

Attachment 1 - Pricing	
Contractor:	ERP Analysts, Inc
Contract Number:	PB70491
Lots Awarded:	2
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

ERP Analysts, Inc Approved Price List			Number of Approved Titles:	36	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	P00001	Oracle/Microsoft Database Administrator, Jr.	<ul style="list-style-type: none"> * Responsible for ensuring the security and integrity of the database * Capable of designing and deploying database structures to support technology and business requirements * Implements data models and database designs, data access and table maintenance codes * Resolves database performance issues, database capacity issues, replication, and other distributed data issues * Has strong knowledge of standard concepts, practices, and procedures appropriate for the database platform being supported * Possesses strong knowledge of ERP specific database requirements * Junior level resource typically works under the supervision of a more senior staff member 	Associate's degree	2	\$125.00
2	P00002	Oracle/Microsoft Database Administrator, Mid-level	<ul style="list-style-type: none"> * Responsible for ensuring the security and integrity of the database * Capable of designing and deploying database structures to support technology and business requirements * Implements data models and database designs, data access and table maintenance codes * Resolves database performance issues, database capacity issues, replication, and other distributed data issues * Has strong knowledge of standard concepts, practices, and procedures appropriate for the database platform being supported * Possesses strong knowledge of ERP specific database requirements * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$130.00
3	P00003	PeopleSoft Administrator, Mid-level	<ul style="list-style-type: none"> * Manages one or more PeopleSoft pillars * Deploys, maintains and troubleshoots PeopleSoft Internet Architecture (PIA)infrastructure (Webservers, Application Servers, Process Schedulers) * Possesses a thorough understanding of Oracle/PeopleSoft Security Model * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$150.00
4	P00004	PeopleSoft Administrator, Sr.	<ul style="list-style-type: none"> * Manages one or more PeopleSoft pillars * Deploys, maintains and troubleshoots PeopleSoft Internet Architecture (PIA)infrastructure (Webservers, Application Servers, Process Schedulers) * Possesses a thorough understanding of Oracle/PeopleSoft Security Model * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$180.00
5	P00005	Functional Consultant, Jr.	<ul style="list-style-type: none"> * Skills can apply to one or more modules of PeopleSoft * Capable of delivering both technical and functional aspects of one or modules of PeopleSoft * Performs assessments, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes IT systems to meet business needs * Coordinates with Development team to implement changes * Junior level resource typically works under the supervision of a more senior staff member 	Associate's degree	2	\$145.00
6	P00006	Functional Consultant, Mid-level	<ul style="list-style-type: none"> * Skills can apply to one or more modules of PeopleSoft * Capable of delivering both technical and functional aspects of one or modules of PeopleSoft * Performs assessments, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes IT systems to meet business needs * Coordinates with Development team to implement changes * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$175.00
7	P00007	Functional Consultant, Sr.	<ul style="list-style-type: none"> * Skills can apply to one or more modules of PeopleSoft * Capable of delivering both technical and functional aspects of one or modules of PeopleSoft * Performs assessments, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes IT systems to meet business needs * Coordinates with Development team to implement changes * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$220.00
8	P00008	Business Analyst, Mid-level	<ul style="list-style-type: none"> * This role performs activities required to support or extend the functionality of Enterprise Resource Planning (ERP) * Activities include development, debugging, process design, and documentaton * Individual can be expected to provide assistance across software modules and various technology related tools * Coordinates within the overall team to deliver full solutions * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$150.00
9	P00009	Business Analyst, Sr.	<ul style="list-style-type: none"> * This role performs activities required to support or extend the functionality of Enterprise Resource Planning (ERP) * Activities include development, debugging, process design, and documentaton * Individual can be expected to provide assistance across software modules and various technology related tools * Coordinates within the overall team to deliver full solutions * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$190.00

