

<b>Attachment 1 - Pricing</b>	
<b>Contractor:</b>	The Fila Group, LLC
<b>Contract Number:</b>	PB70761
<b>Lots Awarded:</b>	2
<p><b>Authorized Users Please Note the Following:</b></p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <a href="http://osc.state.ny.us/agencies/travel/travel.htm">http://osc.state.ny.us/agencies/travel/travel.htm</a>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

The Fila Group, LLC Approved Price List			Number of Approved Titles:	74	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	FILNYS01	Analyst I	Functional Responsibility: Applies strong analytical and communication skills to support information technology (IT) teams. Prepares analyses using structured problem solving frameworks. Provides analytical support to technology teams. Prepares analytical reports. Conducts customer interviews, needs analysis, functional and non-functional requirements development, use and test case development, communications plans, system documentation, cost/benefit analyses, and product/solution assessments.	B.A. or B.S. degree or equivalent experience.	2	\$78.70
2	FILNYS02	Analyst II	Functional Responsibility: Applies strong analytical and communication skills to support IT teams. Prepares analyses using structured problem solving frameworks. Provides analytical support to technology teams. Prepares analytical reports. Conducts customer interviews, needs analysis, functional and non-functional requirements development, use and test case development, communications plans, system documentation, cost/benefit analyses, and product/solution assessments.	B.A. or B.S. degree or equivalent experience.	5	\$106.05
3	FILNYS03	Data Architect I	Functional Responsibility: Designs complex data environments including data design, database architecture, metadata, reporting, and repository creation. Translates business needs into long-term architecture solutions. Defines, designs, and builds dimensional databases. Responsible for developing data environment blueprints, evaluating hardware and software platforms, and integrating systems. Evaluates reusability of current data for additional analyses. Conducts data cleaning to rid systems of old, unused, or duplicate data. Reviews object and data models and the metadata repository to structure the data for better management and quicker access.	B.A. or B.S. degree or equivalent experience.	3	\$94.45
4	FILNYS04	Data Architect II	Designs complex data environments including data design, database architecture, metadata, reporting, and repository creation. Translates business needs into long-term architecture solutions. Defines, designs, and builds dimensional databases. Responsible for developing data environment blueprints, evaluating hardware and software platforms, and integrating systems. Evaluates reusability of current data for additional analyses. Conducts data cleaning to rid systems of old, unused, or duplicate data. Reviews object and data models and the metadata repository to structure the data for better management and quicker access.	B.A. or B.S. degree or equivalent experience.	6	\$108.10
5	FILNYS05	Designer I	Functional Responsibility: Responsible for overseeing the layout of end-user software documentation; creating cover designs, hand-drawn and computer-generated illustrations; and graphics of tables, charts, logos, icons, images for the application interface, and documentation; using appropriate data compression standards to create documents and Web pages that download quickly; and developing interfaces, images, and identities for software applications. In addition, responsible for designing branding concepts and images for software products, publications and demonstrations.	Associate degree or equivalent experience.	2	\$83.06
6	FILNYS06	Designer II	Functional Responsibility: Responsible for overseeing the layout of end-user software documentation; creating cover designs, hand-drawn and computer-generated illustrations; and graphics of tables, charts, logos, icons, images for the application interface, and documentation; using appropriate data compression standards to create documents and Web pages that download quickly; and developing interfaces, images, and identities for software applications. In addition, responsible for designing branding concepts and images for software products, publications and demonstrations.	B.A. or B.S. degree or equivalent experience.	6	\$106.05
7	FILNYS07	Developer I	Functional Responsibility: Applies basic knowledge of programming techniques. Develops program specifications for writing and testing programs. Develops, modifies and maintains assigned software according to specifications. Develops test data, performs thorough testing and corrects faulty code to ensure compliance with specifications. Documents programs according to Government standards and procedures.	B.A. or B.S. degree or equivalent experience.	3	\$81.45
8	FILNYS08	Developer II	Functional Responsibility: Applies basic knowledge of programming techniques. Develops program specifications for writing and testing programs. Develops, modifies and maintains assigned software according to specifications. Develops test data, performs thorough testing and corrects faulty code to ensure compliance with specifications. Documents programs according to Government standards and procedures.	B.A. or B.S. degree or equivalent experience.	6	\$105.66

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9	FILNYS09	Program Manager	Functional Responsibility: Serves as the contract manager and administrator over the entire contract effort. Acts as the primary interface and point of contact with Government project authorities and representatives on technical and contract administration issues. Supervises project operations by developing management procedures, planning and directing project execution, monitoring and reporting progress. Manages and controls financial and administrative aspects of the project with respect to contract requirements, enforces work standards, and assigns schedules.	B.A. or B.S. degree or equivalent experience.	12	\$158.49
10	FILNYS10	Project Manager	Functional Responsibility: Serves as the central point of contact for delivery orders and interfaces with the Contracting Officers Technical Representatives. Establishes and enforces procedures to assure that all tasks are performed in accordance with applicable standards, quality requirements, estimated costs, and schedules. Coordinates development, quality assurance, configuration management, documentation support, software maintenance, and daily supervision of subordinates. Prepares reports and delivers briefings on the status of task assignments to contract management personnel and technical points of contact. Reviews work of subordinates, resolves discrepancies, prioritizes work, and accommodates changes	B.A. or B.S. degree or equivalent experience.	10	\$135.67
11	FILNYS11	Quality Assurance/Testing Specialist I	Functional Responsibility: Must be capable of designing and executing IT software tests and evaluating results to ensure compliance with applicable regulations. Must be able to prepare test scripts and all required test documentation. Must be able to design and prepare all needed test data. Analyzes internal security within systems. Reviews test results and evaluates for conformance to design.	Associate degree or equivalent experience.	2	\$83.95
