

Attachment 1 - Pricing	
Contractor:	1mpact First LLC
Contract Number:	PB70597
Lots Awarded:	1A
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

1 Impact First LLC Approved Price List			Number of Approved Titles:	5	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	1F001	Project Manager	<p>Supports daily operations of engagement teams. Assists with work planning and task coordination. Serves as an emerging subject matter resource around IT consulting standards and methodologies.</p> <p>Key Responsibilities include:</p> <ul style="list-style-type: none"> - Assisting with developing project plans and schedules - Tracking progress and identifying potential issues or risks to timely completion - Supporting project team communications and coordination - Scheduling and organizing team meetings, taking notes, and distributing information - Creating and maintaining project documentation such as project charters, status reports, change requests, etc. - Monitoring budget and tracking project expenses - Helping establish productive working relationships with clients and project stakeholders 	Bachelor's or Master's Degree in Computer Science, Information Systems, Business Administration or related field. Or equivalent work experience.	4	\$135.00
2	1F002	Sr. Project Manager	<p>Oversees complex, enterprise-wide programs and initiatives, providing thought leadership and direction to project teams.</p> <p>Key Responsibilities include:</p> <ul style="list-style-type: none"> - Leading large-scale IT implementations, technology integrations, business process reengineering efforts, and organizational transformations - Providing guidance and governance for Agile and Waterfall development methods, design thinking, and other program delivery approaches - Managing all aspects of project lifecycles from initiation and planning through execution, monitoring, and closure <ul style="list-style-type: none"> - Leading project teams, providing coaching and mentoring, and supporting professional development - Conducting stakeholder, risk, resource, and change management activities - Developing comprehensive project plans and associated documentation such as budgets, schedules, risk plans, and communication plans - Monitoring key performance metrics, managing issues and action items, overseeing scope control, and reinforcing quality standards 	Bachelor's or Master's Degree in Computer Science, Information Systems, Business Administration or related field. Or equivalent work experience.	7	\$165.00
3	1F003	Data Architect	<p>Leads enterprise-wide data architecture strategy and design establishing integrated structures, standards, and governance balancing performance, stability, and evolution. Designs complex interconnected environments encompassing:</p> <ul style="list-style-type: none"> - Operational Data Stores - Analytical Data Marts - Metadata Repositories - Batch ETL Pipelines <p>Defines future-state blueprints guiding migration planning. Expertise spans cloud and on-premises analytical ecosystem components, data security, metadata management, and adoption of emerging capabilities advancing data insights.</p> <p>Key Responsibilities include:</p> <ul style="list-style-type: none"> - Directing data modeling for enterprise data warehouse, lakehouse and across analytical data marts <ul style="list-style-type: none"> - Instituting data access policies, standards, and governance practices - Optimizing integration designs between transactional systems, operating data stores, and upstream consumers <ul style="list-style-type: none"> - Identifying opportunities for analytics modernization leveraging innovative technologies - Shaping roadmaps for cloud adoption balancing business priorities and technical realities - Evaluating emerging vendor-based tools and capabilities applicable to analytics strategy - Driving technology decisions for metadata/master data management maximizing usability 	Bachelor's or Master's Degree in Computer Science, Information Systems, Business Administration or related field. Or equivalent work experience.	7	\$260.00
4	1F004	Business Analyst	<p>Serves as a liaison between the business functions and the IT to provide technical solutions that meet user needs. Analyzes business partner's operations to understand their strengths and weaknesses to determine opportunities to automate processes and functions.</p> <p>Key Responsibilities include:</p> <ul style="list-style-type: none"> - Gathers requirements from business units and stakeholders through interviews, document analysis, workshops, and site visits - Utilizes techniques like process mapping and root cause analysis to analyze requirements and processes - Translates business needs into functional requirements documents, business requirement documents, and requirement specifications for developers and project teams - Identifies change impacts and effectively manage end user expectations 	Bachelor's or Master's Degree in Computer Science, Information Systems, Business Administration or related field. Or equivalent work experience.	3	\$125.00

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5	1F005	Sr. Business Analyst	<p>Serves as a liaison between business units and the IT organization to elicit needs, document requirements, and identify technical solutions that achieve key objectives. Works extensively with both business stakeholders and technical teams through all phases of the development lifecycle.</p> <p>Key Responsibilities include:</p> <ul style="list-style-type: none"> - Consulting with business units and technical teams to conduct analysis of current processes, systems, and user needs - Leveraging expertise across operations and workflows to document gaps and improvement opportunities - Analyzing systems capabilities and data schema to identify automation and modernization initiatives <ul style="list-style-type: none"> - Facilitating visualization and workshops to drive consensus on business needs - Enhancing expertise in departmental systems and technical roadmaps to provide recommendations <ul style="list-style-type: none"> - Translating business requirements into functional specifications for technical audiences - Collaborating with architecture teams to align solution designs to objectives - Driving User Acceptance Testing and change management post-implementation 	Bachelor's or Master's Degree in Computer Science, Information Systems, Business Administration or related field. Or equivalent work experience.	7	\$145.00