

Attachment 1 - Pricing	
Contractor:	Slalom, Inc dba Slalom and Slalom Consulting
Contract Number:	PB70783
Lots Awarded:	2, 3
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Slalom, Inc dba Slalom and Slalom Consulting Approved Price List			Number of Approved Titles:	35	Last Updated:	4/29/2026
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	SLM-EXEC-LDR-1	Accountable Executive (Junior)	Accountable Executive are ultimately accountable for the outcome of an engagement. While each team member is responsible for their contribution, this role is the Slalom individual who is accountable for the results for our client, the team, and Slalom.	Min 1 year of experience in this role at Slalom, Inc.	1	\$251.00
2	SLM-EXEC-LDR-2	Accountable Executive (Standard)	Accountable Executive are ultimately accountable for the outcome of an engagement. While each team member is responsible for their contribution, this role is the Slalom individual who is accountable for the results for our client, the team, and Slalom.	Min 3 years of experience in this role at Slalom, Inc.	3	\$272.00
3	SLM-EXEC-LDR-3	Accountable Executive (Senior)	Accountable Executive are ultimately accountable for the outcome of an engagement. While each team member is responsible for their contribution, this role is the Slalom individual who is accountable for the results for our client, the team, and Slalom.	Min 8 years of experience in this role at Slalom, Inc.	8	\$293.00
4	SLM-VISDES-1	Visual Designer (Junior)	Visual Designers ideate, define, and design compelling digital experiences that engage, inform, and delight users, connecting them to both businesses and brands. They use knowledge of design patterns, principals, and conventions, including brand concepts, information/content hierarchy, iconography, color theory, layout, and more. They create evidence-based, human-centric digital experiences.	Min 1 year of experience in this role, at Slalom, Inc. or one of the following certifications: AA/BA/BFA (Interactive/Visual Design, Interactive Media, Digital Design, etc.) Design Certificate Programs (NN/g, Coursera, etc.)	1	\$206.00
5	SLM-VISDES-2	Visual Designer (Standard)	Visual Designers ideate, define, and design compelling digital experiences that engage, inform, and delight users, connecting them to both businesses and brands. They use knowledge of design patterns, principals, and conventions, including brand concepts, information/content hierarchy, iconography, color theory, layout, and more. They create evidence-based, human-centric digital experiences.	Min 3 years of experience in this role, at Slalom, Inc. or one of the following certifications: AA/BA/BFA (Interactive/Visual Design, Interactive Media, Digital Design, etc.) Design Certificate Programs (NN/g, Coursera, etc.)	3	\$228.00
6	SLM-VISDES-3	Visual Designer (Senior)	Visual Designers ideate, define, and design compelling digital experiences that engage, inform, and delight users, connecting them to both businesses and brands. They use knowledge of design patterns, principals, and conventions, including brand concepts, information/content hierarchy, iconography, color theory, layout, and more. They create evidence-based, human-centric digital experiences.	Min 8 years of experience in this role, at Slalom, Inc. or one of the following certifications: BA/BFA/MA/MFA (Interactive/Visual Design, Interactive Media, Digital Design, etc.) Design Certificate Programs (NN/g, Coursera, etc.)	8	\$251.00

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7	SLM-PROG-MGR-1	Program Manager (Junior)	Program Managers are responsible for one or more programs within an organization. They plan, budget, oversee, and document all aspects of the program they are managing, and ensure the collection of projects within the program are benefiting each other and aligning to overall goals, while providing guidance and leadership to the project managers/workstream leads. Program Managers are an escalation point for project managers on risks, issues, and decisions.	Min 1 year of experience in this role, at Slalom, Inc. or one of the following certifications: PMP PM (Project Management Professional – Project Management Institute) PMP PgMP (Program Management Professional – Project Management Institute) CAPM (Certified Associate in Project Management – Project Management Institute) CSM (Certified Scrum Master – Scrum Alliance) Prince2 (Projects In Controlled Environments) SAFe (Some Advanced Level Certs – Scaled Agile Framework)	1	\$206.00
8	SLM-PROG-MGR-2	Program Manager (Standard)	Program Managers are responsible for one or more programs within an organization. They plan, budget, oversee, and document all aspects of the program they are managing, and ensure the collection of projects within the program are benefiting each other and aligning to overall goals, while providing guidance and leadership to the project managers/workstream leads. Program Managers are an escalation point for project managers on risks, issues, and decisions.	Min 3 years of experience in this role, at Slalom, Inc. or one of the following certifications: PMP PM (Project Management Professional – Project Management Institute) PMP PgMP (Program Management Professional – Project Management Institute) CAPM (Certified Associate in Project Management – Project Management Institute) CSM (Certified Scrum Master – Scrum Alliance) Prince2 (Projects In Controlled Environments) SAFe (Some Advanced Level Certs – Scaled Agile Framework)	3	\$228.00

