

Attachment 1 - Pricing	
Contractor:	The Boston Consulting Group, Inc.
Contract Number:	PB70518
Lots:	2
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

The Boston Consulting Group, Inc. Approved Price List			Number of Approved Titles:	16	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	BCG0001	Executive Strategy Senior Partner	<p>Credentials / experience / perspective: Features subject matter expertise across multiple management, technical, and/or engineering topics, such as experience in business, engineering, life sciences, and/or related analytical, scientific, and technical disciplines. Possesses significant industry career progression and recognition (e.g., former senior government official, military officer, private industry executive/VP/director, corporate officer, or topic expert) and previous leadership of highly complex projects, programs, or business units. Maintains extensive experience interfacing with C-suite and executive VP-level leadership within organizations to address their most complex, highest-visibility, and highest-impact management and operational priorities. Onboards through the most selective and stringent of consulting industry recruitment standards (e.g., <2% of applicants receiving an offer).</p> <p>Project impact: Provides clients and project teams with insight to the preeminent thought leadership and solutions utilized by global commercial, multilateral, and/or government organizations. Provides client and case teams with access to leading senior, "C-Suite" perspectives and resources to solve the most critical and complex client challenges. Provides client leadership and cases teams greater access to leading edge business models, frameworks for analysis, long-term business strategies, and related expert networks that are only available by the person's extensive experience, network, and credentials. Incorporates multi-industry and multi-functional, "executive-level" perspective and experience into project approach, deliverables, and stakeholder management to address complex challenges and large projects. Guides project delivery and coordinates oversight of extended project team. Serves as project accountable official and primary day-to-day counterpart to executive program leadership.</p> <p>A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.</p>	Masters or other advanced degrees (e.g. MD, PhD, or JD)	14	\$1,116.17
2	BCG0002	Executive Strategy Director	<p>Credentials / experience / perspective: Features demonstrated career accomplishments and progression, and/or subject matter expertise in a management, technical, and/or engineering topic, such as experience in business, engineering, life sciences, and/or related technical disciplines, etc., as recognized through breadth of projects completed, publications, and/or demonstrated impact produced. Demonstrates experience leading and implementing solutions for a wide range of highly complex challenges faced by global commercial, multilateral, and/or government organizations. Maintains significant project experience interfacing with C-suite, executive-VP, or director-level leadership within organizations to address highly complex, high-visibility, and high-impact management and operational priorities. Onboards through the most selective and stringent of consulting industry recruitment standards (e.g., <2% of applicants receiving an offer).</p> <p>Project impact: Ensures preeminent thought leadership and solutions utilized by global commercial, multilateral, and/or government organizations positively influence client outcomes. Ensures client projects are delivered in most effective and efficient manner based on leading project management capabilities. Engages with the client lead on a day-to-day basis to ensure thought leadership and firsthand lessons learned from preeminent academic, industry, and government institutions are incorporated into project activities, project activities are aligned and integrated to achieve outcomes, and stakeholder and change management objectives are achieved. Provides project management oversight (based on experience with leading "rigorous program management" principles), required to meet client expectations, including day-to-day management of project working team and quality assurance of deliverables, and brings deep industry expertise to their project teams. Supports the development of key analyses, tools, and recommendations, and serves as primary day-to-day counterpart for the working team.</p> <p>A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.</p>	Masters or other advanced degree (e.g. MD, PhD, or JD)	10	\$1,050.88
3	BCG0003	Executive Strategy Project Leader	<p>Credentials / experience / perspective: Features accomplished career or educational background and/or subject matter expertise in a particular management, technical, and/or engineering topic, such as experience in business, engineering, life sciences, and/or related analytical, scientific, and technical disciplines. Brings experience leading and implementing solutions to a wide range of complex challenges faced by global commercial, multilateral, and/or government organizations. Career experience interfacing with C-suite, executive VP, and/or director-level leadership within organizations to address highly complex and high-impact management and operational priorities. Onboards through the most selective and stringent of consulting industry recruitment standards (e.g., <2% of applicants receiving an offer).</p> <p>Project impact: Ensures daily project activities are accomplished with most efficient and effective use of project and client resources to achieve project objectives and greatest possible impact. Manages the day-to-day activities of the case team, teams with clients directly, and drives both the intellectual and change management agenda of the work. Oversees junior staff in the following areas: facilitation, advanced analysis, modeling, process improvement, project management, methodology development and deployment, and process re-engineering. Develops presentations, manages external relationships, drives work progress, provides status reporting, and manages budgets.</p> <p>A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.</p>	Masters or other advanced degree (e.g. MD, PhD, or JD)	8	\$711.35

