

<b>Attachment 1 - Pricing</b>	
<b>Contractor:</b>	International Business Machines Corporation dba IBM Corporation
<b>Contract Number:</b>	PB70768
<b>Lots Awarded:</b>	2, 3
<p><b>Authorized Users Please Note the Following:</b></p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <a href="http://osc.state.ny.us/agencies/travel/travel.htm">http://osc.state.ny.us/agencies/travel/travel.htm</a>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

International Business Machines Corporation dba IBM Corporation Approved Price List			Number of Approved Titles:	33	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	IBM-C-001	Consultant I	Junior Consultant	Bachelors Degree	1	\$239.12
2	IBM-C-002	Consultant II	Consultant	Bachelors Degree	3	\$269.70
3	IBM-C-003	Consultant III	Senior Consultant	Bachelors Degree	5	\$295.25
4	IBM-C-004	Consultant IV	Consultant Team Lead	Bachelors Degree	7	\$335.00
5	IBM-C-005	Consultant V	Consultant Director	Bachelors Degree	12	\$382.44
6	IBM-C-006	Business Analyst I	Junior Analyst	Bachelors Degree	1	\$139.37
7	IBM-C-007	Business Analyst II	Analyst	Bachelors Degree	3	\$192.90
8	IBM-C-008	Business Analyst III	Senior Analyst	Bachelors Degree	5	\$245.05
9	IBM-C-009	Business Analyst IV	Analyst Team Lead	Bachelors Degree	7	\$296.15
10	IBM-C-010	Business Analyst V	Analyst Director	Bachelors Degree	12	\$368.81
11	IBM-C-011	Project Manager I	Junior Project Manager	Bachelors Degree	1	\$134.92
12	IBM-C-012	Project Manager II	Project Manager	Bachelors Degree	3	\$137.61
13	IBM-C-013	Project Manager III	Program Manager	Bachelors Degree	5	\$203.67
14	IBM-C-014	Project Manager IV	Project Director	Bachelors Degree	7	\$261.31
15	IBM-C-015	Project Manager V	Program Director	Bachelors Degree	12	\$368.80
16	IBM-C-016	Architect I	Junior Architect	Bachelors Degree	1	\$174.20
17	IBM-C-017	Architect II	Mid Architect	Bachelors Degree	3	\$209.63
18	IBM-C-018	Architect III	Architect	Bachelors Degree	5	\$245.05
19	IBM-C-019	Architect IV	Senior Architect	Bachelors Degree	7	\$296.15
20	IBM-C-020	Architect V	Architect Manager	Bachelors Degree	12	\$368.81
21	IBM-C-021	Technical Systems and Solutions Specialist I	Junior Specialist	Bachelors Degree	1	\$139.37
22	IBM-C-022	Technical Systems and Solutions Specialist II	Mid Specialist	Bachelors Degree	3	\$192.20
23	IBM-C-023	Technical Systems and Solutions Specialist III	Specialist	Bachelors Degree	5	\$245.05
24	IBM-C-024	Technical Systems and Solutions Specialist IV	Senior Specialist	Bachelors Degree	7	\$270.83
25	IBM-C-025	Technical Systems and Solutions Specialist V	Specialist Manager	Bachelors Degree	12	\$302.77
26	IBM-C-026	Cloud Computing Security Specialist (CCSS)- Subject Matter Expert (SME) - Staff	Security Specialist 1	Bachelors Degree	3	\$198.64
27	IBM-C-027	Cloud Computing Security Specialist (CCSS)- Subject Matter Expert (SME) - Intermediate	Security Specialist 2	Bachelors Degree	5	\$282.68
28	IBM-C-028	Cloud Computing Security Specialist (CCSS)- Subject Matter Expert (SME) - Senior	Security Specialist 3	Bachelors Degree	7	\$362.21
29	IBM-C-029	Software Lab Services I	Software Services 1	Bachelors Degree	1	\$278.53
30	IBM-C-030	Software Lab Services II	Software Services 2	Bachelors Degree	3	\$298.34
31	IBM-C-031	Software Lab Services III	Software Services 3	Bachelors Degree	5	\$318.16
32	IBM-C-032	Software Lab Services IV	Software Services 4	Bachelors Degree	7	\$347.90
33	IBM-C-033	Software Lab Services V	Software Services 5	Bachelors Degree	12	\$389.73