environmental Systems Research Institute, Inc. d/b/a ESRI 380 New York Street Redlands, CA 92373	95-2775732 1000041923
PM21100	2 Hardware	Ergotron, Inc. 1181 Trapp Road Eagan, MN 55121	41-1298218 1000057678
PM68020	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Extreme Networks, Inc. 6480 Via Del Oro San Jose, CA 95119	77-0430270 1000057901
PM68258	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	F5 Networks, Inc. 401 Elliott Avenue West Seattle, WA 98119	91-1714307 1000005047
PM20840	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	FireEye, Inc. 1440 McCarthy Boulevard Milpitas, CA 95035	20-1548921 1100140004
PM68123	1 Software 2 Hardware 4 Implementation	ForeScout Technologies, Inc. 190 West Tasman Drive San Jose, CA 95134	51-0406800 1100185053

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PM68095	1 Software 2 Hardware	Fortinet, Inc. 899 Kifer Road Sunnyvale, CA 94086-5205	77-0560389 1000045170
PM21110	2 Hardware	Fujitsu America, Inc. 1250 East Arques Avenue Sunnyvale, CA 94085	77-0554941 1000018592
PM68450	1 Software 3 Cloud (Low Risk)	Genesys Telecommunications Laboratories, Inc. 2001 Junipero Serra Boulevard Daly City, CA 94010	94-3120525 1100141591
PM68148	2 Hardware 3 Cloud (Low Risk)	Getac Incorporated 400 Exchange, Ste 100 Irvine, CA 92602	95-4547422 1100187819
PM67982	3 Cloud (Low Risk)	Google LLC 1600 Amphitheatre Parkway Mountain View, CA 94043	77-0493581 1000053174
PM67305	3 Cloud (Low Risk)	Granicus, LLC d/b/a Granicus (formerly known as GovDelivery Inc) 408 St. Peter Street Suite 600 St. Paul, MN 55102	41-1941088 1100002596
PM20850	1 Software 2 Hardware 3 Cloud (Low & Moderate Risk) 4 Implementation	Hewlett Packard Enterprise Company 3000 Hanover St. Palo Alto, CA 94304	47-3298624 1100148379
PM20880	1 Software 2 Hardware 4 Implementation	Hitachi Data Systems Corporation 101 Park Avenue New York, NY 10178	94-2603663 1100004198
PM20860	2 Hardware	HP Inc. 3000 Hanover Street Palo Alto, CA 94304	94-1081436 1000009783
PM68127	3 Cloud (Low Risk) 4 Implementation	ImageWork Technologies Corporation 170 Hamilton Ave Suite 301 White Plains, NY 10601	52-1907539 1000040914
PM67306	1 Software	Impulse Point 6810 New Tampa Highway Suite 400 Lakeland, FL 33815	65-1214267 1100138215
PM67995	3 Cloud (Low & Moderate Risk)	Info Tech, Inc. 2970 SW 50 <sup>th</sup> Terrace Gainesville, FL 32608	59-1772879 1100122731
PM68132	1 Software 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	Infor Public Sector, Inc. 641 Avenue of the Americas New York, NY 10011	94-2913642 1100131601

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PM67307	1 Software 4 Implementation	Information Builders Inc. 2 Penn Plaza New York, NY 10121-2898	13-2807185 1000006223
PM20890	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	International Business Machines Corporation d/b/a IBM New Orchard Road Armonk, New York 10504	13-0871985 1000001053
PM68179	1 Software	Intralogic Solutions, Inc. 511 Ocean Ave. Massapequa, NY 11758	20-1681666 1000041514
PM68161	1 Software 2 Hardware 4 Implementation	Juniper Networks, (US) Inc. 1133 Innovation Way Sunnyvale, CA 94089	77-0559888 1000045169
PM68108	3 Cloud (Low Risk)	Kinney Management Services LLC 1205 Troy Schenectady Road, Suite 106 Latham, NY 12110	56-2620013 1100192374
PM68149	1 Software 2 Hardware 4 Implementation	Konica Minolta Business Solutions U.S.A., Inc. 1595 Spring Hill Road, Suite 410 Vienna, VA 22182	13-1921089 1000006138
PM68128	2 Hardware	Kova, Corp 102 East Bay Ave, Suite J Manahawkin, NJ 08050	22-3564190 1000044515
PM68156	1 Software 2 Hardware 4 Implementation	Kronos Incorporated 297 Billerica Rd Chelmsford, MA 01824	04-2640942 1000005258
PM68141	2 Hardware	Kyocera Document Solutions America, Inc. 225 Sand Road Fairfield, NJ 07004	95-2819506 1000009816
PM68255	3 Cloud (Low Risk)	LCPtracker, Inc. 117 E Chapman Ave Orange, CA 92856	33-0522320 1100189331
PM21120	2 Hardware 4 Implementation	Lenovo Inc. 1009 Think Place Morrisville, NC 27560	52-2449153 1000032072
PM68203	2 Hardware	Lenovo Global Technology (United States) Inc. 8001 Development Dr. Morrisville, North Carolina 27560	81-3285564 1100177898
PM68133	2 Hardware 4 Implementation	Lexmark International, Inc. 740 West New Circle Road Lexington, KY 40550	06-1308215 1000005372

