

Attachment 1 - Pricing	
Contractor:	AgreeYa Solutions, Inc
Contract Number:	PB70546
Lots Awarded:	2
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

AgreeYa Solutions, Inc Approved Price List			Number of Approved Titles:	45	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	AY01	Senior Project Manager	Lead project manager for project lifecycle	(a) a Bachelor's degree, and (b) a valid Project Management Professional (PMP) certification	7	\$185.00
2	AY02	Project Manager	Lead project manager for project lifecycle	(a) a Bachelor's degree, and or (b) a valid Project Management Professional (PMP) certification	5	\$165.00
3	AY03	Senior Technical Lead	Ensures IT architectural integrity and functions as the interface between systems developers and IT project managers.	Bachelor's degree in an IT-related or Engineering field	7	\$165.00
4	AY04	Technical Lead	Ensures IT architectural integrity and functions as the interface between systems developers and IT project managers.	Bachelor's degree in an IT-related or Engineering field	3	\$150.00
5	AY05	Business Solutions Analyst	performs business systems analysis and is responsible for work that involves applying analytical processes to the planning, design and implementation of new and improved business information systems of customer organizations.	Bachelor's degree	7	\$130.00
6	AY06	Senior Software Engineer	responsible for leading and/or working on the most complex IT applications design, documentation, development, modification, testing, installation, implementation and support of new or existing applications software.	Bachelor's degree in an IT-related or Engineering field.	7	\$135.00
7	AY07	Software Engineer	responsible for leading and/or working on the most complex IT applications design, documentation, development, modification, testing, installation, implementation and support of new or existing applications software.	Bachelor's degree in an IT-related or Engineering field.	5	\$120.00
8	AY08	Technical Writer	produces technical documentation that helps people understand and use a product or service.	Bachelor's degree	5	\$90.00
9	AY09	Information Security Specialist	interprets information security policies, standards and other requirements as they relate to internal information system and coordinates the implementation of these and other information security requirements.	Bachelor's degree in an IT-related or Engineering field	5	\$155.00
10	AY10	Senior Enterprise Architect	A Senior Enterprise Architect applies their management skills and specialized functional and technical expertise to support complex projects in applying organizing principles and methods of enterprise architecture.	Bachelor's degree in an IT-related or Engineering field	7	\$190.00
11	AY11	Enterprise Architect	An Enterprise Architect applies functional and technical expertise to support complex projects in applying organizing principles and methods of enterprise architecture.	Bachelor's degree in an IT-related or Engineering field.	3	\$175.00
12	AY12	Technical Architect	A Technical Architect will serve as the manager of complex technology implementations, with an eye toward constant reengineering and refactoring to ensure the simplest and most elegant system possible to accomplish the desired need.	Bachelor's degree in an IT-related or Engineering field	3	\$160.00
13	AY13	Visual Designer	A Visual Designer develops a deep understanding of the goals of customers and their business needs; will be well-versed in all aspects of current visual design standards and trends and will be responsible for managing project design reviews, resource planning, and execution for all project work related to visual design; and oversees all visual design efforts.	Bachelor's degree or certification in Graphic Design, Graphic Arts	5	\$130.00
14	AY14	Front End Web Developer / Engineer	A Front-End Web Developer uses modern, front end web development tools, techniques, and methods for the creation and deployment of user-facing interfaces	Bachelor's degree in an IT-related or Engineering field.	6	\$130.00
15	AY15	Back End Web Developer / Engineer	A Back End Web Developer uses modern, open-source software to prototype and deploy back end web applications, including all aspects of server-side processing, data storage, and integration with front end development.	Bachelor's degree in an IT-related or Engineering field.	6	\$130.00
16	AY16	DevOps Engineer	A DevOps Engineer serves as the engineer of complex technology implementations in a product-centric environment; is comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision; and works to arm developers with the best tools and ensuring system uptime and performance.	Bachelor's degree in an IT-related or Engineering field	5	\$135.00
