

Attachment 1 - Pricing	
Contractor:	Speridian Technologies
Contract Number:	PB70686
Lots Awarded:	1A, 1B, 2, 3
<p>Authorized Users Please Note the Following:</p> <p>A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 1.3 of Attachment 16 - How to Use this Contract)</p> <p>The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the “maximum Not-To-Exceed price” shall be rejected by the Authorized User. (Sections 7.9 of the Contract - Reasonableness of Price)</p> <p>Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 8.5 of the Contract - Pricelist Adjustments)</p> <p>When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 7.12 of the Contract - Travel, Meals and Lodging)</p>	

Speridian Technologies Approved Price List			Number of Approved Titles:	75	Last Updated:	6/16/2025
Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	SPM001	Senior Project Manager	Defining project scope, developing plans, coordinating activities, ensuring compliance, conducting analytical studies.	PMP, Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$185.00
2	SPM002	Project Manager	Defining project scope, developing plans, coordinating activities, managing resources, ensuring compliance, and conducting analytical studies.	PMP, Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$155.00
3	SPS001	Senior Technical Lead	Analyzing, planning, designing, implementing, and managing IT architecture and infrastructure, utilizing expertise in enterprise architecture principles, program management, and information security.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	8	\$200.00
4	SPS002	Technical Lead	Developing and maintaining enterprise reference models, bridging gaps between current and target architectures, defining technology policies, and ensuring technical integration	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$160.00
5	SPS003	Business Solutions Analyst	Conducting needs analyses, business process reengineering, feasibility studies, and serving as a liaison between internal and external customers.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$135.00
6	SPS004	Senior Software Engineer	Analyzing systems requirements, designing architecture, writing and maintaining code, ensuring software quality, evaluating new technologies, and applying information security principles, demonstrating proficiency in applications software development, operating systems, and relevant infrastructure requirements.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$150.00
7	SPS005	Software Engineer	Analyzing system requirements, developing applications or operating systems, ensuring software quality, and applying information security principles.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$125.00
8	SPS006	Technical Writer	Collaborate with internal teams, analyze documentation content, and create high-quality materials, and leveraging technology, with expertise in software documentation, information management with technical skills.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	2	\$100.00
9	SPS007	Information Security Specialist	Does penetration testing, accreditation, risk assessment, mitigation, and managing security tools, conducting audits, and ensuring compliance for comprehensive system and data protection.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$160.00
10	SPA001	Senior Enterprise Architect	Provide subject matter expertise, enterprise strategy, architecture development, business process design, and solution architecture, with experience in delivering end-to-end solutions for infrastructure and applications.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$230.00
11	SPA002	Technical Architect	Architect systems using modern programming languages, databases, and automation tools, ensuring strategic alignment with business objectives, and understanding of performance measurement methodologies.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	8	\$190.00
12	SPA003	Enterprise Architect	Offer subject matter expertise in governance, enterprise strategy, architecture development, and business process design, supporting the alignment of business strategy with processes and information technology strategy, and demonstrating proficiency in standards and technologies for complex business analysis and integration.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$170.00
13	SPS008	Visual Designer	Lead project teams, mentor team members, collaborate with various stakeholders, manage external resources, and ensure compliance with project management methodologies, while possessing expertise in design software and interdisciplinary collaboration	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$115.00
14	SPS009	Front End Web Developer/Engineer	Utilizes modern tools and techniques for user-facing interface development, including HTML5, CSS3, and JavaScript. Demonstrate expertise in front-end technologies, frameworks, and methodologies, and possess the ability to troubleshoot and provide guidance.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	4	\$130.00
15	SPS010	Back End Web Developer/Engineer	Prototyping and deploying back-end web applications, utilizing open-source programming languages such as Ruby and Python, along with frameworks like Django and Rails. Excels in server-side processing, data storage, RESTful API development, and integration with front-end technologies, demonstrating expertise in test-driven development, version control systems, and database systems.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	4	\$120.00
16	SPS011	DevOps Engineer	Deploying and configuring services using IaaS providers, managing Linux-based servers, debugging cluster-based architectures, utilizing scripting for problem-solving, implementing open-source monitoring tools, and applying containerization technologies.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$180.00
17	SPS012	Security Engineer	Conducts security audits, risk analysis, vulnerability testing, and security code reviews, and implements technical solutions to mitigate security vulnerabilities, and safeguard sensitive data from cyber-attacks.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$170.00
18	SPM003	Delivery Manager	Facilitate successful project delivery and collaborate with Product Managers, employ appropriate project management methodologies, and leverage their knowledge to analyze critical situations, troubleshoot production environments, and solve issues for optimal project outcomes.	PMP, Undergraduate Degree and the Mentioned Minimum Years of Work Experience	8	\$165.00
19	SPS013	Agile Coach	Employ a methodology-agnostic approach, utilizing a wide range of agile and lean methodologies and frameworks.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	6	\$165.00