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9	SLM-PROG-MGR-3	Program Manager (Senior)	Program Managers are responsible for one or more programs within an organization. They plan, budget, oversee, and document all aspects of the program they are managing, and ensure the collection of projects within the program are benefiting each other and aligning to overall goals, while providing guidance and leadership to the project managers/workstream leads. Program Managers are an escalation point for project managers on risks, issues, and decisions.	Min 8 years of experience in this role, at Slalom, Inc. or one of the following certifications: PMP PM (Project Management Professional – Project Management Institute) PMP PgMP (Program Management Professional – Project Management Institute) CAPM (Certified Associate in Project Management – Project Management Institute) CSM (Certified Scrum Master – Scrum Alliance) Prince2 (Projects In Controlled Environments) SAFe (Some Advanced Level Certs – Scaled Agile Framework)	8	\$249.00
10	SLM-DATA-ALY-1	Data Analyst (Junior)	Data Analysts design data products which create value for end users. They conduct interviews with business stakeholders, explore and evaluate existing data, and collaborate with technical delivery teams and end users. They understand common challenges in data structures and strategies to build data products in an extensible, scalable, and performant manner.	Min 1 year of experience in this role at Slalom, Inc.	1	\$166.00
11	SLM-DATA-ALY-2	Data Analyst (Standard)	Data Analysts design data products which create value for end users. They conduct interviews with business stakeholders, explore and evaluate existing data, and collaborate with technical delivery teams and end users. They understand common challenges in data structures and strategies to build data products in an extensible, scalable, and performant manner.	Min 3 years of experience in this role, at Slalom, Inc. or one of the following certifications: Certification in data visualization platform Certification in data prep tool Lean Six Sigma Yellow Belt	3	\$188.00
12	SLM-DATA-ALY-3	Data Analyst (Senior)	Data Analysts design data products which create value for end users. They conduct interviews with business stakeholders, explore and evaluate existing data, and collaborate with technical delivery teams and end users. They understand common challenges in data structures and strategies to build data products in an extensible, scalable, and performant manner.	Min 8 years of experience in this role, at Slalom, Inc. or one of the following certifications: Advanced certification in data viz tool Data architecture tool or platform certification Agile Certification (Scrum Master, Product Owner, etc.) Lean Six Sigma Green Belt	8	\$208.00

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13	SLM-DIGI-STG-1	Digital Strategist (Junior)	Digital Strategists define technology strategies and solutions across marketing, sales, and service, bridging the gap between the business and technology to build engaging and highly personalized experiences. They help organizations plan and implement strategic roadmaps which improve digital maturity and align to organizational objectives.	Min 1 year of experience in this role, at Slalom, Inc. or one of the following certifications: Professional Research Certification (PRC) Certified Market Research Professional (CMRC)	1	\$230.00
14	SLM-DIGI-STG-2	Digital Strategist (Standard)	Digital Strategists define technology strategies and solutions across marketing, sales, and service, bridging the gap between the business and technology to build engaging and highly personalized experiences. They help organizations plan and implement strategic roadmaps which improve digital maturity and align to organizational objectives.	Min 3 years of experience in this role, at Slalom, Inc. or one of the following certifications: Professional Research Certification (PRC) Certified Market Research Professional (CMRC)	3	\$251.00
15	SLM-DIGI-STG-3	Digital Strategist (Senior)	Digital Strategists define technology strategies and solutions across marketing, sales, and service, bridging the gap between the business and technology to build engaging and highly personalized experiences. They help organizations plan and implement strategic roadmaps which improve digital maturity and align to organizational objectives.	Min 8 years of experience in this role, at Slalom, Inc. or one of the following certifications: Forrester CX Certification Certified Customer Experience Professional (CCXP)	8	\$272.00
16	SLM-ENGA-LDR-1	Engagement Lead (Junior)	Engagement Leads align project team members with external stakeholders, ensure engagements run smoothly, and ensure everyone remains informed about what they need to know at a given time to be successful.	Min 1 year of experience in this role at Slalom, Inc.	1	\$206.00
17	SLM-ENGA-LDR-2	Engagement Lead (Standard)	Engagement Leads align project team members with external stakeholders, ensure engagements run smoothly, and ensure everyone remains informed about what they need to know at a given time to be successful.	Min 3 years of experience in this role at Slalom, Inc.	3	\$228.00
18	SLM-ENGA-LDR-3	Engagement Lead (Senior)	Engagement Leads align project team members with external stakeholders, ensure engagements run smoothly, and ensure everyone remains informed about what they need to know at a given time to be successful.	Min 8 years of experience in this role at Slalom, Inc.	8	\$249.00
19	SLM-EXP-DES-1	Experience Designer (Junior)	Experience Designers bring a user-centered design toolkit to a variety of functional and technical problems, including digital products, services and communication artifacts. They champion users' needs and translate those needs into products and services that are useful, usable, and engaging. Strong interdisciplinary collaborators, Experience Designers play a critical role at the intersection of business needs, user desires and technological constraints. They help transform user stories and requirements from functional line items to living, breathing artifacts that can drive project progress forward.	Min 1 year of experience in this role, at Slalom, Inc. or one of the following certifications: +Acumen Intro to HCD	1	\$186.00
20	SLM-EXP-DES-2	Experience Designer (Standard)	Experience Designers bring a user-centered design toolkit to a variety of functional and technical problems, including digital products, services and communication artifacts. They champion users' needs and translate those needs into products and services that are useful, usable, and engaging. Strong interdisciplinary collaborators, Experience Designers play a critical role at the intersection of business needs, user desires and technological constraints. They help transform user stories and requirements from functional line items to living, breathing artifacts that can drive project progress forward.	Min 3 years of experience in this role, at Slalom, Inc. or one of the following certifications: +Acumen HCD 201: Prototyping	3	\$206.00