17	AY17	Security Engineer	A Security Engineer serves as the security engineer of complex technology implementations in a product-centric environment; is comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision; works to ensure developers create the most secure systems while enhancing the privacy of all system users; and has experience with white-hat hacking and fundamental computer science concepts.	Bachelor's degree in an IT-related or Engineering field.	6	\$140.00
18	AY18	Delivery Manager	A Delivery Manager facilitates teams for successful delivery by removing obstacles (or blockers to progress), constantly helping teams become more self-organizing, and enabling the work teams do rather than impose how it's done; manages one or more projects, typically to deliver a specific product or transformation via a multi-disciplinary, high-skilled digital team; is adept at delivering complex digital projects, breaking down barriers to the team, and both planning at a higher level and getting into the detail to ensure deliverables happen when needed; and defines project needs and feeds these into the portfolio/program process to enable resources to be appropriately allocated.	Bachelor's degree	5	\$150.00
19	AY19	Agile Coach	An Agile Coach transforms initiatives to deliver lasting change within agencies that focus on delivering value and outcomes. Agile coaches enable teams to deliver products and services across an organization or organizations.	Bachelor's degree in an IT-related, project management, leadership, communications, or Engineering field. requires the possession of certification in Agile Coach	6	\$180.00

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20	AY20	Analyst	An Analyst is familiar with a range of digital/web services and solutions, ideally where open source and cloud technologies and various development methodologies have been applied; has an eye for detail, excellent communication skills, and ability to rationalize complex information to make it understandable for others to work; and ability to interrogate reported information and challenge sources where inconsistencies are found.	Bachelor's degree	5	\$110.00
21	AY21	Digital Performance Analyst	A Digital Performance Analyst specifies, collects, and presents key performance data and analysis for a given digital service	Bachelor's degree in an IT-related or Engineering field	4	\$115.00
22	AY22	Data Analyst	A Data Analyst supports the organization by translating business initiatives and goals into analytical questions, identifying critical metrics, conducting analysis, and developing reporting. Additionally, they will help identify relevant datasets, contribute to data transformations, clean data, and conduct exploratory and statistical analyses to identify, analyze, and interpret trends or patterns in complex datasets	Bachelor's degree	5	\$125.00
23	AY23	Senior Data Analyst	A Senior Data Analyst leads work to enable stakeholders across the organization by translating initiatives and goals into analytical questions, identifying critical metrics, conducting analysis, developing reporting, and leading efforts to uncover levers that could improve decision making and program outcomes.	Bachelor's degree	7	\$180.00
24	AY24	Geospatial Engineer	A Geospatial Engineer prepares analyses of spatial data, including but not limited to static maps, interactive maps, and other derived spatial data products. They share core competencies of a Data Analyst but will be more specialized working with spatial data and best practices around spatial visualization.	Bachelor's in geography or IT, or an advanced degree (Master's or PhD) in geography or IT	5	\$110.00
25	AY25	Geospatial Application Developer	The Geospatial Application Developer is responsible for the development of new GIS applications, maintenance and operations of existing GIS applications, including updating system documents; geodatabase modeling; system administration; data management; performance tuning; installing updates and patches; and maintaining geospatial databases and metadata. They maintain expertise in existing and emerging GIS-related software and technologies and evaluate to improve program use of geospatial data and applications.	Bachelor's degree in GIS, computer science, IT, engineering or related field	5	\$125.00
26	AY26	Business Intelligence Analyst	Business Intelligence (BI) Analyst is responsible for preparing dashboards, charts, and other statistics/information from compiled datasets for use by decision makers, the public and other stakeholders.	Bachelor's degree	5	\$145.00
27	AY27	Data Scientist	A Data Scientist is responsible for analyzing, processing, and modeling data and then communicating the results to inform actionable plans and decisions for the organization.	Master's degree or higher in economics, statistics, math, engineering, science, social science, data science or other quantitative focused field.	6	\$165.00