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10	P00010	Solution Architect, Mid-level	<ul style="list-style-type: none"> * Middle level resource is capable of self-supervision and delivery within a team * Oversees and designs the technical aspects of projects, applications and systems * Understands business requirements and translate them into scalable and robust technical solutions * Designs end-to-end architecture for applications, systems, and infrastructure, considering factors such as scalability, performance, and security * Evaluates and makes recommendation on technology stack, frameworks, and tools based on project requirements and industry best practices * Provides technical leadership and guidance to development teams during the entire software development lifecycle 	Bachelor's degree	4	\$165.00
11	P00011	Functional Architect, Sr.	<ul style="list-style-type: none"> * Senior level resource is capable of self-supervision and management oversight of other resources working as a part of a team * Oversees and designs the technical aspects of projects, applications and systems * Understands business requirements and translate them into scalable and robust technical solutions * Designs end-to-end architecture for applications, systems, and infrastructure, considering factors such as scalability, performance, and security * Evaluates and makes recommendation on technology stack, frameworks, and tools based on project requirements and industry best practices * Provides technical leadership and guidance to development teams during the entire software development lifecycle 	Bachelor's degree	6	\$190.00
12	P00012	Cloud Architect, Mid-level	<ul style="list-style-type: none"> * Implements scalable and reliable Cloud solutions * Works with Development team to ensure that the applications are optimized for Cloud environment * Deploys and configures Cloud services such (example AWS: EC2, S3, RDS, Lambda, etc.) * Implements Infrastructure as Code (IaC) using tools like CloudFormation or Terraform. * Documents architecture diagrams and configurations * Implements continuous monitoring for security events. * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$150.00
13	P00013	Change Management SME	<ul style="list-style-type: none"> * Designs, develops, and implements change management strategies and plans for identified IT projects * SME (subject matter expert) is expected to deliver specific organizational expertise in their focus area * Collaborates with stakeholders and IT product users to discuss changes and concerns, analyze employee readiness, and define KPIs to measure change efforts * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$170.00
14	P00014	PeopleSoft Developer, Jr.	<ul style="list-style-type: none"> * Skills can apply to one or more modules of PeopleSoft * Familiar with underlying technical concepts, practices, and procedures for ERP * Familiar with commonly-used practices and procedures within their respective domain * Designs and Develops IT solutions to meet business needs and end user requirements * Write code and develop software solutions based on technical specifications * Test, troubleshoot, debug, maintain, and improve existing software * Develop technical documentation and user guides * Junior level resource typically works under the supervision of a more senior staff member 	Associate's degree	2	\$117.00
15	P00015	Developer, Mid-level	<ul style="list-style-type: none"> * Reviews, analyzes, and modifies the programming systems including encoding, testing, and debugging to support an organization's ERP * Troubleshoots and resolves issues * Responsible for technical documentation of modified programs * Knowledgeable of underlying technical concepts, practices, and procedures for ERP * Knowledgeable of commonly-used practices and procedures within their respective domain * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$139.23
16	P00016	Developer, Sr.	<ul style="list-style-type: none"> * Reviews, analyzes, and modifies the programming systems including encoding, testing, and debugging to support an organization's ERP * Troubleshoots and resolves issues as required * Responsible for technical documentation of modified programs * Extensive knowledge of underlying technical concepts, practices, and procedures for ERP * Extensive knowledge of commonly-used practices and procedures across domains * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$153.00
17	P00017	IT Functional Architect, Jr.	<ul style="list-style-type: none"> * Architect defines solutions that cross business areas and software modules * Performs assessment, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes IT systems to meet business needs * Coordinates with Development team to implement changes * Junior level resource typically works under the supervision of a more senior staff member 	Associate's degree	2	\$125.00
18	P00018	IT Functional Architect, Mid-level	<ul style="list-style-type: none"> * Architect defines solutions that cross business areas and software modules * Performs assessment, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes IT systems to meet business needs * Coordinates with Development team to implement changes * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$165.00