4	BCG0004	Executive Strategy Senior Consultant	<p>Credentials / experience / perspective: Features credentials and insights in management, technical, and/or engineering topics, such as experience in business, engineering, life sciences, and/or related analytical, scientific, and technical disciplines. Brings experience implementing solutions to a wide range of complex challenges faced by global commercial, multilateral, and/or government organizations. Demonstrates project experience interfacing with/or supporting C-suite, executive VP, and/or director-level leadership within organizations to address highly complex and high-impact management and operational priorities. Maintains experience supporting and/or eligibility to support commercial business clients and/or matters. Onboards through the most selective and stringent of consulting industry recruitment standards (e.g., <2% of applicants receiving an offer).</p> <p>Project impact: Leads day-to-day execution and creative problem-solving on individual or multiple workstreams, including advanced quantitative and qualitative analysis, modeling, process improvement, and project management. Collaborates directly with working team counterparts including facilitating meetings. Relies on relevant expertise from prior consulting, professional, and educational experiences. Drives and executes analyses, recommends solutions, and guides sub teams. Provides meeting facilitation, advanced analysis, modeling, process improvement recommendations, analytical and strategic methodologies, and process re-engineering. Supports the Executive Strategy Project Leader and/or Executive Strategy Director by advising junior staff and providing a preliminary review of analytical outputs.</p> <p>A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.</p>	Masters or other advanced degree (e.g. MD, PhD, or JD)	5	\$629.35
5	BCG0005	Executive Strategy Consultant	<p>Credentials / experience / perspective: Features credentials and insights in management, technical, and/or engineering topics, such as experience in business, engineering, life sciences, and/or related analytical, scientific, and technical disciplines. Brings experience implementing solutions to a range of complex challenges faced by global commercial, multilateral, and/or government organizations. Demonstrates project experience interfacing with or supporting C-suite, executive VP, and/or director-level leadership within organizations to address highly complex management and operational priorities. Maintains experience supporting and/or eligibility to support commercial business clients and/or matters. Onboards through the most selective and stringent of consulting industry recruitment standards (e.g., <2% of applicants receiving an offer).</p> <p>Project impact: Supports day-to-day execution and creative problem-solving on individual workstreams, to include advanced quantitative and qualitative analysis, modeling, process improvement, and project management. Collaborates directly with working team counterparts including facilitating meetings. Relies on relevant expertise from prior consulting, professional, and educational experiences. Takes responsibility for driving and executing analyses, recommending solutions and guiding subteams. Provides meeting facilitation, advanced analysis, modeling, process improvement recommendations, analytical and strategic methodologies, and process re-engineering.</p> <p>A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.</p>	Masters or other advanced degree (e.g. MD, PhD, or JD)	4	\$479.91
6	BCG0006	Executive Strategy Senior Associate	<p>Credentials / experience / perspective: Brings experience implementing solutions to complex challenges faced by global commercial, multilateral, and/or government organizations. Offers relevant educational background in fields such as business, engineering, life sciences, and/or related analytical, scientific, and technical disciplines. Demonstrates experience supporting C-suite, executive VP, and/or director-level leadership within organizations to address highly complex management and operational priorities. Maintains experience supporting and/or eligibility to support commercial business clients and/or matters. Onboards through the most selective and stringent of consulting industry recruitment standards (e.g., <2% of applicants receiving an offer).</p> <p>Project impact: Supports day-to-day execution and creative problem solving on individual workstreams to include advanced quantitative and qualitative analysis, modeling, process improvement, and project management. Collaborates with working team counterparts and brings relevant expertise from prior consulting, professional, and educational experiences to assist with developing task plans and understanding best practice frameworks and key performance metrics while contributing significantly using online and offline tools in the areas of research, statistical analysis, and report analysis.</p> <p>A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree.</p>	Bachelors degree	2	\$404.18
7	BCG0007	Lead Knowledge Analyst	<p>Relying on nearly a decade of topical or industry experience, provides guidance to the knowledge team and client team to solve the most challenging and complex issues encountered over the course of a project. Leads portions of a module that require significant technical expertise beyond what module owners possess, dependent on case needs. Organizes, leads, and researches a variety of industry and functional topics in support of client projects. Demonstrates well versed expertise in legislation, regulations, policy, directives, memoranda, standards, reference works, statistical records, and other sources. Leads the preparation of reports and studies for use by the client and case team. Builds and manages BCG's institutional knowledge and proprietary data and tools, for use by the client dependent upon project needs. Supports developing knowledge management policies, procedures, systems and/or compiling databases and compendiums focused on relevant geography, sector or functional topics based on extensive prior experience in said topic area.</p> <p>A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree.</p>	Bachelors degree	9	\$321.59

