

Attachment 1 - Pricing	
Contractor:	Berry, Dunn, McNeil & Parker, LLC
Contract Number:	PB70579
Lots Awarded:	Lot 2, Lot 3
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Berry, Dunn, McNeil & Parker, LLC Approved Price List			Number of Approved Titles:	16	Last Updated:	10/7/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	BD1001	Principal	Principals typically have more than 15 years of relevant experience and education and lead specialized practices or practice groups focused on delivering a variety of services to clients in the government sectors.	B.S/B.A.	15	\$499.55
2	BD1002	Senior Manager	Senior managers typically have more than 10 years of relevant experience and education.	B.S/B.A.	10	\$350.20
3	BD1003	Manager	Managers typically have more than 6 years of relevant experience and education.	B.S/B.A.	6	\$294.58
4	BD1004	Senior Consultant	Senior Consultants typically have more than 3 years of relevant experience and education.	B.S/B.A.	3	\$259.56
5	BD1005	Staff Consultant	Staff Consultants typically have more than 1 year of relevant experience and education.	B.S/B.A.	1	\$219.39
6	BD1006	Administrative/Quality Assurance	Administrative professionals have a variety of experience and education in business administration, technical writing, editing and proofing, and other similar areas of expertise.	High School/GED	1	\$129.78
7	BD1007	Project principal	Has overall responsibility for the services proposed, helps ensure commitment of our firm and appropriate resource allocation, and reviews and approves all deliverables in accordance with BerryDunn's quality assurance processes	B.S/B.A.	15	\$499.55
8	BD1008	Engagement Manager	Oversees project progress, the initiation and completion of tasks and milestones, meetings and activities, project deliverable development, and the work of the project team	B.S/B.A.	10	\$350.20
9	BD1009	Project Manager	Serves as the primary point of contact with the client, maintains a constructive and clear line of communication between the client and BerryDunn, monitors project progress, tracks the initiation and completion of tasks and milestones, facilitates meetings and activities, and leads the development of project deliverables	B.S/B.A./PMP	4	\$294.58
10	BD1010	Lead Business/Technical Analyst	Leads, coordinates, and participates in analysis in the project work effort as it relates to functional and technical project components, as well as contributes to deliverables development and other activities as needed	B.S/B.A.	3	\$259.56
11	BD1011	Business/Technical Analyst	Supports the lead analyst in analysis activities, as well as contributes to deliverables development and other activities as needed	B.S/B.A.	2	\$219.39
12	BD1012	Subject Matter Expert	Provides specialized knowledge and expertise in a variety of areas (e.g., specific functional areas, procurement, cyber security, change management, etc.) and supports the project team as needed in related areas	B.S/B.A.	10	\$389.34
13	BD1013	Senior Technical Data Analyst	Provides highly specialized expertise in data warehouse design, data visualization, statistical analysis, and other related tasks.	B.S/B.A.	10	\$389.34
14	BD1014	Senior Security Analyst	Provides expertise in penetration testing, vulnerability scanning, security risk assessment, network and cloud security, security architecture, and other IT security tasks.	B.S. Management Information Systems, or Computer Science, or Cybersecurity CISSP, GPEN, CISA, or CRISC	8	\$350.20
15	BD1015	Security Analyst	Supports the Senior Security Analyst and provides expertise in in penetration testing, vulnerability scanning, and other entry level IT security tasks.	B.S. Management Information Systems, or Computer Science, or Cybersecurity	4	\$294.58
16	BD1016	Project Coordinator	Supports the project team with documentation, business process diagrams, and general administrative support.	High School/GED	1	\$140.08