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PM68253	3 Cloud (Low Risk)	LoadSpring Solutions, Inc. 187 Ballardvale Street Suite B-210 Wilmington, MA 01887	04-3494658 1000011106
PM68152	3 Cloud (Low Risk) 4 Implementation	Lumen, Inc. 600 NW 14 <sup>th</sup> Avenue, Suite 200 Portland, Oregon 97209	46-1294500 1100163133
PM67351	1 Software 4 Implementation	Micro Focus Software Inc. (formerly known as Novell) 1800 South Novell Place Provo, Utah 84606	87-0393339 1000032753
PM67349	1 Software 4 Implementation	MicroStrategy Services Corporation 1850 Towers Crescent Plaza Tysons Corner, VA 22182	54-1945356 1100141997
PM21140	1 Software 2 Hardware 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	Mitel Cloud Services, Inc. 1146 N. Alma School Road Mesa, AZ 85201	76-0311713 1100144315
PM21290	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Mitel Networks, Inc. (formerly known as ShoreTel, Inc) 1146 North Alma School Road Mesa, AZ 85201	77-0443568 1000057902
PM67324	3 Cloud (Low, Moderate & High Risk)	Mutualink, Inc. 1269 South Broad Street Wallingford, CT 06492	14-1999711 1000020064
PM67308	3 Cloud (Low, Moderate, & High Risk)	NaviSite, Inc. 400 Minuteman Road Andover, MA 01810	52-2137343 1000040923
PM20910	1 Software 2 Hardware 4 Implementation	NEC Corporation of America 6535 North State Highway 161 Irving, Texas 75039-2402	20-0665337 1000008544
PM20920	1 Software 2 Hardware 4 Implementation	NetApp, Inc. 495 East Java Drive Sunnyvale, CA 94089	77-0307520 1000009697
PM68145	1 Software	NICE Systems, Inc. 221 River St., 10 <sup>th</sup> Floor Hoboken, NJ 07030	77-0250126 1000018579
PM67350	1 Software 4 Implementation	Niche Technology, Inc. 54 Balmoral Street Winnipeg, MB R3C 1X4 Canada	33-0997243 1100149260
PM20930	2 Hardware	Nimble Storage 211 River Oaks Parkway San Jose, CA 95134	26-1418899 1100136942



