

Attachment 1 - Pricing	
Contractor:	HSO Enterprise Solutions LLC
Contract Number:	PB70776
Lots Awarded:	2
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

HSO Enterprise Solutions LLC Approved Price List			Number of Approved Titles:	15	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	HSO-SolAdv	Solution Advisor	Accountable for the overall solution. Confirms cohesive, responsive, and integrated IT consulting service delivery. Serves as a subject matter resource for IT consulting services.	MS	15	\$315.00
2	HSO-ED	Executive Director	Accountable for the engagement. Confirms cohesive, responsive, and integrated IT consulting service delivery. Serves as a subject matter resource for IT consulting services.	MS	15	\$315.00
3	HSO-CD	Consulting Director	Accountable for the engagement. Confirms cohesive, responsive, and integrated IT consulting service delivery. Serves as a subject matter resource for IT consulting services.	MS	15	\$325.00
4	HSO-PrgM	Program Manager	Minimum of 15 years experience overseeing medium to large scale projects comprised of sub-projects and distinct deliverables associated with requirements gathering, application solutioning, audits, code reviews and testing. Typically coordinates and delegates assignments for consulting project staff. Serves as the focal point of contact regarding strategic planning activities, project status and oversight, meetings, reporting requirements, scope changes, and financial, administrative, and technical considerations raised by the project team or Authorized User. Experience with Microsoft technologies with Data, Azure, Application Development	BS	15	\$297.00
5	HSO-Sr PM	Sr. Project Manager	Minimum of 12 years experience overseeing medium to large scale projects comprised of sub-projects and distinct deliverables associated with requirements gathering, application solutioning, audits, code reviews and testing. Typically coordinates and delegates assignments for consulting project staff. Serves as the focal point of contact regarding strategic planning activities, project status and oversight, meetings, reporting requirements, scope changes, and financial, administrative, and technical considerations raised by the project team or Authorized User. Experience with Microsoft technologies with Data, Azure, Application Development	BS	12	\$270.00
6	HSO-PM	Project Manager	Minimum of 8 years experience overseeing medium to large scale projects comprised of sub-projects and distinct deliverables associated with requirements gathering, application solutioning, audits, code reviews and testing. Typically coordinates and delegates assignments for consulting project staff. Serves as the focal point of contact regarding strategic planning activities, project status and oversight, meetings, reporting requirements, scope changes, and financial, administrative, and technical considerations raised by the project team or Authorized User. Experience with Microsoft technologies with Data, Azure, Application Development	BS	8	\$250.00
7	HSO-PC	Project Coordinator	Less than 2 years experience overseeing small scaled, noncomplex projects, comprised of a small number of deliverables and/or a small number of phases; typically coordinates and delegates the assignments for the consultant project staff Experience with Microsoft technologies with Data, Azure, Application Development	BS	2	\$135.00
8	HSO-Sr SA	Sr. Solution Architect	Minimum of 12 years of experience. Provides design recommendations based on long term IT organization strategy. Develops enterprise level application and custom integration solutions including major enhancements and interfaces, functions and features Experience with Microsoft technologies with Data, Azure, Application Development	MS	15	\$297.00
9	HSO-SA	Solution Architect	Minimum of 15 years of experience. Provides design recommendations based on long term IT organization strategy. Develops enterprise level application and custom integration solutions including major enhancements and interfaces, functions and features Experience with Microsoft technologies with Data, Azure, Application Development	MS	12	\$270.00
10	HSO-LC	Lead Consultant	Lead the consulting team through the implementation cycle. Experience with Microsoft technologies with Data, Azure, Application Development	MS	10	\$252.00
11	HSO-Sr C	Sr. Consultant	Perform the implementation services either technical or functional. Experience with Microsoft technologies with Data, Azure, Application Development	BS	8	\$225.00
12	HSO-C	Consultant	Perform the implementation services either technical or functional. Experience with Microsoft technologies with Data, Azure, Application Development	BS	5	\$198.00
13	HSO-AC	Associate Consultant	Perform the implementation services either technical or functional. Experience with Microsoft technologies with Data, Azure, Application Development	BS	2	\$162.00

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14	HSO-AzDatEng	Azure Data Engineer	Perform the implementation services either technical or functional. Experience with Microsoft technologies with Data, Azure, Application Development	BS	5	\$175.00
15	HSO-ClEng	Cloud Engineer	Perform the implementation services either technical or functional. Experience with Microsoft technologies with Data, Azure, Application Development	BS	2	\$125.00