28	AY28	Senior Data Scientist	A Senior Data Scientist is responsible for analyzing, processing, and modeling data and then communicating the results to inform actionable plans and decisions for the organization.	Master's degree or higher in economics, statistics, math, engineering, science, social science, data science or other quantitative focused field	9	\$190.00
29	AY29	Data Engineer	A Data Engineer supports the inventorying, gathering, cleaning, processing, and programming of automated datasets and data pipelines for use by analysts and others.	Bachelor's or advanced degree (Master's or PhD) in computer science, engineering, information systems, math or technology-related field.	4	\$135.00
30	AY30	Senior Data Engineer	A Senior Data Engineer leads the inventorying, gathering, cleaning, processing, and programming of automated datasets for use by analysts and others.	Bachelor's or advanced degree (Master's or PhD) in computer science, engineering, information systems, math or technology-related field.	7	\$165.00
31	AY31	Data Modeler	A Data Modeler designs and implements data modeling solutions using relational, dimensional, and NoSQL databases depending on need.	Bachelor's or advanced degree (Master's or PhD) in computer science, engineering, math or related field	3	\$145.00
32	AY32	Data Warehouse Architect	A Data Warehouse Architect designs data warehouse architectures to support organizational goals.	Bachelor's or advanced degree (Master's or PhD) in computer science, engineering, math or related field	5	\$190.00
33	AY33	Product Lead	A Product Lead collaborates with the Product Manager to scope user-centered product needs, build user stories around feature development, create acceptance criteria, and determine the practices and processes for the delivery team to implement towards product delivery goals.	Bachelor's degree	5	\$150.00
34	AY34	Product Manager	A Product Manager facilitates product vision alignment and strategy to meet clear data driven goals and success metrics.	Bachelor's degree	3	\$175.00
35	AY35	Content Strategist	The Content Strategist will lead the information architecture on digital products and experiences and create content style guides and collaborate with designers and other content strategists to measure and improve the effectiveness of digital, print, and other content.	Bachelor's degree	3	\$145.00
36	AY36	Content Designer	Content Designers (or UX writers) make things easier for people to understand and use.	Bachelor's degree	5	\$130.00

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37	AY37	User Experience Researcher	User Experience Researchers plan, design and carry out research activities with users that help teams get a deep understanding of the people that use services	Bachelor's degree	5	\$140.00
38	AY38	Usability Tester	The Usability Tester gathers feedback about how people interact with a digital solution, the intuitiveness of the interface, the understandability of the content and the relevance of the solution to their needs and challenges.	have either a relevant certification or a Bachelor's degree	3	\$135.00
39	AY39	UX/Interaction Designer	The UX/Interaction Designer is part of a highly collaborative, multi-disciplinary team focused on improving usability, user experience, and driving user adoption and engagement; and responsible for conducting interaction design.	Bachelor's degree	6	\$175.00
40	AY40	Customer Experience Architect	A Customer Experience Architect designs and tests processes to capture, understand and respond to feedback that's both internal from employees and external from customers and stakeholders.	Bachelor's degree	5	\$190.00
41	AY41	Customer Experience Analyst	A Customer Experience Analyst gathers and interprets data on customer needs, satisfaction, perceptions, and capacity on behalf of a program or project.	Bachelor's degree	2	\$130.00
42	AY42	Information Technology Expert	An IT Expert is a person who has comprehensive and authoritative knowledge, abilities or skills through extensive practice and/or education in a particular IT area not found in any of the above.	have either a relevant certification or a Bachelor's degree	6	\$180.00
43	AY43	Systems Analyst	Understands business objectives and problems, identifies alternative solutions, performs studies and cost/benefit analysis of alternatives.	Bachelor's degree	5	\$115.00
44	AY44	QA Tester	Investigate and diagnose quality complaints, track down components, and recommend corrective actions. Verify logs, databases, and other data to track and flag quality concerns and improvements	Bachelor's degree	5	\$95.00
45	AY45	Test Automation Engineer	QA automation engineers design automated tests by creating scripts that run testing functions automatically.	Bachelor's degree	5	\$115.00