12	FILNYS12	Quality Assurance/Testing Specialist II	Functional Responsibility: Must be capable of designing and executing IT software tests and evaluating results to ensure compliance with applicable regulations. Must be able to prepare test scripts and all required test documentation. Must be able to design and prepare all needed test data. Analyzes internal security within systems. Reviews test results and evaluates for conformance to design.	B.A. or B.S. degree or equivalent experience.	4	\$106.05
13	FILNYS13	Subject Matter Expert I	Functional Responsibility: Develops and/or contributes to the development of deliverables from a project's inception to its conclusion in the subject matter area for simple to moderately complex systems. Assists other project team members with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, evaluation, and/or maintenance efforts in the following specialties: information systems architecture; enterprise architecture; IT security; information management; systems development; infrastructure; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; systems integration; and modeling and simulation.	B.A. or B.S. degree or equivalent experience.	8	\$137.17
14	FILNYS14	Subject Matter Expert II	Functional Responsibility: Develops and/or contributes to the development of deliverables from a project's inception to its conclusion in the subject matter area for simple to moderately complex systems. Assists other project team members with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, evaluation, and/or maintenance efforts in the following specialties: information systems architecture; enterprise architecture; IT security; information management; systems development; infrastructure; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; systems integration; and modeling and simulation.	B.A. or B.S. degree or equivalent experience.	10	\$143.72

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15	FILNYS15	Subject Matter Expert III	Functional Responsibility: Develops and/or contributes to the development of deliverables from a project's inception to its conclusion in the subject matter area for simple to moderately complex systems. Assists other project team members with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, evaluation, and/or maintenance efforts in the following specialties: information systems architecture; enterprise architecture; IT security; information management; systems development; infrastructure; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; systems integration; and modeling and simulation.	B.A. or B.S. degree or equivalent experience.	12	\$174.14
16	FILNYS16	Subject Matter Expert IV	Functional Responsibility: Develops and/or contributes to the development of deliverables from a project's inception to its conclusion in the subject matter area for simple to moderately complex systems. Assists other project team members with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, evaluation, and/or maintenance efforts in the following specialties: information systems architecture; enterprise architecture; IT security; information management; systems development; infrastructure; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; systems integration; and modeling and simulation.	B.A. or B.S. degree or equivalent experience.	14	\$174.84
17	FILNYS17	Technical Writer I	Functional Responsibility: Assists in collecting and organizing information for preparation of user manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user manuals, special reports, and any other customer deliverables and documents. Assists in performing financial and administrative functions.	Associate degree or equivalent experience.	2	\$77.04
18	FILNYS18	Training Specialist / Instructor I	Functional Responsibility: Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs. Prepares all instructor materials (course outline, background material, and training aids). Prepares all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, and seminars.	B.A. or B.S. degree or equivalent experience.	3	\$94.45
19	FILNYS19	Professional Services - Administrative Assistant	Provide administrative support specifically dedicated to the requirements of the project team. Perform a wide range of clerical and administrative duties including, for example, typing, filing, tracking of time records, word processing, dictation, and composition of correspondence. Assist with project management, financial and budget reporting activities.	B.A. or B.S. degree or equivalent experience.	N/A	\$52.97
20	FILNYS20	Professional Services - Application Systems Analyst	Functional Responsibility: Provide analysis and design of business systems for different applications such as: financial, grants, grants oversight, budget, accounting, human resources, and other enterprise systems. Handle test scripts and service requirements; work closely with end users on project development and implementation. Analysts should have a working knowledge of relational database environments, structured analysis, data modeling, information engineering, mathematical model building, sampling, and cost accounting to plan the system. Specify the inputs to be accessed by the system, design the processing steps, and format the output to meet the users' needs. Prepare cost- benefit (CB) and return- on-investment (ROI) analyses to help management decide whether implementing the proposed system will be financially feasible. Possess excellent verbal and written communications skills.	Associate degree or equivalent experience.	2	\$106.21
21	FILNYS21	Professional Services - Business Analyst	Functional Responsibility: Assist in applying common best practices for the industry to the customer using a knowledge base to create conceptual business models and to identify relevant issues and considerations in selecting solutions. Assess the operational and functional baseline of an organization and its organizational components, and help to define the direction and strategy for an engagement while ensuring the organizational needs are being addressed. Typical areas addressed include Human Resources, Finance, Supply, Grants, Budget, and Operations. Identify business systems inadequacies and/or deficiencies that affect the functional area's (FA) ability to support/meet organizational goals. Support the development of FA strategies.	B.A. or B.S. degree or equivalent experience.	4	\$107.58

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22	FILNYS22	Professional Services - Business Process Reengineering Specialist - Level I	Functional Responsibility: Apply process improvement, reengineering methodologies, and internet-related methodologies and principles to conduct process modernization projects in areas of budget, finance, grants management, supply chain and other related areas. Assist senior staff with effective transitioning of existing organizations or project teams in accomplishing the organization's goals or project activities and objectives through improved use of internet and other automated processes. Support activity and data modeling, development of modern business methods, identification of best practices, and creating and assessing performance measurements. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer.	B.A. or B.S. degree or equivalent experience.	4	\$106.48