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19	P00019	Functional Architect, Principal	<ul style="list-style-type: none"> * Architect defines solutions that cross business areas and software modules * Performs assessment, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes IT systems to meet business needs * Coordinates with Development team to implement changes * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	8	\$220.00
20	P00021	Hyperion PSPB Administrator, Jr.	<ul style="list-style-type: none"> * System Administration for Hyperion Public Sector Planning and Budgeting * Capable of designing, configuring, and troubleshooting Hyperion installations * Junior level resource typically works under the supervision of a more senior staff member 	Associate's degree	2	\$140.00
21	P00022	Hyperion PSPB Administrator, Mid-level	<ul style="list-style-type: none"> * System Administration for Hyperion Public Sector Planning and Budgeting * Capable of designing, configuring, and troubleshooting Hyperion installations * System Administration for Hyperion Public Sector Planning and Budgeting 	Bachelor's degree	4	\$180.00
22	P00024	PeopleSoft Developer, Mid-level	<ul style="list-style-type: none"> * Skills can apply to one or more modules of PeopleSoft * Familiar with underlying technical concepts, practices, and procedures for ERP * Familiar with commonly-used practices and procedures within their respective domain * Designs and Develops IT solutions to meet business needs and end user requirements * Write code and develop software solutions based on technical specifications * Test, troubleshoot, debug, maintain, and improve existing software * Develop technical documentation and user guides * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$125.00
23	P00025	PeopleSoft Developer, Sr	<ul style="list-style-type: none"> * Skills can apply to one or more modules of PeopleSoft * Familiar with underlying technical concepts, practices, and procedures for ERP * Familiar with commonly-used practices and procedures within their respective domain * Designs and Develops IT solutions to meet business needs and end user requirements * Write code and develop software solutions based on technical specifications * Test, troubleshoot, debug, maintain, and improve existing software * Develop technical documentation and user guides * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$151.00
24	P00026	ERP Consultant, Mid-level	<ul style="list-style-type: none"> * Skills can apply to one or more modules of PeopleSoft * Capable of delivering both technical and functional aspects of one or modules of PeopleSoft * Performs assessments, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes IT systems to meet business needs * Coordinates with Development team to implement changes * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$175.00
25	P00027	ERP Consultant, Sr.	<ul style="list-style-type: none"> * Skills can apply to one or more modules of PeopleSoft * Capable of delivering both technical and functional aspects of one or modules of PeopleSoft * Performs assessments, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes IT systems to meet business needs * Coordinates with Development team to implement changes * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$190.00
26	P00028	Functional Consultant, Jr.	<ul style="list-style-type: none"> * Scope of responsibility is limited to specific PeopleSoft modules as required * Responsible for matching business process requirements to system functionality to deliver business solutions * Performs assessment, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes ERP to meet business needs * Coordinates with Development team to implement changes * Junior level resource typically works under the supervision of a more senior staff member 	Associate's degree	2	\$120.00
27	P00029	Functional Consultant, Mid-level	<ul style="list-style-type: none"> * Scope of responsibility is limited to specific PeopleSoft modules as required * Responsible for matching business process requirements to system functionality to deliver business solutions * Performs assessment, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. * Configures and customizes ERP to meet business needs * Coordinates with Development team to implement changes * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$160.00

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28	P00030	Functional Consultant, Sr.	<ul style="list-style-type: none"> * Scope of responsibility is limited to specific PeopleSoft modules as required * Responsible for matching business process requirements to system functionality to deliver business solutions * Performs assessment, requirements gathering, fit/gap analysis to develop functional specifications * Reviews current business processes and works with customer to refine or redesign business process. <ul style="list-style-type: none"> * Configures and customizes ERP to meet business needs * Coordinates with Development team to implement changes * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	4	\$180.00
