

Attachment 1 - Pricing	
Contractor:	Flairsoft, Ltd
Contract Number:	PB70586
Lots Awarded:	Lot 1A, Lot 1B, Lot 2, Lot 3
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Flairsoft, Ltd Approved Price List			Number of Approved Titles:	40	Last Updated:	12/22/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	534550-1	Doc/Admin/Tech Writer	Assisting programmers and engineers in developing on-line documentation.	Two year college degree in English Composition	5	\$65.55
2	534550-10	Functional Business Analyst I	Duties include providing support services associated with multi-functional information systems, database, and security administration for the Integration Laboratory and Development Environment include developing and maintaining processes and procedures associated with these services for both local and remote support.	Bachelor's degree in Business	1	\$75.65
3	534550-11	Functional Business Analyst II	Duties include providing support services associated with multi-functional information systems, database, and security administration for the Integration Laboratory and Development Environment include developing and maintaining processes and procedures associated with these services for both local and remote support.	Bachelor's degree in Business	5	\$88.90
4	534550-12	Functional Business Analyst III	Duties include providing support services associated with multi-functional information systems, database, and security administration for the Integration Laboratory and Development Environment include developing and maintaining processes and procedures associated with these services for both local and remote support.	Master's Degree in Business	12	\$95.68
5	534550-13	Information Assur Eng I	Develops and implements security systems for any manual or automated systems. Responsible for ensuring the protection of resident data against unauthorized disclosure, accidental or intentional loss of data, or unauthorized modification. Level I.	Bachelor's degree in Information Security or in a related discipline	6	\$85.50
6	534550-14	Information Assur Eng II	Develops and implements security systems for any manual or automated systems. Responsible for ensuring the protection of resident data against unauthorized disclosure, accidental or intentional loss of data, or unauthorized modification. Level II.	Master's degree in Information Security	8	\$95.14
7	534550-15	Programmer/Analyst	Responsible for development, testing, implementation and maintenance of application systems under the oversight of a Senior Consultant, Senior Architect, Architect or Project Manager; may include minimal design.	Bachelors degree in Computer Science	4	\$85.25
8	534550-16	Programmer/Analyst II	Performs lead role with respect to analysis, specification, development, testing, implementation and maintenance of platform and application systems, including design and data modeling; may also include database design and implementation.	Bachelors degree in Computer Science	5	\$98.05
9	534550-17	Programmer/Analyst III	Performs lead role with respect to analysis, specification, development, testing, implementation and maintenance of platform and application systems, including design and data modeling; may also include database design and implementation.	Bachelors degree in Computer Science	6	\$110.58
10	534550-18	Project Mgr I/Project Lead	Duties include planning, directing, controlling, organizing, and coordinating the work activity of personnel involved in all aspects of this contract implementing a quality assurance program to insure services and products conform to applicable standards; formulating statements of management and technical problems; evaluating proposed computer systems to determine technical feasibility, implementation costs, operation costs, and functional adequacy.	Bachelor's Degree in Management, Business Administration, Computer Science, Mathematics, Engineering	10	\$135.78
11	534550-19	Project Mgr II	Oversee all activities relative to the contract(s), order(s) and/or project(s) assigned. Oversight activities include, but are not limited to quality improvements, schedule management, budgetary management, contract compliance and staff management.	PMP, Bachelor's Degree in Management, Business Administration, Computer Science, Mathematics, Engineering	10	\$155.58
12	534550-2	Architect	Responsible for all or part of the architecture of a system, sub-system or component. Responsibilities may include subsystem componentization, object modeling, performance, database design, operation and maintenance, availability, stability, etc.	Bachelors degree in Computer Science	10	\$125.55
13	534550-20	Quality Assurance Specialist	Develops, modifies, applies, and maintains standards for quality operating methods, processes, systems and procedures. Provides coordination and guidance in preparation of technical appraisals of programming languages and systems, computational software and related technology, and the integration of computers into the overall functions of scientific computation, and data acquisition, transmission, and processing. Ensures that corrective measures meet acceptable reliability standards.	Bachelor's degree in Quality Systems	5	\$85.68
14	534550-21	Systems Admin I	Duties include providing support services associated with network, system, database, and security administration for the Integration Laboratory and Development Environment include developing and maintaining processes and procedures associated with these services for both local and remote support.	Bachelor's degree in Systems Analysis	5	\$75.55
15	534550-22	Systems Admin II	Duties include providing support services associated with network, system, database, and security administration for the Integration Laboratory and Development Environment include developing and maintaining processes and procedures associated with these services for both local and remote support.	Bachelor's degree in Systems Analysis	14	\$85.45

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16	534550-23	Training Specialist I	Duties include defining curriculum, developing course materials (teacher's guides, grading methods, students' notes, exercises, tests, and audiovisual presentation materials), organizing and conducting classes, soliciting student feedback, and reporting on class performance of students; and assisting in the development of computer assisted training tutorials.	Bachelor's degree in Training Systems	2	\$88.65
