

Attachment 1 - Pricing	
Contractor:	Mindboard, Inc.
Contract Number:	PB70615
Lots Awarded:	Lot 1A, Lot 1B, Lot 2
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Mindboard, Inc. Approved Price List			Number of Approved Titles:	20	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	P001	Solution Architect (Project Lead, Level 3)	Designing and overseeing the implementation of complex IT solutions that address specific business challenges, play a crucial role in bridging the gap between business needs and technical implementation, contributing to the success of IT projects within an organization, and facilitate communication between stakeholders.	BS (MS Preferred), AWS Certified Solutions Architect, Microsoft Certified: Azure Solutions Architect Expert, or TOGAF	12	\$160.00
2	P002	Business Analyst (Level 2)	Analyzes the business domain, documents its processes and systems, outlines business requirements, and matches a software business model with the software being built.	A bachelor's degree in Business Administration, Information Technology or Computer science. Certified Business Analysis Professional (CBAP) or Entry Certificate in Business Analysis (ECBA)	7	\$110.00
3	P003	Business Analyst (Level 3)	Analyzes the business domain, documents its processes and systems, outlines business requirements, and matches a software business model with the software being built.	A bachelor's degree in Business Administration, Information Technology or Computer science. Certified Business Analysis Professional (CBAP) or Entry Certificate in Business Analysis (ECBA)	10	\$125.00
4	P004	Data Analyst (Business Intelligenct [BI] Analyst, Level 2)	Data Analysis, Data Cleaning and Processing, Data Visualization,Statistical Analysis,Data Quality Assurance,Database Querying, Collaboration and Reporting	Bachelor Degree in Statistics, Mathematics, Computer Science, Economics, or a related discipline	8	\$125.00
5	P005	ETL Developer (Big Data Analyst, Level 2)	Data Extraction, Data Transformation, Data Loading, Scripting and Coding, Metadata Management, Performance Optimization, Data Quality Assurance and Version Control	Bachelor's degree in Computer Science, Information Technology, or a related field	8	\$125.00
6	P006	Scrum Master (Project Manager, Level 1)	Facilitating Agile and Scrum processes, fostering collaboration, and ensuring the team's success in delivering high-quality products	Bachelor's degree in Computer Science, Information Technology, or a related field. CSM or PMP Certification	7	\$110.00
7	P007	Development Manager (Project Manager, Level 3)	Leads application development activities, facilitate the completion of a program, project release by coordinating the activities of an entire team.	BS in CS, Engineering or related field from an accredited University. Masters Degree Preferred.	15	\$165.00
8	P008	Senior Software Developer (Application Developer / Software Engineer, Level 3)	Develops high-quality software, identifies and executes tasks in the software development life cycle, reviews and debugs code, collaborates with internal teams.	BS in CS, Engineering or related field from an accredited University. Masters Degree Preferred.	8	\$125.00
9	P009	Senior Software Developer (Application Developer / Software Engineer, Level 2)	Designing, testing, and implementing new and updated software programs in the software development life cycle.	BS in CS, Engineering or related field from an accredited University. Masters Degree Preferred.	6	\$110.00
10	P010	Quality Manager (Software Tester, Level 3)	Manage software testing life cycle, testing team efforts and project deliverables. Leads quality assurance efforts and ensure the delivery of products/services that meet or exceed customer expectations, and drive continuous improvement in quality processes.	Bachelor Degree in Computer Science,Information technology or related fields.	10	\$115.00
11	P011	Test Engineer (Software Tester, Level 2)	Ensuring the quality and reliability of products through the design, development, and execution of test plans	Bachelor Degree in Computer Science,Information technology or related fields, ISTQB Certification	7	\$90.00
12	P012	Database Administrator (Level 2)	Managing and maintaining organization databases, ensuring optimal performance, security, and reliability.	Bachelor Degree in Computer Science,Information technology or related fields, Microsoft Certified: Azure Database Administrator Associate	7	\$125.00
13	P013	Database Administrator (Level 3)	Managing and maintaining organization databases, ensuring optimal performance, security, and reliability.	Bachelor Degree in Computer Science,Information technology or related fields, Microsoft Certified: Azure Database Administrator Associate	10	\$150.00
14	P014	Subject Matter Expert Mid (Functional Analyst, Level 2)	Defines the problems and analyzes and develops plans and requirements in the subject matter area for moderately complex-to-complex systems spanning information technology, health care, education, public safety, social services, human resources, transportation, and environment.	BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline. Masters Degree Preferred.	10	\$130.00
15	P015	Subject Matter Expert Sr (Functional Analyst, Level 3)	The area of expertise may be related to a specific discipline required by the State agency including, but not limited to: information technology, health care, education, public safety, social services, human resources, transportation, and environment.	BS from an accredited University. Masters or PhD Degree Preferred.	14	\$165.00

Mindboard, Inc. Approved Price List			Number of Approved Titles:	20	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
16	P016	User Experience (UX) Developer (Level 2)	Design intuitive, user-centric interfaces and craft seamless user experiences for customers.	BS from an accredited University. Masters Degree Preferred.	10	\$115.00
17	P017	Mobile App Developer (Level 3)	Strong experience in building mobile applications for iOS, Android and Windows devices using native programming and hybrid development technologies.	BS from an accredited University. Masters Degree Preferred.	10	\$125.00
18	P018	Cloud Engineer (Level 3)	Must have experience with cloud services - including open source technology, software development, system engineering, scripting languages and multiple cloud provider environments.	BS from an accredited University. Masters Degree Preferred. AWS Certified Solutions Architect, Microsoft Certified: Azure Solutions Architect Expert, or TOGAF	10	\$130.00
19	P019	Documentation and Training Specialist (Level 3)	Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs. Prepares all instructor materials (course outline, background material, and training aids).	BS from an accredited University. Masters Degree Preferred.	10	\$115.00
20	P020	Security Specialist (Cloud Engineer, Level 3)	Analyzes and defines security requirements for Multilevel Security (MLS) issues. Designs, develops, engineers, and implements solutions to MLS requirements. Responsible for the implementation and development of the MLS.	BS in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline. Masters Degree Preferred.	10	\$130.00