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PM67989	1 Software 2 Hardware 4 Implementation	Nokia of America Corporation (formerly known as Alcatel Lucent USA Inc) 600 Mountain Ave Murray Hill, NJ 07974	22-3408857 1000040326
PM67385	1 Software 3 Cloud (Low Risk) 4 Implementation	NTT Data, Inc. 100 City Square Boston, MA 02129	04-2437166 1000000052
PM68157	Lot 3 - Cloud (Low Risk) Lot 4 - Implementation	Okta, Inc. 301 Brannan Street San Francisco, CA 94107	26-4175727 1100150918
PM67987	1 Software 3 Cloud (Low Risk) 4 Implementation	Open Text, Inc. 951 Mariners Island Blvd., Suite 700 San Mateo, CA 94404	46-0525483 1000033520
PM20940	1 Software 2 Hardware 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	Oracle America, Inc. 500 Oracle Parkway Redwood City, CA 94065	94-2805249 1000032860
PM21270	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Palo Alto Networks, Inc. 4401 Great America Parkway Santa Clara, CA 95054	20-2530195 1100060289
PM68162	2 Hardware	Panasonic Corporation of North America d/b/a Panasonic System Communications Company of North America Two Riverfront Plaza - 6th Floor Newark, NJ 07102	36-2786846 1000009189
PM67353	1 Software 4 Implementation	Pitney Bowes Software Inc. One Global View Troy, NY 12180	52-0852578 1000018089
PM20950	1 Software 2 Hardware 4 Implementation	Polycom, Inc. 6001 America Center Dr San Jose, CA 95002	94-3128324 1100004199
PM68142	3 Cloud (Low Risk)	Pluralsight, LLC 182 N. Union Avenue Farmington, UT 84025	20-1279619 1100151817
PM68107	2 Hardware	Pure Storage, Inc 650 Castro Street, Suite 400 Mt. View, CA 94041	27-1069557 1100147165
PM67325	1 Software 3 Cloud (Low Risk) 4 Implementation	Redsky Technologies, Inc. 333 N. Michigan Avenue, Suite 1600 Chicago, IL 60601	36-4038335 1100143393
PM21150	2 Hardware	RGB Systems, Inc. 1025 E. Ball Road Anaheim, CA 92805	33-0107486 1000031275

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PM68134	1 Software 2 Hardware 4 Implementation	Ricoh USA, Inc. d/b/a Ricoh 5 Dedrick Place West Caldwell, NJ 07006	23-0334400 1000030648
PM68236	3 Cloud (Low Risk)	RingCentral, Inc. 20 Davis Dr. Belmont, CA 94002	94-3322844 1100189346
PM21280	1 Software 2 Hardware	Ruckus Wireless, Inc. 350 W. Java Drive Sunnyvale, CA 94089	54-2072041 1100137052
PM68198	1 Software 3 Cloud (Low Risk)	SailPoint Technologies, Inc. 11305 Four Points Dr Bldg 2-100 Austin, TX 78726	90-0187685 1100191406
PM21160	2 Hardware	Samsung Electronics America, Inc. 85 Challenger Road Ridgefield, NJ 07660	13-2951153 1100119185
PM67387	1 Software 4 Implementation	SAS Institute Inc. 100 SAS Campus Dr. Cary, NC 27513	56-1133017 1000032208
PM68234	2 Hardware 4 Implementation	Schneider Electric IT USA, Inc. 132 Fairgrounds Road West Kingston, RI 02892	05-0495780 1100012585
PM67388	1 Software	SecureAuth Corporation 8965 Research Drive Irvine, CA 92618	20-3801802 1100136751
PM68199	3 Cloud (Low Risk)	Sedara, LLC 77 Goodell St. Suite 420 Buffalo, NY 14203	46-4123250 1100171657
PM67535	2 Hardware	Seneca Data Distributors, Inc. 6040 Tarbell Road Syracuse, NY 13206	03-0471707 1100003164
PM68232	2 Hardware	Sharp Electronics Corporation 100 Paragon Drive Montvale, NJ 07645	13-1968872 1000054628
PM68468	3 Cloud (Low Risk)	Siteimprove, Inc. 7807 Creekridge Circle Minneapolis, MN 55439	20-3425009 1100027835
PM67996	3 Cloud (Low Risk)	Skyline Network Engineering, LLC d/b/a Skyline Technology Solutions 6956-F Aviation Boulevard Glen Burnie, MD 21061	37-1494684 1100184426
PM68129	3 Cloud (Low Risk) 4 Implementation	Socrata, Inc. 705 5 <sup>th</sup> Avenue South Suite 600 Seattle, WA 98104	20-8512903 1100057358