17	534550-24	Training Specialist II	Duties include defining curriculum, developing course materials (teacher's guides, grading methods, students' notes, exercises, tests, and audiovisual presentation materials), organizing and conducting classes, soliciting student feedback, and reporting on class performance of students; and assisting in the development of computer assisted training tutorials	Bachelor's degree in Training Systems	5	\$98.54
18	534550-25	Training Specialist III	Duties include defining curriculum, developing course materials (teacher's guides, grading methods, students' notes, exercises, tests, and audiovisual presentation materials), organizing and conducting classes, soliciting student feedback, and reporting on class performance of students; and assisting in the development of computer assisted training tutorials.	Master's degree in Training Systems	7	\$110.50
19	534550-3	Chief Architect	Performs complex software design activities integrating multiple technologies. Provides architectural guidelines for all software design activities to current and future technological environments. Maintains state-of-the-art knowledge of technologies, planning, design, and analysis methodologies. Responsible for the design and architectural guidelines required for current and future software technological activities. Level II.	Master's in Computer Science	18	\$175.80
20	534550-4	Consultant I	Perform various tasks associated with IT professional services contract or project. Responsibilities may include, but are not limited to defining requirements, re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Activities are conducted under the oversight of a Senior Consultant, Senior Architect, Architect or Project Manager.	Bachelor's degree in Systems Analysis	4	\$85.75
21	534550-5	Consultant II	Lead consultant for a contract/order/project. May interface to customer and perform some project management functions as well. Performs engineering (and/or systems engineering) functions as required for the defined project. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project.	Bachelor's degree in Systems Analysis	5	\$98.35
22	534550-6	Consultant III	Senior consultant for a contract/order/project. Interface to customer and perform project management functions as needed. Performs engineering (and/or systems engineering) functions as required for the defined project or across multiple projects. These may include producing requirements, including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project.	Bachelor's degree in Systems Analysis	7	\$110.54
23	534550-7	Database Eng/Admin I	Database Engineer/Administrator: Duties include providing technical expertise in the management, operation, and administration of COTS DBMS products and environments; supporting developers in the use and access to DBMS environments; developing programs and utilities to facilitate management, monitoring, and loading of database environments; developing and executing system backup and recovery operations; performing database modeling, design, construction, review, analysis, assessment, and maintenance for management information systems and/or the software engineering environment or repositories; coordinating and managing support efforts from test and evaluation specialists, system engineers, and software engineers utilizing relational, object-oriented database management systems and distributed database considerations and recommendations.	Bachelor's Degree in Computer Science	4	\$95.75
24	534550-8	Database Eng/Admin II	Database Engineer/Administrator: Duties include providing technical expertise in the management, operation, and administration of COTS DBMS products and environments; supporting developers in the use and access to DBMS environments; developing programs and utilities to facilitate management, monitoring, and loading of database environments; developing and executing system backup and recovery operations; performing database modeling, design, construction, review, analysis, assessment, and maintenance for management information systems and/or the software engineering environment or repositories; coordinating and managing support efforts from test and evaluation specialists, system engineers, and software engineers utilizing relational, object-oriented database management systems and distributed database considerations and recommendations	Master's Degree in Computer Science	6	\$105.45

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25	534550-9	Database Eng/Admin III	Senior Database Engineer/Administrator: Duties include providing technical expertise in the management, operation, and administration of COTS DBMS products and environments; supporting developers in the use and access to DBMS environments; developing programs and utilities to facilitate management, monitoring, and loading of database environments; developing and executing system backup and recovery operations; performing database modeling, design, construction, review, analysis, assessment, and maintenance for management information systems and/or the software engineering environment or repositories; coordinating and managing support efforts from test and evaluation specialists, system engineers, and software engineers utilizing relational, object-oriented database management systems and distributed database considerations and recommendations.	Master's Degree in Computer Science	7	\$115.75
26	ROWTS-1	Project Manager III	Oversee all activities relative to the contract(s), order(s) and/or project(s) assigned. Oversight activities include, but are not limited to quality improvements, schedule management, budgetary management, contract compliance and staff management.	PMP, Bachelor's Degree in Management, Business Administration, Computer Science, Mathematics, Engineering	10+	\$192.57