23	FILNYS23	Professional Services - Business Process Reengineering Specialist - Level II	Functional Responsibility: Apply process improvement, reengineering methodologies, and internet-related methodologies and principles to conduct process modernization projects in areas of budget, finance, grants management, supply chain and other related areas. Assist senior staff with effective transitioning of existing organizations or project teams in accomplishing the organization's goals or project activities and objectives through improved use of internet and other automated processes. Support activity and data modeling, development of modern business methods, identification of best practices, and creating and assessing performance measurements. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer.	B.A. or B.S. degree or equivalent experience.	8	\$112.66
24	FILNYS24	Professional Services - Computer Systems Analyst	Functional Responsibility: Analyze and develop computer software possessing a wide range of capabilities, including numerous engineering, business, and records management functions. Develop plans for automated information systems from project inception to conclusion. Analyze user interfaces, maintain hardware and software performance tuning, analyze workload and computer usage, maintain interfaces with outside systems, analyze downtimes, and analyze proposed system modifications, upgrades, and new COTS. Analyze the problem and the information to be processed. Define the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Coordinate closely with programmers to ensure proper implementation of program and system specifications. Develop, in conjunction with functional users, system alternative solutions for business, administrative, financial, and other applications.	B.A. or B.S. degree or equivalent experience.	4	\$95.71
25	FILNYS25	Professional Services - Consultant	Functional Responsibility: Apply strong analytical and communication skills to support strategy teams. Qualified to perform such tasks as: <ul style="list-style-type: none"> <li>• Provide detailed analysis of business or mission areas including Human Resources, budget, finance, grants, supply chain</li> <li>• Assist in strategic vision creation</li> <li>• Create models of business and technology scenarios and assist in interpreting results</li> <li>• Use structured problem-solving frameworks to define, analyze and develop alternative solutions to business problems</li> <li>• Perform economic analyses to assess the impact of reorganization initiatives</li> </ul>	B.A. or B.S. degree or equivalent experience.	2	\$123.25
26	FILNYS26	Professional Services - Cost Analyst	Functional Responsibility: Perform complex functional economic analysis to evaluate the costs of alternative ways to accomplish functional objectives, analyze investment costs, benefits, and risks as a net change to the functional baseline cost, and the cost of doing business now and in the future, ensuring that cross- functional, security, and other integration issues are addressed.	B.A. or B.S. degree or equivalent experience.	4	\$66.38
27	FILNYS27	Professional Services - Data Standardization Specialist	Functional Responsibility: Provide technical support in the evaluation of prime object names, data elements, and other objects in the areas of Grants Management, Budget, Cost Accounting, Financial Management, and related areas. Evaluate proposed objects and their attributes. Ensure that proposed object definitions are clear, concise, technically correct, and that they represent singular concepts. Ensure that the values of object attributes and domains are accurate and correct. Ensure that the proposed objects are consistent with data and process models.	B.A. or B.S. degree or equivalent experience.	4	\$96.86
28	FILNYS28	Professional Services - Facilitator	Functional Responsibility: Assist group members of teams formed in developing functionality to communicate their ideas, information, and opinions more effectively for strategic planning, enterprise architecture, budget planning and other related functions. Manage the team meetings and workshops. Keep the team focused on the subject at hand to achieve objectives. Assures discussions are brought to conclusion.	B.A. or B.S. degree or equivalent experience.	8	\$80.86

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29	FILNYS29	Professional Services - Information Engineer	Functional Responsibility: Apply business process improvement practices to re-engineer methodologies/principles and business process modernization projects. Apply, as appropriate, activity and data modeling, transaction flow analysis, internal control and risk analysis and modern business methods and performance measurement techniques. Assist in establishing standards for information systems procedures. Develop and apply organization-wide information models for use in designing and building integrated, shared software and database management systems and data warehouses. Construct sound, logical business improvement opportunities consistent with corporate Information Management guiding principles, cost savings, and open system architecture objectives.	B.A. or B.S. degree or equivalent experience.	4	\$108.86
30	FILNYS30	Professional Services - IT Strategic/Capital Planner	Functional Responsibility: Provide strategic planning and investment control of large projects or a significant segment of a strategic planning portion of a large complex project. Provide the overall approach to clarify mission statements so they can be used as springboards in envisioning their desired future. Assist in developing mission and vision statements, subsequent goal delineation, provide guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process and prioritizes those initiatives. Assist in preparation of key strategic planning documentation, including Office of Management and Budget (OMB) Form 300.	B.A. or B.S. degree or equivalent experience.	8	\$140.34
31	FILNYS31	Professional Services - Principal Consultant	Functional Responsibility: Principal Consultants possess a strong foundation of strategic consulting expertise and specialized knowledge in the areas of strategy formulation and implementation. Principal Consultants are qualified to perform such tasks as: <ul style="list-style-type: none"> <li>• Lead project teams to develop strategic solutions for client organizations</li> <li>• Create work plans, and define research tasks in the area of strategy formulation and implementation strategy</li> <li>• Create models of business and technology scenarios and assist in interpreting results</li> <li>• Use structured problem-solving frameworks to define, analyze and develop alternative solutions to business problems</li> <li>• Participate in strategic vision creation for client organizations.</li> </ul>	B.A. or B.S. degree or equivalent experience.	4	\$145.66
32	FILNYS32	Professional Services - Program Administration Specialist	Functional Responsibility: Assist in the preparation of management plans and reports. Coordinate schedules to facilitate completion of projects, contract deliverables, task order review, briefings/presentations, and in-process review preparation. Perform analysis, development, and review of program administrative operating procedures.	B.A. or B.S. degree or equivalent experience.	2	\$71.23
