

Attachment 1 - Pricing	
Contractor:	The North Highland Company LLC
Contract Number:	PB70762
Lots Awarded:	2, 3
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

The North Highland Company LLC Approved Price List			Number of Approved Titles:	10	Last Updated:	10/14/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	STONY-PBITS-01	Executive Director II	Provide senior-level advice or quality assurance review at agency, program, or project level.	Masters*	20	\$372.49
2	STONY-PBITS-02	Executive Director I	Provide senior-level advice or quality assurance review at agency, program, or project level.	Masters*	10	\$345.45
3	STONY-PBITS-03	Managing Director	Provide program management, account management, or quality assurance review at agency, program or project level.	Bachelors*	15	\$335.58
4	STONY-PBITS-04	Specialist	Provide Subject Matter Expertise (SME) or deep technical, data, or solution architect support.	Bachelors*	15	\$327.89
5	STONY-PBITS-05	Principal	Provide senior-level program, project or service delivery management.	Bachelors*	15	\$310.44
6	STONY-PBITS-06	Senior Manager	Provide project management or technical leadership at the project or workstream level.	Bachelors*	10	\$285.25
7	STONY-PBITS-07	Manager	Provide leadership of project management, business analysis, quality assurance, change management at the workstream level.	Bachelors*	10	\$268.45
8	STONY-PBITS-08	Consultant	Staff project management, business analysis, quality assurance, or change management workstreams.	Bachelors*	5	\$215.12
9	STONY-PBITS-09	Business Analyst II	Support project management, business analysis, quality assurance, or change management workstreams.	Bachelors*	2	\$117.89
10	STONY-PBITS-10	Business Analyst I	Provide project coordination, logistics, note taking, deliverable preparation, and other support activities.	Bachelors*	1	\$94.33