

<b>Attachment 1 - Pricing</b>	
<b>Contractor:</b>	Babatek Inc. dba Impetus
<b>Contract Number:</b>	PB70489
<b>Lots Awarded:</b>	1A, 1B, 2
<p><b>Authorized Users Please Note the Following:</b></p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <a href="http://osc.state.ny.us/agencies/travel/travel.htm">http://osc.state.ny.us/agencies/travel/travel.htm</a>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Babatek Inc. dba Impetus Approved Price List			Number of Approved Titles:	13	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	BT001	Senior Full Stack Developer	<p>Responsible for all standard SDLC processes: planning, designing, coding, configuring, installing, testing, troubleshooting, integrating, performance monitoring, maintenance, enhancements, security management, and support of computer applications programs in a Microsoft .NET environment.</p> <p>Key Requirements</p> <ul style="list-style-type: none"> <li>•Sound knowledge in Algorithms and Data structures and extreme mathematical problems and can efficiently                             <ul style="list-style-type: none"> <li>•translate algorithms, ideas, and concepts to software applications.</li> </ul> </li> <li>•Expert in database design in MS SQL Server, stored procedures, functions, and triggers.</li> <li>•Expert in working with scripting languages like JavaScript, AJAX, jQuery</li> <li>•Proficient in programming JavaScript data capture and event handling methods via the DOM event model.</li> <li>•Excellent knowledge and proficiency in core java concepts like OOPs, collections, Threading, generics,                             <ul style="list-style-type: none"> <li>•Exception Handling, Thread pools, Execution services, concurrent utilities, File IO and serialization and                                     <ul style="list-style-type: none"> <li>•handling XML</li> </ul> </li> <li>•Familiar with design patterns, Service Oriented Architecture (SOA), Aspect Oriented Programming (AOP) and                                     <ul style="list-style-type: none"> <li>•Representational State Transfer (REST)</li> </ul> </li> </ul> </li> <li>•Experience with development and design work in all the layers from front-end, middle-ties, service layer and                             <ul style="list-style-type: none"> <li>•backend</li> </ul> </li> </ul>	Bachelor's degree	7	\$138.00
2	BT002	Senior UX/UI Designer	<ul style="list-style-type: none"> <li>•Expertise in conducting user research and producing related deliverables including but not limited to personas, journey maps, interview guides, mind maps, and research finding documents.</li> <li>•Expertise in using standard UX/UI software such as Sketch, InVision, and Adobe XD to create intuitive application prototypes driven by best practices around Human-Centered Design and in compliance to WCAG 2.0.</li> <li>•Expertise in using front-end technologies such as HTML5, CSS3, and JavaScript to create responsive, browser agnostic prototypes and to collaborate with developers on the view layer in MVC projects or other design patterns.</li> <li>•Experience in converting pixel-perfect prototypes, usually created in Adobe XD, into code working in Visual Studio in a .NET environment.</li> </ul>	Bachelor's degree	7	\$132.00
3	BT003	Senior Data Engineer	<p>Designs database tables, extract (import or export) data from SQL Servers into other data sources on a daily basis through the development and coding of stored procedures and triggers, as needed.</p> <p>Key Requirements</p> <ul style="list-style-type: none"> <li>•Experience in all stages of system development life cycle, including conceptual design, software development, testing, deployment, and post-implementation enhancements of applications utilizing Visual                             <ul style="list-style-type: none"> <li>•Studio, .Net with SQL Server for data management and Active Directory for identity management                                     <ul style="list-style-type: none"> <li>•Experience with ETL and ELT data integration</li> <li>•Experience in Azure Data Factory or Azure Synapse Pipeline</li> <li>•Knowledge of Azure cloud and associated PaaS and DevOps tools   <ul style="list-style-type: none"> <li>•Knowledge of Power BI &amp; data integration</li> </ul> </li> <li>•Develops SQL Server Integration Services (SSIS) packages</li> </ul> </li> <li>•Utilizes Microsoft Team Foundation Server (TFS) for source control, data collection, reporting and project                             <ul style="list-style-type: none"> <li>•tracking, testing and collaboration of project development</li> </ul> </li> <li>•Conducts user acceptance review sessions and collaborates with other team members to perform                             <ul style="list-style-type: none"> <li>•debugging</li> </ul> </li> </ul> </li></ul>	Bachelor's degree	7	\$138.00

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4	BT004	Sr. Business Analyst/Specialist III	<p>Responsible for enhancing the quality of IT products and services, analyzing data to inform business decisions, and finding technological solutions to business needs, among other duties. Analyze environment and internal processes, document, and design "as is" and "to be" processes. Refine business cases. Create necessary project documentation.</p> <p>Key Requirements</p> <ul style="list-style-type: none"> <li>•Experience in successfully developing requirements specifications-documents as per industry standards.</li> <li>•Experience eliciting requirements using interviews, customer documents, workshops, surveys, site visits, and                             <ul style="list-style-type: none"> <li>•business process descriptions, analysis of business rules, scenarios, tasks and workflow analysis, and any other</li> <li>•business analysis techniques for both new and existing processes and procedures.