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PM21170	1 Software 3 Cloud (Low, Moderate, & High Risk)	Sophos, Inc. 3 Van de Graff Drive, 2 <sup>nd</sup> Floor Burlington, MA 01803	04-3328310 1000020419
PM68146	2 Hardware	Source Code Corporation 159 Overland Rd Waltham, MA 02451	04-3150778 1100022108
PM67326	1 Software 4 Implementation	Splunk Inc. 250 Brannan Street San Francisco, CA 94107	86-1106510 1000058613
PM20970	2 Hardware 3 Cloud (Low & Moderate Risk) 4 Implementation	Storage Engine, Inc. 1 Sheila Drive Tinton Falls, NJ 07724	22-2288911 1000030364
PM68239	3 Cloud (Low Risk) 4 Implementation	TeamDynamix Solutions LLC 2200 West Fifth Avenue, Suite 220 Columbus, OH 43215	31-1804205 1100161912
TeamDynamix Solutions LLC Offers 1% Discount (Without use of Credit Card) if Payment Within 15 Days of Delivery and/or Receipt of Voucher			
PM68116	3 Cloud (Low & Moderate Risk)	Technolutions, Inc. 234 Church St. 15 <sup>th</sup> Floor New Haven, CT 06510-1800	20-1751009 1100126366
PM67354	3 Cloud (Low Risk) 4 Implementation	Tequipment, Inc 7 Norden Lane Huntington Station, NY 11746	11-2266592 1000005634
PM68201	1 Software 2 Hardware 4 Implementation	Teradata Operations, Inc. d/b/a Teradata Government Systems, LLC 1997 Annapolis Exchange Parkway Suite 300 Annapolis, MD 21401	14-2002217 1100183272
PM21180	2 Hardware	Tintri, Inc. d/b/a Tintri 303 Ravendale Drive Mountain View, CA 94043	26-2906978 1100038849
PM68135	1 Software 2 Hardware	Toshiba America Business Solutions, Inc. 25530 Commercentre Drive Lake Forest, CA 92630	33-0865305 1000009105
PM20990	2 Hardware	Trippe Manufacturing Company d/b/a Trippe Lite 1111 West 35th St Chicago, IL 60609	36-1881000 1000049179
PM67390	1 Software 4 Implementation	TriTech Software Systems 9477 Waples Street, Suite 100 San Diego, CA 92121	95-3871079 1100128708

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PM21000	1 Software 2 Hardware 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	Unisys Corporation 801 Lakeview Drive Suite 100 Blue Bell, PA 19422	38-0387840 1000004843
PM68143	3 Cloud (Low Risk)	Universal Management Technology Solutions, Inc. d/b/a Universal Management Solutions 1461 First Avenue Suite 366 New York, NY 10075	36-4622130 1000044796
PM67394	1 Software	Varonis Systems, Inc. 1250 Broadway, 31 <sup>st</sup> Floor New York, NY 10001	57-1222280 1100142133
PM67317	3 Cloud (Low, Moderate, & High Risk) 4 Implementation	Verizon Business Network Services, Inc. 11 Wards Lane Menands, NY 12204	13-2745892 1000012731
PM67356	1 Software 4 Implementation	Versaterm Inc. 2300 Carling Avenue Ottawa, Ontario Canada K2B 7G1	98-0225938 1100142426
PM68158	2 Hardware	Vertiv Corporation (formerly known as Liebert Corporation) 1050 Dearborn Drive Columbus, OH 43085	31-0715256 1000017560
PM67310	1 Software 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	VMware, Inc. 3401 Hillview Ave Palo Alto, CA 94304	94-3292913 1100004398
PM68117	Lot 3 – Cloud (Low & Moderate Risk)	Webair Internet Development Company, Inc. 501 Franklin Ave, Suite 200 Garden City, NY 11530	11-3460094 1100147313
PM68217	1 Software 4 Implementation	Widepoint Integrated Solutions Corporation 7926 Jones Branch Drive, Suite 520 McLean, VA 22102	33-0994781 1100192424
PM67534	1 Software 2 Hardware 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	Xerox Corporation d/b/a Xerox 100 Clinton Avenue South Rochester, NY 14644	16-0468020 1000014781
PM68177	1 Software 4 Implementation	XMedius America, Inc. (formerly known as Applied Voice & Speech Technologies, Inc.) 20000 North Creek Parkway, Suite 200 Bothell, WA 98011	56-2397438 1100005583

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PM68155	2 Hardware	Zebra Technologies International, LLC 3 Overlook Point Lincolnshire, IL 60069	02-0545884 1100034071

Cash Discount, If Shown, Should be Given Special Attention.

Please see "How to Use" for additional information relating to Lot 3 Cloud Risk.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**  
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE NEW YORK STATE PROCUREMENT PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**State of New York  
Office of General Services  
NEW YORK STATE PROCUREMENT SERVICES  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

NEW YORK STATE OGS  
PROCUREMENT SERVICES  
Customer Services, 38th Floor  
Corning Tower - Empire State Plaza  
Albany, New York 12242  
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