

Attachment 1 - Pricing	
Contractor:	Hill Data Management
Contract Number:	PB70734
Lots Awarded:	Lot 1A
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Hill Data Management Approved Price List			Number of Approved Titles:	49	Last Updated:	10/14/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	HDM0001	Analyst IV	Participate in client interviews, document analysis, requirements workshops, surveys, site visits, testing, documentation, business processes, use cases, scenarios, business analysis, tasks and workflow analysis.	Bachelor's Degree	5	\$ 131.65
2	HDM0002	Analyst V	Participate in client interviews, document analysis, requirements workshops, surveys, site visits, testing, documentation, business processes, use cases, scenarios, business analysis, tasks and workflow analysis.	Bachelor's Degree	6	\$ 150.84
3	HDM0003	Application Programmer III	Perform development, design, coding, and/or documentation related to the creation or modification development of software systems and applications.	Bachelor's Degree	5	\$ 172.05
4	HDM0004	Application Programmer IV	Perform development, design, coding, and/or documentation related to the creation or modification development of software systems and applications.	Bachelor's Degree	8	\$ 179.49
5	HDM0005	Application Programmer V	Perform development, design, coding, and/or documentation related to the creation or modification development of software systems and applications.	Bachelor's Degree	12	\$ 202.65
6	HDM0006	Business Analyst I	Understands information flows and process architecture necessary for implementation of information technology business solutions.	Bachelor's Degree	2	\$ 107.01
7	HDM0007	Business Analyst II	Understands information flows and process architecture necessary for implementation of information technology business solutions.	Bachelor's Degree	4	\$ 112.10
8	HDM0008	Business Analyst III	Has strong understanding of information flows and process architecture necessary for implementation of information technology business solutions.	Bachelor's Degree	6	\$ 139.25
9	HDM0009	Business Analyst IV	Has strong understanding of information flows and process architecture necessary for implementation of information technology business solutions.	Bachelor's Degree	6	\$ 169.04
10	HDM0010	Business Intelligence Database Admin	Analyze, research, document, and resolve production support issues and optimize business processes using delivered application configuration and the underlying Oracle technologies and tools.	Bachelor's Degree	10	\$ 182.80
11	HDM0011	Business Intelligence Developer	Provide production support assistance with the Oracle eBusiness human capital management system and Oracle Business Intelligence Enterprise Edition business intelligence and data warehouse solution.	Bachelor's Degree	10	\$ 191.65
12	HDM0012	Business Process Consultant	IT systems process analysis, design, and simulation.	Bachelor's Degree	7	\$ 109.19
13	HDM0013	Business Subject Matter Specialist	Provide technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation.	Bachelor's Degree	10	\$ 124.30
14	HDM0014	Business Systems Analyst - Senior	Under general direction, formulates and defines systems scope and objectives based on both user needs and a good understanding of applicable business systems and industry requirements.	Bachelor's Degree	7	\$ 102.05
15	HDM0015	Consultant II	Provide IT management support in accordance with the policies and procedures established by the client, such as reviewing and implementing investment guidance documentation, operational procedures, scoring criteria, templates, technology evaluations or implementation approaches.	Bachelor's Degree	3	\$ 130.06
16	HDM0016	Consultant III	Provide IT management support in accordance with the policies and procedures established by the client, such as reviewing and implementing investment guidance documentation, operational procedures, scoring criteria, templates, technology evaluations or implementation approaches.	Bachelor's Degree	5	\$ 150.28
17	HDM0017	Consultant IV	Provide IT management support in accordance with the policies and procedures established by the client, such as reviewing and implementing investment guidance documents, operational procedures, scoring criteria, templates, technology evaluations or implementation approaches.	Bachelor's Degree	8	\$ 167.92
18	HDM0018	Data Analyst	Prepares data reports and analyze trends, links, patterns, and anomalies.	Bachelor's Degree	3	\$ 161.91
19	HDM0019	Data Analyst - Lead	Prepare complex data analysis including trends, links, patterns, and an anomaly analysis.	Bachelor's Degree	5	\$ 195.48
20	HDM0020	Data Analyst - Principal	Data cleansing; prepare complex data analysis including trends, links, patterns, and an anomaly analysis.	Bachelor's Degree	8	\$ 226.76
21	HDM0021	Data Scientist I	Develop and apply machine learning, data mining, or other computational approaches to extract insights from data sets.	Bachelor's Degree	3	\$ 143.32
22	HDM0022	Data Scientist II	Develop and apply machine learning, data mining, or other computational approaches to extract insights from data sets.	Bachelor's Degree	5	\$ 171.62
23	HDM0023	Data Scientist III	Develop and apply machine learning, data mining, or other computational approaches to extract insights from data sets.	Bachelor's Degree	8	\$ 207.12
24	HDM0024	Data Warehousing Programmer	Product support and maintenance of the data warehouse. Performs data warehouse design and construction.	Bachelor's Degree	2	\$ 109.20
25	HDM0025	Database Administrator II	Support a variety of on-premise or cloud database systems (e.g., Oracle, MS SQL, MySQL, Sybase, Teradata, etc). Provide operational support of system software, applications software, and system and user data files as configured within the associated database system.	Bachelor's Degree	3	\$ 136.20
26	HDM0026	Database Analyst/ Programmer – Senior	Design, implement and maintain complex database with respect to access methods, access time, device allocation, validation checks, organization, protection and security, documentation and statistical methods.	Bachelor's Degree	3	\$ 99.91
27	HDM0027	Database Management Specialist	Evaluate and recommend available DBMS products to support validated user requirements.	Bachelor's Degree	3	\$ 161.91