27	ROWTS-4	Technical/Application Architect	Responsible for all or part of the technical architecture of a system, sub-system or component. Responsibilities may include subsystem componentization, object modeling, performance, database design, operation and maintenance, availability, stability, etc.	Bachelors degree in Computer Science	8+	\$181.87
28	ROWTS-3	Intigration Architect	Responsible for all or part of the technical intigration of a system, sub-system or component. Responsibilities may include intigration of the subsystem componentization, object modeling, performance, database design, operation and maintenance, availability, stability, etc.	Bachelors degree in Computer Science	8+	\$187.22
29	HWP-3	Database Architect I	Duties include providing technical architecture expertise in the management, operation, and administration of COTS DBMS products and environments; supporting developers in the use and access to DBMS environments; architecting ing programs and utilities to facilitate management, monitoring, and loading of database environments; architecting and executing system backup and recovery operations; performing database architecture modeling, design, construction, review, analysis, assessment, and maintenance for management information systems and/or the software engineering environment or repositories; coordinating and managing support efforts from test and evaluation specialists, system engineers, and software engineers utilizing relational, object-oriented database management systems and distributed database considerations and recommendations.	Bachelors degree in Computer Science	7+	\$109.41
30	HWP-7	Lead GIS Architect	Will lead the implementation of ArcGIS. This role requires expertise in ESRI's ArcGIS Enterprise platform and its integration with enterprise software, infrastructure, and networks. The architect will be responsible for designing, implementing, configuring, and documenting a multi-environment enterprise GIS architecture. Experience with Staging Instance and Production instance, including Portal for ArcGIS, ArcGIS Server, ArcGIS Web Adapter, and ArcGIS Object Store. The architecture will also incorporate instances of a SQL Server enterprise geodatabase configured for high availability. Reviews recommended and necessary licensing & hardware requirements for the proposed Staging and Production ArcGIS Enterprise instances. Discuss required and recommended Esri licensing needed in order to accomplish desired GIS workflows (branch versioning, multi-user editing via Portal, required user types, licensing for staging versus production environments, etc.). Defines backup and disaster recovery strategies for both ArcGIS Enterprise instances.	Bachelor's degree in Geography, GIS, Computer Science, Engineering, or a related field.	8	\$120.45
31	ROWTS-8	Quality Assurance Specialist II	Develops, modifies, applies, and maintains standards for quality operating methods, processes, systems and procedures. Provides coordination and guidance in preparation of technical appraisals of programming languages and systems, computational software and related technology, and the integration of computers into the overall functions of scientific computation, and data acquisition, transmission, and processing. Ensures that corrective measures meet acceptable reliability standards.	Bachelor's degree in Quality Systems	10	\$133.73

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32	ROWTS-7	Lead System/Software Engineer	Lead the creation and implementation of software solutions that meet functional and performance requirements, ensuring scalability and maintainability. Lead the design and evolution of system architecture, integrating components and services to deliver robust solutions. Work closely with cross-functional teams to translate business needs into technical solutions. Develop and execute testing strategies to ensure software reliability, security, and performance. Monitor, troubleshoot, and enhance existing systems to improve efficiency and user experience. Maintain clear and comprehensive technical documentation for systems, processes, and code. Strong understanding of software engineering principles, algorithms, and data structures. Ability to design and implement modular, reusable, and efficient code. Familiarity with system integration, APIs, and distributed systems. Problem-solving mindset with attention to detail and quality. Effective communication and collaboration skills in a team-oriented environment.	Bachelor's Degree in Information Technology	10+	\$144.42
33	HWP-6	Sr. Doc/Admin/Tech Writer/Technical Editor I	Assisting programmers and engineers in developing & editing on-line documentation.	Two year college degree in English Composition or or equivalent experience .	6+	\$81.81
34	ROWTS-10	Security Architect	Responsible for designing, implementing, and maintaining secure enterprise IT architectures that protect the organization's systems, networks, applications, and data. This role serves as a technical authority on security architecture, ensuring security-by-design principles are embedded across infrastructure, cloud platforms, applications, and third-party integrations. Design and maintain enterprise security architectures across on-premises, cloud (AWS, Azure, GCP), and hybrid environments. Develop secure reference architectures, standards, and design patterns. Embed security controls into network, application, identity, and data architectures. Review and approve architecture designs to ensure alignment with security standards.	Bachelor's degree in Computer Science, Information Systems, or Cybersecurity.	8+	\$181.87
35	HWP-5	Web Designer	Responsible for designing a modern intuitive UI/UX and will have direct experience interacting with business users to create the UI/UX. Work closely with the designated Business Users, I.T. supervisor, project managers, and development staff within an agile development environment maintaining a user-centered design approach to tackle complex design problems and influence product strategy. Proactively identifying areas of the product that need improvement and driving those improvements into a product roadmap. Responsible for researching, designing, and developing user interface using Prototyping Designer tools.	Bachelor's Degree in Information Technology	6	\$98.37
