

| Attachment 1 - Pricing | |
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| Contractor: | Presidio Networked Solutions Group, LLC |
| Contract Number: | PB70603 |
| Lots Awarded: | 2, 3 |
| <p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p> | |

| Presidio Networked Solutions Group, LLC Approved Price List | | | Number of Approved Titles: | 31 | Last Updated: | 10/20/2025 |
|---|-------------|---------------------------------|---|---|-----------------------------|---|
| Item Number | SKU | Job Title | Job Description | Minimum Education / Certification Level | Minimum Years of Experience | NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel) |
| 1 | PS-TECH-01 | Technician | A Technician is an individual contributor with basic project level responsibilities and basic technical expertise in the technology product set. Involved tactically in projects to execute in area of specialization encompassing installation, configuration, troubleshooting, cutover support, and knowledge transfer. | Bachelor's Degree or equivalent work experience | 2 | \$100.00 |
| 2 | PS-ASOC-01 | Associate | Responsible for initial assembly and activation of hardware, install and configure software programs and applications, and assist with integration of systems. They also provide daily tech support and assistance with routine maintenance and troubleshooting. | Bachelor's Degree or equivalent work experience | 2 | \$169.00 |
| 3 | PS-ENG-01 | Engineer | Responsible for completion of technical project tasks. Assignment of these resources depends upon the task(s) and the timeline(s). These individuals report directly to the Project Manager for task assignment updates and to the Practice Manager or Architect/Senior Engineer for technical escalation needs. | Bachelor's Degree or equivalent work experience. May have technical certifications or working towards them. | 2 | \$206.00 |
| 4 | PS-SRENG-01 | Senior Engineer | The technical escalation points for Engineer(s) and Project Oversight teams. A Senior Engineer is a subject matter expert within a certain technology or field. This person will be the principal technical resource for the engagement and will have ownership of the final deliverables | Bachelor's Degree or equivalent work experience. May have certain product / technology specific certifications. | 5 | \$272.00 |
| 5 | PS-ARC-01 | Architect | Lead advisor to top management and business partners on advanced technical matters and is recognized as an expert in the assigned technologies and product set. Drives efforts involving strategizing, planning, architecting, and deploying master plans and solutions for the supported technical engagement. | Bachelor's Degree or equivalent work experience. Multiple product / technology specific certifications. | 6 | \$286.00 |
| 6 | PM-PMO-01 | Project Manager | Typical experience for a project manager involves leading and managing teams to successfully complete projects on time, within budget, and to the satisfaction of stakeholders. Project managers oversee all aspects of a project, from planning and initiation to execution, monitoring, and closing. Strong leadership, communication, and problem-solving skills are also essential for success in this role. Must be able to develop and manage project schedules, budgets, and resource plans, as well as effectively communicate project status and risks to stakeholders. Must also be able to identify and mitigate project risks, ensure quality deliverables, and manage project changes and scope creep. | Bachelor's Degree or Equivalent work experience. Certification(s) in project management, such as the Project Management Professional (PMP) certification from the Project Management Institute. | 3 | \$206.00 |
| 7 | PS-SPMO-01 | Senior Project Manager | Responsible for developing and managing project schedules, budgets, and resource plans, as well as effectively communicating project status and risks to stakeholders. Must also be able to identify and mitigate project risks, ensure quality deliverables, and manage project changes and scope creep. Project managers oversee all aspects of a project, from planning and initiation to execution, monitoring, and closing. They must be able to understand the unique challenges and requirements of each project they manage. Strong leadership, communication, and problem-solving skills are also essential for success in this role. | Bachelor's degree or equivalent work experience. Certification(s) in project management, such as the Project Management Professional (PMP) certification from the Project Management Institute. | 5 | \$216.00 |
| 8 | PS-XPM-01 | Program Manager | The program manager applies knowledge, skills, and principles to the program to achieve the objectives and to obtain additional benefits and control not available if managing program components individually. | Bachelor's degree or equivalent work experience. Certification(s) in project management, such as the Project Management Professional (PMP) certification from the Project Management Institute. | 7 | \$250.00 |
| 9 | CPS-APM-01 | Cloud Associate Project Manager | Collaborating with stakeholders to understand their needs, gather requirements, and manage their expectations throughout the product development lifecycle. | Bachelor's Degree or equivalent work experience | 2 | \$140.00 |