33	FILNYS33	Professional Services - Program Manager	Functional Responsibility: Serve as the program manager typically responsible for organizing, directing, and managing all aspects of contract operational support functions involving multiple complex and inter-related project tasks that often require providing project oversight and managing teams of contractor personnel at multiple locations. Provide overall direction of program activities. Manage and maintain contractor interface with the senior levels of the customer's organization. Consult with customer and contractor personnel to formulate and review task plans and deliverables, ensuring conformance with program and project task schedules and costs and contractual obligations. Establish and maintain technical and financial reports to show progress of projects to management and customers, organize and assign responsibilities to subordinates and oversee the successful completion of all assigned tasks.	B.A. or B.S. degree or equivalent experience.	8	\$132.66
34	FILNYS34	Professional Services - Project Control Specialist	Functional Responsibility: Direct all financial management and administrative activities, such as budgeting, manpower and resource planning and financial reporting. Perform complex evaluations of existing procedures, processes, techniques, models, and/or systems related to management problems or contractual issues, which would require a report and recommend solutions. Develop work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems. Provide daily supervision and direction to staff.	B.A. or B.S. degree or equivalent experience.	2	\$98.32

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35	FILNYS35	Professional Services - Project Manager	Functional Responsibility: Typically oversee all aspects of the project, leading a team on large projects or a significant segment of large and complex projects. Analyze new and complex project-related problems and create innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provide applications systems analysis and long and short-range plans for application selection, systems development, systems maintenance, and production activities for necessary support resources.	B.A. or B.S. degree or equivalent experience.	4	\$130.21
36	FILNYS36	Professional Services - Strategic Advisor	Functional Responsibility: Possess best practices expertise across industries and have deep specialized skills in measuring client business performance, market analysis, and strategic visioning. Qualified to perform such tasks as: <ul style="list-style-type: none"> <li>Oversee all aspects of large, complex integration projects to ensure solutions are delivered</li> <li>Counsel top executives on personal leadership strengths and challenges</li> <li>Provide thought leadership to engagement teams in formulating strategy</li> <li>Forecast issues and challenges affecting client programs or businesses</li> <li>Develop creative, leading-edge solutions that represent state of the art practice.</li> </ul>	B.A. or B.S. degree or equivalent experience.	7	\$174.70
37	FILNYS37	Professional Services - Strategic Analyst I	Functional Responsibility: Apply their strong analytical and communication skills to support strategy teams. Qualified to perform tasks including: <ul style="list-style-type: none"> <li>Prepare analyses using structured problem-solving frameworks</li> <li>Provide analytical support to strategy implementation teams                             <ul style="list-style-type: none"> <li>Prepare analytical reports</li> </ul> </li> <li>Assist in customer interviews and analysis of strategic needs.</li> </ul>	B.A. or B.S. degree or equivalent experience.	N/A	\$89.63
38	FILNYS38	Professional Services - Strategic Analyst II	Functional Responsibility: Apply strong analytical and communication skills to support strategy teams. Qualified to perform tasks including: <ul style="list-style-type: none"> <li>Lead analyses using structured problem-solving frameworks</li> <li>Provide analytical support to strategy implementation teams                             <ul style="list-style-type: none"> <li>Spearhead the development of analytical reports</li> </ul> </li> <li>Conduct customer interviews and analysis of strategic needs</li> </ul>	B.A. or B.S. degree or equivalent experience.	1	\$106.48
39	FILNYS39	Professional Services - Strategic Consultant	Functional Responsibility: Possess deep expertise and specialized knowledge in the areas of strategy formulation, implementation, information technology strategy and organization strategy. Qualified to perform such tasks as: <ul style="list-style-type: none"> <li>Monitor performance, financials, and staff to ensure projects are proceeding on schedule                             <ul style="list-style-type: none"> <li>Provide guidance to project teams in analyzing client data</li> <li>Develop plans to implement business process design solutions</li> </ul> </li> <li>Lead project teams in identifying business problems, developing hypotheses, and proposing solutions                             <ul style="list-style-type: none"> <li>Set direction for use of information technology to achieve a client's business vision and strategy.</li> </ul> </li> </ul>	B.A. or B.S. degree or equivalent experience.	6	\$174.28
40	FILNYS40	Professional Services - Strategic Manager	Functional Responsibility: Demonstrate a deep expertise in strategic visioning for organizations. Perform such tasks as: <ul style="list-style-type: none"> <li>Lead a client executive team to create a compelling vision statement and assist in communicating the vision to the organization                             <ul style="list-style-type: none"> <li>Provide perspectives for linking business objectives to strategy                                     <ul style="list-style-type: none"> <li>Define the critical path of a project</li> </ul> </li> </ul> </li> <li>Design, develop and implement frameworks for jobs, teams, functions, and groups of functions.</li> </ul>	B.A. or B.S. degree or equivalent experience.	8	\$174.06
41	FILNYS41	Professional Services - Strategic Subject Matter Expert	Functional Responsibility: Possess best practices expertise across industries and have deep specialized skills in measuring client business performance, market analysis, and strategic visioning. Perform such tasks as: <ul style="list-style-type: none"> <li>Oversee all aspects of large, complex integration projects to ensure solutions are delivered</li> <li>Counsel top executives on personal leadership strengths and challenges</li> <li>Provide thought leadership to engagement teams in formulating strategy                             <ul style="list-style-type: none"> <li>Predict issues and challenges affecting a client's business</li> </ul> </li> <li>Develop creative leading-edge solutions which represent state of the art practice.</li> </ul>	B.A. or B.S. degree or equivalent experience.	9	\$174.81