20	SPS014	Analyst	Brings expertise in digital/web services, open source, and cloud technologies. support agencies by analyzing propositions, assessing decision-making factors, defining product approaches, and ensuring strategic alignment, cost/benefit, and risk considerations are thoroughly evaluated.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$115.00
21	SPS015	Digital Performance Analyst	Supporting Product Managers in iterative service improvement based on quantitative and qualitative evidence. Communicate service performance to stakeholders, ensure high-quality analysis of transaction data, and identify and overcome obstacles to enhance transactional performance, bringing expertise in analyzing investment activities and evaluating projects to inform decision-making.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	4	\$125.00
22	SPS016	Data Analyst	Translate business initiatives into analytical questions, conduct exploratory analyses, and derive actionable insights from complex datasets.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	2	\$135.00

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23	SPS017	Senior Data Analyst	Translate initiatives into analytical questions, conduct advanced analyses, and lead efforts to improve decision-making and program outcomes. Expertise in data manipulation, modeling, collaborating with diverse subject matter experts, contributing to data quality initiatives, work closely with various teams to implement complex ongoing analyses to enhance data literacy.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$130.00
24	SPS018	Geospatial Engineer	Specializes in spatial data, preparing analyses such as static and interactive maps and other spatial data products. Proficient in modern open-source and proprietary GIS tools, the Geospatial Engineer works on projects involving real-time or big spatial datasets.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$140.00
25	SPA004	Geospatial Application Developer	Developing, maintaining, and operating GIS applications, ensuring geodatabase modeling, system administration, and data management. Perform quality assurance of GIS data, and participate in solution design and development, translating business needs into effective GIS applications.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$125.00
26	SPS019	Business Intelligence Analyst	Responsible for creating dashboards, charts, and statistics from compiled datasets. Specializing in BI frameworks like Power BI or Tableau, to define Key Performance Indicators (KPIs) relevant to program success. With strong SQL skills, design user-centered dashboards, collaborate with design professionals, and work with analysts, data scientists, and IT staff to implement complex data models.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	2	\$135.00
27	SPS020	Data Scientist	Analyzing and modeling data, selecting appropriate methods, and communicating results to support organizational decision-making. Proficient in data manipulation languages, works with diverse datasets, performs exploratory analysis, develops predictive models, collaborates with cross-functional teams, and contributes to data literacy by creating documentation.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$155.00
28	SPS021	Senior Data Scientist	Analyzing and modeling data, selecting appropriate analytical methods, communicating findings to stakeholders, and contributing to the introduction of new methods and supporting infrastructure, while collaborating with cross-functional teams to set up complex ongoing analyses.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$180.00
29	SPS022	Data Engineer	Supporting data workflows by inventorying, gathering, and programming automated datasets and pipelines, implementing efficient solutions using modern ETL/ELT tools, and ensuring data quality, demonstrating proficiency in data manipulation languages and adaptability to low-code platforms and cloud environments.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	2	\$135.00
30	SPS023	Senior Data Engineer	Overseeing the development and implementation of automated datasets, establishing standard practices for continuous improvement, collaborating with stakeholders, and demonstrating proficiency in data manipulation languages, modern ETL/ELT tools, and cloud environments.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	4	\$160.00
31	SPS024	Data Modeler	Designs and implements data modeling solutions across relational, dimensional, and NoSQL databases, collaborating with data architects to enhance data interoperability and query performance, leads stakeholder meetings, evaluates existing data systems, and optimizes query performance.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$130.00
32	SPA005	Data Warehouse Architect	Designs optimal data warehouse architectures, considering factors like schema implementations, data throughput constraints, and BI and analytic needs, collaborates with subject matter experts, data modelers, and technical staff to define data needs and constraints, and works with ETL/ELT approaches.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$160.00
33	SPS025	Product Lead	Define user-centered product needs, create user stories, and establish delivery processes for the development team, manage product organizations, focus on lean practices, prioritize iterative improvements, and possess knowledge in agile processes and digital product development.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$155.00
34	SPM0004	Product Manager	Aligning product vision, strategy, and delivery by championing stakeholders, optimizing team workflow, advocating for user-centered design, defining and communicating product strategies, interpreting user research, and demonstrating knowledge in agile, SCRUM, lean methodologies, and project management processes.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$175.00
35	SPS026	Content Strategist	Developing content strategies for digital products and experiences, focusing on inclusive language, accessible design, and effective SEO practices, collaborating with designers, contributing to content quality and visibility, and advising on content production streamlining.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	4	\$105.00
36	SPS027	Content Designer	Create clear and user-friendly content to enhance understanding and usability across digital and offline channels, collaborate with user researchers, service designers, and interaction designers, ensuring content meets user needs through inclusive language, accessible design, and accurate information.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	2	\$105.00