| 10 | CPS-PM-01 | Cloud Project Manager | Typical experience for a project manager involves leading and managing teams to successfully complete projects on time, within budget, and to the satisfaction of stakeholders. Project managers oversee all aspects of a project, from planning and initiation to execution, monitoring, and closing. Strong leadership, communication, and problem-solving skills are also essential for success in this role. Must be able to develop and manage project schedules, budgets, and resource plans, as well as effectively communicate project status and risks to stakeholders. Must also be able to identify and mitigate project risks, ensure quality deliverables, and manage project changes and scope creep. | Bachelor's degree or equivalent work experience. Certification(s) in project management, such as the Project Management Professional (PMP) certification from the Project Management Institute. | 3 | \$230.00 |
| 11 | CPS-SPM-01 | Cloud Senior Project Manager | Responsible for developing and managing project schedules, budgets, and resource plans, as well as effectively communicating project status and risks to stakeholders. Must also be able to identify and mitigate project risks, ensure quality deliverables, and manage project changes and scope creep. Project managers oversee all aspects of a project, from planning and initiation to execution, monitoring, and closing. They must be able to understand the unique challenges and requirements of each project they manage. Strong leadership, communication, and problem-solving skills are also essential for success in this role. | Bachelor's degree or equivalent work experience. Certification(s) in project management, such as the Project Management Professional (PMP) certification from the Project Management Institute. | 5 | \$257.00 |

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| 12 | CPS-PRM-01 | Cloud Program Manager | The program manager applies knowledge, skills, and principles to the program to achieve the objectives and to obtain additional benefits and control not available if managing program components individually. | Bachelor's degree or equivalent work experience. Certification(s) in project management, such as the Project Management Professional (PMP) certification from the Project Management Institute. | 7 | \$330.00 |
| 13 | CPS-ARC-01 | Cloud Architect | Responsible for providing the overall technical guidance and collecting the project requirements. They will also provide high-level design guidelines and requirements to meet the project objectives. | Bachelor's degree or equivalent work experience. | 7 | \$330.00 |
| 14 | CPS-ENG-01 | Cloud Engineer | One or more individuals assigned to complete technical project tasks. Assignment of these resources depends upon the skillset of the task(s) and the timeline(s) within which the task(s) must be completed. These individuals report directly to the Project Manager for task assignment updates and to the Practice Manager or Architect/Senior Engineer for technical escalation needs. | Bachelor's degree or equivalent work experience. | 2 | \$250.00 |
| 15 | CPS-SENG-01 | Cloud Senior Engineer | The technical escalation points for Engineer(s) and Project Oversight teams. A Senior Engineer is a subject matter expert. This senior-level resource will be the principal technical resource for the engagement and will have ownership of the final deliverables. | Bachelor's degree or equivalent work experience. | 5 | \$283.00 |
| 16 | CPS-PENG-01 | Cloud Principal Engineer | Responsible for managing and designing environments. Designing, implementing, and troubleshooting directory services, managing group policies, managing users and groups, and managing domain controllers. Responsible for managing identity and access management (IAM) solutions, such as multi-factor authentication (MFA), conditional access policies, and role-based access control (RBAC). Responsible for integrating AD and Azure AD with other systems and applications, such as Office 365, SharePoint, and Exchange. Monitoring directory services for performance and security issues, conducting regular backups and disaster recovery testing, and maintaining documentation and procedures related to directory services. | Bachelor's degree or equivalent work experience. | 6 | \$329.00 |
| 17 | CPS-TEM-01 | Cloud Technical Engagement Manager | The technical escalation points for Engineer(s) and Project Oversight teams. This senior-level resource will be the principal technical resource for the engagement and will have ownership of the final deliverables. | Bachelor's degree or equivalent work experience. | 7 | \$330.00 |
| 18 | CPS-BA-01 | Business Analyst | Responsible for analyzing and designing information systems to meet the business needs of an organization. Work with stakeholders to gather and document requirements, analyze business processes, and recommend solutions to improve efficiency and effectiveness. | Bachelor's degree or equivalent work experience. | 2 | \$216.00 |
| 19 | CPS-UID-01 | UI Designer | Responsible for designing digital products and interfaces that provide a positive and engaging experience for users. Work to understand user needs, behaviors, and preferences, and to design interfaces that are intuitive, easy to use, and aesthetically pleasing. | Bachelor's degree or equivalent work experience. | 2 | \$200.00 |
| 20 | CPS-SUID-01 | Sr. UI Designer | Responsible for designing digital products and interfaces that provide a positive and engaging experience for users. Work to understand user needs, behaviors, and preferences, and to design interfaces that are intuitive, easy to use, and aesthetically pleasing. This senior-level resource will be the principal technical resource for the engagement and will have ownership of the final deliverables. | Bachelor's degree or equivalent work experience. | 4 | \$230.00 |