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42	FILNYS42	Professional Services - Strategic Support Specialist	<p>Functional Responsibility: Apply strong analytical skills to assist in designing or implementing business solutions and exercise core skills on projects. Perform tasks such as:</p> <ul style="list-style-type: none"> <li>• Document an organization's current business process flows</li> <li>• Identify and document functional requirements for business architecture design</li> <li>• Develop project documentation and user training materials according to program specifications</li> <li>• Conduct user training sessions</li> <li>• Prepare communications plans</li> </ul>	B.A. or B.S. degree or equivalent experience.	N/A	\$73.08
43	FILNYS43	Professional Services - Subject Matter Expert - Level I	<p>Functional Responsibility: Provide technical knowledge and analysis of highly specialized business and operational environment, high-level functional systems analysis, design, integration, documentation, and implementation advice on moderately complex problems that require an appropriate level of knowledge of the subject matter for effective implementation. Apply principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined problems in business, engineering, and other domains to arrive at automated solutions. Assist other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts.</p>	B.A. or B.S. degree or equivalent experience.	4	\$126.62
44	FILNYS44	Professional Services - Subject Matter Expert - Level II	<p>Functional Responsibility: Analyze user needs to determine functional requirements and define problems and develop plans and requirements in the subject matter area related to Technology Business Management, Grants Management, Grants Evaluation, Capital Planning, Budget Formulation, Investment Control, information systems architecture, networking; telecommunications, automation, communications protocols, risk management/electronic analysis, software, lifecycle management, software development methodologies, and modeling and simulation. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task. Possess requisite knowledge and expertise so recognized in the professional community that the government is able to qualify the individual as an expert in the domain for an actual task order. Demonstrate exceptional oral and written communication skills.</p>	B.A. or B.S. degree or equivalent experience.	8	\$136.31
45	FILNYS45	Professional Services - Subject Matter Expert - Level III	<p>Functional Responsibility: Provide technical, managerial, and administrative direction for problem definition, analysis, requirements development, and implementation for complex to extremely complex systems in the subject matter areas of Technology Business Management, Grants Management, Grants Evaluation, Capital Planning, Budget Formulation, Investment Control, information systems architecture, networking; telecommunications, automation, communications protocols, risk management/electronic analysis, software, lifecycle management, software development methodologies, and modeling and simulation. Make recommendations and advise on organization-wide system improvements, optimization, or maintenance efforts in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; lifecycle management; software development methodologies; and modeling and simulation.</p>	B.A. or B.S. degree or equivalent experience.	12	\$142.42

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46	FILNYS46	Professional Services - Systems Architect	<p>Functional Responsibility: Establish system information requirements using analysis of the information engineer(s) in the development of enterprise-wide or large- scale information systems. Design architecture to include the software, hardware, and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces.</p> <p>Ensure these systems are compatible and in compliance with the standards for open systems architectures, the Open Systems Interconnection (OSI) and ISO reference models, and profiles of standards - such as Institute of Electrical and Electronic Engineers (IEEE) Open Systems Environment (OSE) reference model - as they apply to the implementation and specification of information management solution of the application platform, across the Application Program Interface (API), and the external environment/software application. Ensure that the common operating environment is compliant with the Agency enterprise architecture and applicable reference models. Evaluate analytically and systematically problems of workflows, organization, and planning and develop appropriate corrective action.</p>	B.A. or B.S. degree or equivalent experience.	4	\$130.24
47	FILNYS47	Professional Services - Technical Writer/Editor	<p>Functional Responsibility: Assist in writing and/or editing technical documents, including business proposals, reports, user manuals, briefings and presentations, functional descriptions, system specifications, guidelines, special reports, and other project deliverables to meet contract requirements. Develop outlines and drafts for review and approval by technical specialists and project management ensuring that final documents meet applicable contract requirements and regulations. Research and gather technical and background information for inclusion in project documentation and deliverables. Consult relevant information sources, including library resources, technical and financial documents, and client and project personnel, to obtain background information, and verify pertinent guidelines and regulations governing project deliverables.</p>	B.A. or B.S. degree or equivalent experience.	4	\$67.95
48	FILNYS48	Professional Services - Training Specialist	<p>Functional Responsibility: Conduct the research necessary to develop and revise training courses. Develop and revise courses and prepare appropriate training catalogs. Prepare instructor materials (course outline, background material, and training aids). Prepare student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Train personnel by conducting formal classroom courses, workshops, and seminars. Prepare reports and monitor training tasks in support of the goals of the Contractor Program Manager and the government sponsor(s) using standard training standards and software and hardware programs such as modeling and simulation and prototyping efforts. Provide input to the Project Lead and the Contractor Program Manager on which decisions for training validation and or modifications of specified items or systems can be corrected.</p>	B.A. or B.S. degree or equivalent experience.	4	\$76.98
49	FILNYS49	Cloud Services - Application Systems Analyst	<p>Functional Responsibility: Provide analysis and design of business systems for different legacy and cloud applications such as: financial, grants, grants oversight, budget, accounting, human resources, and other enterprise systems. Handle test scripts and service requirements; work closely with end users on project development and implementation. Analysts should have a working knowledge of relational database environments, structured analysis, data modeling, information engineering, mathematical model building, sampling, and cost accounting to plan the system.</p> <p>Specify the inputs to be accessed by the system, design the processing steps, and format the output to meet the users' needs. Prepare cost- benefit (CB) and return-on- investment (ROI) analyses to help management decide whether implementing the proposed system will be financially feasible. Possess excellent verbal and written communications skills.</p>	Associate degree or equivalent experience.	2	\$106.21