8	BCG0008	Knowledge Analyst	<p>Provides guidance to the knowledge team and client team by conducting deep research on specific issues, industries, and technical areas. Supports project team members to provide the best client solution based on their expertise. Organizes and conducts research in a variety of industry and functional topics in support of client projects. Remains conversant in current legislation, regulations, policy, directives, memoranda, standards, reference works, statistical records, and other sources. Leads the preparation of reports and studies for use by the client and case team. Builds and manages BCG's institutional knowledge and proprietary data and tools, for use by the client dependent upon project needs. Supports developing knowledge management policies, procedures, systems and/or compiling databases and compendiums focused on relevant geography, sector or functional topics based on extensive prior experience in said topic area.</p> <p>A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree.</p>	Bachelors degree	3	\$178.82
9	BCG0009	Senior Experience Designer	<p>Leads efforts to introduce trends and exemplars across a variety of emerging technologies like AI, IoT, VR, and AR. Maintains "hands on" experience delivering concepts, personas, user journeys, storyboards, system maps, user flows, wireframes, visual design comps, and prototypes with Sketch, Adobe CS, InVision, and other tools. Incorporates user research and usability testing to iterate on product solutions and collaborate effectively with multi-disciplinary teams including management consultants, product managers, engineers, marketers, and corporate executives.</p> <p>A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree.</p>	Bachelors degree	4	\$324.11
10	BCG0010	Senior Engineer	<p>Serves as valued members of multi-skilled teams, building disruptive and innovative products and businesses. Designs and architect innovative, modern architectures, leads the technical development for large areas of a product, supports and mentors junior engineers, and works with state of the art technologies to solve genuine, real-world problems.</p> <p>A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree.</p>	Bachelors degree	4	\$204.97
11	BCG0011	Principal Data Scientist	<p>Applies data scientist methods and analytics to real-world business situations across a variety of industries. Leverages extensive experience to provide day-to-day management of teams performing data science or providing advanced analytics solutions relevant to the program, applying Artificial Intelligence, Machine Learning, and conducting statistical modeling techniques to drive business outcomes utilizing a range of tools (e.g., Python, R, SAS, SQL, etc.).</p> <p>Manages complex teams with deep technical expertise, working with large, continuously flowing data sets in a collaborative environment to seamlessly hand off/transfer code. Serves as the primary day-to-day counterpart for relevant client relationships at all levels, working in coordination with the broader BCG team to deliver integrated recommendations.</p> <p>A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.</p>	Masters degree	7	\$310.98
12	BCG0012	Lead Data Scientist	<p>Applies data scientist methods and analytics to real-world business situations across a variety of industries. Provides day-to-day management of teams performing data science or providing advanced analytics solutions relevant to the program, and applies Artificial Intelligence, Machine Learning, and statistical modeling techniques to drive business outcomes utilizing a range of tools (e.g., Python, R, SAS, SQL, etc.). Manages complex teams with deep technical expertise, working with large, continuously flowing data sets in a collaborative environment to seamlessly hand off/transfer code. Serves as the primary day-to-day counterpart for relevant client relationships at all levels, working in coordination with the broader BCG team to deliver integrated recommendations.</p> <p>A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.</p>	Masters degree	5	\$202.14
13	BCG0013	Data Scientist	<p>Applies data scientist methods and analytics to real-world business situations across a variety of industries. Drives day-to-day execution of advanced analytics solutions relevant to the program, and applies Artificial Intelligence, Machine Learning, and statistical modeling techniques to drive business outcomes utilizing a range of tools (e.g., Python, R, SAS, SQL, etc.). Works with large, continuously flowing data sets in a collaborative environment to seamlessly hand off/transfer code. Prepares, integrates, manipulates, and QAs large data sets, while collaborating directly day-to-day with relevant working team counterparts.</p> <p>A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree. A High School Diploma plus 4 years of additional education or work experience may be substituted for a Bachelors Degree.</p>	Bachelors degree	1	\$129.34
14	BCG0014	Visual Design Expert	<p>Directs the development of a wide range of graphics (diagrams, flow charts, and other images) for reports, presentations, technical bulletins, and other project deliverables. Develops technical illustrations, including tables and graphs, Gantt charts, chart, maps, and other conceptual models. Provides substantive editing when needed to ensure good organization and logical flow of text and concepts. Edits documentation (reports and other project deliverables) to ensure accuracy of spelling, grammar, punctuation, and references. Ensures consistency and appropriateness of tone and style, as well as consistency of formatting. Exhibits knowledge and experience in working with pertinent software development packages.</p> <p>A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree. A High School Diploma plus 4 years of additional education or work experience may be substituted for a Bachelors Degree.</p>	Bachelors degree	2	\$109.55

15	BCG0015	Functional Expert and Researcher	<p>Demonstrates knowledge in a designated field or discipline. Supports BCG case teams by providing functional and/or industry expertise, and associated research activities. Contributes to the execution of a project or task by assessing the impact of specific industry trends, policies, or standard frameworks and methodologies.</p> <p>A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree. A High School Diploma plus 4 years of additional education or work experience may be substituted for a Bachelors Degree.</p>	Bachelors degree	2	\$134.30
16	BCG0016	Case Team Support Admin	<p>Assists with the day-to-day operations of the BCG case team, including coordinating and scheduling internal and client project meetings (often interfacing directly with client admin support), coordinating and scheduling project travel arrangements (as needed), finding and reserving workshop sites, and coordinating content production, such as presentation and poster printing and ordering materials.</p> <p>A High School Diploma plus 2 years of additional education or work experience may be substituted for an Associates Degree.</p>	Associates degree	None	\$58.20