| 21 | CPS-UXC-01 | UX Consultant | Responsible for designing digital products and interfaces that provide a positive and engaging experience for users. Work to understand user needs, behaviors, and preferences, and to design interfaces that are intuitive, easy to use, and aesthetically pleasing. | Bachelor's degree or equivalent work experience. | 2 | \$220.00 |
| 22 | CPS-SUXC-01 | Sr. UX Consultant | Responsible for designing digital products and interfaces that provide a positive and engaging experience for users. Work to understand user needs, behaviors, and preferences, and to design interfaces that are intuitive, easy to use, and aesthetically pleasing. This senior-level resource will be the principal technical resource for the engagement and will have ownership of the final deliverables. | Bachelor's degree or equivalent work experience. | 4 | \$280.00 |
| 23 | CPS-VD-01 | Visual Designer | Responsible for designing digital products and interfaces that provide a positive and engaging experience for users. Work to understand user needs, behaviors, and preferences, and to design interfaces that are intuitive, easy to use, and aesthetically pleasing. | Bachelor's degree or equivalent work experience. | 2 | \$200.00 |
| 24 | CPS-SVD-01 | Sr. Visual Designer | Responsible for designing digital products and interfaces that provide a positive and engaging experience for users. Work to understand user needs, behaviors, and preferences, and to design interfaces that are intuitive, easy to use, and aesthetically pleasing. This senior-level resource will be the principal technical resource for the engagement and will have ownership of the final deliverables. | Bachelor's degree or equivalent work experience. | 5 | \$230.00 |
| 25 | CPS-SBA-01 | Sr. Business Analyst | Responsible for analyzing and designing information systems to meet the business needs of an organization. Work with stakeholders to gather and document requirements, analyze business processes, and recommend solutions to improve efficiency and effectiveness. This senior-level resource will be the principal technical resource for the engagement and will have ownership of the final deliverables. | Bachelor's degree or equivalent work experience. | 4 | \$250.00 |
| 26 | CMS-1ENG-01 | Cloud Managed Services Engineer (L1) | One or more individuals assigned to complete technical project tasks within the managed services environment. Assignment of these resources depends upon the skillset of the task(s) and the timeline(s) within which the task(s) must be completed. These individuals report directly to the Project Manager for task assignment updates and to the Practice Manager or Architect/Senior Engineer for technical escalation needs. | Bachelor's degree or equivalent work experience. | 1 | \$180.00 |

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| 27 | CMS-2ENG-01 | Cloud Managed Services Engineer (L2) | One or more individuals assigned to complete technical project tasks within the managed services environment. Assignment of these resources depends upon the skillset of the task(s) and the timeline(s) within which the task(s) must be completed. These individuals report directly to the Project Manager for task assignment updates and to the Practice Manager or Architect/Senior Engineer for technical escalation needs. | Bachelor's degree or equivalent work experience. | 3 | \$220.00 |
| 28 | CMS-3ENG-01 | Cloud Managed Services Engineer (L3) | One or more individuals assigned to complete technical project tasks within the managed services environment. Assignment of these resources depends upon the skillset of the task(s) and the timeline(s) within which the task(s) must be completed. These individuals report directly to the Project Manager for task assignment updates and to the Practice Manager or Architect for technical escalation needs. | Bachelor's degree or equivalent work experience. | 5 | \$270.00 |
| 29 | CMS-CSM-01 | Customer Success Manager | Customer Success Manager (CSM) is responsible for building relationships with customers, helping them to maximize their use of the offered product(s)/service(s) to meet their goals, understanding their needs, and lastly, communicating these needs to related teams within the company. | Bachelor's degree or equivalent work experience. | 5 | \$280.00 |
| 30 | CMS-MON-01 | Cloud Managed Services Monitoring Engineer | One or more individuals assigned to complete technical monitoring project tasks. Assignment of these resources depends upon the skillset of the task(s) and the timeline(s) within which the task(s) must be completed. These individuals report directly to the Project Manager for task assignment updates and to the Practice Manager or Architect/Senior Engineer for technical escalation needs. | Bachelor's degree or equivalent work experience. | 5 | \$220.00 |
| 31 | CMS-SEC-01 | Cloud Managed Services Security Engineer | One or more individuals assigned to complete technical security project tasks. Assignment of these resources depends upon the skillset of the task(s) and the timeline(s) within which the task(s) must be completed. These individuals report directly to the Project Manager for task assignment updates and to the Practice Manager or Architect/Senior Engineer for technical escalation needs. | Bachelor's degree or equivalent work experience. | 5 | \$250.00 |