

Attachment 1 - Pricing	
Contractor:	Insight Public Sector, Inc
Contract Number:	PB70794
Lots Awarded:	Lot 2
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Insight Public Sector, Inc Approved Price List			Number of Approved Titles:	9	Last Updated:	10/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	SPC-001	Sr. Principal Consultant	Insight senior leaders (Senior Managers and Directors). Is a widely recognized thought leader who provides strategic advice and direction. Is a lead resource for the client across most/all domains.	BA or BS in related field and/or comparable on-the-job experience in a previously held position.	15	\$379.00
2	PC-001	Principal Consultant	Has strong business impact and is part of CS (extended) leadership. Leads large teams, is involved with our most important clients and pursuits. Is a widely recognized thought leader who provides strategic advice and direction. Is a lead resource for the client across most/all domains.	BA or BS in related field and/or comparable on-the-job experience in a previously held position.	10	\$324.00
3	PM-001	Program Manager	<p>High Complexity projects Duration 9+ Months Large Team Sizes Multiple Workstreams, Departments, Vendors, etc.. Communicates to Steering Committees, Executives and Board as required Provides Portfolio Reporting & Visibility</p> <p>Full Time Preferred. Primary client contact through all stages of customer relationship; Implementation, support, training, and responsible for overall customer satisfaction; responsible for stand-up of PMO; Resource Management</p>	PMI-PMP, PgMP, PMI-ACP, CAPM Scrum.org-PSM I-III, PSPO, PSD, PAL, PSK, SPS, PST Scrum Alliance-CSM, CSPO, CAL I IIBA-CCBA and CBAP Expertise in Waterfall, Agile, Scaled Agile and ITIL methodologies. Vast technical depth spanning all of Insight solution areas BA or BS in related field and/or comparable on-the-job experience in a previously held position.	10	\$244.00
4	SMC-001	Sr. Managing Consultant	Mastery of skills in one or more domains, leads teams, is the lead representative of their discipline for clients and projects, is involved in sales support. Assesses and designs solutions in one or more domains within their practice. Works independently and often leads their domain's team. Is an expert in their domain. Can lead cross domain conversations with clients.	BA or BS in related field and/or comparable on-the-job experience in a previously held position.	10	\$297.00
5	MC-001	Managing Consultant	Mastery of skills in one or more domains, leads teams, sometimes involved in sales support. Assesses and designs solutions in one or more domains within their practice. Works independently and often leads their domain's team. Is an expert in their domain. Can lead cross domain conversations with clients.	BA or BS in related field and/or comparable on-the-job experience in a previously held position.	7	\$270.00
6	SC-001	Sr. Consultant	Specialized skills in a domain, works independently or as a lead of small teams. Is client oriented and often involved in sales support. Plans and often owns portions of a larger project. Can work both independently and as a lead of a small team. Leads client conversations in their domain.	BA or BS in related field and/or comparable on-the-job experience in a previously held position.	6	\$244.00
7	C-001	Consultant	Self sufficient Mastering skills and getting specialized. Plans and executes individual tasks, contributes to project deliverables. Requires some guidance and support. Contributes to client meetings and interactions	BA or BS in related field and/or comparable on-the-job experience in a previously held position.	3	\$200.00
8	ACII-001	Associate Consultant II	Entry level; Learning skills in a domain; Executes tasks and contributes to project deliverables, often under the supervision of more senior resources	BA or BS in related field and/or comparable on-the-job experience in a previously held position.	1	\$157.00
9	ACI-001	Associate Consultant I	Product Strategy; Intern or foundational learner; Executes tasks and contributes to project deliverables, often under the supervision of more senior resources	BA or BS in related field and/or comparable on-the-job experience in a previously held position.	1	\$92.00