28	HDM0028	Database Manager	Responsible for all activities related to the administration of computerized databases.	Bachelor's Degree	5	\$ 123.06
29	HDM0029	GIS Analyst I	Apply knowledge of information systems principles, spatial data processing functions, spatial analysis of structured data, and computer programming languages and techniques to solve multi-discipline query and classification of spatial data.	Bachelor's Degree	1	\$ 108.73
30	HDM0030	Information Assurance Engineer III	Design, develop, engineer, and implement solutions to Multilevel Security (MLS) requirements.	Bachelor's Degree	5	\$ 160.76
31	HDM0031	Information Engineer I	Support the design, development and use of enterprise business intelligence, advanced analytics, and data applications.	Bachelor's Degree	4	\$ 254.16
32	HDM0032	Information Engineer II	Support the design, development and use of enterprise business intelligence, advanced analytics, and data applications.	Bachelor's Degree	6	\$ 301.01

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33	HDM0033	IT Subject Matter Specialist	Provide advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems.	Bachelor's Degree	10	\$ 127.63
34	HDM0034	Programmer / Analyst	Develop moderately complex computer programs and associated documentation. Formulate system scope through research and fact finding. Analyze program specifications to assure accuracy, completeness and conformance to standards.	Bachelor's Degree	5	\$ 181.63
35	HDM0035	Programmer / Analyst – Senior	Develop complex computer programs and associated documentation. Formulate system scope through research and fact finding. Analyze program specifications to assure accuracy, completeness and conformance to standards.	Bachelor's Degree	8	\$ 219.59
36	HDM0036	Project Manager	Provide leadership for a group of employees. Manage daily operations to ensure schedules are met and deliverables meet quality standards. Interface with the customer on issues and business development opportunities.	Bachelor's Degree	8	\$ 212.07
37	HDM0037	Project Manager I	Serve as point of contact with client on project activities. Ensures that all required resources including manpower, production standards, IT infrastructure, and facilities are available for project implementation.	Bachelor's Degree	3	\$ 165.02
38	HDM0038	Quality Assurance Specialist - Senior	Provide technical and administrative review of work processes, procedures and products to ensure adherence to design standards and specifications. Detect and correct errors and problems and relate progress on schedules. Work with programmers and engineers to eliminate issues.	Bachelor's Degree	6	\$ 172.20
39	HDM0039	Software Engineer – Principal	Conceptualize broad requirements of software and translate into plans for design, development and implementation. Work with clients to recommend systems solutions. Research new technologies and present new concepts as a system expert. Technical knowledge of all phases of software programming applications. Resolve complex software problems.	Bachelor's Degree	10	\$ 242.72
40	HDM0040	Software Engineer – Senior	Formulate/Define specifications for complex software programming applications. Modify/Maintain complex existing applications with engineering releases and utilities from Manufacturers. Responsible for applications involving the entire operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting and advanced mathematical/scientific software packages. Perform operating system architecture integration and software design to computer systems, languages or equipment.	Bachelor's Degree	6	\$ 200.10
41	HDM0041	Software/Integration Analyst - Senior	Implement computer systems in a phased approach of requirements analysis, conceptual design, site survey, system design review, installation, integration, and testing. Perform requirements analysis for a wide range of users in areas, including electronic data interchange, office automation, web browser design and development, management information systems, finance and accounting systems.	Bachelor's Degree	8	\$ 242.72
42	HDM0042	Subject Matter Expert I	Provide unique and/or in-depth technical or business analyses within subject-matter areas requiring leading-edge or state-of-the-art technical, scientific or business expertise.	Bachelor's Degree	5	\$ 249.35
43	HDM0043	Systems Analyst	Analyze user interfaces, workload and computer usage, outside system interfaces, downtimes, system modifications, upgrades, and information to be processed.	Bachelor's Degree	3	\$ 142.71
44	HDM0044	Systems Analyst – Senior	Develop and evaluate new or existing complex systems. Consult with and advise users concerning efficient methods of automating processes. Work with users to define requirements and presents recommendations to automate processes to management.	Bachelor's Degree	6	\$ 178.71
45	HDM0045	Systems Architect	Assess system requirements and specifications then translates the requirements into functional architecture. Identify potential problem areas that could degrade system performance and recommend workable, practical solutions in a calculated manner to minimize program impact. Adjust architecture as needed to address changed requirements.	Bachelor's Degree	8	\$ 231.12
46	HDM0046	Systems Architect - Senior	Design complex systems and produce formal implementation plans. Lead in multi-engineer teams, work on networking and communications projects. Responsible for system design and implementation, consulting client on an on-going basis throughout project implementation. Assess system requirements and specifications then translate the requirements into functional architecture.	Bachelor's Degree	10	\$ 231.12
47	HDM0047	Test Engineer	Develop test metrics during functional analysis of requirements. Conduct preliminary and acceptance testing. Participate in design concept reviews and walkthroughs, and works with QA staff to ensure adherence to standards and quality. Collect metrics as a result of testing and issues test results. Automate testing, create test plans and reports.	Bachelor's Degree	6	\$ 186.00
48	HDM0048	Trainer	Provide IT training work activities.	Bachelor's Degree	10	\$ 191.65
49	HDM0049	Web Software Developer	Design, develop, troubleshoot, debug, and implement software code (i.e.: HTML, CGI, and JavaScript) for components of a website.	Bachelor's Degree	2	\$ 89.46