37	SPS028	User Experience Researcher	Plan, design, and execute research activities to deeply understand users of government services, informing policy, proposition, and service design, employ a range of qualitative and quantitative research methods, collaborate with clients and partners, and demonstrate knowledge of technology's impact on user behavior.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$110.00
38	SPS029	Usability Tester	Designing and implementing testing plans, conducting usability tests, and gathering feedback on the interaction, intuitiveness, and relevance of digital solutions, collaborating with product teams, analyzing test results, providing actionable recommendations, and ensuring compliance with accessibility best practices and relevant laws, reporting bugs for necessary improvements.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	2	\$125.00
39	SPS030	UX/Interaction Designer	Lead interaction design activities, create user interfaces, collaborate with visual designers and development teams, and ensure accessibility, leveraging their creativity, technology expertise, and effective communication to translate requirements into compelling experiences.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$135.00
40	SPA006	Customer Experience Architect	Collaborating with various stakeholders, emphasize creating delightful customer journey experiences, utilizing data engineering skills, and implementing solutions through low-code ETL/ELT platforms for organizational sustainability.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$150.00
41	SPS031	Customer Experience Analyst	Gathers and interprets data on customer needs, conducting surveys, analyzing data, and creating reports for internal and external stakeholders, Collaborate with various teams, identify process improvements and integrate customer insights into projects or programs.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$115.00
42	SPS032	Specialty Expert	Possessing comprehensive and authoritative knowledge, abilities, or skills in IT specific areas of expertise.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	10	\$255.00
43	SPS033	Project Support Analyst	Ensuring the successful execution of projects by applying analytical processes, also conduct needs analyses, manage project documents, collaborate with customers to define functional requirements, oversee project planning and tracking, addressing issues, and ensure compliance with information security policies.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$135.00

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44	SPS034	Lead Independent Project Assessor	Assess all aspects of complex IT initiatives, and collaborate with internal business programs, product managers, project team members, customers, and external partners, providing recommendations for improvements and mitigation strategies, ensuring independence and objectivity, and delivering comprehensive reports on assessment findings.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	10	\$185.00
45	SPS035	Independent Project Assessor	Analyzing project requirements, identifying risks, ensuring quality standards, providing objective assessments, maintaining documentation, addressing issues, and facilitating communication between stakeholders and the project team.	PMP, Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$145.00
46	SPS036	Organizational Change Management Resource	Ensuring implementation and adoption of organizational changes with comprehensive planning, stakeholder engagement, communication, and ongoing support, with a focus on monitoring progress, addressing resistance, and collaborating with senior leaders to sustain successful change.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$160.00
47	SPS037	Project Director	Provide leadership, manage risk, monitor finances, maintain adherence to project plans, lead the project team, allocate resources efficiently, address challenges, and ensure compliance with regulations and standards for successful project completion.	PMP, Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$205.00
48	SPM005	Project Communications Manager	Implements project management methodologies, communication theories, stakeholder engagement, and crisis communication, navigates diverse project dynamics, manages expectations, and continually evaluates align with project goals.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$150.00
49	SPS038	Project Communications Analyst	Assist in the development and execution of comprehensive communication plans, analyzing communication impact, and ensuring effective messaging aligned with project goals	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$135.00
50	SPS039	Platform Engineer	Designing, building, and maintaining the foundational infrastructure for software applications also focus on creating a robust, scalable platform using infrastructure as code principles, collaborating with cross-functional teams to optimize performance, enhance security, and ensure seamless scalability in alignment with emerging trends.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$210.00
51	SPS040	Site Reliability Engineer	Design automation solutions, monitor systems, and implement incident response procedures to minimize downtime, optimize performance, and enhance overall infrastructure reliability.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$150.00
52	SPA007	Platform Architect	Collaborate with cross-functional teams, leveraging their expertise in system design and emerging technologies to ensure the platform's scalability, resilience, and adaptability, playing a pivotal role in driving the technology strategy for sustainable growth.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$250.00
53	SPS041	Senior DevOps Engineer	Optimize the software development and deployment lifecycle, emphasize efficiency, reliability, and scalability, lead the implementation of continuous integration/deployment pipelines, and automation efforts, and foster a DevOps culture.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$230.00
54	SPS042	DevOps Support Specialist	Provide technical support and troubleshooting to ensure the stability of software systems. monitor, diagnose, and resolve issues, contributing to efficient operation within a DevOps environment.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$160.00
55	SPA008	Application Database Administrator	Design, implement, and optimize databases. Ensure data integrity, optimize query performance, and collaborate with various teams to meet application needs.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$130.00