50	FILNYS50	Cloud Services - Business Analyst	<p>Functional Responsibility: Assist in applying common best practices for the industry to the customer using a knowledge base to create conceptual business models and to identify relevant issues and considerations in selecting cloud solutions. Assess the operational and functional baseline of an organization and its organizational components and help to define the direction and strategy for an engagement while ensuring the organizational needs are being addressed. Identify business systems inadequacies and/or deficiencies that affect the functional area's (FA) ability to support/meet organizational goals. Support the development of FA strategies.</p>	B.A. or B.S. degree or equivalent experience.	4	\$107.58

The Fila Group, LLC Approved Price List			Number of Approved Titles:	74	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
51	FILNYS51	Cloud Services - Business Process Reengineering Specialist - Level I	Functional Responsibility: Apply process improvement, reengineering methodologies, and internet-related methodologies and principles to conduct cloud modernization projects in areas of budget, finance, grants management, supply chain and other related areas. Assist senior staff with effective transitioning of existing organizations or project teams in accomplishing the organization's goals or project activities and objectives through improved use of internet and other automated processes. Support activity and data modeling, development of modern business methods, identification of best practices, and creating and assessing performance measurements. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer.	B.A. or B.S. degree or equivalent experience.	4	\$106.48
52	FILNYS52	Cloud Services - Business Process Reengineering Specialist - Level II	Functional Responsibility: Apply process improvement, reengineering methodologies, and internet-related methodologies and principles to conduct cloud modernization projects in areas of budget, finance, grants management, supply chain and other related areas. Assist senior staff with effective transitioning of existing organizations or project teams in accomplishing the organization's goals or project activities and objectives through improved use of internet and other automated processes. Support activity and data modeling, development of modern business methods, identification of best practices, and creating and assessing performance measurements. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer.	B.A. or B.S. degree or equivalent experience.	8	\$112.66
53	FILNYS53	Cloud Services - Computer Systems Analyst	Functional Responsibility: Analyze and develop computer software possessing a wide range of capabilities, including numerous engineering, business, and records management functions. Develop plans for automated information systems from project inception to conclusion. Analyze user interfaces, application programming interfaces (API), maintain hardware and software performance tuning, analyze workload and computer usage, maintain interfaces with outside systems, analyze downtimes, and analyze proposed system modifications, upgrades and new COTS or SaaS Applications. Analyze the problem and the information to be processed. Define the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Coordinate closely with programmers to ensure proper implementation of program and system specifications. Develop, in conjunction with functional users, system alternative solutions for business, administrative, financial and other applications.	B.A. or B.S. degree or equivalent experience.	4	\$95.71
54	FILNYS54	Cloud Services - Consultant	Functional Responsibility: Apply strong analytical and communication skills to support strategy teams. Qualified to perform such tasks as: <ul style="list-style-type: none"> <li>• Provide detailed analysis of business or mission areas including Human Resources, budget, finance, grants, supply chain</li> <li>• Assist in strategic vision creation</li> <li>• Create models of business and technology scenarios for IaaS, PaaS, SaaS and assist in interpreting results</li> <li>• Use structured problem-solving frameworks to define, analyze and develop alternative solutions to business problems</li> <li>• Perform economic analyses to assess the impact of reorganization initiatives</li> </ul>	B.A. or B.S. degree or equivalent experience.	2	\$123.25
55	FILNYS55	Cloud Services - Infrastructure Engineer	Functional Responsibility: Installs, maintains, and troubleshoots cloud Storage Devices, Routers, Bridges, Switches, Load Balancers, and other network hardware in the cloud environment - SaaS, PaaS, IaaS. Installs operating systems, monitoring applications on servers and other cloud hardware. Provides investigative support, analysis, recommendations, configuration, installation, and testing of new network hardware and software. Provides hands on support in operations on network hardware and operating systems, including the evaluation of system utilization, monitoring response time and primary support for detection and correction of operational problems. Troubleshoot physical components of the network and hardware, working with network measurement hardware and software, as well as physical checking and testing of hardware devices at the logical level. Maintain network infrastructure standards including network communication protocols.	B.A. or B.S. degree or equivalent experience.	4	\$102.61

The Fila Group, LLC Approved Price List			Number of Approved Titles:	74	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
56	FILNYS56	Cloud Services - Data Standardization Specialist	Functional Responsibility: Provide technical support in the evaluation of prime object names, data elements, and other objects for cloud projects. Evaluate proposed objects and their attributes. Ensure that proposed object definitions are clear, concise, technically correct, and that they represent singular concepts. Ensure that the values of object attributes and domains are accurate and correct. Ensure that the proposed objects are consistent with data and process models.	B.A. or B.S. degree or equivalent experience.	4	\$96.86
57	FILNYS57	Cloud Services - Database Administrator	Functional Responsibility: Analyze and determine information needs and elements, discover database relationships and attributes, size capacity and storage requirements, and develop data interfaces and reporting capabilities. Apply knowledge of Cloud IT database management systems to coordinate maintenance and changes to databases. Test and implement changes or new database designs. Design conceptual, logical, and physical databases, including location, space, access method, and security requirements. Direct developers and analysts as required to develop, maintain new and existing databases. Extensive knowledge of relational, hierarchical, object, document and graph databases, background in maintenance, monitoring and performance tuning of databases is required.	B.A. or B.S. degree or equivalent experience.	8	\$105.93