</li> </ul> </li> <li>•Extensive experience in creating functional process flows, wireframes and prototype using Axure RP Pro that</li> <li>•demonstrate functionality, features, content, and user flow of an application. Works with multiple business units                             <ul style="list-style-type: none"> <li>•simultaneously to define complex business processes and determine cross-department / division / agency</li> <li>•dependencies and communications. Serves as a conduit between internal and external customers and the                                     <ul style="list-style-type: none"> <li>•software development team through which requirements flow.</li> </ul> </li> <li>•Conduct tests to ensure software performs adequately and meets the user requirements.</li> </ul> </li> <li>•Collaborates with developers and subject matter experts to establish the technical vision by analyzing tradeoffs                             <ul style="list-style-type: none"> <li>•between usability and performance needs.</li> </ul> </li> <li>•The BA as tester will understand the overall organizational landscape and technology and will</li> </ul>	Bachelor's degree	7	\$132.50
5	BT005	UI Front End Developer/Programmer IV	<p>The Front-end Developer will be responsible for supporting a wide range of web and application projects in a .NET environment. This entails front-end development work on the DOE public website as well as on Intranet and Extranet sites, maintaining the highest levels of quality, efficiency, consistency, and innovation. It also requires ongoing, regular contributions to the Pattern UI Library, an internal resource for .NET developers across the organization to help them realize Bootstrap-driven interfaces reflecting best practices in application development.</p> <p>Key Requirements</p> <ul style="list-style-type: none"> <li>•Experience in converting pixel-perfect prototypes, usually created in Adobe XD, into code working in Visual Studio in a .NET environment.</li> <li>•Demonstrate expert level knowledge of HTML5, CSS3, SASS, JavaScript, jQuery, Bootstrap 5, and XML                             <ul style="list-style-type: none"> <li>•Write and modify JavaScript as needed to solve user interface problems</li> </ul> </li> <li>•Collaborate with in-house .NET developers to ensure smooth transition between prototypes and .NET applications.</li> <li>•Be conversant and fluent in the use of vector graphics; create and utilize font-based iconography such as Font Awesome, Material Icons, EOT, SVG, TTF and WOFF files.</li> <li>•Create and maintain related project documentation (Azure, SharePoint, Jira, or similar tool).                             <ul style="list-style-type: none"> <li>•Working knowledge of Adobe Creative Suite preferred (XD, Photoshop, Illustrator).</li> </ul> </li> <li>•Collaborate in .NET implementations working in Visual Studio 2019 with Team Foundation Server and/or Azure.</li> <li>•Keep abreast of latest web development technologies, particularly trends in responsive and</li> </ul>	Bachelor's degree	7	\$144.00

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6	BT006	Data Developers	<p>With guidance from project managers:</p> <ul style="list-style-type: none"> <li>•Manipulate, organize and report on large datasets.</li> <li>•Write, maintain, execute, and automate the execution of code required for project needs.</li> <li>•Build and execute SSIS packages.</li> <li>•Collaborate with other programmers and analysts while also completing workstreams independently.</li> <li>•Clearly communicate and document technical work, including coding methodology.</li> <li>•Create processes that improve scalability, accuracy, and automation of technical aspects of OPE's information architecture.</li> </ul>	Bachelor's degree	4+	\$104.00
7	BT007	Senior IT Specialist	<p>Responsible for directing the development team in the design, development, coding, testing and debugging of applications. This would also be a System Architect-Planning, designing, configuring, system administration and implementing enterprise networks, firewalls, System Engineer- Support CISCO call manager, Cisco Operations Manager, Publisher, and Unity for VoIP environments, WAN, SAN, LAN, Information Security, communication systems, hardware, network, security, storage and software Applications Code Assessor or Identity and Access Management Solutions Administration etc. Manage the deployment, monitoring, OR Software work like API development activity, interface design, development work like ETL Development/Architecture, Microsoft CRM Development, administration OR UI/UX Design, WebSphere message Broker development, Data Modelling, Big Data Architecture etc. related maintenance, development, upgrading, and support of these IT systems and Support and maintenance of existing applications and the implementation of new technical solutions. Document and develop existing processes, IT policies, and procedures. Manage IT functions, including system infrastructure, telecommunications, networking, security and application development. Designs, tests and implements interface programs, develops security procedures and regulates usage in all aspects of large-scale projects. Designs, tests and implements interface programs, develops security procedures and regulates usage. Maintain and support network security, data storage and disaster recovery strategies. Reviews existing programs and assists in making refinements, reducing operating time, and improving current techniques. Supervises software configuration management. Provide experienced engineering, analysis, and technical support and may perform some engineering and technical management functions, including the support and maintenance of existing applications and the implementation of new technical solutions. Support a wide array of IT and business systems and participate in efficiently resolving day to day troubleshooting for optimal resolutions. Take ownership of projects seeing them from beginning to completion with a high sense of integrity for the work completed. Diagnose troubleshoot and resolve technical issues. Other responsibilities include product infrastructure maintenance, with a strong focus on availability, integrity, and reliability of customer-facing products. Hands-on technical experience to directly execute core projects</p>	Bachelor's degree	7	\$169.78

