



Contractor Information

Appendix D – Contractor Information

Group 73600 – Award 22876

Information Technology Umbrella Contract – Distributor Based Software and Hardware (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor Contact Information	FED.ID. # / NYS Vendor #
PD67644	1 Software 2 Hardware	Dell Marketing L.P. D/B/A Dell Technologies / Dell One Dell Way, MS RR 1-33 Round Rock, TX 78682 Websites: www.dell.com www.delltechnologies.com Toll-Free: (800) 999-3355	74-2616805 / 1000041162

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to **\$85,000**

Contractor offers a discount for purchases made with the NYS Procurement Card? No Yes

NYS Procurement Card discount percentage: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Connor Nowlan Contract Manager (800) 289-3355	Dell Marketing L.P. One Dell Way, MS RR 1-33 Round Rock, TX 78682	connor.nowlan@dell.com
Sales/Billing	Brian J. Vaughn Account Executive (732) 330-8930	Dell Marketing L.P. One Penn Plaza, Suite 2920 New York, NY 10119	brian_vaughn@dell.com
	Ryan Hotaling Senior Manager, Direct Sales (518) 760- 2718	Dell Marketing L.P. One Dell Way, Box RR1-33 Round Rock, TX 78682	Ryan.Hotaling@dell.com
Request for Quote Lot 1 - Software	Barry Adkins Inside Sales Manager (512) 728-2397	Dell Marketing L.P. One Dell Way Round Rock, TX 78682	Barry_Adkins@Dell.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Request for Quote Lot 2 – Hardware	Dell RFQs	Dell Marketing L.P. One Dell Way Round Rock, TX 78682	ny.dell.sled.team@dell.com David J Allen@dell.com Max Lash@dell.com Melanie.meeson@dell.com Mike Elledge@dell.com
	David Allen Inside Sales Manager (512) 513-8211 Max Lash Inside Sales Manager (512) 513-8513 Melanie Meeson NYS Government Account Executive (518) 430-8136 Mike Elledge Account Manager (512) 923-0308 (518) 430-8136		
	(800) 999-3355 / Toll-Free: (800) 999-3355 / cory_shannon@dell.com		
Emergency Contact			

Section 4. On-line Catalog

Lot Number	Website	Username and Password
1 Software	https://shop.asapsoftware.ca/Login/Login.aspx?src=1	Username: nygovernment@asap.com Password: Newyear2023@
2 Hardware	https://www.dell.com/dci/fp/authorize/faa1f369-d81a-4ccb-ab23-5d22311cda4e?Id=f59580ad-08d9-4521-9403-310617321fdf	None