29	P00031	Project Manager	<ul style="list-style-type: none"> * Responsible for overall project delivery and success on IT services and support contracts * Owns tracking and management of project tasks, assignments, and status * Responsible for communication of project aspects to all stakeholders <ul style="list-style-type: none"> * Has fiscal responsibility for the project * Applies principles of sound project methodology to the delivery of projects * Responsible for the preparation and revision of project artifacts including: charter, scope, project plan, task plan, work breakdown structure, communication plan, risk assessment, cost analysis and status reports <ul style="list-style-type: none"> * Coordinates and leads project team meetings * Provides status and issue resolution recommendations to project sponsor(s) and stakeholders * Possesses strong communication and negotiation skills to manage project issues * Responsible for ensuring other team members are capable of performing as project needs demand <ul style="list-style-type: none"> * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$170.00
30	P00032	Project Manager, Sr.	<ul style="list-style-type: none"> * Responsible for overall project delivery and success on IT services and support contracts * Owns tracking and management of project tasks, assignments, and status * Responsible for communication of project aspects to all stakeholders <ul style="list-style-type: none"> * Has fiscal responsibility for the project * Applies principles of sound project methodology to the delivery of projects * Responsible for the preparation and revision of project artifacts including: charter, scope, project plan, task plan, work breakdown structure, communication plan, risk assessment, cost analysis and status reports <ul style="list-style-type: none"> * Coordinates and leads project team meetings * Provides status and issue resolution recommendations to project sponsor(s) and stakeholders * Possesses strong communication and negotiation skills to manage project issues * Responsible for ensuring other team members are capable of performing as project needs demand * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$220.00
31	P00033	Trainer, Sr.	<ul style="list-style-type: none"> * Possesses expert-level knowledge of topic/technology for instruction * Experienced trainer, capable of ensuring students are able to utilize the software/technology upon completion of training * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$200.00
32	P00034	Salesforce Consultant, Mid-level	<ul style="list-style-type: none"> * Middle level resource is capable of self-supervision and delivery within a team <ul style="list-style-type: none"> * Designs and implements scalable and robust Salesforce based solutions * Design and develop end-to-end Salesforce solutions, including customizations, integrations, data migrations, and user interface <ul style="list-style-type: none"> * Architect and implement Salesforce integrations with other systems and applications * Works with cross-functional teams to align Salesforce solutions with overall IT and business strategies. 	Bachelor's degree	4	\$150.00
33	P00035	Software Engineering Consultant, Mid-level	<ul style="list-style-type: none"> * Designs and Develops IT solutions to meet business needs and end user requirements * Write code and develop software solutions based on technical specifications <ul style="list-style-type: none"> * Test, troubleshoot, debug, maintain, and improve existing software * Develop technical documentation and user guides * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$130.00
34	P00036	Technical Consultant, Jr.	<ul style="list-style-type: none"> * Designs and Develops IT solutions to meet business needs and end user requirements * Write code and develop software solutions based on technical specifications <ul style="list-style-type: none"> * Test, troubleshoot, debug, maintain, and improve existing software * Develop technical documentation and user guides * Junior level resource typically works under the supervision of a more senior staff member 	Associate's degree	2	\$150.00
35	P00037	Technical Consultant, Mid-level	<ul style="list-style-type: none"> * Designs and Develops IT solutions to meet business needs and end user requirements * Write code and develop software solutions based on technical specifications <ul style="list-style-type: none"> * Test, troubleshoot, debug, maintain, and improve existing software * Develop technical documentation and user guides * Middle level resource is capable of self-supervision and delivery within a team 	Bachelor's degree	4	\$170.00
36	P00038	Technical Consultant, Sr.	<ul style="list-style-type: none"> * Designs and Develops IT solutions to meet business needs and end user requirements * Write code and develop software solutions based on technical specifications <ul style="list-style-type: none"> * Test, troubleshoot, debug, maintain, and improve existing software * Develop technical documentation and user guides * Senior resource is capable of self-supervision and management oversight of other resources working as a part of a team 	Bachelor's degree	6	\$220.00