58	FILNYS58	Cloud Services - Information Engineer	Functional Responsibility: Apply business process improvement practices to re-engineer methodologies/principles and business process modernization projects. Apply, as appropriate, activity and data modeling, transaction flow analysis, internal control and risk analysis and modern business methods and performance measurement techniques. Assist in establishing standards for information systems procedures. Develop and apply organization-wide information models for use in designing and building integrated, shared software and database management systems and data warehouses. Construct sound, logical business improvement opportunities consistent with corporate Information Management guiding principles, cost savings, and open system architecture objectives.	B.A. or B.S. degree or equivalent experience.	4	\$108.86
59	FILNYS59	Cloud Services - Principal Consultant	Functional Responsibility: Principal Consultants possess a strong foundation of cloud technologies and specialized knowledge in the areas of cloud computing and cloud implementation. Principal Consultants are qualified to perform such tasks as: <ul style="list-style-type: none"> <li>• Lead project teams to develop cloud solutions for client organizations</li> <li>• Create work plans, and define research tasks in the area of cloud strategy formulation and implementation strategy</li> <li>• Create models of business and technology scenarios and assist in interpreting results</li> <li>• Use structured problem solving frameworks to define, analyze and develop alternative solutions to business problems</li> <li>• Participate in the execution of cloud transformation in the enterprise</li> </ul>	B.A. or B.S. degree or equivalent experience.	4	\$145.66
60	FILNYS60	Cloud Services - Program Manager	Functional Responsibility: Serve as the program manager typically responsible for organizing, directing, and managing all aspects of contract operational support functions involving multiple complex and inter-related project tasks that often require providing project oversight and managing teams of contractor personnel at multiple locations. Provide overall direction of program activities. Manage and maintain contractor interface with the senior levels of the customer's organization. Consult with customer and contractor personnel to formulate and review task plans and deliverables, ensuring conformance with program and project task schedules and costs and contractual obligations. Establish and maintain technical and financial reports to show progress of projects to management and customers, organize and assign responsibilities to subordinates and oversee the successful completion of all assigned tasks.	B.A. or B.S. degree or equivalent experience.	8	\$132.66
61	FILNYS61	Cloud Services - Project Control Specialist	Functional Responsibility: Direct all financial management and administrative activities, such as budgeting, manpower and resource planning and financial reporting. Perform complex evaluations of existing procedures, processes, techniques, models, and/or systems related to management problems or contractual issues, which would require a report and recommend solutions. Develop work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems. Provide daily supervision and direction to staff.	B.A. or B.S. degree or equivalent experience.	2	\$98.32

The Fila Group, LLC Approved Price List			Number of Approved Titles:	74	Last Updated:	6/16/2025
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62	FILNYS62	Cloud Services - Project Manager	Functional Responsibility: Typically oversee all aspects of the project, leading a team on large projects or a significant segment of large and complex projects. Analyze new and complex project-related problems and create innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provide applications systems analysis and long and short-range plans for application selection, systems development, systems maintenance, and production activities for necessary support resources.	B.A. or B.S. degree or equivalent experience.	4	\$130.21
63	FILNYS63	Cloud Services - Strategic Advisor	Functional Responsibility: Possess best practices expertise across industries and have deep specialized skills in measuring client business performance, market analysis, and strategic visioning. Qualified to perform such tasks as: <ul style="list-style-type: none"> <li>Oversee all aspects of large, complex integration projects to ensure solutions are delivered</li> <li>Counsel top executives on personal leadership strengths and challenges</li> <li>Provide thought leadership to engagement teams in formulating strategy</li> <li>Forecast issues and challenges affecting client programs or businesses</li> </ul>	B.A. or B.S. degree or equivalent experience.	7	\$174.70
64	FILNYS64	Cloud Services - Software Engineer I	Functional Responsibility: Provides application development expertise and support to the Cloud IT development shop/environment. Develop logic flow charts and develop software for Cloud projects. Design, Develop, Test, Debug, and Maintain the computer code to meet the customer business needs. Prepare required documentation, including both program-level and user-level documentation. Enhance/improve software to improve performance and/or improve efficiency. Experience in Cloud IT information system design, including application programming on large-scale DBMS and the development of complex software to satisfy design objectives	B.A. or B.S. degree or equivalent experience.	N/A	\$89.63
65	FILNYS65	Cloud Services - Software Engineer II	Functional Responsibility: Provides application development expertise and support to the Cloud IT development shop/environment. Develop logic flow charts and develop software for Cloud projects. Design, Develop, Test, Debug, and Maintain the computer code to meet the customer business needs. Prepare required documentation, including both program-level and user-level documentation. Enhance/improve software to improve performance and/or improve efficiency. Experience in Cloud IT information system design, including application programming on large-scale DBMS and the development of complex software to satisfy design objectives	B.A. or B.S. degree or equivalent experience.	1	\$106.48
66	FILNYS66	Cloud Services - Strategic Consultant	Functional Responsibility: Possess deep expertise and specialized knowledge in the areas of strategy formulation, implementation, information technology strategy and organization strategy. Qualified to perform such tasks as: <ul style="list-style-type: none"> <li>Monitor performance, financials, and staff to ensure projects are proceeding on schedule <ul style="list-style-type: none"> <li>Provide guidance to project teams in analyzing client data</li> <li>Develop plans to implement business process design solutions</li> </ul> </li> <li>Lead project teams in identifying business problems, developing hypotheses, and proposing solutions <ul style="list-style-type: none"> <li>Set direction for use of information technology to achieve a client's business vision and strategy.</li> </ul> </li> </ul>	B.A. or B.S. degree or equivalent experience.	6	\$174.28