56	SPS043	DataOps Engineer	Solves intricate data migration, conversion, and transformation challenges. Possess various data source types, event-driven architecture, domain-driven design, and data modeling, utilizing languages such as Java, Kotlin, and Golang, and working with frameworks like Spring Boot and Kafka Connectors.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$180.00
57	SPM006	Continuous Improvement Engineering Manager	Establish and monitor key performance indicators, implement improvement initiatives, and foster cross-functional collaboration to drive innovation.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$165.00
58	SPM007	Implementation Manager	Collaborate to ensure task-level expectations, address risks, monitor user readiness activities also craft recovery plans, coordinate with the DHCS Service Desk for incident management.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$195.00
59	SPS044	User Experience (UX) Design Lead	Strategizing and executing user-centered design activities, planning and conducting human-centered research, leading qualitative and quantitative research methods, and producing design artifacts.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$160.00
60	SPS045	MS SharePoint Specialist	Possess expertise in SharePoint Online, ECM, WCM, information architecture, and records management, and adept at data migration, content relocation, and performing SharePoint upgrades in an IT infrastructure.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	6	\$120.00
61	SPA009	Collaboration Services Architect	Provide comprehensive SharePoint support and development services, ranging from custom site creation to full System Development Life Cycle (SDLC).	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	8	\$155.00
62	SPA010	Mobility Application Architect	Deliver mobile app development services ensuring a seamless omni-channel experience with front-end development that includes a visually precise UI, consistent UX, optimized animations, and cross-platform support	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$150.00
63	SPS046	Salesforce CRM Support Analyst	Deliver support services for the Salesforce CRM platform, including system support, developer assistance, application support, workflow support, object model support, role-based access controls, security and compliance support, training, and workforce development.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	6	\$130.00
64	SPM008	Management Consultant	Assistance in creating long-term IT plans, analyzing customer demand, evaluating technologies, and planning strategic migration of business services to IT.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$220.00
65	SPM009	Senior Management Consultant	Guiding organizations through complex IT projects, including acquisition cost assessments, implementation plans evaluation, procurement negotiations, and IT strategy reviews. Identify costs, assess network impacts, and ensure compliance with state policies, backup strategies, and disaster recovery plans.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	8	\$240.00

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66	SPA011	Enterprise Content Architect	Expertize in enterprise content management. Conduct workflow analysis, formulate document indexing schemes, and implement migration strategies while ensuring alignment with records management policies. Expertise in ECM technologies, proficiency in system stress testing, and a demonstrated track record in developing and implementing document and records retention strategies.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$160.00
67	SPS047	Enterprise Content Integration Specialist	Overseeing the seamless migration of data to repositories such as SharePoint, Documentum, or OnBase. Integrating document intake with workflow, implementing OCR technologies, ensuring a secure chain of custody, and offering expert analysis on hardware and software requirements. Proficiency in document management and integration strategies within the context of enterprise content.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$135.00
68	SPS048	Certified Agile Scrum Master	Provide Agile development services using Scrum-style methodology, assists state project teams in using Agile frameworks like Scrum or Kanban, and employs Certified Scrum Masters.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	6	\$135.00
69	SPM0010	Service Delivery Manager	Expertise in team assembly, agile project management, and digital project completion, specializing in identifying project needs and ensuring proper resource allocation. Ability to plan broadly and drill down to the specifics as necessary.	PMP, Undergraduate Degree and the Mentioned Minimum Years of Work Experience	9	\$170.00
70	SPA012	Digital Solutions Architect	Experience managing digital products and platforms, leading agile teams, gathering user requirements, defining product approach, creating cost-effective plans, and interpreting user research.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$150.00
71	SPS049	CISA Technical Specialist	Responsible for conducting security audits, risk analysis, application-level vulnerability testing, and security code reviews. Develop and implement technical solutions to address security vulnerabilities. Conduct research to identify new attack vectors.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$135.00
72	SPS051	Documentation Specialist	Overseeing visual design efforts, guiding team members, developing relationships with peers, managing external resources and budgets, and ensuring successful completion of projects.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	3	\$115.00
73	SPS052	UI Developer	Responsible for creating user requirements specifications, prototyping, and effectively communicating research findings, working closely with other designers and development teams to ensure customer goals are met.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	5	\$130.00
74	SPS054	CISA Auditor	Provide security support on computing platforms, evaluating technologies, supporting agency operations, Provide technical training, conducting audits, and offering Security as a Service, while assessing security standards.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	7	\$115.00
75	SPS050	UI/Graphics Designer	Responsible for overseeing visual design, guiding team members, managing resources, and ensuring project completion, while adhering to project management methodologies and standards.	Undergraduate Degree and the Mentioned Minimum Years of Work Experience	4	\$120.00