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8	BT008	Senior Project Manager	<p>Serves as the project manager for a large, complex task order (or a group of task orders affecting the same common/standard/migration system) and assists the Program Manager and responsible for the overall management of the specific task order(s) and ensuring that the technical solutions and schedules in the task order are implemented in a timely manner. Must have knowledge and experience with some of the project management tools. Responsible for leading teams to deliver project(s) that span across one or more business units. Manage resources, schedules, financials and adhere to stage gate quality and SDLC control guidelines throughout the full systems development life cycle. Facilitate the definition of project scope, goals and deliverables. Develop and deliver a project management program encompassing all the details of a project to the team members. Set realistic and practical goals for the project. Refine project budget as needed to ensure timeliness and fiscal responsibility. Manage a portfolio of complex initiatives that span one or multiple lines of business. Provide on-site leadership for project team by building and motivating team members to meet project goals, adhering to their responsibilities and project milestones. Understand interdependencies between technology, operations and business needs. Develop and manage all aspects of project and program engagement from planning, external vendor relationships, communications, resources, budget, change, risks and issues. Develop and deliver progress reports, proposals, requirements documentation and presentations to various audiences, including project team, sponsors, CIO and key stakeholders. Define success criteria and disseminate them to involved parties throughout project and program life cycle.</p> <p>Co-design products with business leadership, understanding and predicting the needs of the business leadership, leading the execution and delivery of software releases using defined hybrid agile software development life cycle process. Act as a single point of contact for all engineering and innovation related items for assigned products.</p>	Bachelor's degree	7	\$178.58
9	BT009	Technical Expert	<p>Knowledgeable in all aspects of Information Systems and have extensive and highest level of experience in the specific Information Systems disciplines described in a Task Proposal Request. Has high level of diverse technical experience related to studying and analyzing system needs, systems development, systems process analysis, design, re-engineering and coding where ever is needed. Keeps abreast of technological developments and applications. This position requires experience in information systems, computer design, analysis and developing systems involving computer technology. Provides highly technical and specialized guidance and solutions to complex information Systems problems. Performs elaborate analyses and studies. Plan, implement and manage systems initiatives with IT and customer teams, Overall application design and integration, Manages data requirements gathering and analysis for new and existing projects, Exhibits in-depth understanding of programming tools, concepts and technologies, Expertise in implementation and troubleshooting of Cloud offerings etc. Also Responsible for directing the development team in the design, development, coding, testing and debugging of applications.</p> <p>Provide expert advice, consultation and leadership in designing, coordinating and maintaining project goals, objectives and priorities. Develops strategies to meet short- and long-range goals for the applicable program and assures that strategies reflect most promising directions. Applies new methods, approaches, and technology to new and unusual situations. Collaborates with and provides expert advice to all organizational levels with the agency.</p>	Bachelor's degree	7	\$238.30

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10	BT0010	Application Developer	<p>Understanding client requirements and how they translate to new application features. Create, Develop, maintain or Quality assurance of Web Applications /middleware /database development/security/networking/storage related work. Development and Delivery of web forms in ASP.NET, including C#, SQL Server OR Oracle, OR Open Source java, AngularJS and Node.js. Big data related development work etc., Develop specifications for full-stack apps which include Web server, RDBMS or main frame or any kind of software development work, testing and documentation. Work directly with clients to determine project scope and specifications. Design pattern specifications using object-oriented analysis/design. Perform Testing/Evaluation. Write high-quality code to program complete applications on schedule. Collaborate with development team and other IT staff to set specifications for new applications.</p> <p>Tests software architecture, plan, implementation, standards in respect to functional or automation, regression, performance or automation testing etc to ensure proper operation and freedom from defects and/or supports testing. Perform Code Review. Writes programs according to specifications. Also, assists in the development of software user manuals. Work on new QA techniques, program and code them if needed and implement quickly.</p>	Bachelor's degree	7	\$139.46