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21	SLM-EXP-DES-3	Experience Designer (Senior)	Experience Designers bring a user-centered design toolkit to a variety of functional and technical problems, including digital products, services and communication artifacts. They champion users' needs and translate those needs into products and services that are useful, usable, and engaging. Strong interdisciplinary collaborators, Experience Designers play a critical role at the intersection of business needs, user desires and technological constraints. They help transform user stories and requirements from functional line items to living, breathing artifacts that can drive project progress forward.	Min 8 years of experience in this role, at Slalom, Inc. or one of the following certifications: IDEO HCD Service Design SDN Accreditation Certified Professional in Accessibility Core Competencies	8	\$228.00
22	SLM-PROD-MGR-1	Product Manager (Junior)	Product Managers are responsible for the success of a product. They own the product roadmap and prioritize building what matters most to achieve the strategic goals and initiatives behind the product. Product Managers meet frequently with stakeholders to create and communicate the product strategy and vision.	Min 1 year of experience in this role, at Slalom, Inc. or one of the following certifications: Pragmatic Marketing Level I	1	\$186.00
23	SLM-PROD-MGR-2	Product Manager (Standard)	Product Managers are responsible for the success of a product. They own the product roadmap and prioritize building what matters most to achieve the strategic goals and initiatives behind the product. Product Managers meet frequently with stakeholders to create and communicate the product strategy and vision.	Min 3 years of experience in this role, at Slalom, Inc. or one of the following certifications: Pragmatic Marketing Level III	3	\$206.00
24	SLM-PROD-MGR-3	Product Manager (Senior)	Product Managers are responsible for the success of a product. They own the product roadmap and prioritize building what matters most to achieve the strategic goals and initiatives behind the product. Product Managers meet frequently with stakeholders to create and communicate the product strategy and vision.	Min 8 years of experience in this role, at Slalom, Inc. or one of the following certifications: Pragmatic Marketing Level V AIPMM Certified Product Manager	8	\$228.00
25	SLM-TECH-STG-1	Technology Strategist (Junior)	Technology Strategists develop and implement technology strategy across two or more core technology domains: applications, infrastructure, cybersecurity, data & analytics, service management, and delivery leadership.	Min 1 year of experience in this role at Slalom, Inc.	1	\$251.00
26	SLM-TECH-STG-2	Technology Strategist (Standard)	Technology Strategists develop and implement technology strategy across two or more core technology domains: applications, infrastructure, cybersecurity, data & analytics, service management, and delivery leadership.	MIS suggested	3	\$272.00
27	SLM-TECH-STG-3	Technology Strategist (Senior)	Technology Strategists develop and implement technology strategy across two or more core technology domains: applications, infrastructure, cybersecurity, data & analytics, service management, and delivery leadership.	MBA, MIS suggested	8	\$293.00
28	SLM-BUS-ALY-1	Business Analyst (Junior)	Business Analysts understand complex functional needs and create a shared understanding of business problems and opportunities at the center of an initiative, as well as the solution proposed to achieve desired business outcomes. Business Analysts' elicit, analyze, and document the requirements of a project, program, or product, and then communicate them clearly to stakeholders. They also manage requirement changes to maximize the value of the solution being delivered within existing constraints. Requirements are typically elicited and analyzed by conducting interviews and facilitating workshops with existing business stakeholders and by closely collaborating with the technical delivery teams, customers, and/or end users.	Min 1 year of experience in this role, at Slalom, Inc. or one of the following certifications: IIBA Entry Certificate in Business Analysis (ECBA)	1	\$166.00