67	FILNYS67	Cloud Services - Strategic Manager	Functional Responsibility: Demonstrate a deep expertise in strategic visioning for implementing cloud strategy for organizations. Perform such tasks as: <ul style="list-style-type: none"> <li>Lead a client executive team to create a compelling vision statement and assist in communicating the vision to the organization <ul style="list-style-type: none"> <li>Provide perspectives for linking business objectives to strategy <ul style="list-style-type: none"> <li>Define the critical path of a project</li> </ul> </li> </ul> </li> <li>Design, develop and implement frameworks for jobs, teams, functions, and groups of functions.</li> </ul>	B.A. or B.S. degree or equivalent experience.	8	\$174.06

The Fila Group, LLC Approved Price List			Number of Approved Titles:	74	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
68	FILNYS68	Cloud Services - Strategic Subject Matter Expert	<p>Functional Responsibility: Possess best practices expertise across industries and have deep specialized skills in measuring client business performance, market analysis, and strategic visioning. Perform such tasks as:</p> <ul style="list-style-type: none"> <li>• Oversee all aspects of large, complex integration projects to ensure solutions are delivered</li> <li>• Counsel top executives on personal leadership strengths and challenges</li> <li>• Provide thought leadership to engagement teams in formulating strategy</li> <li>• Predict issues and challenges affecting a client's business</li> </ul>	B.A. or B.S. degree or equivalent experience.	9	\$174.81
69	FILNYS69	Cloud Services - Subject Matter Expert - Level I	<p>Functional Responsibility: Provide technical knowledge and analysis of highly specialized business and operational environment, high-level functional systems analysis, design, integration, documentation, and implementation advice on moderately complex problems that require an appropriate level of knowledge of the subject matter for effective implementation. Apply principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined problems in business, engineering and other domains to arrive at automated solutions. Assist other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts.</p>	B.A. or B.S. degree or equivalent experience.	4	\$126.62
70	FILNYS70	Cloud Services - Subject Matter Expert - Level II	<p>Functional Responsibility: Analyze user needs to determine functional requirements and define problems and develop plans and requirements in the subject matter area related to all areas of cloud computing - information systems architecture, networking; telecommunications, automation, communications protocols, risk management/electronic analysis, software, lifecycle management, software development methodologies, and modeling and simulation. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task. Possess requisite knowledge and expertise so recognized in the professional community that the government is able to qualify the individual as an expert in the domain for an actual task order. Demonstrate exceptional oral and written communication skills.</p>	B.A. or B.S. degree or equivalent experience.	8	\$136.31
71	FILNYS71	Cloud Services - Subject Matter Expert - Level III	<p>Functional Responsibility: Analyze user needs to determine functional requirements and define problems and develop plans and requirements in the subject matter area related to all areas of cloud computing - information systems architecture, networking; telecommunications, automation, communications protocols, risk management/electronic analysis, software, lifecycle management, software development methodologies, and modeling and simulation. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task. Possess requisite knowledge and expertise so recognized in the professional community that the government is able to qualify the individual as an expert in the domain for an actual task order. Demonstrate exceptional oral and written communication skills.</p>	B.A. or B.S. degree or equivalent experience.	12	\$142.42
72	FILNYS72	Cloud Services - Systems Architect	<p>Functional Responsibility: Establish system information requirements using analysis of the information engineer(s) in the development of enterprise-wide or large- scale information systems in an IaaS, PaaS and SaaS environment. Design architecture to include the software, hardware, and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces. Ensure these systems are compatible and in compliance with the standards for open systems architectures, the Open Systems Interconnection (OSI) and ISO reference models, and profiles of standards - such as Institute of Electrical and Electronic Engineers (IEEE) Open Systems Environment (OSE) reference model - as they apply to the implementation and specification of information management solution of the application platform, across the Application Program Interface (API), and the external environment/software application. Ensure that the common operating environment is compliant with the Agency enterprise architecture and applicable reference models. Evaluate analytically and systematically problems of workflows, organization, and planning and develop appropriate corrective action.</p>	B.A. or B.S. degree or equivalent experience.	4	\$130.24

The Fila Group, LLC Approved Price List			Number of Approved Titles:	74	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
73	FILNYS73	Cloud Services - Technical Writer/Editor	<p>Functional Responsibility: Assist in writing and/or editing technical documents, including acquisition documents, request for proposals, statement of objectives, business proposals, reports, user manuals, briefings and presentations, functional descriptions, system specifications, guidelines, special reports, and other project deliverables to meet contract requirements. Develop outlines and drafts for review and approval by technical specialists and project management ensuring that final documents meet applicable contract requirements and regulations. Research and gather technical and background information for inclusion in project documentation and deliverables. Consult relevant information sources, including library resources, technical and financial documents, and client and project personnel, to obtain background information, and verify pertinent guidelines and regulations governing project deliverables.</p>	B.A. or B.S. degree or equivalent experience.	4	\$65.97
74	FILNYS74	Cloud Services - Training Specialist	<p>Functional Responsibility: Conduct the research necessary to develop and revise training courses. Develop and revise courses and prepare appropriate training catalogs. Prepare instructor materials (course outline, background material, and training aids). Prepare student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Train personnel by conducting formal classroom courses, workshops, and seminars. Prepare reports and monitor training tasks in support of the goals of the Contractor Program Manager and the government sponsor(s) using standard training standards and software and hardware programs such as modeling and simulation and prototyping efforts. Provide input to the Project Lead and the Contractor Program Manager on which decisions for training validation and or modifications of specified items or systems can be corrected.</p>	B.A. or B.S. degree or equivalent experience.	4	\$76.98