11	BT0011	Software Architect	<p>Designs architecture to include system architecture or system engineer to evaluate and identify software solutions.Ensures compatibility, compliance, and regulatory requirements. Evaluates workflows, organization, and planning. Develops corrective action when necessary. Plans technical architecture for the business environment. Overall application design and integration, Manages data requirements gathering and analysis for new and existing projects, Implements all stages of System Development Life Cycles (SDLC) including Requirements, Logical and Physical Architectural Modeling, Design, Architect, Development, Implementation, install, configure, database administration, system administration, web administration, Support and Threat/Risk assessment. Conducts performance monitoring, disaster recovery, query optimization, capacity planning, trend forecasting, Designing and implementing enterprise data warehouse solutions, Investigates application problems and issues, performs root cause analysis, develops action plans for resolution and implements accordingly, documents resolutions, and disseminates conclusions, Designing and implementing APIS and web servers, Exhibits in-depth understanding of programming tools, concepts and technologies, Expertise in implementation and troubleshooting of Cloud offerings ets. Managing the analysis, design, programming, testing and deployment. communicate well through writing and be able to create flowcharts and diagrams. Knowledge of architectural styles and design patterns. Understanding of various coding methods and computer languages. Data modeling and database design experience. Experience with software development lifecycle (SDLC) processes. Experience overseeing customized development of processes for multiple projects simultaneously</p>	Bachelor's degree	7	\$190.83

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12	BT0012	Business Consultant	<p>Conducts organizational analysis using qualitative and quantitative tools and techniques to assess the effectiveness of the client's IT systems relative to overall program goals. Meet with clients discuss gaps, strategies, and project progress. Develop business and technical requirements. Develop user stories and break down requirements in to deliverable functions. Work with business stake holders, clients, designers, developers to build the applications to the spec and on time. Develop and deliver presentations with sufficient justification and analysis. Experience with any of methodologies like agile, Scrum etc Develop business and technical requirements. Identify user stories and translate them into technical requirements as required. Prepare detailed EDP project plans, by identifying milestones/scheduling tasks/due dates. Provide Management Reporting and Information dissemination. Liaison with IT project managers and analyze their Infrastructure needs. Draft comprehensive reports, in narrative and statistical form, by applying knowledge of data processing techniques, researching, analyzing data, applying agency formats, to provide a written summary of results and recommendations.</p> <p>Contribute during all phases of the development cycle (analysis, design, implementation, testing, deployment, and postproduction support). Create systems models, specifications, diagrams and charts to provide direction to system programmers. Provide in-depth system analysis for modified and new systems, and other post-implementation support. Query, analyze, and interpret data and functionality problems in complex computer systems using SQL. Perform data analysis for data profiling to identify and understand anomalies and communicate data findings. Work with technologies such as Microsoft, Oracle, Open Source, .net etc.</p>	Bachelor's degree	7	\$162.70
13	BT0013	Program Director	<p>Initiating and setting goals for programs according to the strategic objectives of the organization. Planning the programs from start to completion involving deadlines, milestones and processes. Developing or approving budgets and operations. Work closely with management staff to update and maintain the professional credentials of each staff member. Establish an overall annual program budget and then monitor each program to make sure the budget is not exceeded. Responsible for management of projects, support and maintenance of existing applications, infrastructure, telecommunication, and supervision of departmental staff members. Provide leadership, vision, and management to the IT department. Analyze complex business needs presented by the user community and/or clients and recommend technical solutions. Ensure the continual functioning of mission critical operations. Stay within budget. Manage the deployment, monitoring, maintenance, development, upgrade, and support of all IT systems, including servers, PCs, operating systems, software applications. Provide expertise and support during systems upgrades, installations and conversions and file maintenance. Provide day-to-day supervision, direct and prioritize workload, conduct performance appraisals, provide training opportunities and guidance for all IT personnel. Develop standard operating procedures and best practices, including the creation and maintenance of all written documentation, such as system and user manuals, license agreements, and documentation of modifications and upgrades. Develop and implement all IT policies and procedures, including those for architecture, security, disaster recovery, standards, purchasing, and service provision. Support the client's overall mission and follow all standards, policies, procedures, and confidentiality guidelines.</p> <p>Partner with the Project teams to perform ongoing review of project status and ensure documentation of project progress including implementation, timelines, deadlines, assignments, and objectives. Define key business operational IT challenges and needs across all disciplines and create effective, efficient project plans and recommendation for solutions. Establish and maintain a set of project management methods, tools, and processes that enable the organization to deliver quality solutions, on time, on budget with all deliverables met at a low cost. Create, maintain and enforce the Software Development Life Cycle (SDLC) needed to meet the needs of the business. Monitor and communicate the progress of project delivery and ensures</p>	Bachelor's degree	7	\$203.40