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29	SLM-BUS-ALY-2	Business Analyst (Standard)	Business Analysts understand complex functional needs and create a shared understanding of business problems and opportunities at the center of an initiative, as well as the solution proposed to achieve desired business outcomes. Business Analysts' elicit, analyze, and document the requirements of a project, program, or product, and then communicate them clearly to stakeholders. They also manage requirement changes to maximize the value of the solution being delivered within existing constraints. Requirements are typically elicited and analyzed by conducting interviews and facilitating workshops with existing business stakeholders and by closely collaborating with the technical delivery teams, customers, and/or end users.	Min 3 years of experience in this role, at Slalom, Inc. or one of the following certifications: IIBA Certification of Competency in Business Analysis (CCBA) IQBBA Certified Foundation Level Business Analyst (CFLBA) IREB Certified Professional for Requirements Engineering (CPRE)	3	\$188.00
30	SLM-BUS-ALY-3	Business Analyst (Senior)	Business Analysts understand complex functional needs and create a shared understanding of business problems and opportunities at the center of an initiative, as well as the solution proposed to achieve desired business outcomes. Business Analysts' elicit, analyze, and document the requirements of a project, program, or product, and then communicate them clearly to stakeholders. They also manage requirement changes to maximize the value of the solution being delivered within existing constraints. Requirements are typically elicited and analyzed by conducting interviews and facilitating workshops with existing business stakeholders and by closely collaborating with the technical delivery teams, customers, and/or end users.	Min 8 years of experience in this role, at Slalom, Inc. or one of the following certifications: IIBA Certification of Competency in Business Analysis (CCBA) IQBBA Certified Foundation Level Business Analyst (CFLBA) IREB Certified Professional for Requirements Engineering (CPRE)	8	\$208.00
31	SLM-DATA-ENG-0	Data Engineer	Data Engineers design and develop data platform solutions. They use leading data architecture practices to architect, design, and develop data/analytic platforms (e.g. data warehouses, data lakes) that are used to produce analytic products (e.g. reports, dashboards, machine learning models). They are responsible for moving, integrating, and cleansing data.	Min 1 year of experience in this role, at Slalom, Inc. or one of the following certifications: Certification in 1 ETL database, or cloud platform	1	\$199.00
32	SLM-DATA-ENG-1	Data Engineer (Junior)	Data Engineers design and develop data platform solutions. They use leading data architecture practices to architect, design, and develop data/analytic platforms (e.g. data warehouses, data lakes) that are used to produce analytic products (e.g. reports, dashboards, machine learning models). They are responsible for moving, integrating, and cleansing data.	Min 1 year of experience in this role, at Slalom, Inc. or one of the following certifications: Certification in 1 ETL database, or cloud platform	1	\$206.00

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33	SLM-DATA-ENG-2	Data Engineer (Standard)	Data Engineers design and develop data platform solutions. They use leading data architecture practices to architect, design, and develop data/analytic platforms (e.g. data warehouses, data lakes) that are used to produce analytic products (e.g. reports, dashboards, machine learning models). They are responsible for moving, integrating, and cleansing data.	Min 3 years of experience in this role, at Slalom, Inc. or one of the following certifications: Big Data Certification in a Cloud platform Certification in 2 or more ETL, database, or cloud platform Cloud Platform solution architect certification	3	\$228.00
34	SLM-DATA-ENG-3	Data Engineer (Senior)	Data Engineers design and develop data platform solutions. They use leading data architecture practices to architect, design, and develop data/analytic platforms (e.g. data warehouses, data lakes) that are used to produce analytic products (e.g. reports, dashboards, machine learning models). They are responsible for moving, integrating, and cleansing data.	Min 8 years of experience in this role, at Slalom, Inc. or one of the following certifications: Advanced Architect certification in 1 or more Cloud platform	8	\$249.00
35	SLM-ADV-SPEC-3	Advisor / Specialist	Advisor / specialist provide SME support during an engagement which can range from thought leadership solutions to designing processes and technology strategies aligned to driving specific business outcomes	Min 8 years of experience in this role at Slalom, Inc.	8	\$368.00