36	HWP-1	Mobile Developer I	Knowledge of Responsive and mobile-first design. Knowledge of Design Patterns and Solid principles. Knowledge of digital accessibility and disability inclusion. Knowledge of regulations related to digital accessibility (e.g., Section 508, ADA). Knowledge of WCAG 2.1 AA requirements. Experience designing for platform technologies (e.g., HTML, CSS, JavaScript, iOS, Android). Experience applying WAI-ARIA authoring guidelines and best practices. Experience optimizing for the accessibility features of the platform (HTML, iOS, Android). Experience developing digital products that comply with accessibility standards.	Bachelor's Degree in Information Technology	6	\$92.85
37	ROWTS-6	Senior Functional Business Analyst	Duties include providing support services associated with multi-functional information systems, database, and security administration for the Integration Laboratory and Development Environment include developing and maintaining processes and procedures associated with these services for both local and remote support.	Master's Degree in Business	12+	\$149.77
38	HWP-2	Functional Business Analyst IV	Duties include providing support services associated with multi-functional information systems, database, and security administration for the Integration Laboratory and Development Environment include developing and maintaining processes and procedures associated with these services for both local and remote support.	Master's Degree in Business	12+	\$109.41
39	HWP-4	Subject Matter Expert (SME) I	Subject Matter Expert for a contract/order/project. Interface to customer and perform project management functions as needed. Provides subject matter expertise for engineering (and/or systems engineering) functions as required for the defined project or across multiple projects. These may include producing requirements, including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project.	Masters degree in the relevant Technical or Functional field.	8	\$109.41
40	ROWTS-2	Subject Matter Expert (SME) II	Subject Matter Expert for a contract/order/project. Interface to customer and perform project management functions as needed. Provides subject matter expertise for engineering (and/or systems engineering) functions as required for the defined project or across multiple projects. These may include producing requirements, including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project.	Masters degree in the relevant Technical or Functional field.	12	\$224.66

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41	ROWTS-5	Training Lead	Duties include defining curriculum, developing course materials (teacher's guides, grading methods, students' notes, exercises, tests, and audiovisual presentation materials), organizing and conducting classes, soliciting student feedback, and reporting on class performance of students; and assisting in the development of computer assisted training tutorials.	Master's degree in Training Systems	7+	\$155.12
42	GSA-26	Mgmt./Strategy Consultant I	Plans, organizes, directs, and tasks in problem areas of extensive scope and complexity. Has extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Makes technical decisions, which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Work requires the technical capability to assess the cost and schedule implications of existing and projected technological advances, as well as being able to evaluate the impact of new and innovative acquisition strategies.	BS/BA in Management	7	\$369.38
43	GSA-27	Mgmt./Strategy Consultant II	Leads, facilitates and organizes solution development for program involving extensive scope and complexity. Has extensive Technical and Functional understanding facilitating the interpreting, organizing, executing and coordinating IT engagements relative to a particular domain through successful delivery. Makes integrated Functional and technical decisions, which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Work requires the technical capability to assess the cost, schedule performance implications of existing and projected technological advances, as well as being able to evaluate the impact of new and innovative technology solution strategies.	Masters degree in the relevant Technical or Functional field.	12	\$382.93
44	ROWTS-9	System Software Engineer	Creation and implementation of software solutions that meet functional and performance requirements, ensuring scalability and maintainability. Work closely with cross-functional teams to translate business needs into technical solutions. Develop and execute testing strategies to ensure software reliability, security, and performance. Monitor, troubleshoot, and enhance existing systems to improve efficiency and user experience. Maintain clear and comprehensive technical documentation for systems, processes, and code. Strong understanding of software engineering principles, algorithms, and data structures. Ability to design and implement modular, reusable, and efficient code. Familiarity with system integration, APIs, and distributed systems. Problem-solving mindset with attention to detail and quality. Effective communication and collaboration skills in a team-oriented environment.	Bachelor's Degree in Information Technology	8+	\$132.73
45	PUCO-1	Salesforce Senior Testing Analyst	Will design and implement the methods, techniques, tools and processes for the multi-tiered manual and automated testing activities. The testing targets could include database structure, data transfer, application code, screen integrity, screen functionality, jobs and reports results, performance testing, authentication and security integrities, user acceptance and system regression testing. It will require the selection, preparation and use of one or more automated testing tools. This testing function must be tightly integrated into the Project Management Process for the sequential work flow. It will require close collaboration with other development team members, and user subject matter experts. It will require precise documentation and reporting. It will require maintaining momentum and meeting deadlines.	Bachelor's Degree in Information Technology.	7	\$110.00