

<b>Attachment 1 - Pricing</b>	
<b>Contractor:</b>	CherryRoad Technologies Inc.
<b>Contract Number:</b>	PB70792
<b>Lots Awarded:</b>	Lot 2, Lot 3
<p><b>Authorized Users Please Note the Following:</b></p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <a href="http://osc.state.ny.us/agencies/travel/travel.htm">http://osc.state.ny.us/agencies/travel/travel.htm</a>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

CherryRoad Technologies Inc. Approved Price List			Number of Approved Titles:	41	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	CRT-001	Program Manager-Onsite	Project Management Professional who oversees and coordinates various projects	BS	8	\$225.00
2	CRT-002	Project Manager-Onsite	Lead Project Management activities	BS	8	\$200.00
3	CRT-003	Functional Lead-Onsite	Analyze business requirements and provide system design while implementing system solutions	BS	8	\$185.00
4	CRT-004	Specialty Products Lead-Onsite	Analyze business requirements and provide system design on a specific product while implementing system solutions	BS	8	\$200.00
5	CRT-005	Technical Lead-Onsite	Oversees the technical aspects of a software team	BS	8	\$185.00
6	CRT-006	Technical Developer-Onsite	Develops, processes, and configures software or systems based on the client need	BS	6	\$145.00
7	CRT-007	Database Administrator-Onsite	Provide detailed analysis, design, tuning, testing, implementation and documentation of business intelligence system and/or data warehouse	BS	6	\$165.00
8	CRT-008	System Administrator-Onsite	Oversees the maintenance of client's software system	BS	6	\$165.00
9	CRT-009	Upgrade Specialist-Onsite	Leads clients from a legacy system to desired software system	BS	8	\$185.00
10	CRT-010	Change Management Lead-Onsite	Create and implement change strategies and plans to maximize stakeholder adoption and minimize resistance	BS	8	\$165.00
11	CRT-011	Training Manager-Onsite	Develops, organizes, leads training programs	BS	8	\$185.00
12	CRT-012	Trainer-Onsite	Facilitates and monitors training programs	BS	6	\$165.00
13	CRT-013	Security Lead-Onsite	Leads and manages an organizations overall approach to data security and information protection	BS	8	\$185.00
14	CRT-014	Oracle Cloud Specialist-Onsite	Works with product, operational business stakeholders to understand and prioritize business system needs related to Oracle Fusion Cloud modules	BS	8	\$315.00
15	CRT-015	Assessment Specialist-Onsite	Seeks and analyzes data to gain insights into performance, effectiveness and efficiency to provide recommendations for improvement	BS	8	\$200.00
16	CRT-016	Cloud Solutions Functional Specialist I	Identifies and validates key business requirements. Leads business process teams and continuous improvement efforts. Evaluates software solutions.	BS	8	\$225.00
17	CRT-017	Cloud Solutions Functional Specialist II	Identifies and validates key business requirements. Leads business process teams and continuous improvement efforts. Evaluates software solutions	BS	8	\$275.00
18	CRT-018	Cloud Solutions Functional Specialist III	Identifies and validates key business requirements. Leads business process teams and continuous improvement efforts. Evaluates software solutions	BS	8	\$325.00
19	CRT-019	Cloud Solutions Technical Specialist I	Designs, develops, and implements cloud based solutions.	BS	8	\$225.00
20	CRT-020	Cloud Solutions Technical Specialist II	Designs, develops, and implements cloud based solutions	BS	8	\$275.00
21	CRT-021	Cloud Solutions Technical Specialist III	Designs, develops, and implements cloud based solutions	BS	8	\$325.00
22	CRT-022	Cloud Solutions Architect	Develops cloud adoption plans, determines cloud application design, and creates systems for managing, monitoring, and maintaining a cloud system.	BS	8	\$275.00
23	CRT-023	Cloud Solutions Project Manager	Leads Project Management activities for a cloud system.	BS	8	\$300.00
24	CRT-024	Cloud Solutions Project Director	Oversees overall cloud project and interacts with key stakeholders.	BS	10	\$325.00
25	CRT-025	Cloud Solutions Account Manager	Enforce service level agreements and measure performance to make sure the business goals are being met.	BS	6	\$250.00
26	CRT-026	Cloud Solutions Security Specialist	Leads and manages an organizations overall approach to data security and information protection for a cloud system.	BS	8	\$350.00
27	CRT-027	Cloud Solutions Engineer	Designs and manages cloud-based systems for organizations.	BS	10	\$350.00
28	CRT-028	Program Manager-Offsite	Project Management Professional who oversees and coordinates various projects.	BS	8	\$195.00
29	CRT-029	Project Manager-Offsite	Lead Project Management activities	BS	8	\$170.00
30	CRT-030	Functional Lead-Offsite	Analyze business requirements and provide system design while implementing system solutions	BS	8	\$155.00
31	CRT-031	Specialty Products Lead-Offsite	Analyze business requirements and provide system design on a specific product while implementing system solutions	BS	8	\$170.00
32	CRT-032	Technical Lead-Offsite	Oversees the technical aspects of a software team	BS	8	\$155.00
33	CRT-033	Technical Developer-Offsite	Develops, processes, and configures software or systems based on the client need	BS	6	\$110.00
34	CRT-034	Database Administrator-Offsite	Provide detailed analysis, design, tuning, testing, implementation and documentation of business intelligence system and/or data warehouse	BS	6	\$135.00
35	CRT-035	Systems Administrator-Offsite	Oversees the maintenance of client's software system	BS	6	\$135.00
36	CRT-036	Upgrade Specialist-Offsite	Leads clients from a legacy system to desired software system	BS	8	\$155.00
37	CRT-037	Change Management Lead-Offsite	Create and implement change strategies and plans to maximize stakeholder adoption and minimize resistance	BS	8	\$135.00
38	CRT-038	Training Manager-Offsite	Develops, organizes, leads training programs	BS	8	\$155.00
39	CRT-039	Security Lead-Offsite	Leads and manages an organizations overall approach to data security and information protection	BS	8	\$155.00
40	CRT-040	Oracle Cloud Specialist-Offsite	Seeks and analyzes data to gain insights into performance, effectiveness and efficiency to provide recommendations for improvement	BS	8	\$287.00
41	CRT-041	Assessment Specialist-Offsite	Seeks and analyzes data to gain insights into performance, effectiveness and efficiency to provide recommendations for improvement	BS	8	\$275.00